

Merit is the True Trade-Mark of Success

The Best is Always the Cheapest

RETAIL PRICE \$10.00

# THE FOLDING AUTOMATIC SPRING WASHER

Manufactured by GEORGE & TWEEDALE, Constantine, Mich.

W. G. HARTWICK, Reynoldsville, Pa., Owner of Patent.

Assisted by T. C. REYNOLDS.



The Automatic Washer.

The Wood Folding Automatic Spring Washer has been before the public since November 9, 1886, during which time it has been successfully and rapidly introduced into thousands of houses in the states of Iowa, Missouri, Illinois, Indiana, Ohio, Tennessee, Arkansas, Texas, California, Oregon, Washington, Nevada, South Dakota and many other places by enterprising men who have engaged in the sale in these different localities. The trade is becoming thoroughly established. It is displacing the Chinamen in the Golden State.

We feel honored and proud of the fact that we are able to invite public attention to the first successful and only perfect washing machine in the known world. We are also elated to know that having made these broad assertions we are able to walk right up to the front and prove every word we say. However, it is a gross absurdity to re-impress upon the minds of the people the utmost demand and long standing, wide extended invitation, for this wonderful invention now being complete, is welcomed by every citizen of the land and placed in the galaxy of the crowned stars, its praises are being sung by the women of America, and the glad refrain wafted over the sea to the women of foreign lands, there having already been some three thousand vain efforts to accomplish the same achievement. Now, together with showing you this perfect invention in the capacity of its wonderful demand we have shown you your fortune, which can easily be made out of a state by anyone with limited means to start with, and with very ordinary talent. There is more easy money even in a county than in a \$5,000 stock of groceries or in a farm.

The machine is revolutionizing the washing business. It is manufactured by George & Tweedale, Constantine, Mich., and persons wishing information are referred to the Manufacturers' First National Bank of that place; National Bank, Norway, Me.; National Bank, Milbury, Mass.; or Bank of Worcester, Worcester, N. Y.

Persons wishing reference regarding George & Tweedale, manufacturers, Constantine, Michigan, are referred to the First National Bank of that place, and Farmers National Bank and First National Bank of Chicago.

## What We Claim For It.

We can wash with this machine a bed quilt in 5 minutes—give you an hour with your washboard to do the work as well; 3 to 5 sheets in 5 minutes; 1 table linen and 50 napkins 3 to 5 minutes; 20 towels to your one on the washboard. The dirtiest meal or wheat sack in one-half minute; 15 feet carpet in 5 minutes, and all classes of other goods as fast, just in warm suds as prepared or the wash board; and that it does not injure the finest fabric can be proven by washing a \$100 greenback or piece of paper.

It will rapidly and thoroughly cleanse the dirtiest wristbands, collars, cuffs and the most soiled hems of skirts, dresses, etc. The truthfulness of which assertion many ladies have their opinion—never having seen a machine that would wash such parts perfectly except the old hand washboard. To see it yourself is proof of the merit claimed for it.

Sold only by persons owning territory.

## Special Notice.

Our plan of selling townships is as follows: A person pays for a township by buying 12 Wood Folding Automatic Spring Washers at \$10 each and has the entire sale of the machine in it for seventeen years from the 9th day of November, 1886, and all machines he can sell during this time at \$— confidential. In other words we realize the profit on just the first 12 machines for a township and the purchaser has the same on all machines he can sell during the length of the patent.

## IT SELLS AT SIGHT.

Below we give the names of purchasers in the past few months, mostly of Reynoldsville, Pa., who have bought machines of us:

