



A Distinction With a Difference

YOU may not always get what you pay for. It takes a good judgment of values to do that, but if there is one sure rule in business it is—you pay for all you get.

IHC Oil and Gasoline Engines

cost more than some others because they are more carefully made, and more thoroughly tested. Skillful designing, better material, better workmanship, more careful assembling, and more thorough testing, tell in the long run.

IHC engines are made in every style—horizontal, vertical, air and water-cooled, stationary, portable and mounted on skids, to operate on gas, gasoline, kerosene, naphtha, distillate or alcohol, in sizes from 1 to 50 H. P.

The IHC local dealer will give you catalogues and full information, or write

International Harvester Company of America (Incorporated)

Harrisburg Pa. IHC Service Bureau

The purpose of this Bureau is to furnish, free of charge to all, the best information obtainable on better farming. If you have any worthy questions concerning soils, crops, land drainage, irrigation, fertilizers, etc., make your inquiries specific and send them to IHC Service Bureau, Harvester Building, Chicago, U.S.A.



TAKES RIGHTFUL PLACE

JAPANESE MERCHANT RAISED IN SOCIAL SCALE.

Heretofore Only the Soldier Has Been Looked Upon as Following a Worthy Calling—Emperor Has Changed This Idea.

Japanese business methods have been widely criticized, especially in the last few years, as lacking those standards of commercial honor which prevail among Occidental nations. A writer in the Atlantic says that the question most frequently put to him since his return from the Orient has been:

"Why is it that the Japanese are so dishonest that they cannot even trust themselves, and have to employ Chinamen at the head of all their great business concerns?" He explains this almost universal impression by saying that the average tourist usually has business relations only with the branches of the three great banks established in the treaty ports.

"There is a historical reason for this. The fact that in the olden days in Japan the merchant was placed at the bottom of the social scale and the soldier at the top, while in China exactly the reverse was the case, fully explains why Japan has produced a splendid soldiery, and has woefully suffered in her mercantile life, while the army in China has been the sport of the nations though her merchants have attained a high place in the world of business credit.

"But even though the 'cake of custom' is the hardest to break, its power of resistance has been already materially weakened by the wise policy of the emperor; and the merchant is no longer the pariah of the realm. Prominent among those who by the emperor's favor have risen from the social dust into places of highest honor is a family whose history is significant.

"The Mitsui family of Japan have been called the Rothschilds of the east; but while the fame of the latter has gone abroad over the world the Mitsui have remained practically unknown except to a few western merchants who have had extensive dealings with the Orient. The European family owes its great renown to the fact that for a century there has been no slightest stain upon its commercial honor.

"But its career, it should be remembered, has been passed in a world where business itself has been held in honor; while the Mitsui, engaged in a pursuit utterly contemned by public sentiment, for three centuries, in spite of the demoralizing influence of the social ban, have been trusted by government and people alike, and have kept the honor of their name unstained. Now, thanks to the new spirit animating the nation, they no longer stand so conspicuously alone."

Model Sermon. A correspondent, a churchman, somewhat moved by a paragraph regarding sleeping in church, wrote that he has no particular objection to the congregation going to sleep, when it has an excuse for doing so. "But," he writes, "I want to ask you what you think of this: I attend a church where the assistant sleeps during the sermon, and a few Sundays ago he had the 'nerve' to tell the rector it was the finest sermon he had ever heard him (the rector) preach, when he had been sleeping through it!" This is certainly very shocking. We submit, however, that if the assistant slept calmly through the sermon he could do no less than compliment it.

Wise Woman. "Now for \$2," announced the star gazer. "I will furnish you with a philtre which will make your husband love you to the exclusion of all others." "I don't think I'll invest," decided the practical housewife. "But if you have a philtre which will make him bring home some of his salary on payday I'll allow you a percentage on all sums realized."—Louisville Courier-Journal.

As to Hubby. Inquiring Friend—I should like to know your husband's attitude on the question of woman's suffrage. I suppose, though, when it comes to that, he's up in the air, as the saying is. Mrs. Leeder—One foot is, anyway; he's a kic'er.

In the Cause of Freedom. "I told the lawyer I wanted an absolute divorce," said Mrs. Filmgilt. "And what did he say?" "He told me he was an old friend of my husband and as a favor to him he would take the case."

