

BEGINNING WEDNESDAY, DECEMBER 18TH, STORE WILL REMAIN OPEN EVERY EVENING

**Take Lunch In The "Tea Room"**

We maintain our "Tea Room" for the accommodation of our patrons, more than for profit; particularly our country patrons. Here is a bright, cheerful section where you can partake of our dainty breakfasts and luncheons at the most moderate cost. When Christmas shopping, our Tea Room is a place for you to rest and satisfy your appetite; our service is clean, quick and quiet.

# The Donovan Company

Successor to Foster & Cochran  
32-38 East King Street, Lancaster, Penna.

# THE STORE THAT PAYS YOUR CAR

**You Can Bring The Whole Family to Lancaster and Back at Our**

It costs you nothing, we pay one round trip car fare from your home town, any part of Lancaster County, with every Ten Dollars spent in the store; if your party is more than two, we pay the fare for two members of your party; three with \$30.00, and so on. Isn't this an item worth considering, particularly when it is a well known fact that

**Our Merchandise is Better and Our Prices Lower Than any Store in Lancaster**

## Treat Yourself to a New OVERCOAT

You Can Get a Good \$15.00 Serviceable One Here. The Greatest Value in the country

**\$10.00**

A very remarkable Overcoat offering; many, many different styles; all long models made with convertible collar; full lined with good serge lining. The newest 1912 models, made of strictly all wool materials in plain black Kerseys and fancy patterns in gray, tan and browns; some of plaid back materials with belt backs. Sizes 33 to 44. The best garment ever offered at the price.

**Men's Overcoats The Kind Usually Sold at \$20, Special \$15.00**

A very fine high class garment, such that was never offered before at the price. Every man or young man with \$15 to pay for an Overcoat should see these. Tailored and finished in a skillful manner, of fancy Cassimeres and Cheviots in brown, gray and tan; black Kerseys and Vicunas; some fancy plaid back materials made up with satin shoulder linings, while others are full lined. A great value.

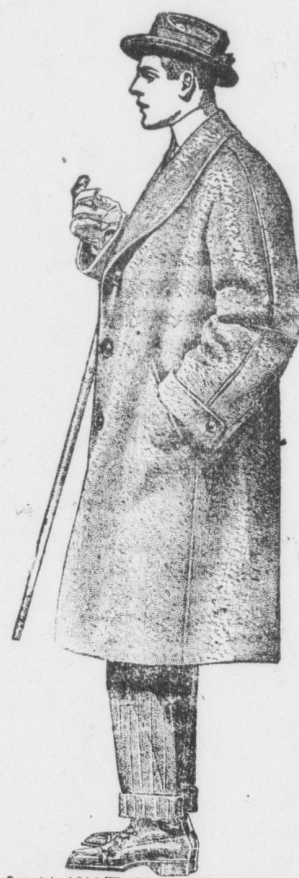
**Special \$40 Fur Lined Overcoats \$25.00**

Persian Lamb Collars; lined with fine quality Marmot and Coney. Shell of high grade, fine all wool Kersey. A limited number, all sizes, the greatest coat yet offered at the price.

**Men's Trousers Unmatchable Values**

Fancy Worsted and Cassimere Trousers, every pair guaranteed; sold elsewhere at \$2.50; here only \$2

Strictly all wool worsted and Cassimere Trousers; made by the best makers in America; all sizes; fully worth \$3; **\$2.50**



Copyright 1912 The House of Kuppenheimer

## No More High Prices

We Have Revolutionized The Fur Business of

We are selling the finest furs—fur coats and fur pieces at prices that simply cannot be seen them. No one in Lancaster has ever before seen such an enormous stock of such figures. But the reason is plain. We sell furs on the same close margin that we sell everything else. We stand back of everything purchased, we buy from reliable concerns, the fur

**You Can Buy Furs Here With Your Eyes**

**BEAUTIFUL CONEY FUR COATS \$19.98**

worth \$30.00. Full length models with rolling shawl collar and turn back cuffs; lined with extra quality satin. A very fine garment at the price.

**HANDSOME COATS OF CONEY FUR \$29.90**

Luxurious Coats, with large roll collar and cuffs and handsome buttons; lined with best quality satin. A coat that commands \$40 in all other stores.

**HIGH GRADE PONY COATS \$47.50**

Coats of fine selected Pony Skin; with large roll collar and cuffs; beautifully marked; lined with Skinner satin; the same coat that others sell at \$65.00.

Rich, lustrous Black Coney sets; worth \$10; **\$5.98**

Beautiful Black Belgian Hare sets, worth \$12.50; **\$7.98**

Sets of Fine Selected Blue Wolf; worth \$17.50; **\$9.93**

## Give The Boy or Girl a Coat For

An Overcoat for the Boy or a jaunty new Coat for the girl; nothing could be more comfortable. These are the kind of gifts to give. Here are enormous assortments, arranged in special Boys and Girls.

