

FOSTER & COCHRAN FOSTER & COCHRAN FOSTER & COCHRAN

## Lively July Clearance Sales

### That Save Many Dollars, Start Saturday

Those who have waited for the Foster and Cochran sales of Furniture, Carpets and Rugs, Shirts and Shoes and other merchandise will be amply rewarded by the big savings these events in fresh goods offer.

There's a great stir in every section of the store in July. Odd lots, short ends and last of lines of top notch Summer merchandise are forced to march out at greatly reduced prices.

IT'S A MONTH OF OPPORTUNITY FOR YOU

### Big Drop In Prices Of Dress Cottons, Bedwear, Linen

No need to pay much for dainty Summer dresses when lovely Egyptian tissues and fine diaries are down to 15c and 11c a yard, exquisite designs and colors too.

Here's a list of fine merchandise with Economies written all over it.

- 25c. EGYPTIAN TISSUE 15c. A YARD**
- A clear saving of \$1.00 or more on a dress pattern of one of the prettiest Summer fabrics. A large variety of patterns, 10 to 20 yards cut as desired. 27 inches wide.
- 15c FINE COLORED DIMITY 11c
  - Every woman knows it's desirability for Summer frocks. 28 inches wide.
  - 7c COLORED LAWNS 5c A YD.
  - 15 different styles.
  - 15c INDIAN HEAD LINEN, 11c.
  - Mostly in white and linen colored grounds with stripes. 36 inches wide.
  - 5c AND 7c APRON GINGHAMS
  - Assorted checks of various sizes and colors. Fast colors.
  - 12c HUCK TOWELS, 9c. EACH
  - Extra large, with or without border.
  - \$1.25 CROCHET QUILTS, 98c. EACH
  - Extra large, double bed size. Nice assortment of Marseilles patterns.
  - 50c TABLE LINENS, 36c
  - In lengths of 2, 2 1/2 and 3 yds.
  - 10c BLEACHED MUSLINS, 7c
  - Cambries too. 36 inches wide. 2 to 10 yard pieces.
  - 5c AND 6c TOILET CRASH, 4c
  - Bleached and brown. Fast edge.
  - 12c PERCALES, 9c A Yard
  - A "stand-by" cotton, 36 inches wide.

### Money Saving Shirt Sale

#### Fine 50c. Values At 41c.

This sale for men opens Sat., July 8. It includes half a thousand and more brand new percale shirts made especially for the Foster and Cochran Store by a manufacturer who has made thousands of dozens of perfectly satisfactory shirts for us.

In black and white, blue and white and other staple colors, in single and cluster stripes. The Shirts are well cut and fit well and the

QUALITY CAN'T BE BEATEN AT 50c

OUR SALE PRICE IS 41c.

### Ladies' \$2.50 Oxfords, \$1.50, Ten Styles

These Oxfords and Pumps will be snapped up rapidly because of their wonderful merit and surprisingly small prices.

The ten styles include every desirable kind in black and tan leathers.

- MEN'S \$3.50 OXFORDS, \$2.19
- Reliance make, Goodyear welted soles. Best patent colt stock. Sizes 6 to 10.
- BOYS' \$2.00 & \$2.50 OXFORDS, \$1.39
- Patent colt, gun metal and viel kid. Broken sizes.
- MISSSES' \$1.75 PUMPS, \$1.29
- Of Patent Colt and gun metal and viel kid Oxfords. Sizes 1 1/2 to 2.
- CHILDREN'S \$1.35 PUMPS, 98c
- Of Patent Colt and gun metal.

You Cannot Afford to Miss Such Savings

### EXTRAORDINARY SAVINGS IN THE FURNITURE SALE

In the announcement of last week we mentioned ten interesting "SPECIALS" prepared for the July Furniture Sale, all marked far below their regular values.

