THREE ACRES

And Six Dependents

By Phyllis Smith

When Jasper, as we promptly nicknamed him, called on the secretary of the Jackson Township Volunteer Fire Department he almost made a sale. If I hadn't been in the living room frantically ironing organdy curtains he would have sold Norm enough carbon tetrachloride bombs to smother a fire in the Empire State Building.

Punchy came in to tell me was wanted out on the porch; so l pranced out to see why I was needed. Norm introduced me to Jasper and with that Jasper started his routine which started with the Chicago fire and ended with more recent disasters. He asked me if I had read about the couple who left their four small children in bed-went to the movies-and returned to find the children burned beyond recognition. By that time I was conflagration happy so replied, "That could never happen to us. In the first place we never go to the movies and in the second place we don't have four small children. Will you kindly excuse me. I left the iron on in the living room.

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No sooner had those last words kissed my larynx goodby than I deeply regretted them. Jasper grew vivid, turned to Norm and said—"Hear, hear—so you couldn't possibly have a fire. I hate to say this, Mr. Smith, but I don't feel that your wife is a very sympathetic woman." I came back into the house and found the iron ticking merrily away, so finished off the curtains. I could hear Norm saying goodby in far too cozy a fashion and asking Jasper to return some evening that week with

He came on in and said, "Now Bunn, I've always wanted more fire protection than we have and this looks good to me." No response. "Jasper says we don't need fire insurance with these bombs installed." No response. "Jasper says Arch Brooks wouldn't be without his," "His what?"] asked absent mindedly. "His carbon tetrachloride bombs," Norm replied and sighed and left the room. "Where are you going?" asked. "To get some ice coffee," was the sad reply. "Oh" I said, I thought perhaps you were going to call Bob Rinehimer and cancel your fire insurance. "Don't be a goose," he said and we dropped the sub-

Fate played right into Jasper's hands. The next day we read in the paper of the Hazleton tragedy in which five brothers were burned to death. The sad news was just like a hypo for Jasper who came back that night armed for the killing. He had a dogeared edition of the Record tucked under one arm and his life saving kit under the other. He and a bat came in together so I screamed, made tracks for the laundry, and slammed the door. I heard Jasper remark that he knew I was that sort of a person, "scared to death of a bat" he said, "but doesn't worry about her house or children burning." Meanwhile Jasper was firmly entrenched in the living room. He was showing Norm a sample of the bomb and what held it up when I joined them. "Just think" he said "with seven of these in the living room a fire wouldn't have a chance. However, his company didn't do things halfway. They had to outfit the whole house including cellar and attic. Each bomb ran about six dollars so I did some sloppy mental arithmetic and figured that for somewhere in the neighborhood of three hundred dollars we could be reasonably fireproof but for three hundred dollars I would just as soon be reasonably combustible and told Jasper so. Jasper packed his kit, shook hands with Norm and left with the air of a disappointed undertaker. No sale. said to Norm, "He looked a little burned up, don't you think? And he agreed with me.

Later that week he called on Paul Gross at the Coal-o-matic. He told Paul how Mrs. Smith had ruined a sale for him because she didn't like the looks of bombs dangling in every room in the house. Paul wasn't giving Jasper too rough a time and things were going smoothly when Marcia spoke up and said, "If Mrs. Smith doesn't like the looks of the bombs, I'm sure Mrs. Gross won't. Jasper turned on her and asked, "And precisely how do you know whether or not Mrs. Gross will like this manner of saving life and property?" Marcia smiled and reiterated, "She happens to be my mother. And I still claim that if Mrs. Smith doesn't like the looks of them, Mrs. Gross won't." And you wonder why salesmen die young!

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1b. 45c

1b. 16c

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