Boys' Overcoats; extra well made of splendid quality fancy materials; browns, grays and blues; with military collars. Shown in other stores at \$4; our price **\$2.98**

Boys' All Wool Chinchilla Overcoats; with all wool linings; blues, grays and browns; sizes 2½ to 10; fully worth \$6; special **\$4.98**

Boys' Fur Trimmed Overcoats; fur collar and fur cuffs; made of fine all wool Kerseys; blues and browns; worth \$8. Special **\$6.98**

Girls' Chinchilla Coats; all wool; in gray, blue and black; with large roll collar and turn back pockets; button close to neck; all sizes; special **\$4.98**

Girls' School Dresses; made of fine galatea cloth; high neck and long sleeves; with plain band and fancy buttons; all sizes; did \$1.50 Dress for **98c**

## Gifts of Furniture

Are Useful, Appropriate, Sensible

The greatest Christmas Furniture Show attracts hundreds every day and what a busy place it is. One would almost suppose it the only furniture store in Lancaster. But—it's because here assortments are greater, everything is brand new and our prices very much lower than elsewhere. Everybody that sees this gathering of Gift Furniture says "it's the best in town."

Brass Beds; built with 2 inch continuous posts and 12 one-foot parts, with ball connections. Any other store would sell this beautiful bed at \$20; **\$14.98**

Princess Dressers; a limited number; which are wonderful values at the price. Choose Princess Dresser (or Chiffonier or Dresser,) in mahogany, quartered oak, tuna mahogany or birds' eye maple; special **\$15.90**

Three-piece Mission Suits; designs similar to a fireside Rocker; frame finished in fumed or Early English; seats upholstered in Spanish leather; special **\$19.90**

Music Cabinets; beautiful Mahogany finish; built with large, roomy drawers; polish finish to match up with piano; Colonial or French claw feet; special **\$8.90**

Rockers; large, roomy and comfortable; with seat and back upholstered in Chase leather; an excellent value at **\$4.98**

China Closets; made of white quartered oak; handsomely finished; bent glass ends; French claw feet and five deep shelves. An extra good value at **\$13.90**

## MEN'S KNIT COATS

A Very Useful and Most Acceptable Gift

This store has an established reputation for the largest selection and the very best values in Knit Coats. This season's show is a very remarkable one; consisting of good colors, the best styles and weaves and extra good qualities.

At **\$1.25** and **\$1.50**; an extra good Knit Jacket; half-wool; heavy weight in black and tan, all sizes.

Fine grade of wool Jackets at **\$2** and **\$2.50**.

The best grades of Wool Jackets, in black; extra special values at **\$3** and **\$3.50**. 10 Dozen Men's Jackets; extra heavy quality with pockets; all sizes; the best \$1.50 Jacket to be obtained anywhere at **\$1.00**.

## Men's Heavy Underwear

The famous Dr. Wright's Health Underwear; fine wool fleeced lined; an extra good garment at **\$1**

Men's heavy fleeced lined Shirts and Drawers; extra heavy Cotton; well made. A garment usually sold at 50c-price **37c**

Men's Red Flannel Shirts and Drawers; all wool; medicated; shirts single or double breasted; an extra fine dependable quality at **\$1.00** **\$1.50** and **\$1.75**

## TOYS! TOYS! TOYS! TOYS! Santa Claus Says Bring The Kiddies TO TOY TOWN

Thousands of parents—girls and boys—visiting the great special Toy Department, occupying the greater portion of our big basement. It is brim full of interest for grown folks and children. Nothing could be more enjoyable than to bring the little ones here for a few hours pleasure.

There's a great company of dolls here; thousands of the prettiest books; piles of games that will give new ideas for winter amusement; also instruction Toys; that will teach boys and girls things worth knowing; sleds, doll furniture, a regular ranch of cattle, some that moo; barking dogs, dancing Clowns, Trains, we can't begin to tell you all.

## Santa Claus Is Here & Bids All Welcome

Dolls, 5c, 10c, 15c to **\$5.98**.  
Teddy Bears 49c to **\$1.98**  
Doll Furniture, 25c to **\$5**.  
Dolly Wash Machines—to **98c**.  
Tea Sets, from **10c** up.  
Sleds, from **49c** up.  
Go Carts from **79c** up.  
Chairs from **79c** up.  
Sewing Machines to **\$2.25**.  
Desks, **\$1.25** to **\$5**.  
Automobiles, **\$4.98** to **\$8**.  
Hook and Ladders to **\$3**.  
Horses on wheels to **\$5.98**.  
Magic Lanterns, **49c** up.  
Movies, **\$1.49** to **\$3.25**.

