PAGE 7 THE BULLETIN, MOUNT JOY, PA. Wednesday, January 17, 1912. PENNSYLVANIA DUTCH What Shwilkey Bumblesock Has to The Donovan Company Say This Week The Donovan Company The Donovan Company THE RECORD==BREAKING SALE HRAN'S SBOOLOOD STOCKS

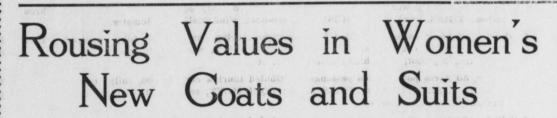
Is Truly The Wonder of The City and County of Lancaster

THE PEOPLE OF THIS CITY AND COUNTY WHO WERE FAMILIAR WITH THE HIGH CLASS MERCHANDISE WHICH WAS ALWAYS CARRIED IN THE BIG STOCK OF FOSTER AND COCHRAN COULD SCARCELY BELIEVE THAT THE EXTRAORDINARY REDUCTIONS, AN-NOUNCED IN THESE COLUMNS, WERE TRUE.

THE THOUSANDS OF OLD CUSTOMERS WHO FLOCKED TO THE STORE ON THE OPEN-ING DAY WERE DELIGHTED TO FIND THAT THE VALUES IN MANY CASES WERE EVEN UNDERESTIMATED.

WE THOUGHT WHEN WE MORE THAN TRIPLED THE USUAL FORCE OF SALESPEOPLE THAT WE HAD PROVIDED ALL THE ASSISTANCE NECESSARY, BUT OUR WILLING HELP-ERS WERE TAXED TO THE UTMOST FROM THE TIME THE STORE OPENED IN THE MORN-ING UNTIL WE CLOSED OUR DOORS LATE IN THE EVENING.

EAGER SHOPPERS HAD THE DELIGHTFUL EXPERIENCE OF BUYING FINE, SEASON-ABLE MERCHANDISE IN EVERY DEPARTMENT OF THE GREAT STORE, THE PRODUCT OF THE BEST MANUFACTURERS OF THE COUNTRY, AT PRICES CONSIDERABLY LESS THAN FOSTER & COCHRAN PAID FOR THE GOODS.



You will find in the splendid offerings to-day warm Chinchilla Coats, rich, full length. Fur Coats, and very handsome, dressy plush garments, ALL NEW, the majority of them newly unpacked, and brand new Suits that are just out of their boxes all marked at practically half price; also, Dresses of Serge, Silk, and Velvet, at just half price, and a fine line of Separate Skirts at half and nearly half.

CHINCHILLA COATS

SALE PRICE, \$7.98 FOSTER & COCHRAN PRICE, \$20.00; Stunnng garments, of Gray Chinchilla Cloth, cut in Polo effect, with wide sailor collar, o toning to the neck. Extra fine values, rarely found.

PLUSH COATS, FOUR STYLES

FOSTER & COCHRAN PRICE, \$30.00 SALE PRICE, \$17.98 Exceedingly graceful, full length Plush garments, with wide collar and cuffs, and broad trimming of Persian Paw. Richly lined with handsome brocade. SALE PRICE, \$14.98 FOSTER & COCHRAN PRICE, \$27.50; Beautiful Plush Coats, cut on the same lines as the \$17.98 models, with the same graceful cutaway effect in front. Satin lined. SALE PRICE, \$17.98 FOSTER & COCHRAN PRICE, \$30.00: The collars of these plush models are very stylish in cut and finish, and are richly tri with braid. They have wide revers in front. FOSTER & COCHRAN PRICE, \$20.00; SALE PRICE, \$9.98 Lovely coats of Plush, plainer in style, but with the same lovely lines of the other

Handsomely lined with satin.

STYLISH NEW SUITS, TWO MODELS

FOSTER & COCHRAN PRICE, \$12.50; SALE PRICE, \$6.98 Of popular gray mixed materials, expertly tailored; the trig, stylish coats lined with satin; the FOSTER & COCHRAN PRICE, \$12.50; skirts up-to-date in every particular. Wonderfully fine values at \$6.98 SALE PRICE, \$9.98 FOSTER & COCHRAN PRICE, \$18.50.

