The dew oozes out all over them, and

their crisp, fresh appearance counts double. Think of what a sad time

poor Si Smith is having with all those

not take to market because it rained.

peas he picked two days ago and did

Be up to date. Build a cooler, It's

a money saving and a money making

proposition. Try it and be convinced.

It will prove not only worth while,

but indispensable.-R. W. A. in Coun-

A Way They Have In Germany.

"One day while I was in a big beer garden in Bavaria," said a returned

traveler, "a handsome young officer in

There was brought to him a big radish

pocket of that magnificent uniform

something wrapped in paper. This

unrolled, a sweet smile playing about

his blond mustache as he did so, and

at last a piece of sausage seven or

astonishment at this sight was care

fully concealed. I doubt if any officer

of our infantry would dare attempt

The Cleanliness of Animals. Man seems to be the only animal whose food soils him, making neces-

vary much washing and shieldlike bibs

and napkins. Moles living in the earth and eating slimy worms are yet as

clean as seals or fishes, whose lives are

one perpetual wash. The squirrels in

these resiny woods keep themselves

clean in some mysterious way; not a

hair is sticky, though they handle the

gummy cones and glide about appar-

ently without care. The birds, too, are

clean, though they seem to make a

good deal of fuss washing and clean-

ing their feathers.-From "My First

Summer In the Sierras," by John Muir.

MASTERSONVILLE

wedding dinner in honor of Mr. and

son, Charles Emerson. All enjoyed

rer's school about 11 o'clock and

took dinner there. From thence they

northward, visiting Mount Vernon

The Keystone Literary society

when they held the audience spell-

bound by their clever exhibition in

irmative while Messrs. David Gibble.

Clayton Shearer and Frank Geib

made the assault and carried the fort

by storm. This week the question to

be debated is Resolved, "That Wash-

erary work are invited and urged to

Subscribe for the Mt. Joy Bulletin.

Advertise in the Mt. Joy Bulletin.

Subscribe for the Bulletin.

attend.

and Chestnut Grove.

Mr. and Mrs. John Witmer enter-

department."-Indianapolis News.

try Gentleman.

#### Best Food for Babies

If you are having trouble with the boy's food, and nothing seems to wree with it, you can probably get he child to take A. D. S. Malted Milk A stain it and thrive on .t, as it is a particularly nourishing, satisfying and carefully made preparation, intended especially for troublesome etc nachs of both infants and adults.

it is one of the standard, reliable American Druggists' Syndicate products, and its use is unhesitatingly advised by the entire 12,000 druggists who are A. D. S. members, and know its true value. Lere is nothing in it to prove armful to the baby-no drugs or medicines. It is merely a scientifically made article of food, which you can re'y upon This is the way they speak of

#### A. D. S. Malted Milk

Mr. V. G. Newell, a prominent druggist of Warren, Pa., says. "Centlemen-Enclosed you will to have that erect, commanding, find a picture of my youngest boy, whose LIFE WAS SAVED BY A. D. S. MALTED MILK.

"That sounds like a pretty big story, but here are the fars

"John Winston Newell was born January 29, 1909, and after the first week his mother was unable to nurse shouldered, compel deep bre thing and do this without the uncomfortable sened brand of malted milk, and at 5

These Braces are constructed. weeks weighed only 71 pounds, was of cloth, have no metal parts to bind, very thin and showed symptoms of rust and break and may be worn withstarvation. Then we put him on out your knowledge except as you assume an incorrect position. A. D. S. Malted Milk and he began to gain at once. At 5 months, when to be eqully beneficial for man, woman this picture was taken, he weighed or child. All sizes-just send your chest 15 pounds. We cannot recommend It too highly."



#### Round Shoulders A Sign of Old Age

It is possible for every woman graceful appearance typical of the perfectly formed woman.

#### Rexall SHOULDER DRACES

correct any tendency to become stoop-These Braces are constructed entirely

ume an incorrect position.