There are as strong economies on other substantial pieces in the Furniture Sale. We mention a few of them. There are a number of prices between these mentioned, sometimes as many as a dozen.

|   |  |   |
|---|--|---|
| <b>PARLOR ROCKERS</b><br>\$2.50 to \$12.50 kinds at \$1.98 to \$10.50.    | <b>MORRIS CHAIRS</b><br>\$11.50 to \$21.50 kinds at \$10.00 to \$18.50.        | <b>THE CARPET AND RUG SALE</b><br>Offers exceptionally fine economies in floor coverings. Brussels Carpets, in a wide range of colorings, are 39c to 79c a yard, have been 50c to \$1.00. Velvet Carpets are 79c a yard, instead of \$1.10. Axminster Carpets \$1.00, instead of \$1.10 a yard. Ingrains 29c, and 49c instead of 40c and 65c. |
| <b>TURKISH ROCKERS</b><br>\$19.50 to \$45.00 kinds at \$17.50 to \$39.00. | <b>5 PIECE PARLOR SUITS</b><br>\$21.50 to \$62.50 at \$18.50 to \$51.00.       |   |
| <b>PORCH ROCKERS</b><br>\$1.69 to \$3.00 kinds at \$1.50 to \$2.25.       | <b>3 PIECE PARLOR SUITS</b><br>\$28.50 to \$54.00 kinds at \$24.50 to \$46.50. |   |

28-33 E. King St. LANCASTER, PENNA.

### How About Your Lawn?

Are you not contemplating enclosing it with shrubbery of some kind, for instance California Privet, instead of that old, eye sore fence? The cost will not be much and think of how much better it will be in appearance. It should and will improve the value of your property fifty per cent. The time for planting is not far distant.

### Trees Trees

If you don't want Hedging, possibly you can use some nice Ornamental or Fruit Trees? Think this over and if in need call or address

### W. S. Krädy

Bell Phone. MOUNT JOY, PA.

HARRY W. GARBBER  
Local Agent  
West Main St., Mount Joy, Pa.

Prof. G. F. THEEL, 535 North Sixth St., Philadelphia, Pa.

### Exchange Hotel

Mount Joy, Pa.

J. M. Backenstoe, Pro.

Has just been remodeled throughout Has all modern conveniences such as Baths, Hot and Cold Water, Steam Heat, Electric Light, Etc.

Table is Supplied With the Best the Market Affords.

Also Lunch Counter  
Where Soups, Sandwiches, Cheese, Tripe, Oysters in Every Style Etc., etc., are served

BAR IS STOCKED WITH THE BEST BRANDS OF BEER, WINES, LIQUORS & CIGARS

Good Stabling Accomodation  
Local and Long Distance Telephone

### HARRY WILLIAMS BARBER

Shaving Hair Cutting Massaging  
Razors Honed Shampooing Toilet Waters & Singeing Shaving Soaps

Agency For Elkhorn Laundry  
Opp. First National Bank  
MOUNT JOY, PENNSYLVANIA

Men and Women, sell guaranteed hose. 70 per cent. profit. Make \$10 daily. Full or part time. Beginners investigate. Wear Proof, 3038 Chestnut St., Philadelphia, Pa. Jun-1-11

### One Thousand Dollars Worth Horse Blankets Lap Robes Storm Blankets and Stable Blankets At cost

### Edward Kreckel

LANCASTER, PA.

### Tou-R-Tst

Trunks at Half Price. Great Bargains. On The Square.

### HOTEL MCGINNIS

The undersigned having remodeled the old Mooney Hotel, adding a number of sleeping rooms, bath, etc., is now prepared to entertain transient and regular guests.

RESTAURANT  
In connection with hotel where he will serve in season.

OYSTERS and CLAMS in any style  
TURTLE SOUP, Etc. Etc.  
Private dining room for ladies.

Read the Bulletin.

### THE CEMENT INDUSTRY IN 1910

Figures Compiled by United States Geological Survey Show Increase in Production of Ten Million Barrels Over 1909

The statistics of cement production in 1910, as reported by Earnest F. Burchard, of the United States Geological Survey, indicate that the cement industry ranks within the first eight extractive industries in the United States, the value of the cement industry ranks within the first by the value of the coal, pig iron, petroleum and gas, clay products, copper, gold and stone.

On the first of January, 1911, according to responses to telegraphic requests sent by the Survey to the larger cement companies, it was apparent that the Portland cement industry had made a new high record in 1910, and it was then estimated by Mr. Burchard that the production for the year might reach 75,000,000 barrels. Few other estimates ventured beyond this limit and that it has been exceeded by more than half a million barrels, as is shown by the following statistics, will doubtless prove surprising to nearly everyone closely in touch with the cement industry.

