

# WOW!

## Commonwealth Telephone installs 300,000<sup>th</sup> phone line!

### Thanks to our customers and employees, we're growing fast. Real fast.

In 1897, back in horse & buggy days, we installed our very first telephone line. It then took 95 more years to break the 200,000 mark. Now, we're growing incredibly fast, having added 100,000 lines in the last eight years alone.

The total? 300,000 telephone lines linking people and businesses across northeastern Pennsylvania to their world in ways never before imagined.

Along the way, our technology has grown in sophistication to extraordinary levels. Though we're considered your "local" phone company, our products & services are world-class. epix™ Internet Services, one of the first Internet providers, remains one of the finest in the country. Our new JackFlash™ service delivers the Internet to you at speeds unimaginable a few years ago. Our 100% digital

lines give you crisp, clear connections, whether voice or data. And our residential and business offerings are cutting-edge and very competitively priced.

Of course, some things haven't changed in the last 100 years – like our commitment to customer service, consistently ranked among the best in the state.

So, to all our customers – those who have been with us all along, and those of you new to Commonwealth Telephone: Thank you! We wouldn't be where we are today without you.

And to all of our employees whose drive and dedication make our commitment to excellence a reality, we thank you. You are the foundation of our success and the key to our future.

As for the future? More of the same – only our best, every minute of every day.

### The Anderson Family of Dallas – Now they're plugged into the future.

The Anderson family, our 300,000<sup>th</sup> telephone line customer, got a lot more than they expected when they ordered a new phone line – a "telecommunications home of the future," compliments of Commonwealth Telephone Company. In recognition of this incredible milestone in company history, Commonwealth Telephone is giving the Anderson family the latest and greatest in telecommunications including a free state-of-the-art computer system pre-loaded with epix™ Internet Services and JackFlash™ DSL free for one year, an additional telephone line for the computer, free telephone service for one year, two full-featured telephones and one free year of our most popular, enhanced services including Caller ID, Call Waiting, Voice Mail and Call Forwarding.

So, if you know the Andersons, give them a call or send them an e-mail to congratulate them. They'll be in touch.

And because we'd never celebrate without you, we invite you to add any of our most popular services,

# FREE\* for the first month:

**FREE\*** Additional Telephone Line: We'll install your new line for **FREE\*** And we'll give you the first month of service, **FREE\*** **You save: \$70.00**

**FREE\*** Caller ID: We'll give you the first month of Caller ID service, **FREE\*** **You save: \$6.95**

**FREE\*** Call Waiting: A feature you can't live without. And it's yours **FREE\*** for a month when you subscribe. **You save: \$2.00**

**FREE\*** epix™ Internet Services: It's one of the best Internet services in the country. *It's the world at your fingertips.* And it's **FREE\*** for one month: **You save: \$20.99**

**FREE\*** Voice Mail: Say goodbye to your answering machine. Say hello to ALL your messages, ALL the time. **Get Voice Mail FREE\* for one month:** **You save: \$5.45**

\*Restrictions apply. Call for details.

# 1-877-YES-CTCO

Offer ends 3/31/00.



COMMONWEALTH  
TELEPHONE COMPANY