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BULLETIN
MOUNT JOY
Phone 417

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Simply anoint the swollen veins and sores with Emerald Oil, and bandage your leg. Use a bandage three inches wide and long enough to give the necessary support, winding it upward from the ankle to the knee, the way the blood flows in the veins. No more broken veins. No more ulcers nor open sores. No more crippling pain. Just follow directions and you are sure to be helped. Your druggist won't keep your money unless you are.

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THE BULLETIN
MOUNT JOY

ROADSIDE MARKETING

By T. J. Delohery

DIRECT MARKETS ARE POSSIBLE ANYWHERE

FIFTEEN years given to studying the methods of hundreds of farmers and farm women who are retailing and wholesaling farm products has convinced me that there are but few farms on which some sort of produce which consumers or retailers will buy cannot be grown or processed. Moreover, I have found that the location of the farm is no drawback.

Jim Smith of Farmington, Ark., which is little more than a post office, thought fruit growing a poor job because of low prices; but his bride-wife, who came from Texas, told him that dried apples shipped to communities which produced no fruit would pay well. A partnership was arranged. Mrs. Smith to do the selling. Relatives and friends in other states were contacted and advertising was placed in various small town papers. Before long it was necessary to hire several people to help prepare the fruit and get it off to customers and agents who were attracted by the advertising.

"I've wasn't much in demand and the price was down," said A. G. Hultquist of Wisconsin, "so I brought what I had to the mill and had it ground into flour. Put up in neat, white 50-pound sacks, on which I painted 'Rye Flour.' I had no trouble getting retailers to pay me twice as much as the whole grain would have brought."

Ray Garrett of Franklin county, Ohio, sold his dressed calves to a country buyer until he got hold of an eastern newspaper. Turning to the market section his eye caught quotations on veal. His calves, worth 10 cents in Ohio, were bringing 26 cents a pound in New York. He connected with a commission firm and started shipping. By asking questions of his market representative he received information which helped him prepare his calves so he got the high dollar.

Hats don't grow on bushes, but Mrs. L. Spiller of Cobden, Ill., has kept herself in Easter hats and other clothes with money she derives from the sale of lilacs to a Chicago florist.

Like many families in small towns, Wiley Hariston of Warren, Ark., kept a cow. What milk, cream and butter wasn't needed at home, was sold to neighbors. The income was about \$10 a month. Mrs. Hariston became so proficient as a butter maker that she was awarded the championship of Arkansas, Tennessee and Mississippi in a tri-state contest. So, when Hariston quit clerking in the general store to go on a patch of land he had bought, the butter from the milk produced by their several cows was sold direct to people in town. Then they began to ask for milk, and Hariston added more cattle, going into pure-breds. Business grew; so did the herd, and neighbors reasoning that his cattle were good producers began to buy his calves.

Mrs. Mary L. Ballew never plants much garden truck during the regular season. She plants so as to have her crops before or after her small home town market is supplied. Thus she is able to get the higher prices which prevail when things are not plentiful.

While freight rates are supposed to be the main difference between markets, George Pullen of Bortlen Springs, Mich., found he could get a 50 per cent higher price if he trucked his grapes to South Bend, 25 miles away, instead of hauling them to Benton Harbor which is only 11 miles distant.



Finds Profit in Dried Apples.

The "Best Farmer Salesman Between Los and the Lake" is the reputation Norman Shuriff of Overton, Nev., has won with the dollar boxes of fresh vegetables which he sends out by mail, and from the truck loads of fruit, vegetables and honey he peddles through mining towns. Upward of 3,000 of the "Family Assortment" packages have been sent out in one year. These boxes contain several heads of lettuce, bunches of radishes, green onions, spinach or beet greens, asparagus, carrots, garden cress or parsley, with a decorative touch in the form of a rose or a bunch of sweet peas. The mailing season starts late in February and continues through May, and most of the packages go within two mailing zones. Each box contains a slip titled "Our Policy" which says "Like that of any modern, successful business, our policy is that no deal is complete until our client is fully satisfied, and sure of having received his money's worth and more. We guarantee everything we ship. Your money refunded if not satisfied."

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Lights Help Pullets
Proper use of lights in the laying house may help considerably in the postponing or entirely avoiding a fall molt in the pullet flock. Water and feed should be available for the birds when the lights are on.

When in need of Printing, (anything) kindly remember the Bulletin.

Advertise in The Bulletin.

HITT AND RUN—Gus Has Been Sat On Many Times but This Is the First Time His "Topper" Has Got It!



