

The economic viewpoint



Howard Grossman

Good time management is not slavery to Father Time

and kairos-an "appropriate time" or "quality time". In other words, time is something to be experienced.

He believes we need to look at a fourth generation, moving from time management to life leadership, "based on paradigms that will create quality-of-life results".

Something which needs to be done under "urgent" conditions is not necessarily "important". He defines "true north" as giving context and meaning to where we are, where we want to go, and how to get there. Without a compass or stars or correct understanding of our location, we may have trouble locating it, but it's always there."

A vital part of the fourth generation is the humility to realize that there are "first things" that are independent of our values. Quality of life is a function of the extent to which we make these "first things" our "first things" and become empowered to actually put them first in our lives. It is also the humility to recognize the quality of life is not "me", it's "us" - that we live in an interdependent reality of abundance and potential that can only be realized when we interact with others in fully authentic synergistic ways."

Covey believes in "the passion of vision". Vision is the best manifestation of creative imagination and the primary motivation of human action. When we talk about "the passion of vision", we are talking about a deep, sustained energy that comes from a comprehensive, principle-based, need-based, endowment-based seeing that goes beyond chronos and even kairos. It deals with an aeon concept of time, from the Greek aion, meaning an age, a lifetime or more. It taps into the deep core of who we are and what we are about. It's fueled by the realization of the unique contribution we have the capacity to make-the legacy we can leave. It clarifies purpose, gives direction, and empowers us to perform beyond our resources." This "pas-

sion" is "the energy that makes life an adventure-the deep burning "yes!" that empowers us to say "no" peacefully and confidentially-to the less important things in our lives."

The fourth generation is a "people" paradigm. More than the efficient, mechanical management of "things" it is focused on effective, synergistic interaction with people. In the third generation, the focus is on managing and controlling. The fourth generation is people first, things second. It is "leadership first-management second". It is effectiveness first, method second."

Covey notes that when "people work together to accomplish any task, sooner or later they have to deal with five elements." These elements include the following:

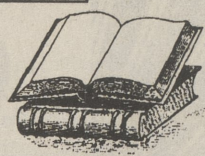
- Desired results
- Guidelines
- Resources
- Accountability
- Consequences

In closing the book, Covey quotes from an early pioneer of the American west, Bryant S. Hinekley as follows:

"Service is the virtue that distinguished the great of all times and which they will be remembered by. It places a mark of nobility upon its disciples. It is the dividing line which separates the two great groups of the world-those who help and those who hinder, those who lift and those who lean, those who contribute and those who only consume. How much better it is to give than to receive. Service in any form is comely and beautiful. To give encouragement, to impart sympathy, to show interest, to banish fear, to build self confidence and awaken hope in the heart of others, in short-to love them and to show it-is to render the most precious service."

Howard Grossman is Executive Director of the Economic Development Council of Northeastern Pennsylvania. He lives in Dallas.

LIBRARY NEWS



By NANCY KOZEMCHAK

The Back Mountain Memorial Library has a beautiful quilt hanging on the bulletin board in the foyer of the library. This quilt was made by Brownie Troop 606 for the Warm-Up America project.

The 15 six to nine year old girls designed, painted, assembled, sewed, and tied the quilt using mostly recycled fabrics. This quilt will be donated to a shelter that helps families. The troop meets at Ross Elementary School in Sweet Valley.

We are happy to have the quilt in the library and grateful to the brownies for sharing it with us and the library patrons.

Brownies display a lovely handmade quilt at library

The Book Club of the library met on March 18 in the community room. Treasurer Elin Northrup reported 180 members have joined the club for 1996 to date; with \$1,670 collected in dues for books for the book club shelf. The new book purchases for the summer were discussed with Mary Panaway, book selection committee. All members entered the penny contest, guessing how many pennies they felt were in the jar. Elda Oleson and Gene Wert served at the tea table. The next meeting will be held on Monday, April 15 at 1:30 in the community room.

New children's biographies at the library: "Dale Earnhardt" by Michael Benson begins with a question: "What's the most popular spectator sport in the United States?" It's not baseball, foot-

ball, or basketball. America's favorite sport is automobile racing. There are a series of books about the race car legends. The titles are: "The Unsers", "Richard Petty", "The Allison's", "Mario Andretti", and "A.J. Foyt". These are individual books that discuss the necessary qualifications to become a top race car driver. The top drivers all have to be good businessmen and know how to put together a winning team. They have to find sponsors to put them in competitive cars. They rely on a pit crew to make sure that their car always is in peak performance condition. They have to be mentally prepared each race day to take into consideration a host of factors: weather, the other racers, the condition of the track, and how the car is responding on that day.

