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HOW TO BE A SMART USED CAR BUYER

Count on the "Northern's Check List" we use when deciding the value of your trade-in. Or just count on Northern Associates. The one dealer that has enough confidence in their used cars to tell you what to look for.

- Check for bubbles or color streaking in the paint. It could mean the car has been repainted. Ask why?
- Check the tread on all four tires. If the wear is uneven, the car could be out of alignment.
- Check all fluids for proper level and cleanliness. If the oil is gummy it could mean the car hasn't been maintained well.
- Check the undercarriage for obvious damage. Better to get a little dirty now than have mud on your face later.
- Check the operation of all accessories and windows for cracks or scratches.
- Check shifting, braking and general performance with a test drive. And not just around the block. Put it through its paces on the highway and a bumpy back road, too.
- Finally, kick the tires. It won't tell you anything. But you'll feel better.

NORTHERN ASSOCIATES, INC.

— KINGSTON LOCATION —

'84 MERCURY TOPAZ GS COUPE Front wheel drive. Beauty with auto., air, stereo and more. Just... \$5550	'83 MERCURY ZEPHYR 2.7 COUPE 6 cyl., auto., air, stereo and more. Only... \$4395	'82 BUICK REGAL LIMITED SEDAN V6, auto., PS, PB, factory air, cruise, stereo and more. MUST SEE!	'82 BUICK REGAL COUPE V6, auto., air, stereo and more. One of a kind. \$5450
'83 BUICK LE SABRE LIMITED Fully loaded including PW, seats, stereo and locks. Only... \$6650	'84 DODGE ARIES CUSTOM SEDAN Super clean with air, stereo and more. Like new. \$5950	'84 CHEVY CHEVETTE MATCHBACK Auto., deluxe interior and exterior. SHARP \$4550	'83 BUICK SKYLARK LIMITED SEDAN Auto., air, stereo, front wheel drive and more. Sharp! \$5950
'82 OLDS CUTLASS CIERA LS SDN. Front wheel drive, with auto., air, stereo and more. Gorgeous. \$5650	'82 PONTIAC BONNEVILLE SEDAN Auto., air, stereo and more. Must see to believe. \$5750	'82 CHEV. MALIBU CLASSIC SEDAN V6, auto., PS, PB, factory air, stereo. Clean. \$3750	'82 MERCURY LYNX HATCHBACK COUPE Auto, air, front wheel drive. Like new. \$3995

— TAYLOR/OLD FORGE LOCATION —

'83 OLDS CUTLASS SUPREME SDN. V8, auto., PS, PB, fact. air, stereo and more. Like new. \$3850	'84 CHRYSLER LeBARON SEDAN Low Mileage. Beautiful, with all features. \$7750	'83 DODGE ARIES CUSTOM COUPE Auto., PS, PB, factory air, stereo and more. Sharp and only... \$3695	'82 LeBARON MEDALLION SEDAN Front wheel drive. Beauty with auto., air, stereo and more. Sharp. \$3995
'84 PLYMOUTH DELMONTE CUSTOM WAGON Auto., air, stereo, tilt wheel, cruise and more. Exceptional. \$775	'83 CHEV. CITATION SEDAN V6, auto., PS, PB, factory air. Sharp. Incredible price. \$3295	'83 BUICK SKYHAWK CUSTOM Front wheel drive with auto., air, stereo and more. Gorgeous. \$5695	'81 OLDS CUTLASS SUPREME COUPE DRIVEN V6, auto., PS, air, stereo, wire wheel covers & more. Clean. \$4595

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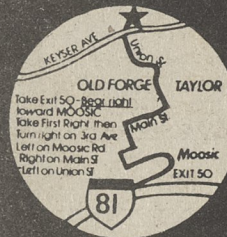
NORTHERN ASSOCIATES, INC.

