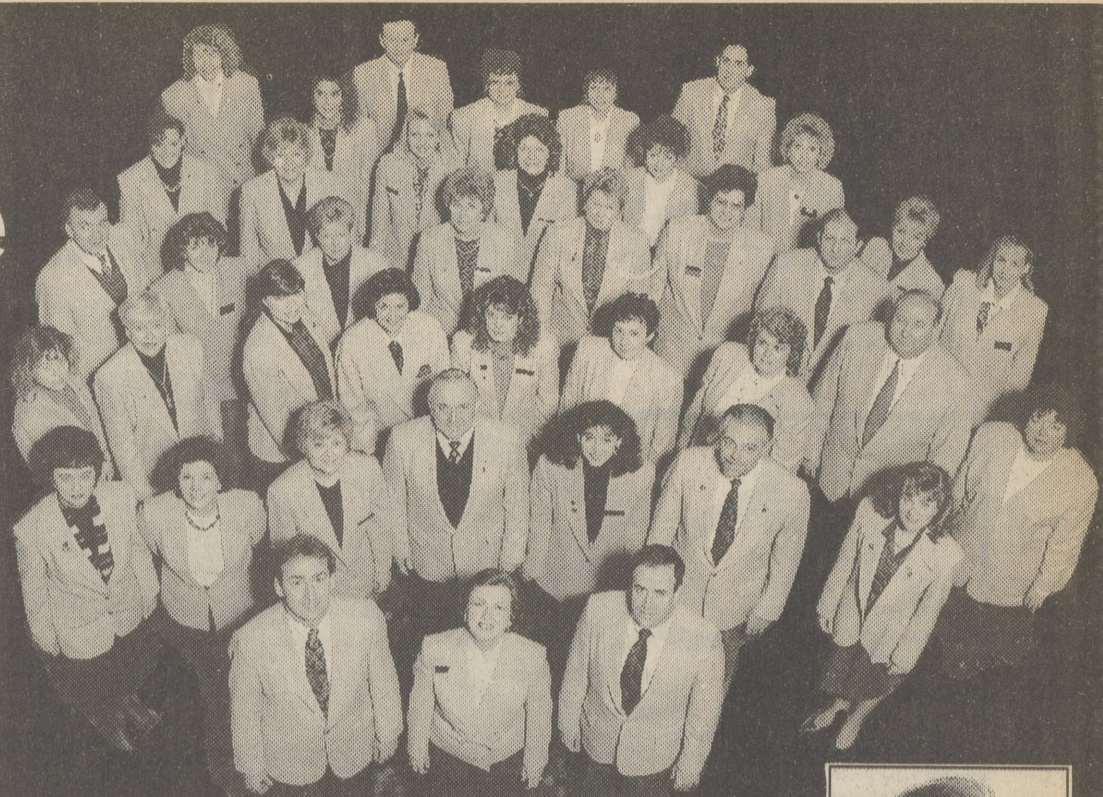


# Wyoming Valley's Leader in Real Estate ... FOR 10 YEARS!



## RUTH K. SMITH, R.E., Inc.

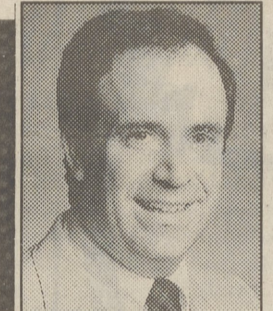
**UNPARALLELED SUCCESS.** Ten years as Wyoming Valleys premiere real estate company. Our tenth year was our Best year with RECORD SALES VOLUME AND UNITS SOLD. Numerous National and Regional Awards from Century 21 with the TOP THREE OFFICES IN THE CENTURY 21 SYSTEM in Northeastern Pennsylvania and the #4 Century 21 Company in Eastern PA.



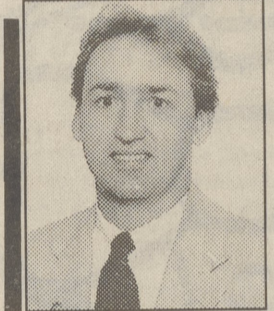
RUTH K. SMITH  
BROKER

Today we salute our 44 Sales Professionals for their outstanding achievements and commitment to service.  
We thank the thousands of families we've served in the past ten years for the patronage and trust, which enables us to be Wyoming Valleys Leader.

### MULTI-MILLION DOLLAR



Dave Hourigan  
10.1 Million



Kevin Smith  
3.1 Million



Deanna Farrell  
3.1 Million



Mike Koper  
2.7 Million



Marcie Petrucelli  
2.5 Million



Ed McCabe  
2.3 Million



Geri Wisnewski  
2.2 Million

### ONE MILLION DOLLAR CLUB



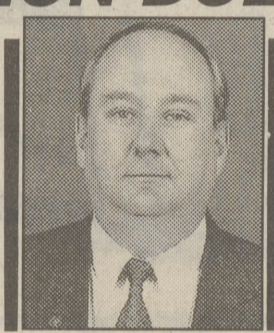
Joann Lewis  
1.9 Million



Kathleen Wood  
1.9 Million



Louise Ansilio  
1.8 Million



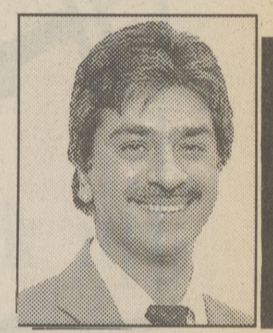
Bill Watkins  
1.7 Million



Jennifer Montagna  
1.6 Million



Jeanette Luce  
1.6 Million



Ben Picillo  
1.4 Million



Anna Mahon  
1.4 Million



Kathy McComack  
1.3 Million



Lillian J. Price, KRI  
SCRREA, 1.2 Million



Mimi Addoms  
1.2 Million



Heidi Newell  
1.1 Million



Loretta Newell  
1.0 Million



Linda Kane  
1.0 Million

### SALES TEAM



Mary Ann Basarab



Betty Kishel



Florence Keplinger



Sarah Dekker



Pat Klukosky



Eric McCabe



Linda Weber



Jim Fitzpatrick



Marianne Schwartz



Pat Gazenski



Judy Werder



Cyndi Getgen



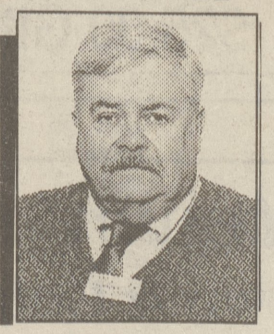
Debbie Gable



Ed Hourigan Jr.



Mike Kowaleski



Denis Cogglin



Dee Fields



Michelle Swingle



Gloria Tabone



Sandy Gorman



Sally Rothstein

### THE MANAGEMENT TEAM



Pictured in left photo is the Management Team: Co-Owner Kevin Smith, Mike Kowaleski, Career Consultant; Ruth K. Smith, Owner; Dave Hourigan, Owner and Patrick Whalen, Manager of the Kingston Office.

### 1992 PROMINENT ACHIEVERS



Awarded a trip for their outstanding sales 1992 performance are: Ed McCabe, Deanna Farrell, Ruth K. Smith, Owner, Marcie Petrucelli, Geri Wisnewski & Mike Koper.

NOTE: This representation is based on data supplied by the Wilkes-Barre Board of REALTORS or its Multiple Listing Service. Neither the Board nor its MLS guarantees or is in any way responsible for its accuracy. Any marked data maintained by the Board or its MLS necessarily does not include information on listing not published at the request of the seller, listing of brokers who are not members of the Board or MLS, unlisted properties, rental properties, etc.