The authors reiterate that the British manufacturers lack initiative and are absurd in their conservatism. Their argument is summed up in the following päragraph in one of the articles: "If the foregoing facts are unpalatable, it is better they should be known than that the nation should continue to dream on in a fool's paradise until the next cycle of bad trade, when we may fi: d our markets in the possession of

The traveling men of Kansas have succeeded, after several years, in raising funds sufficient to erect a suitable monument over the grave of Captain J. H. Barr, of Humboldt, who kept a hotel there and was a friend of all the furnimers. He was affectionately known as "Beetisteak Barr."

the was actually settled. I guess it's settled, anyway.

"I wonder how that trial balance is coming out. Mosier is going to get fooled on this guess. They want to get some ink that won't clog on the pens the way the last did. I don't believe in the economy of buying cheap ink. There's going to be plenty for us to do between this and Christmas with the annuals and the holiday shipments, and it won't let up with the new year. Well, I shall be glad to have plenty of work to take my mind off this business. Work! That's what there is before me now. Good, honest, hard work and no fooling. Not that I wouldn'have worked just as hard for her. There was our home to work for then. Now it will be just money grebbing. Well, I'll grub to beat the band."

He laughed a harsh, sardonic and dissyllable laugh, the sound of which reminded him of a villain in a black cloak whom in happier days he had guyed from a gallery seat. He felt that he had misjudged that villain's art, but at the same time he ceased his sollloguy and lit his pipe again. It was easier to stop talking than to keep from thinking, and his thoughts went wandering off to the little home

DESPENDING HEAVE LIGHTS

THE STATE OF THE ST



But then there was always the danger of a letter falling into the hands of a third party. The old man might open it. Just as well to call tomorrow evening.

Where was the sense of putting it off? If it had to be done it might just as well be done at once.

Percival put on his coat and went out.

Perhaps ten minutes had elapsed since the eternal farewell had been spoken and the young man and the girl were seated on the sofa talking it over. They were not yet separated "You might just as well have given me another," he said, plaintively. "Then all this misery would have been another," he said, plaintively. "Then all this misery would have been another," he said, plaintively. "Then all this misery would have been actooled."

"I had given you enough—more than enough," she answered.

"Enough for you, perhaps."

"Now don't begin again, Percival. You know papa was getting awfully impatient. And one wouldn't have satisfied you anyway. I don't want to give you so many that you won't care for them."

"Ty, Give me one now."

The American "Necker."

The American "Necker."

The American saleswoman with neady with has christened these neck ornaments of all kinds neckers, and if you ask for a "necker" in any shop in New York City they will bring you out assortment of stocks and other eneck trimmings. With the necker geneally goes the bow for the hair, for the hair is lightly and prettily trimmed this winter.

A necker that is perfectly charming consists of a band of black velvet, over winter the properties of the hair is lightly and prettily trimmed this winter.

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Tashionable Shades.

The various shades of blue that are fashionable this winter require to be quite carefully chosen in order to get a becoming shade, for blue is a cold color for winter, and must be just the right tint or otherwise will seem poor and very trying to the skin. The difficulty has been obvinted on three or four of the new models for street gowns by introducing some other color—warm red, or a pinkish mauve with a good deal of gold and silver. All this

somehow seems to give the light and warmth that are needed. The stitched velvet revers and fronts, or the collard and revers and fronts of some plain color covered with lines of black and silver, or black and gold braid, make a coat look exceedingly smart, as do also the gold and silver buttons that go with this style of trimming. It is not necessary to introduce the color on the skirt. Indeed, it is a mistake in most instances to trim any skirt with a color, unless some inconspicuous braid be used, for the beauty of a skirt should depend upon its cut and its design.—Harper's Bazar.

should depend upon its cut and its design.—Harper's Bazar.

Where the Dress Money Goes.