The total quantity of Portland, natural, and puzzolan cements produced in the United States during 1910 was 76,934,675 barrels, valued at \$68,052,771. Compared with 1909, when the production was 66,689,715 barrels, valued at \$53,610,563, the year 1910 showed an increase of 10,244,960 barrels, or 15.3 per cent. in quantity, and of \$14,442,208, or 26.9 per cent. in value. The increase in quantity is one of the largest ever recorded, and the fact that the increase in value was proportionately higher indicates that trade conditions were slightly more satisfactory than during 1909.

### Twelve Million Tons of Portland Cement

The total production of Portland cement in the United States in 1910 as reported to the Geological Survey was 76,934,675 barrels, valued at \$67,566,479.

This quantity reduced to tons is equivalent to 12,841,430 long tons, valued at \$5.26 a ton. Compared with the output of pig iron for 1910, which was 27,298,545 long tons, having an estimated value of \$419,851,622, or \$15.38 a ton, the production of Portland cement approximates 47 per cent. of the quantity of pig iron and 16 per cent. of its value. In 1909 the production of Portland cement was 64,991,431 barrels, valued at \$52,858,354; the output for 1910 therefore represents an increase in quantity of 10,798,054 barrels, or 16.5 per cent. and in value of \$14,648,125, or 27.7 per cent. The average price per barrel in 1910, according to the figures reported to the Survey, was a trifle less than \$9.2 cents. This represents the value of the cement in bulk at the mills, including the labor cost of packing but not the value of the sacks or barrels. This average price is 16.5 cents higher than the average price received for cement in the Lehigh district, 14.2 cents higher than that in the Eastern States, 1.8 cents lower than that in the Central States, 13.8 cents lower than that in the South, and 48.8 cents lower than that on the Pacific coast. In the average price for the country is included the value of nearly 75,000 barrels of white Portland cement which sold for an average of \$2.86 a barrel.

### Largest Production in the East

The Portland cement plants in the East, including plants in Pennsylvania, New Jersey, New York, and Massachusetts, produced 33,206,569 barrels in 1910, at an average price of 75 cents a barrel. The plants in the Central States—Ohio, Indiana, Michigan, Illinois, Iowa, and Missouri produced 22,617,009 barrels at 91 cents. The plants in Kansas, Colorado, South Dakota, Utah, Arizona, and Montana, included under "Western States," produced 7,672,369 barrels, at \$1.03. The Pacific coast plants, in California and Washington produced 22,617,009 barrels at 91 cents. The plants in the South, located in Maryland, Virginia, West Virginia, Kentucky, Tennessee, Georgia, Alabama, Oklahoma, and Texas, produced 5,717,959 barrels, at 94 cents.

### Condition of the Industry Better than in 1909

In general trade conditions were slightly better than in 1909, as is shown by the higher average price received per barrel and the increased output, but prices were far from satisfactory, especially in the Lehigh district and in the Eastern States as a whole. Some of the larger plants reported no shut downs except those caused by accidents or the necessity for repairs, but many others were idle for intervals ranging from one month to four or five months on account of full stock houses and little demand for cement at certain seasons. Some plants took advantage of these conditions and made extensive alterations to power and grinding plants during the period of enforced idleness. In Michigan the plants that use marl dredged from lake bottoms are regularly shut down during the winter months, so that for those plants the normal manufacturing season is only 9 or 10 months long, but some plants were unable to maintain operations even for this short season.

### Cement Prices Decreasing on Pacific Coast

The prices of Portland cement in 1910 ranged generally between 72.7 cents a barrel in the Lehigh district and \$1.38 on the Pacific coast. There was more or less fluctuation in price during the year, the highest level being reached during the building season. At the beginning and toward the close of 1910, when stock houses were full, prices went down, especially at the close of the year, when a cut of 10 cents a barrel followed the reported dissolution of the Association of Licensed Cement Manufacturers. While the average price for the whole country increased from 81.3 cents in 1909 to nearly \$9.2 cents in 1910, with corresponding increases in the western, central, southern and western districts, the average price in the Pacific coast States dropped from \$1.52 to \$1.38, a decrease of 14 cents a barrel, due, no doubt, to the advent of new mills in California, the Rocky Mountain States, and western Texas and to the increased capacity of other plants supplying the coast territory, where attractive prices have hitherto prevailed.