TWO LOCATIONS

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9 SOUTH KEYSER AVENUE
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- 74" Colt Polaris—Good running cond. \$500. 822-4471. 2-tfn-P
- 1981 Coachman Deluxe. 29 ft. long, full length awning. Exc. cond. used very little, self contained. 675-3906. 3-tfn-P
- '72 Artic Cat Puma 340, \$450; '74 Scorpion Super Stinger 440, \$650. Both sleds garaged with covers. Both for \$1000. 654-1551. 4-tfn-P
- Sailboat With Trailer—13' Daysailer, 5' beam, main and jib. Exc. cond. \$1100. 675-1598 8-tfn-P
- 1982 Coleman Wrangler Slide-In for pickup truck. Sleeps 4, stove, sink, icebox, table, used only 3 days. Good cond. 779-9842 or 287-9979. 8-tfn-P
- Self-Supporting Camper 675-4073. 9-tfn-P
- 18½ ft. Layton Camper. Fully self-contained. \$1995. Hot water. 639-1097. 10-tfn-P
- 15' Playmate Travel Trailer. Sleeps 6, refrigerator, stove, furnace. \$950. 639-1284. 13-tfn-P
- 15' West Camper, new tires, well insulated, sink, stove, ice box, heater, toilet, clean, \$1,000. 675-2624. 13-tfn-P
- AMF Sailfish 13'. 1973. Asking \$425. Call anytime 288-4468. 13-tfn-P
- 1971 Hobo Pop-Up Camper sleeps 6, stove, sink, ice box and gas heater. Good cond. Asking \$1200. Call after 5 p.m. 675-5655. 14-tfn-P
- 1966 Duo 4 Seat Bass Boat 15' fiberglass hull, 35 HP Evinrude Motor \$750. 696-1762. 14-tfn-P

MOTORCYCLES

- 1980 Honda 750 Best offer. 675-3640. 9-tfn-P
- Suzuki TS 185 1,000 miles. Just broken in \$750. After 7 p.m. 675-3416. 11-tfn-P
- 1974 Honda CL 450 only 6,000 miles, new battery, \$500. 675-4071. 11-tfn-P
- '82 Yamaha 650. 900 miles, like new \$1400. 675-0508 after 6 p.m. 12-tfn-P
- 1973 Honda 350 new battery, luggage rack, sissy bar, roll bars, run good. \$350. 639-1284. 13-tfn-P
- 1973 Suzuki GT 380, metal flake blue, luggage rack, new tires, 3 cylinder \$450. 639-1284. 13-tfn-P
- 82 Yamaha 650CC. 900 miles, like new \$1400. 675-0508 after 6 p.m. 14-tfn-P
- 1979 Harley-Davidson Dresser 1300 cc's, black, low mileage, exc. cond. Call 287-3650 after 5 p.m. 14-tfn-P
- 80 Suzuki GS 250T twin cylinder, front disc brake, 6 speed, mint. cond. \$750. 696-2465. 14-tfn-P

TRUCKS

- 79 Chevrolet Cheyenne 4 wheel drive pickup. V8-auto., p.s., p.b., air, AM-FM 8 track, sliding rear window, 2 tone paint, gauges, captain seats. All factory equipment. Fully Cheyenne package, garage kept, 45,000 orig. miles. Exc. cond. 693-2006. 10-tfn-P
- 1972 Bronco 302, 3 spd., radial tires, lockout hubs, tinted windows, new exhaust system, \$2,300. 477-2553. 5-tfn-P
- 1968 International Scout, Meyers Hydraulic lift and plow. No title. runs \$300. 675-4909. 8-tfn-P
- 1969 Scout 4 wheel drive, V-8, good shape, few extra parts, needs paint job. \$595. 696-3766. 8-tfn-P

