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The News


International Harvester Company of America Harrisburg

Would you go to a tailor for a suit of clothes if you knew
he bought the goods in Chicago, had the coat made in Lincoln Neb., the vest in St. Louis Mo., and the pants in Springfield,
Mass., and that all he had to do was to put in the pockets and
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$\$ 075$ to $\$ 1,685$ F. O. B. Lancaster Roadsters and Touring Cars

Lancaster Automobile Co. Garage Never Closed 230 $\mathbf{2 3 8}$ West King St. LANCASTER, PA.
$\qquad$
 THE GRAIN HOUSE OF THE EAST GLIAM L. BEAR \& CO. BROKKEIES
 -conos

at Florin


WM, AYRES \& SONS, Philadelphia, Pa.
J. Y. KLINE

All Kinds Concrete Work


Sincerity is Built Right into the


LOOKING at it from your view point, in choosing your car you will consider several or things which are more important to sou than the size of a manufacturers factory,
equipmenyy thousanus oi cars he builds, or how many tatining points he may have in The Haynes factory (new plant built and completely equipped, in 1911) has been
called by authorities "one of the most efficient plants in the world." The Haynes output is large enough to earn minimum costs on parts and materials-not so large as But Haynes Sincerity means more to you than these things mean. Haynes sincerity is possible only in such an organization as this, where the
original builder of the original Haynes of 1893 still is, and through all these years has
been, at the head of the same organization; where the skilled machinists have grown
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Three Models
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LANDIS BR0S. Rjeems, Pa.