### Rapho Township Teachers

At a special meeting of the Rapho township school board the vacancies were all filled. The appointments for the township now are: Sporting Hill graded, Amos Waser; Sporting Hill primary, Ruth Young; Maple Grove, Marie Vogel; Lincoln, C. Emerson Rohrer; Newtown graded, Andrew Dixon; Newtown primary, Miss Spring; Pike, Alvin Shook; Elmtree, J. L. Day; Garfield, Ella Young; Midway, C. Geib; Pleasant Place, Mr. McKley; Union Square, Mr. Herman; McKinley, Howard Merkey; Fairview, Miss Paxon; Chestnut Grove, Grace Nixdorf; Mt. Vernon, Agnes Ryan; Chiques Hill, Miss McKley; Sunny Side, Emma George; Mastersonville, Chas. G. Becker; Hossler's, John B. Brubaker; Back Run, Edith Drumm.

The school term was fixed at seven months and salary \$55 for No. 1 mark for teaching. The tax rate is two mills. The board was organized as follows: H. G. Greiner, president; Amos N. Musser, secretary; Levi F. Eby, treasurer. The other directors are A. K. Brubaker, Jos. R. Shearer and D. B. Eby.

### 5000 Worms from Mount Joy

We clip the following item of local news from the St. Louis Post-Dispatch.

The early birds in cages at Forest Park will get the worms. Park Commissioner Scanlon received a consignment of 5000 worms on Monday from Mount Joy, Pa., which he will feed to the city's pets. The Park Commissioner says the worms are a great delicacy for birds, and that they are exceptionally strengthening for the other birds and their flocks of little ones.

The 5000 worms cost \$3.75, and each bird will be allowed about a dozen at a meal. They are about one half inch long and were alive when received. Supt. Ratchford will visit the cages early each morning to feed the birds, and all the late risers will regret their tardiness.

### Luther League Convention

Easton, Pa., June 28.

The Young People's Societies of Easton are making preparation to entertain the State Convention of the Luther League of Pennsylvania on July 11, 12, 13. About 150 or more delegates and visitors are expected.

As the local leagues are furnishing free entertainment, and Easton being so favorably located and so easily reached from all parts of the State, the expectations are that this will be the largest convention in the League's history.

The convention theme will be the "King's Business," and some of the most prominent laymen and pastors in the Lutheran Church will speak on various divisions of the general theme.

### Kill More Than Wild Beasts

The number of people killed yearly by wild beasts don't approach the vast number killed by disease germs. No life is safe from their attacks. They're in air, water, dust, even food. But grand protection is afforded by Electric Bitters, which destroy and expel these deadly disease germs from the system. That's why chills, fever and ague, all malarial and many blood diseases yield promptly to this wonderful blood purifier. Try them and enjoy the glorious health and new strength they'll give you. Money back, if not satisfied. Only 50c. at S. B. Bernhart & Co's.

### Fire Scare at Bainbridge

Friday morning at 1 o'clock W. S. Smith, former senator, of Bainbridge, discovered fire in a building on Mrs. Levi Benner's premises. He sounded an alarm with the Methodist church bell and a force of volunteers responded. The flames were prevented from spreading.

### Parson's Poem a Gem

From Rev. H. Stubenvoll, Allison, Ia., in praise of Dr. King's New Life Pills.

"They're such a health necessity. In every home these pills should be. If other kinds you've tried in vain, USE DR. KING'S And be well again. Only 25c. at S. B. Bernhart & Co's.

### Origin of "America"

1811 marks the fourth centenary of the death of the German poet Matthias Ringman who in the spring of 1507 coined the word "America" then first suggested it as a name for the New World in a treatise written by him.

WATT & SHAND WATT & SHAND

## ANOTHER GREAT SHIRT SALE

Last week set a high-water mark of values in the Men's Shirt Store not easy to reach. Scores of men took advantage of the special values, and are now counting their purchases the best values ever shown anywhere. But to-morrow's stock will equal last week's. Note the following:

MEN'S FINE PERCALE AND MADRAS SHIRTS AT 50c

In a score or more of neat patterns, stripes or figures; well made, detachable cuffs; all sizes; SPECIAL AT 50c

WORK SHIRTS

Plain Blue Chambray, placket sleeves, felled seams; also striped and checked woven chevots; all have attached collars, are strong and durable and a magnificent bargain at this

STAMPED DOHIES

6 to 27-inch; Beautiful New Patterns 5c. to 65c.