Do you know where goes the money you pay for an expensive gown? It is divided in a manner that may surprise you, unless you are initiated by some one, as I was by a bookkeeper of a large New York establishment which affects ail that is extreme in fashion and expense. A six hundred dollar creation was taken as an example.

You pay \$600 for the gown, and the money goes into a number of hands. Those who performed the labor in putting the dress together after it left the cutter's hands do not get more than \$15. The material will cost \$150, while the administrative, originative genius at the head of the establishment receives \$100 for imparting his conception to his staff. This staff of men and women, with suavity of manner, business experience, tact and talent that will satisfy the judicious as well as the frivolous, will get \$150. Then about \$40 is for interest on capital and money outstanding, to which must be added \$55 for bad debts. Those who do pay must pay for those who do not pay, and no establishment is too fashionable or too high toned to have unpaying debtors on its books. Now we have a cost of \$510, which, when deducted from the \$600 you paid, leaves \$90 net profit.—New York Herald.

Flower Fads Are Fleeting.

"Fads in flowers, as well as in other things, are subject to change, and a blossom which is a prime favorite with fashion's devetees one season may find itself superseded by another in the next," said a Brooklyn florist, authoritatively.

"There are, however," said he, reflectively. "a few kinds of flowers which are always popular and appropriate for all occasions. Roses, carnations and violets, for example, are always in demand, and may therefore be classed as universal favorites. The call for them is not spasmodic, as it is in the case of most of the other kinds of flowers, and dealers, as a rule, find little difficulty in disposing of all that they can get at good prices. The rose would probably be pre-eminently the most popular hothouse flower were it not for the fact that roses are more expensive than either carnations or violets.

"But there is another point which

expensive than either carnations or violets.

"But there is another point which purchasers of flowers are apt to take into consideration, and that is the lasting property. For this reason the carnation is favored by many. A bouquet of carnations which will last for eight days in a vase of water is considered by many buyers to be worth a great deal more than one made up of flowers which under the same conditions will remain fresh only half or less than half that length of time. A rose fades rapidly if worn in a corsage bouquet or held in the hand, but carnations used in a similar manner can be speedily revived by placing them in water.

water.

"Heliotropes, forget-me-nots, japonicas and several other kinds of flowers
are grown in the hothouses to meet
special demands, but the calls for them
are by no means as frequent as for the

staples.

"Violets of all kinds are popular, but those which are perhaps the best known in Brooklyn are the California single and the English double violets.

"Floriets do not, as is sometimes believed, ever attempt to augment the odor of the violet by the addition of some artificial perfume. As regards the value of a carnation, it all depends on its size, strength, fragrance and lasting qualities."—Brooklyn Eagle.



Shopping bags of fur, mounted with silver gilt, are one of the novelties. Pulley belts of gold have pearl rings and Persian ribbons in red and yellow to draw the belt together.

Shoulder knots of panne velvet made with the ends finished with gold aguillettes are used on both day and evening gowns.

LCV5. Love is trusting, love is waiting, Love is hope, —light, despair, Love is madness, love is hating, Love is carlessness and care!

Love is wine and love is honey, Love is pain and love is joy, Love is everything—but money— Just keep that in mind, my boy! —Chicago times-Herald.

HUMOROUS.

Lofter—Why do you think golf is a sleepy game? Wigwag—Oh, i hear so much talk about bunkers.

Hoax—Women are poor conversa-tionalists; they never stop to think. Joax—Worse than that; they never think to stop.

think to stop.

Wigg—I consulted a fortune-teller the other day, and she gave me a spirit message from the grave. Wagg—Written on rapping paper, I suppose.

Mrs. Jones—What's the matter with your husband? Mrs. Malaprop—The doctor doesn't know, exactly; but he says he thinks it's conjecture of the lungs.

Newpop—What's good for ins nia? Oldhand—Try counting I That's what everybody tells me, confound it, the baby's too young

count!

