



# REAL ESTATE SALE BILLS

THAT'S WHAT WE WANT TO TALK ABOUT TO YOU NOW. IF YOU CONTEMPLATE MAKING SALE OF YOUR REAL ESTATE THIS FALL, PLEASE REMEMBER THE MOST IMPORTANT FACTOR IN YOUR SALE IS ADVERTISING IT PROPERLY.

FIRST—YOU WANT AN ATTRACTIVE SALE BILL.

SECOND—DISTRIBUTE YOUR BILLS PROPERLY.

THIRD—HAVE ENOUGH POSTERS—DON'T SLIGHT THE NUMBER BECAUSE A FEW EXTRA COST A DOLLAR MORE, ONE BID ON YOUR FARM WILL MAKE UP THAT DIFFERENCE A DOZEN TIMES.

FOURTH—DON'T FAIL TO ADVERTISE YOUR PROPERTY IN A PAPER THAT REACHES THE PEOPLE—A PAPER WITH A LARGE CIRCULATION. THAT'S THE WAY TO GET COMPETITIVE BIDDERS.

ALL THESE CONDITIONS ARE COMPLIED WITH AT THE

## Bulletin Office

East Main Street

Mount Joy, Penna.

AND WE DON'T LIE ABOUT IT EITHER AS YOU CAN SEE FOR YOURSELF IF YOU WILL JUST TAKE THE TIME TO DROP IN AND SEE THE PAPER PRINTED

OUR PRICES ARE AS LOW AS ANYBODY'S AND YOU ALL KNOW THE KIND OF POSTERS YOU GET HERE. WE WOULD BE PLEASED TO HEAR FROM ANY ONE HAVING SALE.

### REMEMBER

IF WE PRINT YOUR POSTERS YOU GET A FREE NOTICE IN OUR SALE REGISTER FROM NOW UNTIL THE DAY OF SALE.

### Humor and Philosophy

By DUNCAN H. SMITH

#### PERT PARAGRAPHS.

IF it is impossible to get something for nothing how about the other side of the sketch when you get nothing for something?

When a bad man makes good does it make him a good man?

The shortest distance between two points is the circuitous path round the obstacle separating them.

The man who pleases himself ought to be satisfied with the job.

Some people are able to put on style by the simple expedient of living off their friends.

The flood often washes away what one has laid up for a rainy day.

People who haven't much in them are easily seen through.

Some people don't care much about brains. They are the people who don't know much about them.

The man who makes his own living easily and quickly doesn't see why any one should starve to death.

**Passing on the Trouble.**  
The really truly joy ride,  
The kind that makes a hit,  
Is with a friend for chauffeur.  
Just take my word for it,  
And taking in the view,  
And if he has a puncture  
Pray what is that to you?

So many misadventures  
May possibly occur—  
The springing of an axle,  
The dropping of a bar,  
The backing of the spark plug  
And little things like that  
Need not produce annoyance  
Beneath your summer hat.

And if you should go bumping  
Into another car,  
And do a lot of damage  
And get an all round jar  
Or bump into a lamppost  
Or try a hedge to trim  
When all is being settled  
The bill is up to him.

No gasoline to pay for,  
And when you ride afar  
And get home in the evening  
He has to clean the car.  
Yes, the ideal joy ride  
Built on the only plan  
You get when you are able  
To work the other man.

**He Felt It.**  
The strong man bowed his head and wept. Tears trickled along the furrows in his cheek and ran down the mahogany legs of the table.

"What is the matter, love?" asked his wife, shooting away a fly with a diamond studded fan. "Has some one unloaded a bum car of wheat on you?"

"No," he replied frankly; "I am crying because my life has been a failure."

"Your life is no failure," she protested, putting her arms about him. "You know the last time we counted you had \$8,000,000, and you must have skinned several rivals since then."

"I know," he replied. "I have some money, but what's the use of that? I have never been roasted by the magazines, so how can you call me a success?"

**A Hitter and a Nudger.**  
"She never talks much."  
"No, but she manages to convey a whole lot."  
"How does she do it?"  
"Sometimes with her fists and sometimes with her elbows."

**Distressing.**  
"Oh, dear!"  
"What's the matter?"  
"I am very unhappy."  
"What have you to be unhappy about?"  
"I can't think of anything I want."

**A Paradox.**  
"Were you ever seasick?"  
"Well, I guess yes."  
"Very?"  
"I should say so. I have been so seasick I couldn't see."

**Quite the Limit.**  
"They seem to be nice girls."  
"But they are so wild."  
"Is that possible?"  
"Indeed it is. They eat pickles at all hours of the night."

**Just a Fancy.**  
"He does like to have his own way."  
"Married?"  
"Very much so."  
"He can take it out in liking."

**How He Could Afford It.**  
"What is his business in life?"  
"He is a poet."  
"I didn't know that he married money."

**Habit.**  
Our pleasant southern neighbors  
Have something of a way  
Of mixing with their labors  
Their special kind of play.  
Though they may stop their shooting,  
I'm very much afraid  
They'll go on revolving,  
For isn't it their trade?