OWL LAFFS HEALTH TALK



BY
A WISE OWL

A certain husband on Donegal Street said: "My wife is like a stable full of deceitful horses." I ask: "Yeah? How's that?" He answered: "Nag, nag, nag."

When some big PRUNE. Marries a NUT. And the FEAR. Have a PEACH for a daughter. With CHERRY lips, And ROSES in her cheeks, How in the deuce Can you believe in heredity?

Modern woman wants the floor—but doesn't want to scrub it.

A fellow ask a girl this question: "Will you a—FORD me the pleasure of taking a ride in my BUICK?" She answered: "If I did I'd find out how a CAD-ILLAC." He said: "Oh, is STUTZ so?"

And now there's a little chap from the fourth grade who wants to know if a sleeping bag is the same thing as a knapsack.

First Patient—"I hear you have adenoids." Second Patient—"Yes, but don't speak of it." First Patient—"Why not?" Second Patient—"Adenoids me."

Fun is like insurance—the older you get the more it costs you.

"I'm the cat!" said the mouse when he saw he was cornered.

Any old day is Thanksgiving day to the old maid who gets married.

One of our young married couples from town went to Lancaster to buy a crib for their new arrival. They told the clerks they wanted a baby's crib at least six feet high. The amazed clerk said: "But why must the crib be so high?" And the Mother promptly answered: "So we can hear the baby drop when he falls out."—Poor baby.

A lady reformer said: "My man, don't you know that whisky kills more men than bullets?" The slightly tight gentleman answered: "Yesh-h-h, madam, I know that but wouldn't you rather be full of whis-s-sky than of bullets?"

If four are a quartet, why aren't two a pintet?

Heard of little black boys having a mouth fight and here's what was said: "Cullud boy, I see goin' take you and black hafe youah eyes." The second little colored fellow said: "Shut up theah, nigguh, afore ah choke you 'til you is black in the face."

Here's the way one of our Junior High school boys, who doesn't like school, recites the poem of the months. Dirty days hath September, April, June and November, From January, up to May The rain, it raineth every day, All the rest have thirty-one Without a blessed gleam of sun, And if any of them have two and thirty, They be as wet and twice as dirty.

A nice girl uptown told me that her boy friends dancing reminded her of a Chinese opium den. I ask: "How come?" And the girl answered: "It's full of hops."

One of our young wives on Mount Joy street wants to know if cold boiled ham is ham that's boiled in cold water.

George Carpenter says there's one thing that's convenient about a clay pipe, when you drop it you never have to pick it up.

I was visiting a penitentiary not so long ago and was allowed to witness a hanging that was about to take place. The prisoner was rather slow in getting to the gallows and to take time he kept fumbling with the laces of his shoes.

WRITTEN BY DR. THEODORE B. APPEL, SECRETARY OF HEALTH

The very logical increase in popular literature on heart no doubt has been beneficial to many. Because of the information thus conveyed many have sought professional advice when the slightest disturbance manifested itself in that region, who otherwise might not have done so. Perhaps there have been additional thousands who have subjected themselves to a physical examination in spite of their apparent health—an excellent annual practice. But in the wake of this information are to be found many persons who quite unfortunately have developed a heart-complex. Physicians, particularly heart specialists, see this type of patient every day," states Dr. Theodore B. Appel, Secretary of the Health.

"While it must be admitted that the deaths attributed to heart ailments are increasing, the fact remains that when a person complains of his heart, organic disease infrequently exists.

"So-called functional heart disease is usually traced to these sources, namely, nervousness, infections from another part of the body such as teeth or tonsils, to a disturbed function of the thyroid gland, to influenza and so on; and to the effects of the excessive use of tobacco, coffee or tea.

"In cases where there is a disturbed heart action due to local infection the source of which is located, the infective cause when possible is removed, as in case of diseased tonsils and teeth. The heart, possessing remarkable recuperative ability, once the poisoning agent is definitely eliminated, in time becomes normal once again.

"Organic heart disease, on the other hand, causes shortness of the breath, swelling of hands and feet and a cough. Usually these signs do not convey to the patient's mind even the suggestion that he has the heart disease.

"The point to be emphasized, however, is that in the functional type of heart trouble the cause can frequently be located and eliminated. And with an organic ailment professional advice will add very much in both the comfort and safety of living.

"Heart complexes, in any event, are decided hindrances. The worry caused by them is prone to disturb the appetite, upset the digestion and rob one of sleep with a consequent impairment of general health.

