

WEEKLY BUSINESS REVIEW

Spring Service Gives Spring All Year Around

That old spring may look as if it were gone forever to you, but to Harry Hemstreet, of the Wilkes-Barre Spring Service, it's prime material.

Harry and his able assistants are willing to take on almost any hopeless case, and retemper, rebuild, and generally redeem it, until it is up to its original height, and guaranteed to handle the same loads it was once designed for.

Located at 247 N. Washington Street, Wilkes-Barre, the spring service was established 16 years ago. But Harry and two of his men, John Boyer and John John's, had gathered experience for many years before with other organizations. To date, the three men have each spent more than 30 years at the trade.

At present, the plant is equipped to give immediate service on springs on

Smith Started At Top Progressed To Bottom

Meet Charlie Smith, who runs one of the biggest and best-known automobile top services in Wyoming Valley.

Mr. Smith is the proprietor of the Standard Top Works at 300 Market

all makes of cars. Not only that, but if it does not carry the spring you want in stock, it is prepared to manufacture one in a short while, instead of having to send to the factory for it.

Hemstreet himself is carrying out family tradition, for spring making has been the family craft for generations. In addition to Harry, many other present members of the family are engaged in the business in various towns. Although spring comes but once a year for ordinary motorists, spring comes all year 'round for those motorists who patronize Harry's establishment.

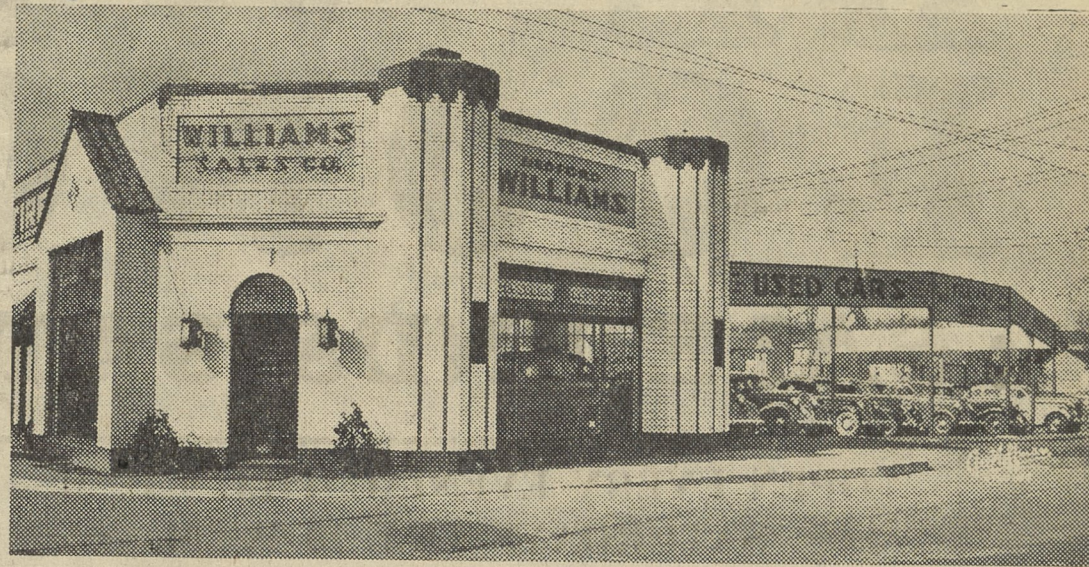
Street, Kingston, and has been in business at that address for more than thirty years.

Not contented with sitting back and being satisfied with the profits of his auto top department, Mr. Smith added body and fender repairing to his list of services some years ago. Recently, he again felt the need for expansion, and the plant now boasts a new plate glass department.

How far this expansion move is likely to go, he is not sure. He has not fixed any definite limits, and will continue to grow, until he feels that the needs of his customers are being adequately handled.

Born on the West Side, he has lived and done business there all his life. And it appears he is one of the West Side's favorite sons, for his brand of work is just as popular as he is.

HOME OF WILLIAMS SALES COMPANY IN KINGSTON



Here can be found on display the latest models of DeSoto and Plymouth automobiles and dependable used cars.

Behind The Scenes In Business World

NEWS FOR HOMEOWNERS—The modern trend in home building is toward insulation; walls are protected against heat and cold, ceilings and basements against frost, dirt and seepage. Latest development in the field is "window conditioning" which architects and engineers claim is the most vital insulation of them all. Installing double sash or storm-windows is reported to effect a greater dollars and cents saving to the homeowner than any other type of insulation. Tests conducted by Prof. G. L. Larson, of the University of Wisconsin, show that in the average home which is not "window conditioned" one out of every four shovels of coal goes out the window instead of in the furnace. The tests also reveal that the cost of double glazing or "window conditioning" is repaid within two years through furnace fuel savings.