A White Hope. The residents of the East End inform us that a certain resident of that section is developing into quite an artist as a bag puncher. At least that is his daily exercise and they presume ere long he will be in condition to tackle Jack Johnson.

Read the Bulletin. Advertise in the Mt. Joy Bulletin.

RHEEMS FARMERS'

Interesting Session Held in the Village Schoolhouse

On Saturday night the Rheems branch of the Lancaster County Farmers' Association met in the village schoolhouse with a good attendance of members and interested persons. B. F. Garber, president, was in the chair.

The reading of the minutes was followed by the transaction of routine business.

Talk on Parcels Post.

"Parcels Post As It Appears to the Farmers" was the subject of a talk by S. O. Frantz, of Rohrerstown. He opened his address by reading the bill providing for parcels post. He said that parcels post is especially advantageous for country residents. Instances were cited of the benefits of parcel posts over the express system. With parcels post articles will be delivered to farmers the same as mail, with certain regulations. Mr. Frantz called attention to the fact that express companies maintain a high priced lobby at Washington. It was stated that time after time the persons who want parcels post have been turned down. There have been arguments that parcels post will hurt the storekeepers in country towns. Mr. Frantz cited instances to show that the articles on which reasonable profits are made are not handled by the parcels post. It would not pay to buy a pound of coffee through the parcels post and a broom cannot be sent. The packages which can be sent through parcels post cannot be over three and a half feet long; cannot exceed two cubic feet or weigh more than eleven pounds. It was shown that a package can be sent from this country to London by parcels post for twelve cents, but it costs twenty-two cents to send the same package between nearby points in this country. The speaker asserted that a parcels post will create a surplus instead of a deficit in postal service. It was believed by the speaker that the parcels post bill will pass. Mr. Frantz explained how big business affects the farmers. The senate, he explained, is to blame for certain conditions in this country. The scale recently made public for the express companies was due to the progressive wave going over the country. Mr. Frantz called attention to the evils of trusts in this country. He stated that in Germany when 65 per cent of business comes into the hands of a certain number of men the government fixes prices. In conclusion the speaker dwelt on the benefits of organization, especially among farmers, and told of the reputation of the Lancaster County Farmers' Association.

"Make Money on Milk."

Mr. Nathans, assistant P. R. R. milk agent, Philadelphia, gave a talk on "Make Money on Milk." He prefaced his remarks on the work of the P. R. R. Company toward handling milk. He said that the company intends to carry milk into Brooklyn, which is possible through the tunnels. Mr. Nathans told of the good work of the Florin milk station and said that the P. R. R. will establish a station at Rheems if the proper encouragement is received. It was shown just how the big cities draw on the surrounding country for milk. Philadelphia draws from a radius of 100 miles. Reference was made to the workings of the J. W. Scott station, Florin. The speaker said that the city milk dealer pays big prices. At Florin from \$1.40 to \$1.60 per hundred has been paid for milk. On a 4 per cent basis butter would average at this price 40 cents per pound. It was asserted by the speaker that the average for butter is usually 30 cents. He said that a farmer's own butter is seldom made any more on the farm. Continuing the speaker told of the disposition of skim milk to farmers for ten cents a can, but conditions sometimes change this price. The value of skim milk to the farmers was outlined. In conclusion, Mr. Nathans gave in detail the plans for establishing a milk station at Rheems. Blanks were distributed, by which the P. R. R. expects to obtain the sentiment of the farmers on the subject.

The Next Programme.

For the meeting in September the following programme was announced: Music, Alice Barnhart; address, "Roads and the Farmers," W. J. Rose, division freight agent, P. R. R. music, Miss Barnhart; discussion, "What is the Cause of Unlucky Eggs," Benjamin Friday.

Flying Men Fall

victims to stomach, liver and kidney troubles just like other people, with like results in loss of appetite, backache, nervousness, headache, and tired, listless, run-down feeling. But there's no need to feel like that as T. D. Peebles, Henry, Tenn., proved. "Six bottles of Electric Bitters," he writes, "did more to give me new strength and good appetite than all other stomach remedies I used." So they help everybody. It's roily to suffer from this great remedy will help you from the first dose. Try it. Only 50c at S. B. Bernhart & Co's.

Read the Bulletin

Advertise in the Mt. Joy Bulletin.