"My heart is rent!" wailed the ardent youth who had unwisely taken his engagement seriously. "All right, Willie," responded the cruel coquette; "but you"ll have to get some other girl to collect it."

"but you'll have to get some other girl to collect it."

Tommy"—Pop, what is a breach of the peace? Tommy's Pop—Well, my son, when your mother takes a piece of my old trousers and makes them over for you she makes breeches of the piece. Now run away and play.

"Pardon me!" began the map who wanted a match. "Applications for pardons," responded the other, mechanically, "must be filled out before the proper authorities and then filed."

"Who in the dickens are you?" "i am the governor of the state."

"I should like a slight increase in my salary," remarked the sad-looking young bookkeeper; "I have a large family to support." "Why, you've only been married two years," raid his employer. "I know that," was his reply: "but none of my wife's people have done anything since."

The absent-minded man was nearly in the really one to the really one that the men.

done anything stance."

The absent-minded man was nearing the railroad station. "There! I knew I had forgetten something." he exclaimed to his wife." "Why. I'm sure we have everything," she repiled; what is it you've forgetton?" The absent-minded man pressed his brown "Blees my soul!" he cried; "I've forgotton where we intended going."

TAKEN BY SURPRISE.

How a "March for a Million" Was
Brought Abant.

"Had I caught my train that night."
laughed the man who has had nothing
to do for a quarter of a century but to
sit and watch pine trees grow to swell
his bank account, "I would probably
be a farmer now trying to raise a
mortgage and a few other things. I
had gone to a little town in lower Wisconsin to see a colt that a man there
wanted to sell. I was a good judge of
stock and pretty shrewd on a trade,
but a greener country lad never broke
into a town. I would have walked back
to the farm after I had found myself
too late for the train, but I saw a
handbill announcing a show that night
and couldn't resist the temptation to
see it, though it did cost a quarter.
"In my hilarious appreciation I was
more of an entertainment than they
had on the stage, especially as I was
atterly oblivious of the fact that I did
not look like any one else in the audience. Toward the end of the performance a huge fellow came out, tossed
cannon balls in the air, held men out
at arms' length and lifted heavy
weights.
"After this showing of his prowess

canon hairs in the lift, seed men out at arms' length and lifted heavy weights.

"After this showing of his prowess he offered \$10 to any one whom he could not throw inside of two minutes. I was the crack wrestler in all our section, though none present knew it, and I felt as though the challenge was aimed directly at me. I turned hot and cold during a few seconds of extreme silence. Then I sprang up and as I came out of my old blouse shouted, 'I'll go you, b'gosh.' There was a roar of laughter, and then some one of those about me urged me not to go up there and have my neck broken. But one old man told me to go in and do my best. It was a tough job, but I finally threw the giant almost through the floor with a hiplock. There was a little heesitancy about giving me the \$10, but the crowd shouted until I got it.

"The old man took me home with him, and in a week I had charge of all the teams in his lumber camps. In time I became a partner, and he cleared the way to make me rich. That was really a match for a million."—Washington Star.

Pulley benshand Persian ribbons and Persian ribbons and Persian ribbons.

Shoulder knots of panne velvet make the ends finished with gold aguillettes are used on both day and evening gowns.

The newest turnover collars are of crepe de chine with delecate embrohederd edges. They come in white, pale pink, lavender, green and erzu.

Chinchilla hats continue in fashionable favor. One has a crown of the furian and a brim which rolls back from the inevitable soft pompadour. The brim is faced with pink panne, and is caught up high with a bunch of pink roses.

Various designs in gold effects are made for the hair, and tied prettily at one side with narrow black velvet ribon. The tendency is toward more rather than less decorations, and for the flat, broad effects.

Applique trimming on evening gloves is the latest development of afshion. The applique consists of either lace or silk embroidery. White gloves are decorated with black, and black with white, while gloves of pale and held the sunlight in the various of the most delicate tan, which or the most delicate tank or the mattention bestowed the way to ma.

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