HEADLINES IN NEW YORK—America's 1938 wool clip placed at \$68,528,000 pounds, 2,000,000 above 1937. Aircraft earnings: United Aircraft second quarter net income 53 cents a share compared with 39 cents a year ago, Curtis-Wright nets \$2,181,862 in first half of 1938 compared with \$900,597 in 1937 period. Celanese Corp. of America has net income of \$1,557,445 in year ended June 30 against \$4,461,227 last year. August home furnishings sales off to good start. Steel production gains 7.6 per cent to a new 1938 high. Utility holding companies get SEC order to file plans for integration and corporate simplification by December 1. July sales of three auto manufacturers show improvement.

WASHINGTON—About this time of year merchants and jobbers in every section of the country take inventory of goods on hand, and scan the how much stock they should lay in for fall and winter trade. The U. S. Department of Commerce here, following the same procedure, has just issued its mid-year report on consumers' goods inventories. The report says that stocks on hand have returned to normal. The large quantity of merchandise which accumulated during the latter part of 1936 and early 1937, says the report, has been gradually liquidated. Pointing out that retail sales during the first six months of this year were about 15 per cent under those for the same period of 1937, and about five per cent below 1936, the report concludes that this trend seems to have run its course, and that a continued improvement in sales is in prospect.

THINGS TO WATCH FOR—A "draftless fan" which stands on the floor and draws in cool air at approximately floor level, shooting it up toward the ceiling in a perpendicular column.

LOUIS EPSTINE
Clothier, Hatter, Furnisher
70 E. MARKET ST.

OLIVER & JONES
— QUALITY —
PAINTS AND WALL PAPER
705 MARKET ST., KINGSTON
Telephone 7-4512
PITTSBURGH PAINTS
Smooth as Glass
— LHMID — FLORENCE — WATERSPAR — SUNSP —

CHARLES N. BURNAFORD
Nettleton Shoes \$10 and up
Whitehall Shoes \$5.45
53 W. Market Street
Wilkes-Barre, Pa.
(Sterling Hotel)

UNION ROOFING CO.
Roofing — Insulation
Siding
TELEPHONE 3-2517
87-89 Wood St., Wilkes-Barre

REBAR
Portrait Photographer
Make Your Appointment Today
522 Main St. Edwardsville
PHONE 7-8634

BLOCH'S
PAINT — WALL PAPER
121 S. MAIN ST., WILKES-BARRE
Paint Your Home With
STAINLESS PAINT
Exclusively at Bloch's

Buy with CONFIDENCE
and SAVE in our
August Fur Sale
R. BRANDSTATDER
12 N. FRANKLIN STREET
WILKES-BARRE

Ask for . . .
Bartel's Beer
. . . There Is None Better

LOUIS COHEN & SON
BUTTONWOOD, PA.
PHONE 3-0113
Beams, Angles, Channel Pipe, Wire
Rope, Flat, Square and Round
Iron, Sheet Iron
We Buy Scrap Iron and Steel
Concrete Rods

. . . DIAL 7-3841 . . .
for Certified Concrete delivered where
and when you want it
Coon Certified Concrete
— For Construction —
B. G. Coon Construction Co.
278 UNION ST. LUZERNE, PA.

MONEY ADVANCED . . .
On Your Automobile In 15 Minutes.
Title of automobile only requirement
STANDARD AUTO FINANCE CO.
20 S. FRANKLIN STREET
WILKES-BARRE
Phone 2-2722

JUST ARRIVED . . .
New Models in Elgin Watches
15 jewels \$29.75
H. E. FREEMAN
JEWELER
LUZERNE, PA.

Wilkes-Barre's Largest Working Men's
Shoe and Clothing Store
BALL OUTLET CO.
Headquarters for Men's, Women's and
Children's Riding Outfits
Large Assortment Camping Outfits
— Lowest Prices —
113 S. MAIN ST., WILKES-BARRE

BONNER & VANCAMPEN
Sales CHEVROLET Service
Used Cars Properly Reconditioned
and Priced To Save You Money
7-2118 — PHONES — 7-2119
694 WYOMING AVENUE
KINGSTON, Pa.

Dodge — Plymouth
Dodge Commercial Cars and Trucks
Dependable Used Cars and Trucks
CONRAD MOTOR CO.
PHONE 7-3125
303 Wyoming Ave. Kingston, Pa.