Rexall Shoulder Braces, we believe

Price, \$1.00

## E. W. GARBER

E. MAIN ST., MOUNT JOY

## HARRISBURG TELEGRAPH

The Central Pennsylvania Newspaper Entering Over 19,000 Homes Daily. \$3.00 a Year 6 Cents s Week

The Telegraph is printed principally for the particular people who live with in a radius of fifty miles of Harrisburg; the people who want the news of their own section first and foremost, and with it first-hand accounts of events at the State Capital, with complete telegraphic news and intelligent comment on the happenings of the day.

The only complete encyclopedia of Central Pennsylvania's State and county governments, business and agricultural interests is be found in

The 1912 Year Book & Almanac

# The Daily Telegraph.

216 FEDERAL SQUARE

HARRISBURG, PA.

#### Engle's Fur iture Warerooms MOUNT JOY, PENNA.

--

GOOD HOMEMADE FURNITURE A SPECIALTY

UPHOLSTERING DONE TO ORDER

Undertaking and Embalming

#### ROMANCE OF A SHOVEL.

An Idea That Won a Fortune For a Railway Laborer.

The simplest labor saving device may quite possibly be worth a fortune. One day a good many years ago a number of men were at work on the roadbed of a line of railway in course of construction between Birmingham and Manchester. They were cutting through a hill and moving the material by loosening it with picks, shoveling it into barrows and wheeling it away. The shovels they were using were known as Irish shovels, with a square cornered blade about fifteen inches long. The work progressed but slowly, and the subcontractor in charge rebuked his workmen for not making quicker progress. One of them replied that if he would grind off the corners of the shovels it would be easier to get them into the earth, and, consequently, they would be able to work more

The contractor ridiculed the idea. which he considered a piece of insolence on the part of the workman, but the navvy was quite in earnest and not easily discouraged. When the work was completed be discussed the matter with a friend of his at Sheffield, who persuaded an ironmonger he knew o make a dozen or so as an experiment. The tools were offered to a large contractor, who promised to let some of his men use the new shovels

and report results. About a week afterward the contractor returned with the information that his men were fairly quarreling as to who should use the new tools, some arriving to work a quarter of an hour before time in order to be there first when the tool box was opened. The navvy's suggestion had proved a good one. A patent was secured and an agreement made between he navvy. the manufacturer and the contractor. When the navvy died he left a fortune of over £65,000, the proceeds from royalties on the manufacture of shovels under his patent.-Pearson's Weekly.

#### DEATHBED SCENES.

And the Question of Prolonging Life to tained the following friends at a Its Utmost Limit.

Even the lengthening of a man's life Mrs. Harry Haldeman: Mr. and Mrs. by a day may make death easier by Elmer Witmer and daughter, Vera, giving him the opportunity of soothing Mr. and Mrs. Charles G. Becker and a guilty conscience, of signing a will, of redressing an injustice, of healing a breach of friendship the memory of the occasion very much. which might imbitter another life, of The Mastersonville school jumped saying farewell to a son or daughter on board ten fleet steeds last Wedwho had come in haste from a great nesday morning and made a flying distance. Any one who has seen death-trip southward striking C. E. Rohbeds knows how anxieties of this sort may darken the last hours and how their removal may reconcile the sufferer to death. It seems to us that this passed through Manheim and struck talk of the right to die and the wrongdoing of doctors in seeking to prolong a life that is hanging by a thread springs from the unwholesome senti- again demonstrated their ability mentalism and the inevitable accompaniment of selfishness which are among the unhappy notes of the presdebating the question, Resolved,

To the older writers the death agony "That the raising of the potato is was the final struggle of the soul leav- more profitable than raising tobacing the body, and by a confusion of co." Both the affirmative and negathought due to the acquired meaning tive sides produced good points, but of the word it has come to be generally believed that the parting of the spiritual from the material part of man is ents and the judges unanimously depainful. Those whose lot it has been cided in favor of the negative. to stand at many deathbeds know that Messrs. Aaron Hollinger, Elmer Zug this is not the case. Sir William Osler and Abraham Zug defended the affabout 600 deathbeds, studied particularly with reference to the modes of dying and the sensations of the dying. Of these ninety suffered bodily pain or distress of one sort or another, eleven showed mental apprehension, two pos- ington has done more for our counitive terror, one expressed spiritual ex- try than Lincoln." All friends of litaltation, one bitter remorse. The great majority gave no sign one way or the other.-British Medical Journal.

