

Business

Margey realizes dreams

By CHARLOT M. DENMON
Staff Correspondent

Seven years ago, Margey Miklosi decided to open a small Country Western Store in Fernbrook. With the ever-increasing popularity of Country Western music and Western wear, Margey believed such a business would become popular among the local residents.

In December, 1976, she opened the "Hoof 'N Paw" on the Main Road, Fernbrook, across from Offset Paperback. Originally, her intent was to stock supplies for horses including riding items and other equestrian needs. Starting small, Margey used only part of the building, leasing the other space to various businesses.

Margey gradually built a large inventory of Western gear including leather jackets, belts, boots, Western hats, wallets, buckles, riding crops, saddles and a variety of items. She worked and continues to work as much as 80 hours weekly putting the Hoof 'N Paw Country Western Store into high gear.

The business now occupies the entire building and one side is taken up completely by a line of pet foods, supplies and pet novelty items. In the early years Margey stocked only horse feed and supplies but a constant demand for all type pet supplies and food gradually brought about a large inventory of feed for small as well as large animals; wild bird seed, sunflower seeds,



Margey and her jeans

Margey Miklosi unpacks a newly-arrived shipment of Wrangler and Lee jeans in her store, Hoof 'N Paw.

bird feeders, livestock bedding, hay, fish food, medications, flea spray, dog and cat dishes, pet beds and shampoos. Various breeds of rabbits and rabbit supplies are also available at the Hoof 'N Paw.

Margey is the sole owner of the business and is assisted only by a friend, Betty.

It is not unusual to see the two young women loading or unloading 40, 50 to 100-lb. bags of pet food, large sacks of bedding, cedar shavings or grain. Nothing is too small nor too large for them to load into a customer's car, van or truck.

When one steps into the other side of the store, it is into the Country Western World. Western hats in felt, straw or leather, boots, Western shirts, moccasins, belts, buckles and gloves.

Designer jeans, Lee and Wrangler jeans, Wrangler shorts, corduroys, scarves, tops, country style shirts—they're all there plus dozens of other items.

Jogging suits and bathing suits, country and Western style sweaters can also be found at the Hoof 'N Paw. There are also gift items in the same motif.

Margey's hard work and firm belief in Country and Western

has brought her far in the past seven years - from one small side of a large two-story building to complete occupancy with a business that keeps her busy from early morning until she closes her doors in the late evening to return to her home and husband. There her busy schedule continues as she takes care of her home and enjoys such leisure activities as bowling.

She attributes her success in the Hoof 'N Paw Country and Western Store to hard work, dedication and her slogan "If you don't see it, ask for it, we'll get it."

Kerkowski named VP

Michael S. Kerkowski, of Dallas, has been named Vice President of the Luzerne National Bank.

Kerkowski, a graduate of Swyersville High School and Wilkes-Barre Business College, has completed many courses through the American Institute of Banking (AIB). He also attended the Data Processing School of the New Jersey Bankers Association.

He is a member of Gate of Heaven Church, Dallas; the Wyoming Valley Chapter AIB and the Dallas Kiwanis Club, where he is currently serving as First Vice President. He is also Finance Chairman for the Luzerne County Fall Fair.

A resident of Dallas, Kerkowski is married to the former Gerry Orladini and has two sons, Michael, a freshman at Luzerne County Com-



MICHAEL S. KERKOWSKI

munity College; and Scott, a freshman at Lake-Lehman High School.

Dallas school has vacancy

The following professional position is open in the Dallas School District for the 1983-84 school year:

English position. Anyone interested in this position should contact Mr. Gerald Wycallis, Curriculum Office, as soon as possible.

Senior High School: Part-time

Former resident named telephone director

Hudsonite R. Dale Wagner, director - settlements, Mid-Continent Telephone Service Corporation, has been named division manager industry relations - methods for the Exchange Carrier Association, a newly formed agency comprising Independent and Bell operating telephone companies.

The Exchange Carrier Association (ECA), which is currently operating

out of New York City, will relocate to Morristown, N.J. where it will assume responsibility for preparing and filing access charge tariffs for interstate and international tariffs. The association will distribute revenues collected from these tariffs among member companies.

As division manager industry relations - methods, Wagner will be responsible for providing staff

methods support for five major areas of the industry relations group: cost study review and procedure methods, average schedule formulas, traffic methods, mechanization services and all operational liaison activities for the industry relations department of the ECA. Wagner will serve as division manager industry relations - methods for two to three years and then return to Mid-Continent.

In his previous position as director - settlements for Mid-Continent, Wagner was responsible for the supervision of cost study work in separations, access charge strategies, intercompany liaison activities with AT&T, Bell and other Inde-

pendent telephone companies, settlements aspects of customer premise equipment deregulation and various individual studies for the Mid-Continent's operating companies.