Particularly attractive Suits, in gray and brown mixtures. They are smartly tailored, pri Suits, that have the good style women like.

The Famous "Queen Quality" Shoes-Prices Cut

the "Queen Quality" Footwear is unsurpassed. Remember, this is the only store in Lancaster

WOMEN'S "QUEEN QUALITY" SHOES

Yours respectfully.

Housed Fine Ice

crystal ice they over harv.

rages poven inches in thick-

For smart, original designs, with distinctive touches, for style, excellent fit and fine workmanship

Extraordinary Clothing Values at Sacrifice Prices

The high standing of the Foster & Cochran Clothing store is back of every garment in this sale. Men have always been sure of the high quality of the materials, the absolute correctness of the cut, the authority of the styles, therefore, in this outclearing you just as sure of satisfaction as if you were paying full price for each garment instead of practically one half.

Winter is all right if you are dressed to meet him, and here you will find warm, reliable, practical Overcoats and Suits for every vagary of the cold spells, garments that you can buy with confidence and wear with pleasure.

MEN'S SUITS AND OVERCOATS

The Suits of fancy worsteds, cassimeres, plain black Thibets, Clay diagonals and blue serges; the Overcoats of fancy stripes and plaids, dark Oxford grays and black Kerseys. Both suits and overcoats at the following prices. Sizes 34 to 36. Foster & Cochran Price, \$12.00 Foster & Cochran Price, \$18.00

Foster & Cochran Price, \$22.00

BOYS' SUITS WITH LONG PANTS

Made of Fancy Worsteds, Cassimeres and Blue Serges. Foster & Cochran Price, \$5.00	
Our Sale Price	\$2.98
Our Sale Price	\$3.98
Our Sale Price	\$4.98

MEN'S ODD TROUSERS

ster & Cochran Price, \$1.50;	
Our Sale Price	
Our Sale Price	.59

Ich wore aw amohl de ledsht wuch in Fildelfy. Ich bin mit em shtore keeper nunner far si goods kawfa un mer hen en woonerbawre tzeit g'hot. Ich wore in mime laeva derforenet ous em lond un es is mere orlich fore cooma. Mer sin doh fart im formiddawg un sin dorrich Harrisbarrick, Lengeshter un oll de onera shtettle om wake noach. De kar wor foll leit un we ich ni cooma bin huts grawd gagooked os we shtoop os foll leit hucked un ich hob grawd aweck my hoot ob-g'numma. Ve ich g'sana hob os de onera oll de heet nuch aw hen don ich miner aw widder uff der kup. Endlich is der conductor room cooma un hut g'sawt, "Al tickets, please." Ich hob in my sock g'longd un eme my ticket galonged. Ich hob ene derno g'frogt we si familia ware un eb are selver recht g'soond ware un we dare waetza gooka daid oona nows. Are hut mere ken ondwardt gevva un hut mich aw gagooked os 了 won are mich net kenna daid

We mere naixt on Fildelfy cooma sin hut der conductor ous ga-roofa: "Fildelfy, Fildelfy! All change, Fildelfy!"

We are es drit mohl "Fildelfy" g'sawd hut bin ich uff ga-joomped un hob g'sawt, "Yaw, yaw, ich bin reddy."

Es hen a pawr karls hinnich mere awfonga locha, awver we ich room gadraid bin un se aw ga-gooked un se hen g'saena os ich de tzae blick. hen se awver era gakidder g'shtunned. We mere ous da kars wora un sin uff de shtrose cooma don bin ich in en eck ni g' shtepped un hob em shtore-keeper g'sawt are set aw ni cooma bis de leicht farby ware. "?" hut are g'sawt. "Woo saesht

du en leicht?"

