

# FAILURE SALE!

## The Manufacturer's Loss is Your Gain

Now is the time for you to avail yourself of the opportunity of the over production of a clothing manufacturer and shoe house.

The goods are here and hundreds of people are taking advantage of it. "Do Likewise." Articles you do not want to miss.

Men's Overcoats  
Men's Suits  
Boys' Suits  
Boys' Overcoats  
Children's Suits  
Children's Overcoats

Men's Arctics, \$1.74  
Men's Shoes, \$1.58  
Men's Rubbers, 74c  
Fleece Underwear, 38c  
Children's " 18c  
Men's Shirts, 44c

Hundreds of articles included in this sale that space will not permit mentioning, so come and see for yourself. You will be well paid for the time.

### George A. Cox

No. 4 West King Street

LANCASTER, PA.

### Holding Trumps

By W. F. BRYAN.  
Copyrighted, 1888, by Associated Literary Press.

Bitter Creek cared little for the presidential race. It was too remote from the center of things to care which of the two Williams occupied the White House. It was the tail of the ticket that interested Bitter Creek, and interested it mightily.

The camp had reached a stage in its development where a local sheriff was of greater importance than a national ruler. The fight was to be made strictly on party lines, but the parties were the Colcordites and the Myliusites.

It was agreed that either man would admirably perform the onerous duties of the office, but Ben Colcord and Tom Mylius both wanted the place, and the contest would be none the less exciting because the two men were close friends.

"This sure is going to be a fight," announced Colcord when he met his claim after the nomination. "No hard feeling if I beat you, Tom?"

"If you can," confirmed Mylius, with a laugh. "I think I see myself wearing that badge already, Ben."

"Not if I can help it," denied Colcord. "I've a few ideas as to how to run a campaign myself, and I'm going to try them."

"Anything short of shooting," assented Mylius. "I hold the trump card, though. You wait and see."

Bitter Creek did not have long to wait. Colcord led from the first and took the first trick by fitting up the old Bella Union as a picture show.

In between reels he made a speech to the audience, and the audience included most of the townspeople in the course of the evening.

The pictures were changed every evening, and even the barkpeeps at the new Bella Union and the Yalta were permitted to take time off to see the new reel run through.

Business at the faro tables suffered, and Colcord would have become unpopular had it not been that at the conclusion of each performance he led the audience across the street for a drink, patronizing first the Bella Union and then the Yalta.

It was the general opinion that Colcord had set a pace too swift for his rival to follow, but Mylius only smiled.

This smile grew broader the following week when Mylius played and took the second trick. Bitter Creek sadly lacked the feminine element. Save for Mrs. Mulligan, who ran the Golden West hotel, the census of Bitter Creek was entered in the male column of the records.

The arrival of Edna Mylius created nothing less than a sensation, and that evening the picture show was deserted, while the voters of Bitter Creek slowly filed past the Golden West in the hope of obtaining a sight of the new arrival.

Edna Mylius was well worth the trouble. She was a slip of a girl with a coronet of silky hair the color of virgin gold. She dressed with an artful simplicity far more fetching than the latest fashion, and her smile was simply irresistible. She was just out of college, in love with the west and delighted to be one of the factors in an election contest.

Tom fitted up a store near the picture show, and waffles, with real honey, vied with the pictures as an attraction. Waffles were Edna's specialty, and with sleeves rolled above her dimpled elbows, with dainty apron and a coquettish cooking cap, her face flushed from the heat of the fire, she was a picture—and a moving one—far more effective than the product of lantern and film across the street. Bitter Creek decided that of the two Tom Mylius was better fitted to be sheriff.

Colcord racked his brains for something to counteract the effect of the waffles and brought down to the creek half a dozen minor pugilists, who battled for the benefit of a mere handful of spectators, while the rest of the camp watched Edna make fudge.

Colcord left the fight and went over to see what success the fudge maker was having. The room was packed with men solemnly masticating the toothsome compound, while Mylius made a speech.

They listened, as in duty bound, but all eyes were upon the trim little figure hovering over the stove at the end of the hall. She had impressed Mrs. Mulligan as assistant, and the ponderous figure of the elder woman made an excellent foil for the girl.

Edna looked up, with a smile, as Colcord entered and made his way to the stove. It was by no means his first visit, and she had come to like the frank, honest man who at once was her brother's friend and rival.

