Fall's the time to spruce up the home **Americans are investing** 

## more in home improvement

Homes across America are growing. Not that they are being built bigger; they're being remodeled bigger-and better.

This past year, \$46.3 billion was spent on home improvements, according to Jack Anderson, president of the National Home Improvement Council.

While inflation inhibits the building of new homes, and raises prices and mortgage costs on those that are being built, homeowners are viewing America's existing housing inventory with renewed admiration. They recognize their homes for the investment they are and feel secure in adding to that investment.

'This is the thirtieth consecutive year of growth for the home improvement industry," states Anderson, who also heads Alcoa Building Products, Inc., "and every indication points toward continued growth.

The practice of "selling-up" is giving way to the psychology of "don't move-improve," as homeowners realize that additions, alterations and major replacements can transform a home to match a lifestyle.

Energy costs, too, are encouraging home improvements. Homeowners facing rapidly es-calating fuel bills are updating their homes' energy efficiency through remodeling, often combining projects of aesthetic and practical nature.

'In addition to providing comfort and decreasing energy expenses, such improvements can often increase the resale value of a home," adds Anderson.

Add to this the fact that approximately 34 million single family homes in the U.S. are at least 17 years old, and you have the additional demand to substantiate Anderson's expecta-

tion that the industry will grow another 10 percent in 1981. As with all burgeoning professions, there are a few fly-by-night operators masquerading as reputable home

improvement contractors. To determine whether a contractor is a qualified professional, the National Home Improvement Council, largest professional association in the remodeling industry, recommends that homeowners contact at least three professionals with established places of business.

Make sure the contractor is financially stable, willing to supply the names of satisfied customers and, as an added precaution, check with your local Better Business Bureau or Chamber of Commerce.

Demanding the highest standards of workmanship and ethical conduct is your right, according to the Council. NHIC members, for example, are pledged to follow a strict Code of Ethics, assuring consumers ""the highest standards of frankness, integrity and responsibility.

## Home wiring made simple

For most Americans, electric-

ity is as mysterious as ESP. But like most complex things, it is really simple when you understand it. The problem is to explain it in such a manner

that it can be easily grasped by the average home handyman. That's the basic premise behind "Wiring for the Do-It Yourselfer," a 100 page soft-cover booklet from General Electric Company that discusses home electrical projects in plain, easy-to-understand language and easy-to-follow draw-

### Full of helpful hints

ings

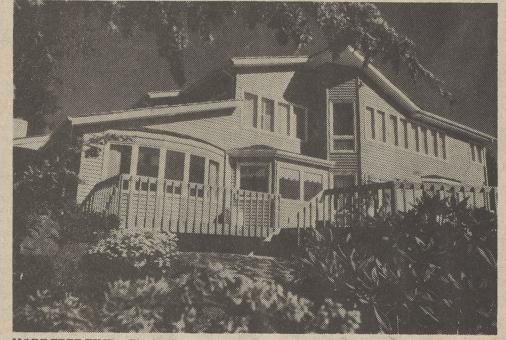
This handy guide is packed with information, tips, draw-

ings and wiring diagrams that will help you understand more about your home's electrical system and how you can perform many jobs yourself.

#### Easy to follow

The clear, concise step-by-step text and pictures will enable you to troubleshoot power losses, add new circuits, replace switches and plugs, test your home's wiring, put in doorbells and chimes, install outdoor wiring and make sure you do each job safely using the proper tools

This how-to booklet is available at nominal cost wherever General Electric wiring devices for the home are sold



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# Don't forget the roof!

If the shingles or shakes on your roof show a great deal of wear, as evidenced by splits, breakage, curled edges or an extreme loss of the protective granules found on asphalt shingles, it's time to re-roof your home

Fortunately for today's homeowners, there is a wide array of materials, colors, styles and textures to choose from when re-roofing. This choice lets homeowners enhance the appearance of their home and control costs.

Among the most popular roofing materials, reports the

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the introduction of new easy-

care products. Many wood win-

dows, for example, are now

available with a low-main-

tenance, exterior factory finish

that all but eliminates the need

for periodic painting.

Window maintenance has been reduced considerably by

National Home Improvement Council, are asphalt composition shingles and wood shakes or shingles.

The sooner you repair or re-place a damaged roof, the less likely your home is to suffer expensive structural damage, warns NHIC.

has chapters in most states, reminds homeowners that although re-roofing involves considerable expense, a high quality roofing job can last up to twenty-five years, which should be considered when choosing materials and a contractor

The trade association, which

## Is home improvement lingo confusing to you?

Ever wonder if you and your home improvement contractor are speaking the same lan-

guage? New techniques and technologies have created some confusing terminology. To help keep the public from being puzzled, the National Home Improvement Council has prepared the following glossary:

Berm-a bank of earth, usually piled against a wall for natural insulation. Conduction-the unaided

transmission of heat. Convection-the transfer of

heat by circulation of a fluid. Double Glazed Glass-two panes of glass positioned in a frame allowing the air space between them to form an insulating barrier

Heat Gain-heat acquired from direct sunlight or from heat given off by people, appliances or equipment

Heat Loss-the loss of heat in a space due to heat escape through windows, walls, floor and roof by conduction, convection or radiation.

Insulation-material used to prevent heat gain or loss.

Rehab-an abbreviated form of rehabilitate; to return a structure to productive use by making improvements.

Remodel-to update a structure by altering its interior or exterior

Restoration-to restore a structure to its original state, paying particular attention to architectural and design details of the period in which it was built? Retrofit-to modify a struc-

ture so as to incorporate energy-saving features.

*R-Value*—a number measur-ing material's ability to resist the flow of heat through it. The higher the R-value, the better the insulating quality.

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