August Furniture Sale

The First Day of This August Furniture Sale Made a New High Record in Furniture Selling in this Store

We are highly gratified at the emphatic response to the announcement of our first August Furniture Sale and our satisfaction is not less, we are convinced that of our many customers who took advantage of the Opportunity which this sale presents to them. Every one who visited our big furniture department was surprised at the immense display, the wide variety and above all the extraordinary low prices. Heretofore most Lancaster people have had to furnish their homes from stores in this city which sell both on installment and for cash and have no fixed price. Such stores cannot compete with us on values. We have no bad debts that we have to make cash customers pay for, there are no special discounts in this store for one person and something different for another. Here there is one price for everyone and that the lowest for dependable merchandise. Buy your furniture for cash from the only strictly cash furniture store in Lancaster.

Dining Room Furniture and Carpeted Complete \$29.90

Sideboard, Table Six Dining-Room Chairs and Room Size Rug; large, massive-looking Sideboard, made of solid oak, 42 inch case, 6 feet 6 inches high, with five large drawers, beveled edge mirror; Table, with 42 inch top, highly polished, with 6 foot extension, with turned and fluted legs; Dining Chairs of golden oak, with seats and back, quartered Oak; a 9x12 foot Rug, Pro-Brussels, closely woven, and reversible. All complete for \$29.90.

A \$50 Parlor Suit at \$39.50

A very handsome, heavy, massive looking Parlor Suite; beautiful Mahogany finish; large roll back

pattern; skillfully carved, full spring edge; seat and back upholstered in embossed verona; five large, roomy pieces of late design.

Bed Room Furnished and Carpeted Complete \$29.90

A very pretty Bed Room Suit of solid oak; neatly carved roll head board; 44 inch case dresser; with fine beveled edge mirror 18x24 inches; wash stand to match dresser; two chairs and a rocker; one bed room table; one woven wire spring; one cotton taped mattress; one 9x12 reversible rug or your choice of 20 yards of excellent matting.

An extraordinary offering at \$29.90; one that will astonish you, if you come to see it.

VERY HANDSOME \$8.50 DINING CHAIRS \$2.25 Quartered golden oak, full box frames, carved feet, slip leather seats.

A FINE \$7 FELT MATTRESS, \$4.98 An extraordinary offering. Made of best art tick; 5 inch boxing; full 45 lbs. weight.

FINE HIGH GRADE AXMINSTER RUGS \$16.90 WORTH \$30.00 Choose while the variety of patterns is at its best. Some few of them are slightly mismatched, but this is hardly noticeable on them. This is a very rare offering.

The Donovan Company

32 to 38 East King Street, Lancaster, Penna.

For Sale Several good Building Lots fronting 95 feet on South Barbara Street, Mount Joy and extending in depth of that width 154 feet. There is a good stable on these lots that could very easily be converted into a double dwelling. For further particulars apply to Lewis Seeman, Mount Joy

HOTEL MCGINNIS The undersigned having remodelled the old Mooney Hotel, adding a number of sleeping rooms, bath, etc. is now prepared to entertain transient and regular guests.

RESTAURANT In connection with hotel where he will serve in season. OYSTERS and CLAMS in any style; TURTLE SOUP, Etc. Etc. Private dining room for ladies.

J. W. McGinnis, PROPRIETOR

CHAS. H. ZELLER REAL ESTATE AND INSURANCE 48 West Main Street, Mt. Joy, Pa. Days at Lancaster, Monday and Friday at No. 52 North Duke Street

DOES UPHOLSTERING Persons having upholstery to do, such as sofas, lounges, beds, or placing window shades or anything in general repair work, will confer a favor and save money by calling on me. Prices are right.

H. S. MUSSELMAN, Florin, Pa. OLD DR. THEEL & DR. W. L. THEEL 719 Spring Garden St., (formerly 525 S. 6th St., Phila., Pa.) Fin. Doctor. Also, Dr. Gorman's Special. The German Treatment, the only guaranteed cure for Specific Blood Poison, others will cure, all are Herring & Arnie, worse than the Herring & Arnie. It's a curse of humanity. All cases, Nervous Debility, Eczema, both sex, Alopecia, Weakness, Loss of Appetite, Loss of Sleep, Brains, Stomach, Piles, Leucorrhoea, Gleet, Gonorrhoea, Syphilis, Stricture, etc. In Germany, 40 yrs. practice. \$10 per Week. No waiting. Kidney, Bladder, 40 yrs. practice. \$10 per Week. In Germany, 40 yrs. practice. \$10 per Week. In Germany, 40 yrs. practice. \$10 per Week.