Prior to joining Mid-Continent in 1975, Wagner was a sales engineer with WESCOM, Inc., Downers Grove, Ill. and worked for Commonwealth Telephone Co., Dallas, Pa. for 14 years where he was general staff manager.

A native of the Back Mountain, he received a Bachelor of Science degree in Business Education from Wilkes College.

Mr. Wagner and his family live at Winslow Drive, Hudson, Ohio.



JOHN MOLSKI

Molski is appointed

John Molski, 75 Highland Drive, Dallas, has been named Technical Director of United Gilsonite Laboratories, the Scranton based manufacturer of wood finishing products and paint specialties.

Molski joined UGL in 1980 as Assistant Technical Director for quality control and product development. In his new position he is responsible for the direction and operations of UGL research, product development and quality control laboratories. Prior to joining UGL, Molski was Technical Director, Haas Chemical Company, Taylor.

A Wilkes-Barre native, Molski is a

graduate of Dallas Area High School and received a bachelor of science degree from Wilkes College. He received his master of science degree in physical-organic chemistry from the University of Scranton.

He is a member of the Dallas Area PTA, the Knights of Columbus, the American Chemical Society, the Philadelphia Society for Coatings Technology and the Federation of Societies for Coatings Technology.

He is married to the former Andrea Welker of Shamokin. They have two children.

DALLAS CENTRE HARDWARE

42-44 MAIN ST., DALLAS, PA.

FALL SALE SPECIALS

<p>Rebate</p> <p>5 Qt. Purchase 4.95 (99¢ ea. without refund)</p> <p>Mfr's. Refund -1.50* on 5 Qt.</p> <p>Your Final Cost on 5 Qt. 3.45 or 69¢ per Qt.</p>  <p>Motorcraft SUPER PREMIUM 10W-40 MOTORCRAFT MOTOR OIL</p> <p>Fights engine wear, improves mileage. All-season oil. Quart. 10W40(6) *See in-store coupon for details.</p>	<p>SEPTMBER bargain</p>  <p>99.99</p> <p>Comfort Glow 9000 BTU KEROSENE HEATER</p> <p>Operates on pennies per hour. Two piece porous ceramic. Self-cleaning wick. Pushbutton ignition. Burns up to 16 hours on one filling. GRW8B(32) Sales and usage subject to local ordinance</p>	<p>5.99</p> <p>THIS MONTH ONLY</p>  <p>TRUE TEMPER. STEEL LAWN RAKE</p> <p>Heavy duty lawn rake. 22 spring tempered steel teeth. SL22(7)</p>
<p>COLUMBIAN</p>  <p>17.99</p> <p>MOUNTAIN MAUL WOOD SPLITTER</p> <p>Precision-made, heavy duty wood splitter. Dual duty design splits most wood easily without a wedge. Butt end tackles tough grains and knots. 92080(115)</p>	<p>3M</p> <p>YOUR CHOICE</p> <p>99¢ PKG</p> <p>FINE, MED., COARSE 9"x11" SANDPAPER</p> <p>For hand or power-tool sanding on wood, plastic, metal or fiberglass. 9001/2/3(19,20,21)</p>	<p>Includes 4 FREE Accessories</p>  <p>49.99</p> <p>6-GAL. WET/DRY shop-vac</p> <p>Vacuums wet or dry, indoors or out. Variable suction. Automatic shut-off - no overflows. UL listed. Includes: 4 additional accessories. 700-02-62(25)</p>
<p>YOUR CHOICE</p> <p>6.49</p> <p>ROEBIC PRODUCTS BACTERIAL CLEANER</p> <p>For sluggish septic tanks and cesspools. K57(183)</p> <p>SEPTIC TANK TREATMENT</p> <p>Prevents clogging for a full year. K37(182)</p> <p>ROOT KILLER</p> <p>Keep sewers and drains free of tree and shrub roots. K77(184)</p>	<p>6.99</p>  <p>THE "SWEEPS" CHOICE CHIMNEY BRUSH</p> <p>Complete directions. (Accessory kit recommended.) 6" round brush. 35066(116)</p>	<p>5.99</p>  <p>25' TROUBLE LIGHT WITH SWITCH & OUTLET</p> <p>Sturdy, 3 conductor, trouble light has polypropylene guard with swivel hook, switch and side outlet. U.L. listed. 04436(42)</p>

GRAND RE-OPENING AT "BACK TO BASICS"

Len DeLeur, owner of DeLeur Masonry's "BACK TO BASICS", shown here with the new "HARMAN" combination stove. "BACK TO BASICS", located at 631 Memorial Highway, Dallas (Next to Caddie LaBar's), featuring wood/coal comb. furnaces, boilers, free standing stoves and inserts. Weekdays 10 till 6 - Sat. 10 till 2. Or call 675-2266. "BACK TO BASICS", "Your One Stop Shop For All Your Solid Fuel Needs." COMPARE BEFORE YOU BUY.