- J H Hughes
- Gustavo Harrold
- Walter Mason
- E C Davis
- Frank Deitz
- T C Reynolds
- F S Hoffman
- W B Hoffman
- Jennie Gunsalus
- Elvira A Zeitler
- A P King
- Mrs J F Hinderlitter
- Mrs James A Tyson
- Elizabeth Donahue
- Phillip Koehler
- Mrs G W Dempsey
- John Miller
- Ezra D Hartman
- Mrs P Foley
- Ed O'Reilly
- Mrs R J Mulholland
- F K Alexander
- Wiley & Switzer
- Bullington & Brady
- H Alex Stoke
- Edward A Carmalt
- James Mitchell
- Mrs Mary Belford
- Mrs Robert Douthit
- Mrs David Reynolds
- Mrs A C Huntington
- Rev Thomas Brady
- Mrs Paul Sence
- Jennie E Welch
- Ed Gooder
- Mrs Margaret McKay
- Mrs Leona C Mills
- Mrs Benjamin Kline
- D S Adams
- A M Myers
- D L Postlewait
- Mrs Mary J Bolt
- Mrs M R Gorsline
- John C Lyons
- H P Strickland
- Mrs M O Garman
- Mrs M S Rombaugh
- Moses Thomas
- Noah Strauss
- James F Henry
- C O Sprague
- Mrs A Phillippi
- Francis Delarm
- Jake Womeldorf
- Gordon Clark
- Mrs F H Gallagher
- W A Osborn
- O Shertiff
- Gottlieb Bohren
- John Pomroy
- J C Dillman
- E E Armagost
- H W Herpel
- Mrs M S Sterley
- Mrs W Northey
- W M Cooper
- Peter Steighner
- C F Hoffman
- John Butrop
- E C Burns
- W G Campbell
- Dr H P Thompson
- Priester Bros.
- Lewis P Lorentz
- Matthew Phillips
- Christ Hoffman
- Sam M Lowther
- Mrs Geo Sheets
- Thos McCreight
- Robert Smith
- Mrs James Orr
- F A McConnell
- John Butson
- James Butson
- G W Pettigrew
- Richard Hughes
- Fred Weber
- Ella Murphy
- Mrs E Neff
- Mrs James Ross
- Philip P Taylor
- Dr B E Hoover
- S B J Saxton
- John A Bollinger
- Henry Sheets
- Carrie Byrne
- F W Burns
- J M King
- William Marshall
- J J Sutter
- John Ward
- H Silmore
- Leo Priestly
- H Mincer
- Mrs W M Barkley
- Geo Mellingner
- L L Henry
- O H Broadhead
- Mrs David Stall
- George Henry
- W L Strauss
- John Null
- Mrs J Deemer
- Mrs J B Sykes
- Pat O'Hern
- Joe Bollinger

## Public Exhibition on the Street at Reynoldsville.

At a public exhibition on the streets of Reynoldsville we saw the Folding Automatic Spring Washer put to the severest tests and think it excels any washer we ever saw. We saw a lot of dirty clothing washed—and washed clean—in a very short time. A horse blanket was washed clean in ten seconds, and to prove that the machine would wash goods without harm, a \$100.00 bill was placed in the machine and washed clean without harm to the bill.

Mr. Hartwick, the agent, claims that the machine will pay for itself in a short time in the saving of goods, which we have every reason to believe is true. We know this machine will wash collars and wrist bands as well as can be done with the hands and washboard.

J F Hinderlitter, conductor  
J J Sutter, superintendent  
J K Johnston, shoe dealer  
J C Dillman, prop'r Hotel Beinp  
Robinson & Mundorf, grocers  
Wiley & Switzer, Imperial hotel  
John Conser, restaurant  
James Delaney, barber  
W H Moore, grocer  
Ed Gooder, jeweler  
W T Cox, grocer  
A P King, superintendent  
E L Johnston, drayman  
T C Reynolds, agent  
Herpel Bros., machinists  
C F Hoffman, jeweler  
J H Hughes, furniture dealer  
E E Schuckers  
J C Ferris, engineer  
Thomas Green, restaurant  
J A Myers, harness maker  
J H Corbett, lumber dealer  
F K Alexander, bookkeeper woolen mill  
G Bohren, baker  
F S Hoffman, meat market  
Priester Bros., furniture  
W H Bell, clothier

## DO NOT DELAY.

Men who have only a small capital to invest should call on or address W. G. Hartwick, owner of patent, Box 46, Reynoldsville, Pa.

## SPECIAL NOTICE.

To Those Who Have a Spirit of Speculation and Who Like to Make Money, the Purchase of Thirty Automatic Spring Washers Secures a County.

To those who wish to engage in a pleasant and profitable business we invite their attention to our plan of closing counties. The purchase of thirty machines at \$10 each and a county goes with them. A person pays for a county when he buys thirty machines and gets a genuine deed for the county for 17 years from date of patent, and all the washers manufactured, packed and delivered to him on board the cars at Constantine, Michigan, at \$— (confidential) that he can sell in the county during the seventeen years. Next we sell states by counties, as we close townships in counties. W. G. Campbell and H. L. Fireman, well known men of Reynoldsville, have purchased 30 machines at \$10 each and thereby secured the county of Clearfield. They have a deed for the county and the exclusive agency for 17 years from the 9th day of November, 1886, and all the machines manufactured, packed and billed to them on board the cars at Constantine, Mich., at our confidential-contract price to agents that they can sell or have sold in said county.