TRUCKS

- 1977 Dodge Power Wagon 4x4, 4 wh. drive train, body good, serious inquiries only. Asking \$3500. 675-3966 or 675-1218. 51-tfn-P
- 1980 Renegade CJ5 Jeep. good cond. many extras. \$5700. 675-2629. 3-tfn-P
- 1974 Blue Ram Charger 4 wheel drive, needs body work \$1500 as is 824-4289. 3-tfn-P
- 1980 Jeep CJ 7, Renegade package, V-6, p.s., p.b., hard top, and soft top included. 639-1364 after 7 p.m. 3-tfn-P
- 1982 Toyota Pickup with cap, exc. cond., AM-FM cassette, 4 reg. and 2 snow tires, 25,000 miles, \$5,000. 675-8711. 8-tfn-P

AUTOS

- 1959 Chevrolet Needs work. Best offer. 654-4922. 9-tfn-P
- 1980 Ford Bronco 4 by 4, 8 cyl. 4 speed, p.s., p.b., AM-FM radio, 74,000 miles. \$5,000. 779-3145. 9-tfn-P
- 1983 Mazda RX 7 Silver with black velour a.c., 5 spd., AM-FM cassette, cruise control, much more. 14,000 miles Texas car, going overseas. Best offer. Harveys Lake 639-1087. 10-tfn-P
- Gov't. Surplus Cards & Trucks under \$100. Now available in your area. Call 1-619-569-0242. 24 hrs. 13-3-P
- 1974 Oldsmobile Cutlass Supreme 2 door coupe. Black w-red interior. A title. Garage kept. Very dependable car. Runs exc. \$795.00. Call 287-0700 days or 333-4080 nights and weekends. 13-tfn-P



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AUTOS

1975 Special Edition 2 Dr. Dodge Charger Mechanics hobby, gold, black vinyl top, V8 eng., radio, heater, a-c. Sold as is. Best offer over \$400. Call 696-3697.

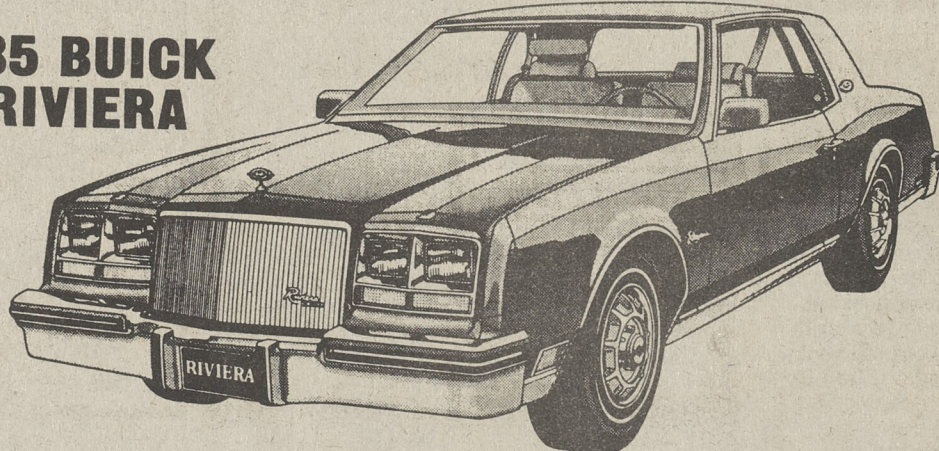
AUTOS

1974 Buick LaSabre 350 eng., p.s., p.b., good body, new timing chain, new electronic system, many new parts. \$450. 675-2624. 13-tfn-P

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AUTOS

1978 Buick Skyhawk 44,000 miles, air, auto., exc. cond. 288-4468. 13-tfn-P

AUTOS

'74 Ford Gran Torino Station Wagon good cond. new tires, \$675. 675-1675. 10-tfn-P

AUTOS

1984 Plymouth Horizon—4 dr. auto., AM-FM stereo, like new, \$5,775. Call 823-0710.

AUTOS

'81 Eagle 4x4 4 wheel drive, air, AM-FM, 8 track tape. Fully loaded. 693-3322. 1-tfn-P