"Ei, wos is des don won's net en leicht 1s? Saesht du net de feela leit doh hinnich annonner noach lawfa?" Are is en shtiller mon un duch huts ene galechert. Are hut mich derno on's wartz-house un hut g'sawt ich set dart bliva bis are cooma daid. We's supper tzeit wore hut der waert g'sawt ich set ush dart in de shtoop ni shteppa. Es wore en grosse longe shtoop un we ich about in der mit wore how ich nuch en shtoop g'saena feel we de arsht un bin g'shtart far ni. Es naixt os ich g'wist hob bin

fa os es mere de naws sheer in der kup ni ga-drivva hut. De leit hen oll awfonga locha un ich hob ga-broveered mit maucha, awver my naws hut mere tsu wae gadoo far locha un ich hob g'shpeered os ich tsu dihenkers grose bin far hila. Endlich bin ich on der dish. Der naeger is derno cooma un sich hinnich mich g'shtelt un hut awfonga tsu sich selver schwetza, ebbes we:

blump wedder en shpiggel g'luf-

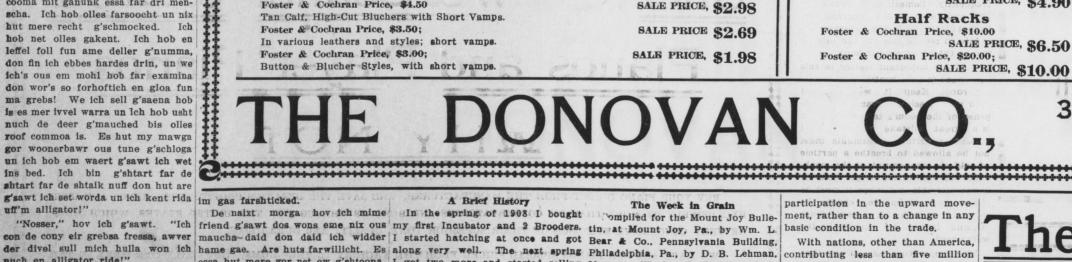
"Ham, beef, mutton, surloin, mutton chops, spring chicken, lobster, deviled crab, pork and beans, de lasupersquirtical cembullanaexetra." "Wos is letz?" hov ich g'sawt.

"Want supper, sah?"

.

"Certainly, sah," hov ich g'sawt, un mich tzurick galawned in my shtool, den gaid grawd widder ivver de same shtory. Des hut mich fartzarndt un ich bin uff ga-joomped un g'sawt os wile der shpiggel net farbrucha ware het are nix tsu shelde, un won are net in druvvel cooma wet don set are sinera bisniss noach gae.

Are is derno nows un gli is are cooma mit ganunk essa far dri menscha. Ich hob olles farsoocht un nix hut mere recht g'schmocked. Ich hob net olles gakent. Ich hob en leffel foll fun ame deller g'numma, don fin ich ebbes hardes drin, un we ich's ous em mohl hob far examina don wor's so forhoftich en gloa fun ma grebs! We ich sell g'saena hob is es mer ivvel warra un ich hob usht nuch de deer g'mauched bis olles roof commoa is. Es hut my mawga gor woonerbawr ous tune g'schloga un ich hob em waert g'sawt ich wet ins bed. Ich bin g'shtart far de shtart far de shtaik nuff don hut are g'sawt ich set worda un ich kent rida im gas farshticked. uff'm alligator!"



a lack

nuch en alligator ride!"

Ich wore net holver de shtalk druv Se ess breakfast om elf uhr, dinner machines to my neighbors and aster, Penna. va g'west bis en boo noach tau on sexa owets, un supper der naixt friends, now I have & Incubators, 5 la uff ga-noggled:

os se wella. Ich will kens mae der-"Dont blow out the gas." We how ich's don ous maucha sul- fum. la. Ich hob amohl awile ga-roofa un nemond cooma. Nunner gae how ich nimmy wella, wile ich ous ga re, don bip ich draw un hob crops recently, C. A. Greid edder de wong

Tobacco Sales Long and Taylor bought these cres at 101 and 4: Chris hus far housed 400 tons of th 13 acres at 101 an

ors rida tsu eram gootes un so long amount of over \$2100.

contributing less than five million essa hut mere gor net ow g'shtoona. I got two more and started selling Manager, Woolworth Building, Lan- to world shipments, and the most im-

China Lamps and Statuary

At Snappy Prices

Sale Price\$3.49

We have a variety of handsomely Decorated China Dinner Sets,

Some particularly good styles that were \$12.00, are now \$7.50

other woods;

Foster & Cochran Price, \$5.20;

Foster & Cochran Price, \$10.00;

Foster & Cochran Price, \$7.00;

ranging in price up to \$29.50, that we radically reduced.