"Good professional advice and a strict heading of it are the only things to worry about either in the functional or organic heart disease. It is well established fact that the great number of those who usually die from heart disease do so because they have a heart condition usually die from some other cause.

"Heart complexes viewed from any angle are bad investments, indeed."

The Lancaster Auto Club

As the result of a series of accidents that during the past two weeks has taken toll of eight lives in Lancaster Automobile Club has launched a campaign to make our streets and highways safer. To this end the Club has called upon the law enforcement officers of this and the other boroughs of the county, as well as the Lancaster city police and the State highway motor patrol, to enforce speed limits and other motor vehicle laws. The following resolution was passed by the board of directors of the Club at their October meeting:

The Board of Directors of the Lancaster Automobile Club, believing that the best possible way for the prevention of accidents and securing greater safety on our streets and the highway lies in law enforcement, hereby calls upon the law enforcement officers of our city and boros as well as the State Motor Patrol to strictly enforce the motor vehicle laws.

The Club calls on all motorists to aid by driving carefully at all times and by observing the motor vehicle laws to the letter. "If every driver would observe the golden rule of the road—'Drive as you would have the others drive'—there would be far fewer deaths and accidents," said S. Edward Gable, president of the Club. "The big majority of drivers are careful, but their lives and the lives of pedestrians, are jeopardized by a

The hangman said: "Say, hurry up! How long's it gonna take you to tie that shoe?" The prisoner answered: "Nearly the rest of my life."

Marie: "you fill da barrel wit da cider and putta da soda into da cider." Tony—"Why fora da soda?" Marie—"Soda cider will keep." A WISE OWL

"THAT LITTLE GAME" Inter-nat'l Cartoon Co., N.Y.—By B. Link



small minority of careless, irresponsible drivers who think nothing of violating the law. These reckless operators can be curbed only through rigid enforcement of the law, and that is what we are asking the police to do.

"The speed limits and other provisions of the motor code were enacted with the idea of protecting the motorist and pedestrian, and if they are enforced fairly, with no playing of favorites, the solution of the problem of how to avert accidents and secure safer streets and highways and Lancaster county will be found. We need and ask for the co-

operation of everyone in this important campaign."

All automobile owners and drivers in this section are interested in the new motor vehicle liability act that goes into effect in Pennsylvania on next January 1. While this law does not compel every motorist to carry insurance, the provisions affect directly or indirectly every owner and driver of a car.

In order that all can be better acquainted with the law the Lancaster Automobile Club has obtained the service of William Reiter, solicitor for the State Bureau of Motor Vehicles, as speaker at its monthly

meeting to be held in Emanuel Luthar Church, Brickerville on Friday evening, October 20, at 8:00 o'clock. Mr. Reiter will explain in detail what the law requires.

All who are interested, whether members of the Club or not, are invited to attend this meeting.

You can get all the news of this locality for less than three cents a week thru the Bulletin.

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THE Camirror



BABY Bathing Beauty—Folks, meet "Miss America, Jr." who is none other than a little Marilyn Martin, age 4, of Ocean Park, Cal.

IS IT THE LOOKS or Books That Count?—"Boots" May, Connelville, Pa., student at Mt. Holyoke, believes in both. Using a wheel to go from class to class she carries her books in a basket and keeps her looks up to par with the aid of a rear view mirror, also more or less useful in traffic.

BYRD ANTARCTIC EXPEDITION SHIP "BEAR" leading at Boston with 5 tons of dehydrated vegetables and many gallons of mayonnaise, so ice party may enjoy health-giving salads containing vitamins A and D at Little's America.



WORLD SERIES—Above, Ott scoring in the first inning, after he had hit a homer, bringing in two runs for the Giants. Right, Carl Hubbell, ace pitcher of the Giants, winner of the first game.

IT'S A GIFT—Six millionth visitor at Republic building, at "A Corner" shopping at Los Angeles, Cal., in a new type of Progress, Mrs. L. O. Gravelly, Jr., takes herself in front of a revolving series of shelves of racing cars, was chosen to make the presentation, as he is winner of the 1939 Schaefer Trophy (in background). Mrs. Gravelly with his Firestone equipped sports the three straight years at the Indianapolis speed Classic.

EVOLVING GROCERY STORE—Leta Fawks shopping at Los Angeles, Cal., in a new type of Progress, Mrs. L. O. Gravelly, Jr., takes herself in front of a revolving series of shelves of racing cars, was chosen to make the presentation, as he is winner of the 1939 Schaefer Trophy (in background). Mrs. Gravelly with his Firestone equipped sports the three straight years at the Indianapolis speed Classic.

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