Chinese Criminal Law.

Curiously like the Mosaic and Roman customs, the fixed laws of China are carved in stone and set up in the streets. Chinese criminal law, which is founded on the "Chau Kung," or ritual of Chau, is based upon the accused confessing, and no punishment can ensue until this is brought about Before the condemned are decapitated they are offered all the samschu they desire to drink, and in most cases they are allowed to choose whether they will ride in a ricksha or be carried in a sedan.-J. S. Thomson's "The Chi-

### HOW COLD STORAGE PAYS.

Common Sense Applied to Treatment of Farm Products.

Under ordinary circumstances your crop must be sold as it matures, and since Mr. Smith's plums are sure to ret ripe the same week as your own the market is going to be oversupplied, and as a result prices will be low. Just here is where the cold storage proposition comes in. By storing fruit in the cooler it is in good condition for the market when you go early the next morning, or if picked green enough it may be kept for weeks or even months. In more instances than one prices have doubled and even tripled from the time stuff was put into the cooler and when it was finally taken out to be sold. Take an actual example. Bartlett pears were selling at 50 cents a basket, and, having just picked about a hundred baskets, we were reluctant to part with them at that price. They were still fairly green, but nevertheless fully grown. It was no trouble at all to store them away in the cooler and forget them for five or six weeks, then sell them for high prices.

It is invariably safe to bank on one thing, which is that people will want a thing when they can't get it. They want plums before they are ripe or after they are gone. We cannot raise suitable varieties early enough to suit them, but we can keep what we do raise in the cooler.

The maintenance of a cooler is not much of an expense. There are ponds or lakes near every farm, and the ice may be drawn to a nearby icehouse. The hay and the ice crops seldom interfere. The horses will need a few days' exercise, and the men are not usually overburdened with work. Where ice is hard to get a refrigerabushel of peas after they have had a night's refreshing rest in the cooler

#### Hotel Was Once Owned By Mr. Joseph Lewis

min Nauss, Swatara street, Middle- Year Course are available and pro- the details. town, from Mr. Benjamin Myers, the vide room, board, laundering, incition was private. Mr. Myers has pur- home on completion of the Course. A

bridge. transferred

and seated himself at a nearby table. the hotel. mug of beer. Then I saw that handsome young officer draw from the tail

Increased Earning Power The Philadelphia School for Nurs- to meet the increasing demand for Marietta, on Thursday afternoon,

the Spring classes will shortly begin.

present proprietor. The considera- dental expenses and railroad fare chased the Railroad House at Bain- Home Study Course and a resident Short Course are also provided. The Mr. Nauss will move his family to School provides full instruction unthat place as soon as the license is der safe and wholesome conditions and opens the way to almost immedi-

a magnificent new uniform came in Catherine street, Middletown, owned power. A Special Short Course opens Feb. 21st. This class is formed at the resevera slices of rye bread and a tall Training Nurses. Free Scholarships, quest of leading physicians and are

when the was prompt and prompt an

COLLINS HOTEL PURCHASED / es, 2219 Chestnut Street, Phliadel- nurses in all sections. This is an phia, announces that enrollment for opening which will be appreciated by thoe who need to quickly prepare This institution is recognized and ening duty. An illustrated number of The Collins Hotel at Collins Sta- dorsed by leading physicians every- the school Bulletin, which is sent tion was purchased by Mr. Benja- where. Free scholarships in the Two free to interested persons, gives all

New Passenger Rates

A new schedule of passenger rates will take effect on the Reading Railway, Thursday, February 1. One of the features of the change will be the issuing of excursion tickets to Previous to Mr. Myers, the pre- ate financial betterment for those many principal points which at sent landlord, Mr. Joseph Lewis, S. who need to increase their earning present is ing public. present is not enjoyed by the travel-

> Live Bird Shoot on River C. C. Franciscus will give his an-/ anxious that some provision be made nual live bird shoot at his hotel in

# Notable Sales of Men's and Women's Clothes at Hager's

Season-end clearing sales, with the most severe price-cuts we have ever applied to such desirable merchandise-not out-of-date styles, but fresh, new, stylish garments.