Busts; Foster & Cochran Prices, \$1.00 and \$1.50;

Hanging Lamps, with pretty shades;

Hanging Lamps, with chains and Shade;

Foster & Cochran Price, \$4.75;

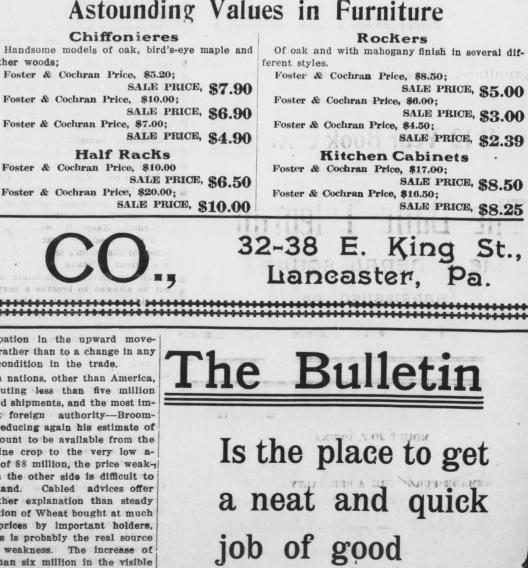
Foster & Cochran Price, \$9.50;

SALE PRICE \$2.98

blucher styles.

portant foreign authority-Broom-Phila., Pa., Jan. 16, 1912 hall-reducing again his estimate of shpringa is cooma far mere my bed dawg. Won der good mon mere my Brooders, 4 Colony Houses and am The price action has been slow the amount to be available from the wisa. Ich hob mich ous ga-doo, un farshtond lust don maega de Fildel- hatching about 4000 chicks for my eagly and late, with the change in Argentine crop to the very low awe ich's licht ous maucha hob wel- fy karls era grebsa fressa un alligat- trade and up to date I sold to the trading levels unimportant as com- mount of 88 million, the price weakpared with a week ago. Foreign ad- ness on the other side is difficult to vices have been rather more favor- understand. Cabled advices offer J. E. LONGENECKER. . able to sellers than heretorfore, not- no further explanation than steady Box 101, Mt. Joy, Pa withstanding further reductions in liquidation of Wheat bought at much the estimated Argentine yield and lower prices by important holders, slow outward movement from all ex- and this is probably the real source port nations. In a technical way, of the weakness. The increase of J. N. Stauffer and Brother have norsibly the most influential factor more than six million in the visible been the swerving of profession- supplies of Canada for the week has sentiment to a more bearish view- the leading bear card, tho it reflects point after a week of activity on the the low quality and haste to dispose his change buying side.

crop; as well as an important tion in supplies.



At Half Prices Heavy Velvet Rugs, 9x12 feet;

Foster & Cochran Price, \$20.00; Sale Price \$9.98 All-Wool Brussels Carpet; Fibre Mattings, Carpet Designs;

Rugs, Carpets and Mattings

Vacuum Cleaner

Foster & Cochran Price, \$25.00; Our Sale Price \$12.50 Only hand-power Vacuum Cleaner, with a continuous

Astounding Values in Furniture

Chiffonieres

SALE PRICE, \$5.00 SALE PRICE, \$3.00 SALE PRICE, \$2.39

SALE PRICE, \$8.50

Printin

SALE PRICE, \$8.25

Reversible Coats and Underwear Overalls; Foster & Cochran Price, 50c.;

where you can buy these shoes, and you can buy them NOW at decided savings.

In popular leathers; also, in black suede and cravenette; button and

Men Save on Overalls. Leather

Working Pants; Foster & Cochran Price, 75c. and \$1.00;

Leather Reversible Coats; Foster & Cochran Price, \$5.50;

Corduroy Blanket-Lined Coats;

Foster & Cochran Price, \$3.25;

Foster & Cochran Price, 50;

Heavy, Ribbed, Fleeced Underwear;

Foster & Cochran Price, \$4.00

Foster & Cochran Price, \$4.50