IF YOU WANT THE BEST
The Old Fashioned Remedy for Flu
and Grippe, We Will Send C.
O. D. and Pay Postage
Phone or Write for Prices
CLOVER BLOSSOM HONEY CO.
Wilkes-Barre Phone 2-4720
305 S. Main Street

MAX HURWITZ
SCRAP IRON AND METALS
USED AUTOMOBILES AND PARTS
STRUCTURAL MATERIAL
RAILS AND PIPES
PHONE 3-3719
518-24 So. Main St. Wilkes-Barre, Pa.

BEVAN PIANO COMPANY
12 North Main St. Wilkes-Barre
PIANOS, RADIOS
A Complete Musical Store
Sohmer, Bogart and Kimball Pianos
Organs

WILKES-BARRE SPRING SERVICE CO.
HARRY HEMSTREET, Mgr.
Springs For All Popular Cars in Stock
Quickly Installed
Office 2-4018—PHONES—Res. 7-7115
247 N. Washington St., Wilkes-Barre.

Shop 7-0073 — DIAL — Res. 7-6848
MOTOR VEHICLE UTILITY SHOP
Bear System Wheel Axle Frame
Straightening and Alignment
Stop Shimmy — Save Tires
Electric Arc & Oxy-acetylene Welding
Body, Fender Repairing
374 MAIN ST. KINGSTON, PA.

"SMILING SERVICE ALWAYS"
OLIVER'S GARAGE
DALLAS, PENNA.
Packard and Hudson Cars
White and Indiana Trucks

HALL'S NURSERY
DESIGN CONSTRUCTION MAINTENANCE PLANT MATERIALS
Tree Surgery and Spraying
HENRY P. HALL 1100 Wyo. Ave.
Landscape Architect Forty, Fort
Pittston 2929—Phones—Kingston 79285

HILLSIDE TIRE SERVICE
Gulf Gas, Oils — Tiolene, Pennzoil
LEE TIRES
Tel. Dallas 9089-R-2
TRUCKSVILLE, PA.

STANDARD TOP WORKS WILKES-BARRE
CHARLES R. SMITH, Prop.
Canvas Covers, Upholstering, Automobile Top, Body and Fender Repairing
— AUTO GLASS —
600 Market St., Kingston. — Phone 75718

Corine's Beauty Salon
Open daily 9 to 7—Saturday, 8
Corine will give special attention
Specializing in Permanent Waving and
Hair Tinting, Scalp Treatments,
Facials, Shampooing, Finger Waving,
— Phone 3-9015 —
689 N. Washington St., Wilkes-Barre.
Ample Parking Space Zotos Jamal

You Can Get It At
Dallas 5-10c to \$1 Store
46 Main Street
DALLAS PENNA.
"The Big Little Store"
E. Williams, Mgr.

QUICK WASHER REPAIRS ON ALL MAKES
Sales — Service — Parts
EASY WASHER REBENNAK & COVERT
267 Wyoming Avenue
Tel. 7-4514 Kingston, Pa.

Schooley and Company
704 Second Natl. Bank Bldg.
Wilkes-Barre
• ROOFING •
Rockwool House Insulation
Asbestos Siding
FREE ESTIMATES

THE SEED STORE
"SEEDS THAT SUCCEED"
We Deliver — Phone Your Order
BELL PHONE 2-4911
43 S. Washington St., Wilkes-Barre

2 for 1 SALE
SUITS, TOPCOATS O'COATS
2 Garments for \$17.50
2 Garments for \$24.50
2 Garments for \$31.00
YOU CAN SELECT 2 SUITS
2 COATS OR ONE OF EACH
SCHAINUCK'S
57 PUBLIC SQUARE
WILKES-BARRE

BEDDING
Mattresses—Beds
Springs—Comforters
BUY DIRECT
from the manufacturer and
get high quality bedding at a
minimum cost.
BOX SPRINGS REPAIRED
and COVERED LIKE NEW
OLD MATTRESSES
made like new
AS LOW AS
\$3.50
Your old worn
"Bumpy" mat-
tress can be re-
built and made useful for
many more years at surpris-
ingly low cost.
Inner Spring and Floss
Priced Accordingly
M. B. BEDDING CO.
188 S. WASHINGTON ST. DIAL 4-0411

LEE SLAVIN'S
Fine Interior Decorations, Furniture,
Lamps, Draperies, Curtains, Wall
Paper, Upholstering
A Fine Line of Gifts For The Home
384 S. RIVER ST., WILKES-BARRE
PHONE 2-8466