**Will Try Her Speed**  
Mr. Frank Phillips has Mabel S. entered in the 2.35 class of the Inter-County Pace at the Lancaster Fair on Friday.

**English "Slip On" Coats**  
Guaranteed Rain Proof, seams sewed and cemented. Made of English Canton Cloth, at from \$5.00 to \$15.00. Getz Bros.

Read the Mt. Joy Bulletin.

### Humor and Philosophy

By DUNCAN H. SMITH

#### PERT PARAGRAPHS.

IT wouldn't matter so much about having an empty pocket if the stomach didn't emulate the pocket through sheer sympathy.

There are people who can't tell the difference between beauty and adipose tissue.

All talking machines are not phonographs, and some are good cooks.

Most of us like the odor of burning money and are not in the least afraid the smoke will choke us to death.

Let Time avenge you. He knows how and never forgets.

Being able to have what you want seldom causes you to want what you have.

There is only one thing that a bachelor is more afraid of than being engaged, and that is being married.

Some men are so good that they are dreadfully dull.

Don't look for misfortune. If it comes your way it will thrust itself upon you without any action on your part.

**Feared the Drop.**  
"I invited Mr. Truax to drop in any time."  
"Why, John Jones?" exclaimed his wife, dropping into tears. "How could you?"  
"What's the harm? Isn't he all right?"  
"Do you know what he has been doing?"  
"Nothing disreputable, I hope."  
"Buying (boo-hoo) a flying machine."

**Willing to Get Even.**  
"You want a horse that will not shy at automobiles?"  
"Worse than that. I want a fierce, fiery nag that will walk up to the monsters and bite them in a vital spot."

**Generous.**  
"He makes his friends such handsome presents."  
"But I don't see how he can afford to do it."  
"Oh, you've no idea how expert he is in keeping out of the way of his creditors!"

**Can't Round Him Up.**  
"Isn't Maude's husband's name Harry?"  
"Yes."  
"I thought so too. But why does she call him Bill?"  
"She says he is so hard to collect."

**Only Safe Way**  
If wishes were horses  
Then beggars might ride,  
But if they were autos  
The walkers would hide

**Those Girls**  
"Well, I'd never marry a man to reform him anyway."  
"Oh, I see."  
"See what?"  
"You'd be satisfied with any kind of a man."

**Difficult Matter.**  
"I would rather be good than great, wouldn't you?"  
"Well, I don't know about that."  
"Why not?"  
"I think I could be great easier."

**Falls Over Himself.**  
"Why is Dobbins always so in ar rears?"  
"Because he is so busy."  
"So busy?"  
"Yes; trying to get ahead."

**The Modern Remedy.**  
"What's the matter with your horse, sonny?"  
"Wind broken, sir."  
"Hasn't your pa got a bicycle pump?"

**Troubled.**  
I'm very much distracted  
In trying to decide  
The color of the auto  
In which abroad I'll ride.  
Although as yet some distance  
Away appears the prize,  
I wait to be all ready  
Should one fall from the skies.

Shall my garage be bulled  
Of iron, stone or tin?  
What kind of architecture  
Shall it be finished in?  
And shall its roof be hidden  
Way back beneath a tree,  
Or shall it be set forward  
Where every one can see?

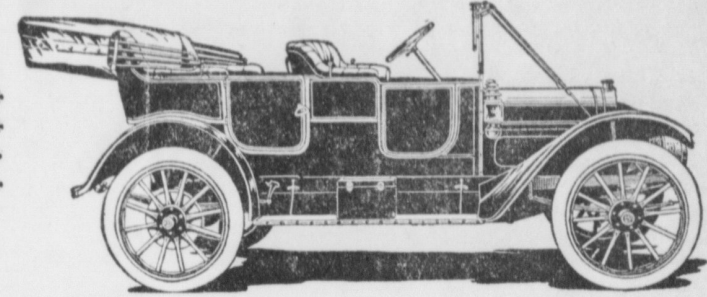
As for the driving garments,  
What kind would you advise?  
I think a suit of khaki  
Is pleasing to the eyes,  
I'll need a pair of goggles  
To shield me from the dust,  
I wonder if they sell them  
Part time and part on trust.

**Oh, it's a lot of trouble!**  
But it is worth the while,  
When riding in my auto  
I want to go in style.  
Though it is in the distance—  
I hate to say how far—  
I'm very sorely troubled  
About the make of car.

**Must Support His Family**  
Frank Stauffer, of Sporting Hill, was heard on a charge of failing to support his wife and five children. The wife is ill at the present time and unable to leave the house. Stauffer said that he would be willing to do better if given another chance, and the Court continued the case under his promise to support his family.