In like manner Benjamin Kline, of Reynoldsville, has bought thirty machines at \$10 each and has taken Elk county in which to sell machines.

J. C. Dillman and F. W. Zeitler have bought 30 machines and secured the sale of the machine in McKean county.

S. B. J. Saxton and John C. Lyons have purchased 30 machines and have a deed to Washington county, Pa.

Samuel M. Lowther, of Mt. Pleasant, Pa., also has purchased 30 machines and has a deed to Westmoreland county. Mr. Lowther has made the sale of some townships and has sold a number of machines at retail.

John Pomroy, of Reynoldsville, has also purchased the right of Jefferson county, except Brookville and the townships of Winslow and Pinecreek in which to sell machines.

Lewis P. Lorentz, of Reynoldsville, has purchased 30 machines at \$10 each and thereby secured the county of Armstrong.

R. B. Dudd, of Troy, Pa., purchased 30 machines at \$10 each and has a deed of Lycoming county.

W. Whipple and F. Lockwood, of Worcester, N. Y., purchased 30 machines and selected Bradford county, for which they have a deed.

W. B. Straight, of Troy, purchased 30 machines at \$10 each and secured a deed of Tioga county.

In this manner 13 counties have been sold in this state in the past few weeks and ere long this machine will find its way into every household in Pennsylvania, as the business is being pushed by reliable business men. When you look at the number of machines that have been sold in the past few weeks, and learn the profits all agents have you can see it will interest any one who likes to make money. We refer you to any of our agents for confidential contract price to agents.

## Points of Superiority.

1. It is self-adjusting and will wash anything from a horse blanket to a linen handkerchief.
2. It works smooth and runs easy.
3. It washes with either warm or hot suds, as desired.
4. It requires no oiling.
5. It rinses the clothes with the same motion as in washing.
6. It is light, strong and durable.
7. It will not get out of order.
8. It is especially valuable for all heavy or very dirty clothing.
9. It is novel in construction and unlike any other washer.
10. It folds complete and occupies very little space when not in use.
11. It will not injure the finest fabric.

## Read This.

Do not wait for personal convenience to see the Automatic Washer operate, but come at once and learn the profits that all agents derive from selling the machine. Work in this state has only just begun and ere long it will be introduced into every county in Pennsylvania. Enterprising business men are taking hold of it, as they realize that nothing else can touch it in the way of profit. I will be pleased to talk with any one desiring information in regard to the business of selling this machine.

W. G. Hartwick, Owner of Patent. Reynoldsville, Pa.

## TESTIMONIALS

Of Scores of People Known to the Readers of The Star.

THEY ARE CONVINCING AND FIRM.

Don't Fail to Read What Your Friends and Neighbors Say About This Machine.

We tested the automatic washer on all kinds of washing and know it is superior to all other washers made.

Mr and Mrs F C Snyder

Reynoldsville, Pa.

We have been using the automatic washer on all kinds of washing and it gives perfect satisfaction. We would not sell it for twice the price if we could not get another.

Mr and Mrs A C Huntingdon

Reynoldsville, Pa.

We purchased the second machine Mr. Hartwick sold in Reynoldsville and are pleased to say that too much cannot be said in its favor. Our little girl 12 years old can do the washing with the machine. Every family should have one if possible.

Mr and Mrs J F Hinderlitter

Reynoldsville, Pa.

I am perfectly satisfied with the Automatic Washer. It does the work well. Have seen all sorts of machines but nothing compared with this one. I can do a big washing and not feel the least tired.

Mrs James A Ross

Reynoldsville, Pa.

This is to certify that we have been using the washer bought of Mr. Hartwick for the past twelve months and find it to be equal to hand work on all kinds of washing. We have purchased a number of machines before of different kinds and all failed to give satisfaction except the Automatic and we must say it is perfection.

Mr and Mrs J C Dillman, Hotel Beinp.

Reynoldsville, Pa.

On the 1st of July, 1898, I purchased of W. G. Hartwick the Automatic Spring Washer and consider that in doing so I made the best investment of life. It is certainly a boon to humanity in general and to those who do their own washing in particular. As a labor saving and clothes cleaning machine it has no rival in the known world. T. C. Reynolds.

Reynoldsville, Pa., Oct. 1, 1898.

We bought one of the automatic washers and would not be without it for any reasonable price.

Mr and Mrs H W Herpel

Reynoldsville, Pa., Sept. 19, 1898.