Williams Sales Co.
DeSoto—Plymouth
Dependable Used Cars
Narrows Road, Kingston, Pa.
PHONE 7-1512

Plumbing Sheet Metal Work
RALPH L. HALLOCK
162 Lake Street
DALLAS, PENNA.
Water Supply System Heating

RITTER'S ELECTRIC SERVICE
Carburetor, Ignition, Speedometer,
Shock Absorber Service
Motors Tuned Up to Factory
Specifications
PHONE 7-5812
614 MARKET ST. KINGSTON

CRAFTSMEN ENGRAVERS
PHOTO-ENGRAVERS
AND ARTISTS
PHONE 2-5106
Town Hall Bldg. Wilkes-Barre, Pa.

CRESSWELL DRILLING COMPANY
WELL DRILLING & EQUIPMENT
Agency for Cook Pumps, Deep Well
Plunger and Turbine
— Also Office at Dalton —
TEL. KINGSTON 7-4815
90 OAK ST. FORTY FORT

E. F. SCHMALTZ
Registered
ELECTRICAL CONTRACTOR
Wiring of the Better Kind
Kohler & Delco Lighting Plants
and Service
Wire Schmaltz To Wire
215 Wyo. Ave. — Phone 76915 — Kingston

WEST SIDE BUILDING MATERIAL CO.
For Anything in Building Materials
PHONE King 7-1312—WE HAVE IT
A Bag of Calcium Chloride Kills Dust
262 UNION ST. — LUZERNE, PA.

WILKES-BARRE MOTOR CAR CO., Inc.
Have your car lubricated—Change
your oil to MacMillan Ring—Free
Motor Oil. (Free Parking with an
oil change and car lubrication).
We use genuine Alemite Triple Safe
Lubrication
26 W. UNION ST., WILKES-BARRE

ABC
America's leading
WASHERS and IRONERS
\$54.95 and up
Radios, \$10.00 and up
Rebuilt Electric Washing Machines,
Radios and Cleaners, \$5.00 and up
Guaranteed Electric Motors, \$2.50 up
GOOD HOUSEKEEPING CENTER, INC.
— Phone 4-0943 —
18 E. Market St. Wilkes-Barre

WILLIAMS BROS.
TIRE SPECIALISTS
COR. MARKET AND LONDON
KINGSTON, PA.
Goodyear Tires and Batteries
RECAPPING RETREADING
VULCANIZING
Phone 7-6712

PENNSYLVANIA MILLERS MUTUAL FIRE INSURANCE COMPANY
72 NORTH FRANKLIN ST.
WILKES-BARRE, PA.
COMPLETE INSURANCE SERVICE

STEGMAIER'S GOLD MEDAL BEER
81 YEARS OF QUALITY
Stegmaier Brewing Co.
WILKES-BARRE Est. 1857

LA BERA Beauty Shoppe
48 S. MAIN ST., WILKES-BARRE
Our Three Prides . . .
Sanitation — Courtesy — Service
Machineless Permanent Waving
HELEN ONALEE LA BERA
PHONE 2-9950

Willys Prices Now as low as
REDUCED — \$499
Up To 35 Miles on a Gallon of Gas
Std. Coupe, Del. Toledo, Fed. and
State Tax Extra
GOODWIN AUTO CO.
447-449 MARKET ST., KINGSTON
PHONE 7-3525

FENWICK'S BEAUTY SCHOOL
Largest and Oldest in N. E. Penna.
Enroll Now, We finance your course.
6 W. MARKET ST., WILKES-BARRE
516 Lackawanna Ave., Scranton

FAY'S SPECIAL
Kurl-i-est Permanent
Complete with Shampoo, \$1.00
Finger Wave and Trim
PHONE 3-3200

Fay Hairdresser
39 W. Market St., Wilkes-Barre, Pa.

NOW WRECKING 4 BUILDINGS
All Materials For Sale Cheap
EDWARD J. ROSE
WRECKING ENGINEERS
Yard at 151 North Penna. Ave.
DIAL 2-7653
Arrangements can be made for delivery

"Good Taste"
Tru-Age Beer
CRYSTAL ALE
Ask for the above at your
Favorite Tap-room or Grill
Standard Brewing Co.
SCRANTON — KINGSTON

RUGGLES LUMBER CO.
Why not modernize your
kitchen and pay for it
by monthly installments.
No down payment and
— 36 Months To Pay —
Phone 7-2181
UNION ST., KINGSTON