Electric Motors **98c** up.  
Steam Engines **75c** up.  
Dynamobiles **25** and **49c**.  
Mechanical Toys, **19c** up.  
Horns, **5c** to **25c**.  
Drums, **25c** up.  
Games, **5c** to **\$1.25**.  
Mechanical Trains, **49c** up.  
Air Rifles, **49c** up.  
Tool Chests **49c** up.  
Trunks, all sizes, **59c** up.  
Animals, **10c** to **\$2.25**.  
Wagons, **25c** to **\$1.50**.

## Men's Furs

Collars and Gloves

Every piece guaranteed to prove entirely satisfactory. An ideal gift for men.

Black Coney, Water Mink, blended water mink, imitation Beaver, etc.

**\$2.50 \$3 to \$9**

## SHAWLS

Fine all wool German imported Cashmere shawls, hem stitched, 2 yds. by 4 yds. at special prices. **\$7.50** to **\$20** values, **\$5.98** to **\$16.90**

## Silver Mesh and Leather Bags

German Silver Mesh Bags; lined or unlined, splendid values at **50c** up to **\$7.50**

Leather Bags, imported; some of the very prettiest styles; extra special offerings; **50c** to **\$5**.

Leather Bags; exceptionally strong values at **98c** and **\$1.50**; made of fine quality leather; close fitting frames; with strong clasp. Other excellent offerings at **50c** to **\$5**.

Rockers; large, roomy and comfortable; with seat and back upholstered in Chase leather; an excellent value at **\$4.98**

## Women's Warm Lined Comfort

Extra Good \$2.25 Values, \$1.00

The styles and makes can't be beat for service, workmanlike comfort. They are made of solid leathers, patent tips; wool lining that will appeal to women who demand well made shoes, that give warmth. The best values we've yet offered.

## Boys' Shoes \$1.98

Worth \$2.50 and \$2.75

The kind usually sold elsewhere at **\$2.50**, special **\$1.75**. Heavy grain common sense shoes made with solid oak stitched sole; with full vamp to allow of every shoe comfort and service. All sizes and all widths.

## Women's Comfort

Sense Shoes

Russet Calf, patent cow gun metal and box calf; and blucher cuts; made in toe shapes; just the shoe for growing boys; for outdoor dress wear; stitched oaks. Sizes 2½ to 5½, a very unusual offering.

## Gloves Are on Every Christmas List

Women's Fabric and Wool Gloves, Kayser maw; at **25c**, **39c** and **50c**; extra fine silk gloves; all wanted shades and sizes, **75c**.

Women's Long Kid Gloves; in white or black; **\$1.50**; **\$2.25** up to **\$2.98**.

## Hosiery For Gifts

Buster Brown Hosiery for women and children; every pair guaranteed; attractively boxed if you wish them; a useful gift, **25c**.

Women's and Children's Cotton, wool and fleeced Hosiery; extra special values at **12½c**.

Special—Women's Silk Hosiery; black; a very fine quality usually sold at **75c** pair; special **50c**.

Kayser Silk Hosiery; pure thread or Italian Silk; black, white or tan; none better made; in holly boxes—**\$1.00** and **\$1.50**.

## Save a Third On Wool SWEATER COATS

The sample line of a Western Manufacturer comes less than cost of production.

This season's mannish style Byron or roll collar; pocket holes and seams all hand ed. Cardinal, white, tan, etc.

\$2.00 Sweater Coats at **\$1.25**.  
\$3.50 Sweater Coats at **\$2.33**.  
\$3.98 Sweater Coats at **\$2.88**.  
\$5.00 Sweater Coats at **\$3.60**.  
\$7.98 Sweater Coats at **\$5.38**.  
\$6.98 Sweater Coats at **\$4.68**.

## Fine Wool Bed Blankets

White and gray wool blank ets with a cotton mixture; large double bed size, closely woven; heavy warm; gray and blue with white.

## Books, Bibles Testaments

For many years this store has been of splendid service in furnishing Books for Sunday Schools, Classes, Public Schools, etc. This year we have prepared more extensively than ever. Choose books here—and save money.

Children's Books; in an assortment of 25 titles; finely bound; worth **19c**—special **10c**

Children's Books; extra well bound; with colored illustrations; good paper; the kind that always sold at **25c**, special **17c**

## BIBLES AND TESTAMENTS

Soft flexible leather bindings; a very large variety; including reference bibles, text books; teacher's bibles; red letter edition; etc. Among them are some extra good values; far below usual prices.

**45c to \$2.75, Testaments 25c to 1.25**