The Wood's Automatic Washer is the best in the market. It runs easy, does its work complete and should be in every house.

Mrs Joseph Scheider

Reynoldsville Pa., Sept. 28th, 1898.

We have thoroughly tested the Automatic Washer on all kinds of goods and it gives perfect satisfaction on all. Carpet, bed clothes or the finest fabric it does the work speedily and easily.

Mr and Mrs J J Sutter

Reynoldsville, Pa., Sept. 1, 1899.

To whom this may concern:—

We have been using the automatic spring washer in our house daily for the past twelve months and we can cheerfully say it gives perfect satisfaction and at least three things should be said in its favor—it runs easy, washes clean and with but little effort on the part of the operator.

Wiley & Switzer, Imperial Hotel.

We have one of the automatic washers and must say it is a surprise to us as it is far superior to any machine we ever used. We have set the American Washer aside and to say the least we are more than pleased.

Mr and Mrs J A Myers

Reynoldsville, Pa.

Reynoldsville, Pa., Oct. 4, 1898.

W. G. Hartwick:—If I could not replace the washer bought from you on the 27th day of July fifty dollars would not cause me to part with it. Wash day has lost its terrors at our home. The Automatic Washer should be in every home in the land.

Mr and Mrs John Butson

Reynoldsville, Pa., Sept 1, '90.

W. G. Hartwick, Dear Sir:—We have now used your washer for about one year and all we can say is that while we were perfectly satisfied the first time we used it, we

are more than pleased every time we wash. We would not sell it at any price and get along without it.

Mrs B Kline.

Reynoldsville, Pa.

This is to certify that I purchased one of the automatic washers on first sight as it is the only washer I ever saw that would do the washing perfectly.

Mrs Elvira Zeitler

Reynoldsville, Pa.

This is to certify that we have been using the Automatic Washer, bought of Mr. Hartwick, since July 4th, '98, and can say that it is all right in every way and is perfectly satisfactory.

Mr and Mrs F W Burns

Reynoldsville, Pa., Oct. 1, 1898.

We have no trouble with our washing since we purchased an Automatic Washer. It renders entire satisfaction with goods of every class. It does the work speedily, thoroughly and easily.

F S Hoffman

Reynoldsville, Pa.

We have thoroughly tested the automatic washer and find it perfectly satisfactory. We can do the largest washing with perfect ease and in one-fourth the time consumed in the old way.

Mr and Mrs G Bohren

Reynoldsville, Pa.

We bought one of the Automatic Washing machines of W. G. Hartwick and are more than pleased to recommend it to any one having washing to do.

Mr and Mrs J H Hughes

Reynoldsville, Pa., Oct. 1, 1898.

The Wood's Automatic Washer has been in daily use in my tavern (Sunday excepted) for the past twelve months and gives perfect satisfaction. It washes clean, easy and speedily.

F A McConnell,

Prop'r Frank's Tavern

Reynoldsville, Pa.

Having purchased from W. G. Hartwick one of his Automatic Spring Washers, I can readily say that I am well pleased with same and would recommend it to any person wishing one.

F. K. Alexander

Reynoldsville, Pa., Oct. 4, 1898.

We bought one of the automatic spring washers of Mr. Hartwick and can cheerfully recommend it to anyone needing a convenience for washing, it is all that is claimed for it.

Mr and Mrs Peter Steighner

Reynoldsville, Pa., Oct 4th, 1898.

W G Hartwick,

Dear Sir:—I have no hesitancy in saying that Wood's Automatic Washer is the only machine that will do all kinds of washing and do it as good or better than hand work. There is no discount on the "Automatic." Robert Smith.

Reynoldsville, Pa., Oct 1, 1898.

W G Hartwick,

Dear Sir:—I take great pleasure in stating that the Automatic Spring Washer purchased from you on the 28th day of July is all and more than you recommended it to be. We can hardly understand how we ever kept house without it. Mr and Mrs John Miller

Reynoldsville, Pa.

We use the automatic washer and can say it is all right and considered a perfect washer.

Mr and Mrs Ezra D Hartman

Reynoldsville, Pa.

This is to certify that I have been using the automatic washer purchased of Mr. Hartwick since the 22nd day of August, 1898, and am perfectly satisfied with the work I can accomplish.

Mrs Elizabeth Donahue.

Hopkins Mills, Pa., Sept. 27, 1898.

W. G. Hartwick, Reynoldsville, Pa.,

Dear Sir:—Have used the Automatic Spring Washer since the 12th of July, 1898, and take pleasure in stating that it is all that you recommend it to be. It does the work perfectly and a child can use it.