There is another recently published "how-to" book written by Stephen R. Covey, author of "The Seven Habits of Highly Effective People" in collaboration with A. Roger Merrill and Rebecca R. Merrill. The 360-page publication suggests that there is a better way to manage time than the traditional or conventional approaches. Covey suggests that not only is this true in a work situation but in allocating time for home, recreation, and other functions which need to be balanced and integrated into a total arrangement including the work day.

Covey believes that "the clock represents our commitments, appointments, schedules, goals, activities-what we do with, and how we manage our time. The compass represents our vision, values, principles, mission, conscience, direction - what we feel is important and how we lead our lives."

He notes there are three "generations" of time management. The first generation is based on "reminders". It's "go with the flow", but try to keep track of things you want to do with your time. The second generation is one of "planning and preparation". It is characterized by calendars and appointment books. The third generation approach is "planning, prioritizing and controlling." It probably means classifying your values and priorities.

The three generations of time management have encouraged "such things as efficiency, planning, prioritization, values clarification, and goal setting". He differentiates between chronos, the Greek word for chronological time which is linear and sequential

Have a bright idea?

Share it with your neighbors by writing to The Dallas Post. We welcome letters to the editor and longer pieces that may run as guest columns. Send yours to: The Dallas Post, P.O. Box 366, Dallas PA 18612, or drop it off at our office at 45 Main Road, Dallas (across from Offset Paperback). Be sure to include your name, address and daytime phone number.

Break bread with a celebrity

The leading spokesperson for the arts in America today, Beverly Sills has been the General Director of the New York City Opera since 1979. She came to that post after one of the most dazzling careers in opera history, having performed with that company, the Metropolitan Opera and major companies in every city on the globe where opera is cherished.

Sills has won the Grammy Award and Europe's Edison Award. Her triumphs have extended to television; she was given two Emmys for BBC's Profiles in Music and Lifestyles With Beverly Sills.

As a speaker, Sills traces her course from Brooklyn to her present worldwide prominence with delightful personal anecdotes. The warmth, intelligence and humor she brings to the lectern has earned her the distinction of being one of the world's favorite speakers.



Beverly Sills

At the Woodlands, Rt. 315, Wilkes-Barre

Thursday, April 18

Beginning at 11 a.m., cash bar at 10:30, lunch at 12 Noon

Question/answer period follows the luncheon

Call 283-9118 for tickets.

CELEBRITY LUNCHEONS is an offering of speakers sponsored by a non-profit committee to raise funds for community projects. Revenues generated by ticket sales will be used by local people solving local problems in support of beautification programs, human connections and additional future visions.

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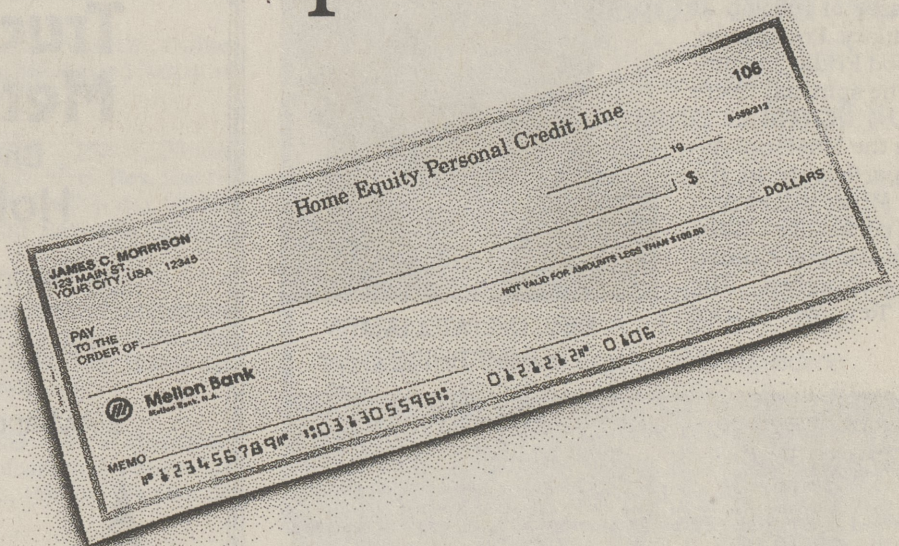
WEDNESDAY, APRIL 17, 7 TO 9 P.M.

- ✓ Join us for a neighborhood gathering at the home of a Wyoming Seminary family
- ✓ Meet Wyoming Seminary teachers and families
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