

Why People Dislike a Book Agent.

"What is there about a book agent or a peddler of any kind? It is so distasteful to the ordinary citizen of today?" said Martin Cole. "The efforts of these people to make a living is conscientious, and I am positive there is no work on the face of the earth that is half so wearisome or soul trying as this one thing of canvassing books. There is no satisfaction in it and not even a good living. Every one turns with disgust from the book agent. Probably it is because people cannot brook anything outside of the regular lines of trade. They prefer to have things in their proper places—books in a book store, candy in a candy store and the like throughout the long list of earthly articles that we use. Then they want the stores close at hand, so that they can rush out and secure what they want, paying spot cash for it."

"These are what people term the legitimate lines of trade, and they are. Then when a peddler arrives, the merchant or the ordinary citizen immediately figures out that anything that must be brought about to him to effect a sale must not be good. It is outside the legitimate line, and if it were good it would simply be placed upon the market through the ordinary channels and left for the public to conceive its merits. So, then, I figure out that this dissatisfaction with book agents and the like resolves itself into the great law of order, which is an innate desire in the heart of everyone."—St. Louis Globe-Democrat.

Pigs Feet and Terrapin.

A observing business man, who has had occasion to patronize at one time or another nearly every restaurant in the purely commercial section of the city, has discovered an odd relationship between two articles of diet which rarely if ever occur singly upon a bill of fare.

"You can be reasonably sure," he said the other day, "that when you see 'liver and bacon' set down among the edibles you will not have to look far to discover that you can also obtain a 'chicken liver omelet.' Perhaps this will explain," he added cynically, "why it is that so often the liver of the first dish appears in small triangular pieces in the omelets."

The gentleman might have transferred his observances also to certain town restaurants which cater to the "swell" members of society. It's dollars to doughnuts that in at least one-half of those which boast of their fine cooking, whenever terrapin a la Maryland or Philadelphia or any other style is to be had, it will require but little urging to obtain fried pigs' feet.

Pigs' feet and diamond back terrapin do not closely resemble one another in their natural state, but what a difference when they are stewed, either separately or together, with Madeira wine and various concomitants! An epicure only can detect the subterfuge by the slightly larger bones of the pig's trotters.—New York Herald.

How to Select Good Help.

One of the most astute business men in New York city, who has through his own efforts built up an enormous establishment, and who gives employment to hundreds of men, some of them at very large salaries, told me he had very little difficulty in finding the right kind of men for any department of his work. I was surprised to learn this and asked him what was the secret of his success. He said:

"I have men to whom I pay as much as \$6,000 a year. I have sometimes been disappointed in my selection of helpers, but as a rule I never fail to get the kind of a man I want. My first rule is to select for experienced help only the men who have succeeded in what they have undertaken."

"No matter how prepossessing a man may be, how taking in appearance or in apparent qualifications, I never engage him," he added, "if I find that he has made a failure in anything. On the other hand, no matter how plain and unprepossessing a man maybe, if I learn from his story that he has been promoted step by step; that he has always remained in a place until he was advanced, and that every change he made was a change for the better, I engage him at once. Such men never disappoint me."—New York Mail and Express.

Ice in the Government Buildings.

One gets a vivid notion of the magnitude of the departments from the vast quantities of ice and coal which are required to quench the thirst of the 35,000 clerks and keep them warm. The treasury consumes a ton and a half of ice daily, taking an average the year round. An equal quantity is used in the war, state and navy building. But the department of the interior is the great devourer of ice. Including the pension office, it gobbles up from five to six tons every 24 hours.

The quantities utilized are variable. Each department makes its own contract for ice, bids being advertised for annually. No definite amount to be provided is agreed upon. The contractor gets as much for supplying all the frozen water required, whatever it may be. All the departments, together with their branches, consume 24,000 pounds every day.—Washington Star.

Play Better Than Gymnastics.

The pre-eminently recreative exercise is play. This natural gymnastics brings with it an attraction that animates the most indifferent and gives inspiration to the most phlegmatic. And what a contrast there is between pupils exercising in play and those upon whom systematic gymnastics are imposed—between English school children, for example, and French!—M. F. Lagrange in Popular Science Monthly.

Bargain Goods Factories.

Lynn, Mass., has a bargain goods factory, which turns out cheap goods of excellent appearance for the bargain counters. The American bargain sealer has called for such things, and now if shams are made to deceive him he must not grumble. There are 16 of such bargain goods manufacturers, and the bargain goods era is just now at its zenith.—Exchange.

Easter Sundays in the Future.

The rule for ascertaining when Easter Sunday occurs may be gathered from this statement: Easter is the Sunday which follows that fourteenth day of the calendar moon which falls upon or next after March 21. We give a number of dates of Easter Sunday, which will be useful for preservation to such readers as are desirous to watch these recurring days:

1904.....	March 25	1913.....	March 23
1905.....	April 14	1914.....	April 12
1906.....	April 8	1915.....	April 4
1907.....	April 18	1916.....	April 23
1908.....	April 10	1917.....	April 8
1909.....	April 2	1918.....	March 31
1910.....	April 15	1919.....	April 20
1911.....	April 7	1920.....	April 4
1912.....	March 30	1921.....	March 27
1913.....	April 12	1922.....	April 16
1914.....	April 3	1923.....	April 1
1915.....	April 23	1924.....	April 20
1916.....	April 14	1925.....	April 12
1917.....	March 31	1926.....	April 4
1918.....	April 19	1927.....	April 17
1919.....	April 11	1928.....	April 8
1920.....	March 27	1929.....	March 31
1921.....	April 16	1930.....	April 20
1922.....	April 7	1931.....	April 30

—Brooklyn Eagle.

A Big Bit of Crude Rubber.

One of the interesting objects in the lower part of the city is a piece of crude Para rubber that weighs 1,200 pounds. It resembles a rough casting of iron and is in the shape of a bell. In the window where it is exhibited is a shoe of rubber like those worn by the Indian women of Brazil. Its ornamentation is beautiful. The toe is crimped, while on the instep and the quarters are flowers, the daisy and the pansy. It seems to be a very comfortable shoe. Leather is not unknown to the Indians who live in the rubber district, but rubber with them takes the place of wood, iron and cloth.—New York Tribune.

G. G. Sprague, Pres. W. B. Alexander, Cashier
F. A. Alexander, Ass't Cashier.

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NOTICE.

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Dated April 15, 1903.
[Signed] FREDERICK A. BELL,
GEORGE H. LEWIS.

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Send stamp for book of instructions.
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In the Deposit Bank Building.

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Twenty-five thousand dollars worth

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All the New Wears

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A souvenir will be given to every lady.