"I'm perfectly happy," she whispered as she offered Colcord a plate of the sweets. "When we made fudge in a chaffing dish I used to say that I hoped some day to be able to make all I wanted to. I've got my wish sooner than I expected."

"I wish I might have mine," retorted Colcord. "You can't," was the prompt reply. "I'm going to elect Tom as sheriff. Perhaps if you are real good I'll elect you the next time."

"It's hard to fight fudge," assented Colcord, with a laugh, "but there is still the home stretch to be run off. You wait and see."

Edna smiled as she shook her head in disapproval of the claim.

"The way to men's hearts is through their stomachs," she reminded.

"A lesson you have taught me," he

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The tremendous buying and selling possibilities of a small classified advertisement in a great newspaper are seldom appreciated. "THE PHILADELPHIA PRESS" goes into thousands of homes and is read by a multitude of people, some of whom have what you want or want what you have. The advertisement brings buyer and seller together. For instance, a man in the South wanted a certain rare book. I wrote the leading bookseller in New

### A Ten Days' Reduction Sale

Clothing, Shoes, Hats, Caps, Underwear, Gloves Sweaters for Men and Boys Coats for Ladies, Misses and Children Skirts, Furs, Waists



and several other articles to be sold at a Great Reduction Sale Begins Wednesday, December 16, 1908 and will last ten days only. All come and save dollars. Our stock is the newest in town. All come in time to get first choice. This will be a money-saving opportunity for you.

Here are a few of our Special Reduction Prices:  
Men's Corduroy Pants, former prices \$2.50 and \$2.75 at **\$1.95** and **\$2.25**  
Men's 50 cent Underwear, now **40c**  
Men's Felt Boots, former price \$3.25 and \$3.50, now **\$2.95**  
Men's Rubber Boots, the Best Grade, former price \$3.75, now **\$3.25**

### I. D. Beneman

Reliable Merchant  
East Main St., Mount Joy, Pa.

### Gem Laundry Tablet

Does Not Contain Any Acid  
Cleanses, Whitens and Blues in one operation, thus saving labor two thirds. A thorough germicide and deodorant destroying the disagreeable odor due to perspiration and imparting a freshness and brightness unknown to laundry washed in the old way. Guarantees not to rot or injure the most delicate fabrics, and will save one-third the cost of white wear due to endless rubbing of the wash-board. Without doubt a single trial will be sufficient to give them a hearty endorsement and continued use of them.

A single trial will be sufficient to give them a hearty endorsement and continued use of them. It is not a soap but a combination of the best and most harmless cleansing agents known to modern chemistry.

### 5 Points of Merit

- 1—It will do the washing cleaner, quicker and better than is commonly done and does not interfere with the housework. Simply put on and boil.
- 2—It makes the laundry a pure snowy white without the addition of bluing.
- 3—Positively no stained, streaky or rotted clothes.
- 4—It is a germicide and deodorant killing all germs and unpleasant odors.
- 5—It will whiten your bed-spreads, linens, laces and garments that have been yellowed by age.

**CAUTION**—Be sure and get the genuine GEM LAUNDRY TABLETS. Accept no substitute as the market is rapidly being flooded with imitations—the shrewdest fatality possible to an honest preparation. There is none "just as good!" For Sale by

**PRICE FIVE CENTS.**  
Always ask your grocer for Gem Laundry Tablets. Manufactured only by **Selbert Manufacturing Co.** Corner Mt. Ephraim Ave. and Mechanic St., Camden, N. J. If your grocer does not have them send two-cent stamp and we will send FREE sample.

### The Gift Problem

Can be easily settled if you stop long enough to think what an acceptable and almost everlasting gift a piece of well made furniture makes. There are here hundreds of the most desirable Christmas Gifts—Just run in and look around—You'll find something here for father, mother, brother or sister or the other fellow's sister. The selection is now more complete than it will be later on. So an early selection will be to your advantage.



### Hoffmeier Bros.,

40-42 East King St. Lancaster, Pa.

### Fine Presents for Xmas.

Ladies' and Gents' Gold and Silver Watches, Clocks, All Kinds of Jewelry, Rings, Chains, Fobs, Brooches, Locketts, Hat Pins, Cut Glass. Some very beautiful things in Silverware. If you can't select a nice present here you're hard to please. Prices Right.

### S. H. Miller's Jewelry Store

Mount Joy, Penna.

### GOOD FURNITURE

is the only kind I sell—Furniture that is Furniture.