EXTRAORDINARY SOAP SALE

PALMOLIVE SOAP

The ideal skin soap—cooling, healing, nourishing. The best and purest soap on the market to-day. Made of pure Olive Oil. It costs 10c everywhere, but in order to thoroughly introduce it, we make the following rare offer:

SIX 10c. CAKES OF PALMOLIVE SOAP FOR 50c. AND WITH EACH PURCHASE A 50c. JAR OF PALMOLIVE FACE CREAM FREE

JOIN OUR CO-OPERATIVE SEWING MACHINE CLUB IF YOU WANT THE BEST MACHINE ON MARKET AT THE LOWEST PRICE

These machines are made by one of the largest and oldest and most progressive manufacturers in the country, and are the best for the lowest prices that can be found. Neither time, skill, money nor labor have been spared in perfecting these machines. The highest grade materials and the highest mechanical skill are employed in their construction, possessing all the up-to-date features of machines twice the price. Guaranteed fully ten years. Full complement of attachments, which

\$2.00 Down and \$1.00 a Week will make you the immediate owner. All sizes—\$15.50, \$19.50, \$21.50, \$29.50 and \$32.50.

THE D. M. C. EMBROIDERER'S ALPHABET

A little booklet, consisting of a series of new and very varied patterns. Letters, Figures, Cross-stitch, Monograms and Ornaments, for embroideries on counted threads, followed by a series of patterns, with tracings for white embroideries. Priced 25c.

D. M. C. MERCERIZED COTTON

In white and all the wanted colors; also.

CROCHETING COTTON

In balls, in white, from No. 10 to No. 150, at unusually low prices.

STAMPED PILLOW CASES

pretty, new designs, 50c. a pair

Of good materials, in a number of

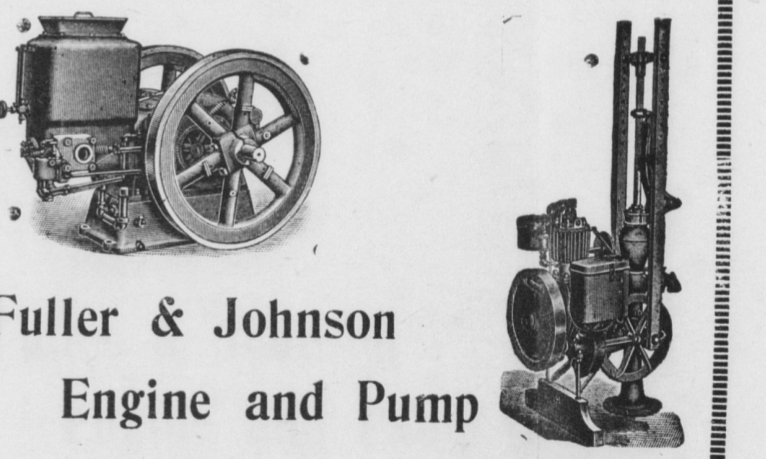
## New York Store

Corner Square & E. King St., Lancaster

### The Best On The Market

#### We Have Taken The Agency for The FULLER & JOHNSON Gasoline Engines and Pumps

THIS IS ONE OF THE BEST ENGINES ON THE MARKET AND IS CONSIDERED BY EXPERTS WHO HAVE EXAMINED IT, TO BE EQUAL TO THE BEST MADE FOR STRENGTH AND DURABILITY. IT IS AIR-COOLED, WILL NOT HEAT IN THE WARMEST WEATHER. WON'T FREEZE IN THE COLDEST WEATHER. IT IS ALWAYS READY TO WORK. NO PUMP JACKS NEEDED, NO BELTS, NO ARMS, NO SHAFTS, AND IS A GREAT PROTECTION IN CASE OF FIRE.



IT CAN BE USED FOR IRRIGATING OR CAN BE PRESSED INTO SERVICE FOR PUMPING WATER IN CASE OF FIRE AS IT WILL THROW A STREAM 35 FEET HIGH. WE HAVE THESE ENGINES FROM 5 TO 15 HORSE-POWER. PRICES ARE VERY REASONABLE. WE INVITE YOU TO CALL OR SEND FOR CIRCULAR.

### M. L. GREIDER & CO.

Marietta Street, MOUNT JOY.

### Enole's Furniture Warerooms

Mount Joy Penna.

Good Homemade Furniture a Specialty

Upholstering Done to Order

POPULAR LUMBER FOR SALE IN LOTS TO SUIT THE PURCHASER

Under-taking and Embroidery