American Plan Rates Moderate

Exchange Hotel

Mount Joy, Pa.

J. M. Backenstoe, Pro.

Has just been remodeled thruout Has all modern conveniences such as Baths, Hot and Cold Water, Steam Heat, Electric Light, Etc.

Table is Supplied with the Best the Market Affords.

Also Lunch Counter Where Soups, Sandwiches, Cheese, Tripe, Oysters in Every Style Etc., Etc., are served

BAR IS STOCKED WITH THE BEST BRANDS OF BEER, WINES, LIQUORS & CIGARS

Good Stabling Accomodation Local and Long Distance Telephone

WE SELL CHEAPER BECAUSE WE GIVE S. & H. GREEN TRADING STAMPS

LEINBACH & CO. LANCASTER, PA.

FREE PHONE SERVICE JUST CALL 1100 & HAVE CHARGES REVERSED

August Clean Up Sale

The Most Important Trade-Movement of the Hot Weather Months Drew Immense Crowds Of Customers To This Store This Week

A great week at this store. Our aisles were thronged with eager bargain seekers, our counters were packed and our entire store was about as crowded and active as we could have hoped for. The expressions of the keenest shoppers were so enthusiastic as to make the Complete Success of this great Clean-up a foregone conclusion. Tomorrow's business will be stimulated by the addition of many lots which were not on sale before—all prices being cut to a fraction of the actual value of the goods. Thus:

GOING! GOING! SOON GONE That is the story of these Underpriced Garments—so women who want some of these big Bargains better come tomorrow—early, too.

98c AND \$1.25 HOUSE DRESSES; CHOICE AT 69c

The August Clean-up Sale makes it possible for you to buy any pretty lawn house dress for a very small amount of money. They have round or square necks, and come in floral, stripes, dats and figured effects.

\$1.98 AND \$2.50 TUB DRESSES; CHOICE AT 98c Pretty little wash dresses, made of linen, a fabric closely resembling linen. They are stylish and come in plain colors, as blue, tan, white, green and lavender—trimmed with piping, which is very effective.

\$10.50 TO \$12.50 VALUES; AUGUST CLEAN-UP PRICE, \$5.98

Some pretty, choice apparel here for women and misses; a good many of our patrons have availed themselves of the values in this lot. You can pick up a fine wool suit, a smart serge or silk dress—and a limited number of Junior's wool coats. Every garment in this lot is a big bargain.

\$15.00 and \$16.00 VALUES; AUGUST CLEAN-UP PRICE \$7.49

You can save half and more on any garment in this assortment and there is apparel here that you will really need before cool weather sets in—for instance, these right now—the best of coats are nice for pretty silk and linen. You get the wanted evenings, and the wool suit really our service-able. With only \$7.49 you get a slipper back selling for \$14.98. The workman small size \$14.98. The slipper \$14.98.

Is Your Piano Intertaining? You Say No! Why?

Because, perhaps, you cannot play, and have to wait until some one else comes to play for you. Now, why have a silent piano in your home when you will gladly exchange the piano you now have for a

Famous Hardman Autotone

Then, when you want music an entertainment, you don't have to wait, you simply place a roll of music on the piano and tread, and you have the finest music in the world right in your own home. Just to think how nice it would be to hear that song you heard years ago, "Silver Threads Among the Gold," and to know you are playing it yourself is a pleasure you never know until you have played the

Hardman Autotone

Our easy payment plan will enable you to purchase a Hardman on strictly confidential terms, and have the World's Best Player in your home.

Kirk Johnson & Co., 10 and 18 West King St., LANCASTER, PA.

GOOD FURNITURE

is the only kind I sell—Furniture that is Furniture Rockers Mirrors Hall Racks Picture Frames Ladies' Desks Extension & Other Tables, Davenport China Closets, Kitchen Cabinets

Undertaking and Embalming

H. C. BRUNNER MOUNT JOY, PENNA

If You Want Neat and Cheap CALENDARS Let Us Have Your Order