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Advertisement



Investments

Q. How much risk is right for you?

A. To determine your own risk comfort level, ask yourself this: Are you willing to tolerate greater volatility for potentially higher returns from your investments, or do you place more emphasis on quality,



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with less risk? Several factors may influence the amount of risk you can comfortably accept in your portfolio, including your age, family situation, income, and financial goals. In addition, the markets evolve and your personal goals will inevitably change with time.

If you would like to discuss or require more information regarding risk tolerance, feel free to contact me at 570-341-1101.

> William D Jenkins III, Financial Advisor Prudential Securities Inc 32 Scranton Office Park, Scranton PA 18507 570-341-1101

Optician

O: While shopping for eyeglass frames, I often see frames that are "House Brands." What does that mean?

A: House brands, or more appropriately, "Private Labeling" frames exist for one purpose: To eliminate consumer price shopping. By substituting a real manufacturer's name with one they "cre-

ated," the Optician may prevent the consumer from benefiting from warranties that were available. You also are locked in to using that Optician for service & repair.

Brand name frame manufacturers constantly upgrade materials & durability of their goods. If a frame's finish fails prematurely exposing your skin to an unknown material made by an unknown manufacturer, where does that leave you?

Reputable Optical establishments do business with reputable suppliers. Expect at least a one year replacement warranty on your complete pair of glasses. If a replacement warranty is not available, do I really have to tell you what to do?

> Pat Verrastro, Dallas Eye Care 50 Dallas Shopping Center, Dallas PA 18612 255-0955

Masonry

Q. We need to replace an existing retaining wall in the near future. We like the benefits of your block retaining wall system but do not like the manufactured look of your block. Do you have a product that addresses this concern?

A. We have a new wall block that is available in blended colors, and is tumbled and cornered in four sizes which fit together to form a random pattern. Using these blocks we can construct a wall that has a natural stone look. We have this and other walls on display at our business on Rt. 118 in Lehman.

> **Jack Staub** Staub Wall Systems Rt. 118, Lehman PA 18627 477-2152

Orthodontics

Q. Are adults too old for orthodontic treatment to straighten their teeth?

A. You are never too old for orthodontic care to realign your teeth. However, there are new treatments that can create a more balanced, younger appearance for the person as

I would have to say that my adult patients look younger, have a fuller, more attractive smile and are more confident after undergoing treatment. I have been successfully performing this on adults up to age 56 for over 12 years, with dramatic results. After treating myself with this method, people tell me I look younger at almost 50 than when I was 45.

Clifford S. Wachtel, DDS 10 W. Northampton St., Wilkes-Barre• 824-4609 34 S. Main St., Pittston • 654-2484

Expert Feature of the Month

Clifford S. Wachtel, DDS

Dozens of before and after pictures, revealing the beautiful smiles of satisfied patients, hang on the walls of Dr. Clifford Wachtel's office. A certified orthodontist, Clifford has devoted nearly 25 years to not only correcting his patient's teeth, but also brightening their faces. By using certain orthopedic appliances, he brightens their eyes, adds more fullness to their lips, raises cheekbones and creates a more even jaw line.

Before

Today's society puts a lot of emphasis on looks. People's reaction to others have much to do with their personal appearance, especially their face. "Better looking people tend to be more successful, happy, and tend to climb to the top very quickly," says Clifford. "After my treatment, my patients show more self confidence and have greater power over their lives.

This treatment performed on youngsters has resulted in amazing transformations. Many patients have been selected for homecoming court, won beauty competitions, and have gained greater popularity in school. The same treatment done on adults can eliminate sagging in their face, tighten skin and



give a younger appearance, without any surgery. After performing the treatment on himself five years ago, Clifford felt much better about himself and began being treated differently from those around him. "Prior to treatment, I had a tired, droopy look to my face, which accentuated my chin. Now the first thing people look at are my eyes and my warm smile. I look and feel younger and have a more positive feeling about my life," says Clifford.

Dr. Wachtel is currently accepting patients of all ages. His offices are at 10 W. Northampton St. in Wilkes-Barre and 34 Main St. in Pittston. For more information or to schedule an appointment, call 654-2484 or 824-4609.

Physical/Occupational Therapy

Q. What are ways to prevent low back pain while shoveling snow?

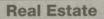
A. Low back injuries commonly occur during the winter following periods of excessive shoveling. The following guideline can help in prevention of low back injuries:

• Warm up properly before shoveling with general stretching exercises for the low back, upper extremities, and lower extremities.

• While shoveling, bend at the knees to avoid stress to the low back.

- · Avoid excessive twisting movements.
- Move your feet instead of reaching.
- Intermittently perform gentle backward bending while shoveling.
- Pace yourself with frequent breaks.

GEM Therapeutics, Joseph Murray, MSPT 27 Main St., Dallas, PA 18612 674-2659



Q: What should I expect in closing costs?

A: First time home buyers as well as those who have not "bought in years" are often surprised at how much upfront closing costs such as mortgage and title insurance, attorney fees, recording fees, loan points, and tax escrows can



be. Closing costs can easily run into the thousands of dollars. But there is no need to be afraid of these charges. Your real estate agent can estimate closing costs at your initial home search interview and suggest ways to minimize, finance, or have the seller assist with your closing costs.

Knowing what total closing costs will be before starting your home search can help you better understand what price range is right for you. Contact one of our agents today to set up a no obligation interview to discuss how the Century 21 Home Search System can help you!

> **Kevin Smith** Ruth K. Smith Real Estate, Inc. 358 S. Memorial Hwy., Shavertown PA 18708 696-1195

Have a question? Ask an expert to answer. Send your questions to the Expert of your choice, c/o The Dallas Post, P.O. Box 366, Dallas PA 18612. Deadline for questions is the 1st of each month.