Rockers Mirrors Hall Racks  
Picture Frames Ladies' Desks  
Extension & Other Tables, Davenport  
China Closets, Kitchen Cabinets

In fact anything in the Furniture Line  
**Undertaking and Embalming**

### H. C. BARNER

Mount Joy, Penna.

### HOLIDAY GIFT GOODS

For most the gift problems more perplexing than any task which comforts them during the year.  
Those who seek our aid can say, Be-gone to gift problems.  
We don't tax your purse to gratify your taste, appropriate gifts here suggested.

- \$1.25 Umbrellas, Ladies and Gents special at 95c.
- \$2.50 Umbrellas Ladies and Gents special at \$1.45.
- \$3 Umbrellas Ladies and Gents special at \$1.65.
- Children's Umbrellas 39c. 50c 75c \$1.00 each.
- Men's Suspender in boxes, 39c. 50c. 75c. \$1.00 each.
- Men's Suspenders in boxes, 25c. 50c. and \$1.00 each.
- Ladies beautiful Neckwear in all the new styles 2c., 50c., 75c., \$1 up to \$3.00 each.
- Ladies white aprons the gift kinds, neat, round and square style and trimmings at 19c., 25c.
- 35c., 50c., up to \$2.00.
- Kid Gloves the best makes \$1.50 to \$3.00 a pair.
- Handkerchiefs from the modest plain white cambric to the finest embroidered linen 5c. to \$2.00 each.
- Special showing at 12 1/2c, 25c and 50c each.
- Men's fine neckties each tie in a handsome box, 25c., 50c., 75c., and \$1.00.
- Drawn linen Doilies and Cluny lace pieces from the small six inch sizes to large centre table price from \$3.00 to \$12.00 each.
- Pin cushions beautiful lace and ribbon trimmed.

### SOUTIER, BUCHANAN & YOUNG

115-117 N. Queen St., Lancaster

### New Shoes in Fall Footwear

We invite you to our most comprehensive showing of fashionable footwear it has ever had. For your pleasure to present for your consideration, and you will find the quality of the leather has been for many seasons. Prices for Men's and Women's shoes are \$1.50, \$2.00, \$2.50, \$3.00 to \$8.00. Look at them in the window.

### SHAUB & CO.

BOOTS, RUBBERS and HOSIERY  
Open Monday Evenings 7 P. M. Tuesday, Wednesday and Friday at Noon.  
18 North Queen St. LANCASTER, PENNA.

### Gifts For Xmas

**DIAMOND**—Rings, Studs, Scarf Pins, Earrings and Brooches.  
**WATCHES**—Gents', Ladies', Boys in Silver, Gold and Gold Filled.  
**SILVERWARE**—Tea Sets, Cake Baskets, Butter Dishes, Soup Tureens, Tea and Table Spoons, Knives and Forks, etc.  
**TOILET SETS**—In Silver and Ebony,  
**Sterling Silver Combs, Brushes, Mirrors and Silver Novelties of every conceivable kind.**  
**CLOCKS**—Every shape, every design, in Gold-Plated and Marbled, for Parlor, Bed-room or Kitchen.  
**All Engraving Done Free Of Charge**

### Pirosh & Simmons

Jewelers & Opticians.  
20 N. Queen St. Next Door to Shaub & Co. Shoe Store.

### J. B. MARTIN & CO.

### Many New Rugs and Carpets For the Holiday Season.

And more coming in every day. Nothing more acceptable for Christmas than a Rug or Carpet.

Don't you think it a good time to have that papering done. The new patterns are handsome, and at this season you get the advantage of the low rates for hanging. Brighten up that room for the holidays. Won't cost much. We will cheerfully give you estimates. Work done without removal of Carpets.

Christmas Pictures are here—all the novelties. New framing. Engravings, Pastels and Prints. Small frames for photos and small pictures—in Rich Gold, Oaks and Blacks. Special sizes made to order.

We make a specialty of framing pictures to order. Hundreds of patterns of mouldings to select from and prices much lower than elsewhere. Expert framers to do the work. We would suggest that you hand in your orders early.

Have you tried Vitrophone—the new substitute for stained glass. Easily put on, and at a small cost you can shut out the unsightly views.

Corner of West King & Prince Sts.

### Good Times Are Going To Continue

If you buy Coal of me you will certainly have a good comfortable home and after all that's where the real good times start from.

### F. B. BEE