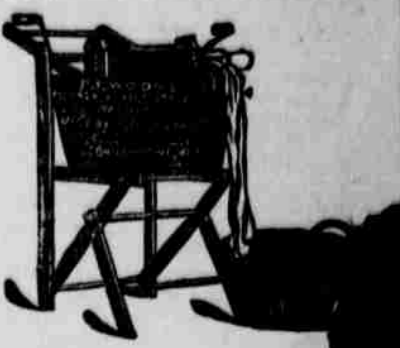
Mr and Mrs H P Strickland

FIRST NATIONAL BANK,

Reynoldsville, Pa., Sept. 2, 1899.

For any energetic, pushing man who wishes to make money, Mr. W. G. Hartwick has an article in the Folding Automatic Spring Washer that cannot be excelled. Mr. Hartwick has been a resident of our community for the past eighteen months, has done an excellent business in selling county rights for his machine, and is a man with whom we are much pleased to have business relations.

John H. Kaucher, Cashier.



PREMIUMS AWARDED

The Wood Folding Automatic Spring Washer won first premium September, 1886 in the White county fair, Carmi, Ill., also won premium or diploma, for the best Washing Machine in the Southeastern District Agricultural Society, Cape Girardeau, Mo., the first premiums, Mt. Carmel, Ill., 1887; first premium State fair, Olney, Ill., October, 1887.

First premium Vandalla, Ill. 1889	Ill. 1889
" " Charleston, " "	" "
" " Hillsboro, " "	" "
" " Hoopston, " 1888	" 1888
" " Carmargo, " "	" "
" " Tipton, Ind. 1891	Ind. 1891
" " Warsaw, " "	" "
" " Kokomo, " "	" "
" " Crawfordville, " "	" "
" " Sheridan, " "	" "
" " Indianapolis, " "	" "
" " Sioux Falls, S Da "	S Da "
" " Orange City, Ia. "	Ia. "
" " Burlington, " "	" "
" " West Branch, " "	" "
" " Hampton, " "	" "
" " Eldaro, " "	" "
" " Grundy Center, " "	" "
" " Webster City, " "	" "
" " Alliston, " "	" "
" " Rochester, N H " 1895	N H " 1895
" " Maine State Fair, " "	" "
" " Norway, Me, Fair, " "	" "
" " Livermore, Me, Fair, " "	" "
" " N. E. Fair, Portland, Me "	Portland, Me "

## TO WHOM IT MAY CONCERN.

Constantine, Mich., Sept. 28, '98. Capt. T. C. Reynolds.

Reynoldsville, Pa. Dear Sir:—Mr. Hartwick is all right and you can rely on what he represents. He has been selling Wood's Automatic Spring Washer a number of years, also territory, and had he not been all right we should have been advised of it; as many think we are interested in the patent and write us as to that. Have not had a complaint from the hundreds he has dealt with. We are manufacturing them under contract with patentee, which holds good with all persons having the right to sell them of whom we are notified. Price \$— per box of 6 as per enclosed order blank.

George & Tweedale.

## SEELEY ALEXANDER & CO.

Bankers.

Reynoldsville, Pa., Sept. 2, 1899. We have been acquainted with Mr. W. G. Hartwick for some time and have always found him to be a gentleman in every respect. Our business relations with him have always been satisfactory and can cheerfully recommend him as being upright and honest.

Seeley, Alexander & Co.

## NORWAY NATIONAL BANK

Norway, Me, Dec. 12, '95

To whom it may concern:—

During the past year Mr. W. G. Hartwick was a resident of an adjoining town and kept an account at this bank which was very satisfactory to us. He is a man of much energy and bears an excellent reputation here.

H D Smith, Cashier

## MILLBURY NATIONAL BANK

Millbury, Mass., April 2, '96.

Mr. W. G. Hartwick has done business with this bank during his residence in town and his relations to us have always been pleasant and satisfactory. I am assured that the machine he has introduced to our people is a valuable addition to our household.

A. Armsby, Cashier.

Anyone wishing a business out of which they can realize cash in 10, 20 or 30 days are requested to call and see the Automatic Spring Washer operate and learn confidential contract price to agents and see the profits all agents get. Address W. G. Hartwick, Lock Box 46, Reynoldsville, Pa.

## INVESTIGATE.

For further particulars regarding terms to agents, territory, etc., call on or address W. G. Hartwick, Reynoldsville, Pa.