### OVERCOATS

\$14.85 REDUCED FROM \$20 AND \$22

AND

\$16.85; REDUCED FROM \$23.50, \$25 AND \$28 SUITS: the latest models, smart English cut or conservative business style, in the popular rough finished materials, diagonals, cassimeres and fine

some blacks and blues. OVERCOATS: Chesterfield, slip-on, ulsterettes, raglan and long box models; a handsome line of

worsteds; tan, gray and brown effects. Also hand-

#### OVERCOATS; \$8.85 REDUCED FROM \$12.00

Excellent quality; well-made warm coats cut on well-fitting, stylish lines, in the latest materials, fancy tan and gray coatings.

fancy grays, browns, tans, blacks, etc.

#### A NOTABLE OFFERING OF \$15 TO \$18 SUITS AT \$10.00

This unusual reduction continued, to clear latest-style suits in the newest materials and shades: splendid makes, desirable in every way; all of the popular shades and styles; men's and young men's

MEN'S \$3 HATS ALL REDUCED TO \$1.98 Final clearance price of the season's stocks; the ery latest blocks and newest colors, soft and stiff.

#### INCLUDING YOUNG BROS.

ALL REMAINING \$2 HATS REDUCED TO \$1.25 This season's including the smart scratch-up rough finish hats; handsome soft hats and black

#### MEN'S HART SCHAFFNER & MARX SUITS AND WOMEN'S \$25 TO \$35 COATS REDUCED TO \$15

The garments that have lead the Fashion all season-fine plain tailored broadcloths, fancy mixed coatings, ulsterettes, slip-ons, polo and reversible coats in all colors; also chinchilla, plush and Saltz Sealette Coats.

#### \$12.50 COATS REDUCED TO \$7.48

Smart, mannish, ulster models, in rough mixed gray and tan coatings; big, roomy, warm coats in women's and misses' sizes.

#### \$12 TO \$15 SUITS REDUCED TO \$7.50

About 40 excellent tailored Suits in women's and misses' sizes; plain tailored and trimmed; many late styles in the lot; all colors, including the popular rough cheviot mixtures.

#### DRESSES: \$3.98 REDUCED FROM \$10 25 pretty serge dresses and mixtures; nearly all

of these this season's styles; good colors.

\$5, REDUCED FROM \$10, TO \$15 18 serge and broadcloth dresses.

#### FUR PRICES ARE AT THEIR LOWEST LEVEL QUALITIES OF HIGH STANDARD

The excellent styles still afford the most satisfying selections; and such savings as these, on Furs that you know are right, make an investment at this time most advisable.

\$55.00 Pony Coats reduced to \$38.50

\$25.00 Muffs reduced to \$18.75 \$7.00 Scarfs reduced to \$5.48

\$29.00 Fur Coats reduced to \$19.50 \$12.00 White Furs Reduced to \$7.45

\$5.00 Furs reduced to \$3.69

25-31 West King Street, Lancaster, Penna.

## CHAS. M. STIEFF

MANUFACTURER OF

# Stieff, Shaw & Bennett & Bretz

# Pianos and Player Pianos

BUY YOUR PIANO DIRECT FROM THE MANUFACTURER, AND SAVE THE DEALER'S PROFIT? OUR PIANOS ARE USED EXCLUSIVELY BY MORE THAN 225 CONSERVATORIES AND SCHOOLS THROUGHOUT THE UNITED STATES, WHICH MUST BE VERY CONCLUSIVE EVIDENCE OF THEIR SUPERIOR TONE, QUALITY AND DURABILITY.

WE HAVE ALL OUR PIANOS SPECIAL PRICED FROM THE FACTORY TO THE HOME, NOT ONLY ONE WEEK IN THE YEAR, BUT EVERY DAY AND WEEK THROUGH THE YEAR, AND DISTRIBUTE THEM FROM OUR OWN STORES, HAVING THREE FACTORIES AND THIRTY-SIX STORES, ALL OF WHICH ARE OWNED AND CONTROLLED BY CHAS. M. STIEFF,

CALL AT OUR LANCASTER STORE, AND LET US CONVINCE YOU THAT WE WILL SAVE YOU THE DEALER'S PROFIT.

# Lancaster Store, 16 South Duke Street.

All Player Music at Half Regular Price.