Read the Bulletin  
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## We Offer 1912 Reo Cars at Reduced 1912 Prices



### Automobiles and Gasoline Engines DON'T FAIL TO READ THE WINNING RECORDS OF THE REO. WATCH FOR NEW RECORDS

This car is not only a record breaker in price but has also made remarkable records in endurance runs, hill-climbing, racing, and cross continent contests. Some of these records have never been made by any car, regardless of price.

The following will give you some idea as to their speed:  
"Oct. 15. In a 50 mile race the Reo defeated a higher priced car, well known for its racing record, by ten miles. Reo time, 57 minutes 43 seconds, over a very sandy course."

This is one of the many remarkable records which helped to make the Reo famous. Ask for demonstrations and be convinced that the Reo is the best car for the money ever offered. Our REO DELIVERY TRUCK is also another REO SENSATION.

The REO \$750. truck is without a doubt the best and most economical truck of its capacity ever offered. Costs very little more than a good team and will take the place of two of them, at an operating cost of about one-half that of two teams. Ask for a day's demonstration and the machine will prove to you the above statement.

We also have in stock a large variety of new and second hand gasoline engines. Don't fail to look them over before buying.

## LANDIS BROS., Rheems, Pa.

### CORRECT FABRIC FASHION FOR FALL

The best and newest styles for your Fall dressmaking, are shown at Hager's. The Silk and Dress Goods Departments offer prettier fabrics and greater variety than ever before.

### Features of the Silk Vogue

Silk fabrics occupy strong positions this season, and are richly expressive of the splendors of the Vogue for East Indian effects. Soft sheer silks lead, and draped effects are particularly liked. Solid colors rule, and the new tones are unusually pretty. Some of the newest styles.

#### SILK CHIFFONS FOR DRAPING

Very soft and fine; fancy chiffon, with satin border and shadow lace design; brown, coronation blue, gray, coronation purple, \$12.50 the pattern—five yards.

#### GLACE TAFFETAS

Rich, changeable effects, purple-green and blue-green; chiffon weight; 36 inches wide; \$1.50 a yard.

#### SATIN EFFECTS ESPECIALLY FAVORED

Satin-faced silks have strong supremacy, as foundations for veiled effects, for street and evening gowns, and for waists. For example.

#### PAILLE DE SOIE

Deep dull satin finish; solid gold and garnet; 26 inches wide, and \$1.00 a yard.

#### AN EXCEPTIONAL SILK OFFERING

50 to 59c. Silks at 39c. a yard.  
An early season special purchase of neat and dainty, pure silk messalines and taffetas; fine stripes; 25 different styles; including all colors; for house and street dresses, waists and trimmings; at this price more economical than cottons; 19 inches wide.

#### FOR TAILORED SUITS SCOTCH HEATHER EFFECTS

The smartest wool suitings are heavy mixed Scotch chevots in tan, brown, gray and green effects. Those rough in texture and mannish in weave have the preference.

At \$1.00 a yard; a representative showing of these suitings, fabrics, in the right shades; 48 inches wide.

At \$1.50 a yard; rough Scotch Heather coatings; gray, green, tan and brown mixtures; 48 inches wide.

#### BEAUTIFUL SILK AND WOOL POPLINS

Soft and sheer; half silk, a shimmering lustre that is lasting; in vogue for street frocks, house dresses and evening gown; light weight and exquisitely fine. Black, blue, pink, azure, green, gray, tan, delft and national blue.

#### DAINTY WASH FLANNELS

For waists, kimono, men's shirts and pajamas, and children's dresses. Half wool; 30 inches wide and 49c. a yard.

#### BLACK FABRICS HIGHLY FAVORED

A fine black costume is almost a necessity in every woman's wardrobe; a black gown for evening finds a favored place, and a black coat or wrap is always attractive. Only reliable grades

can be found here. 50c to \$4.00 a yard. Priestley's and others of the highest grade.

#### REPRESENTATIVE BLACK FABRICS, \$ 4.00

Storm Serge, French Serge, fancy Serge (serges dominate the vogue for black tailored effects); Taffeta, Sheltona, Batiste, Manilla, fancy mull, tulle, Voile, Ottoman, Henrietta, Silk and Wool Crepe—all at \$1.00, 42 to 45 inch.

#### FREE DELIVERY

Purchases of \$5.00 or over, sent by prepaid express to any station within 100 miles of The Hager Store.

Enjoy the pleasures, now, of a TALKING MACHINE.

Music in your home—all you want of it—bright pretty airs, grand operas, band and orchestra music without end.

No other musical device will furnish you with such unlimited entertainment. The Victor is the greatest of all Talking Machines. You can secure one on a small first payment and have it delivered to your home NOW, with the pleasure of paying the balance in easy monthly installments.

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#### FAMOUS VICTOR VICTROLAS

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Contains the newest records as well as an up-to-date assortment of music for the player-piano.

## HAGER & BRO.,

5-31 West King Street.

LANCASTER, PA

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