PRICE

CENTS

ORGANIZER WM. SMEDLEY TALKS TO BUSINESS MEN

SAYS THE RESULTS OF ORGANI-ZATION AMONG BUSINESS MEN ARE SOON FELT.

Talk Was Very Interesting—Local Association Gained Much Valuable Information and Will Do Well to Put Some of His Theories Into Practice.

William Smedley, of Philadelphia, talked organization to the members of the Business Men's Association, ness men and in his talk which was made it necessary to provide better brimming with reason and logic, he facilities for handling this business. gave them much to think about in the way of suggestions and plans for doing better work.

Mr. Smedley congratulated the

local association for their strong organization and large membership, and explained to them various plans for increasing their efficiency along both lines. "When there is a good organization among the business men there are few fakers," he said. "I know this association is going forward and I see you are determined to make it not only a progressive movement for yourselves but for Ionesdale.

"The influence of the retail merchant on the local community is wonderful to contemplate," Mr. Smedley remarked. "If the town were wiped out by fire or some great lisaster it would build up, for you have the merchants to do it and it would be a better and bigger city for he set-back it received. If the nerchants are wiped out there is nothing left on which to build."

"One of the most important es-

entials, to progress in any organiza-ion is co-operation and service. Jood organization is also necessary. When the merchant serves the peole in the best way he can he is not nly serving himself but is helping ne community."

He estimated that there were 7. 00 members in the State Retail ferchants' Association and that here were 23,000 merchants outside he organization but that they were rorking all the time, bringing others in and hoped by dilligent effort o greatly increase the organization

roughout the state. He said he was a great believer in dvertising and every place he went talked that to the merchants not or the sake of boosting the newsapers but because he firmly believed that it was the only way for the local merchants to get results. It is all that no business could be uilt up without advertising and commended co-operation between se merchant and the newspapers he merchant and the newspapers by bring about the best results. alse advertising, which has long een a thorn in the side of the merhant, so to speak, is fast nearing s doom. By legislation we have holished it and newspapers are bolished it and newspapers are arned not to accept advertisements aring false statements to fool the

"The worst foe of the merchant," id Mr. Smedley, "is the ignorant and Mr. Smedley, "is the ignorant of the structure. The Wayne Furniture sociation can be a great help to be merchant in this respect, if it bes nothing more than bring the structure. The wayne Furniture company had \$1,500 on the contents of their store, while M. E. Galvin, proprietor of the building, had \$4,500 on the structure. The Wayne Furniture company had \$1,500 on the contents of their store, which was located upon the first floor. Their loss is estimated to the structure of their store, which was located upon the first floor. es nothing more than bring the en together so that they can talk ser their business troubles and \$1,000.
The to some adjustment; if this is complished, then it is indeed

mething.
In explaining the Pennsylvania an to the members, he said that it help them greatly in their The plan he explained is as

For the association year, com-encing August 1, 1913, an appro-diation of \$2,500 has been made, be contested for by the associaons. The awards will be announc-at the Convention to be held at illadelphia in 1914 (date to be an-

Awards will be made to the local sociations affiliated with the Retail Association of Pennsyl- along business lines and their treatnia, which shows the greatest centage of accomplishment rding to the tabulated schedule. First-For the largest increase of

mbership between Aug. 1, 1913, d July 31, 1914. second-For the largest appornate mileage of delegates, mem-rs and their wives attending the at State Convention at Philadel-

Third-For the greatest sales on

list of standard articles embrac-in the plan from August 1, 1913, July 31, 1914. order that each organization

In order that each organization all have the same opportunity a stem of classification has been opted that is fair and equitable. He said that the Pennsylvania n is an effort to encourage co-

tem and said that the sooner mer-chandlse was regarded as cash by eration upon the part of the Asso-tion and each individual member merchants the nearer would be the solution of that phase of the busithe organization. It will stimu-interest in the State Associa-n, as each local association will association as a debt collecting agency altogether as there are other upon its members to help secure of the awards.

benefits to be had, but the collecting end of the association is one of its for every member of any associan on Aug. 1, 1914, over and above membership of that association Aug. 1, 1913, the association Mr. Smedley explained that busill be credited with five points. In his efforts to impress on the state organization would be governable of his hearers the value of orbization he cited instances where ociations had accomplished wonful results. He said that at Newtle after "Billy" Sunday's camen in the saloons were all closed in this also closed the hotels. For my weeks the town was without ommodation for travellers until association got together and never been an assessment made. ness men becoming members of the

GURNEY ELEVATOR CO. TO OPEN BRANCH OFFICES AT SAN FRANCISCO AND MONTREAL miss the free lecture and demonstration to be held in the orchard of J. Adam Kraft at the home of Prof. Oday next Monday and Tuesday af

cities in which it has not previously operated, the first in Montreal, Can., and the other in San Francisco, California. The organization in the former place is known as the Canadian Gurney Elevator company, Limited, and in the western city as the Pacific Gurney Elevator Company. The product of this progressing a limited of the product of this progressing a limited of the product of this progressing a limited of the shop from the old to the manufacturers and guests at the city pany. The product of this progressive company is rapidly acquiring a instances where organized associational reputation as the best in its tions of retail merchants were of line, and the demand for Gurney much benefit to all classes of busi-

ILL-FATED KEYSTONE

DISCOVERED IN HALL OCCUPIED

BY KNIGHTS OF COLUMBUS EARLY TUESDAY A. M.

Considerable Damage by Fire and Water—Hose Company on the Job—Origin a Mystery—All Losses

The ill-fated Keystone Block was

the scene of another morning fire

cated in the Knights of Columbus

hall, third floor of the Galvin build-

The chemical engine of Hose Co.

No. 1, was the first to answer the

ready to use the chemical, it failed Water was then used from

the hydrant at Leine's corner. Two streams played upon the fire until

scoting of the kitchen was charred and burned to cinders. The flames spread to the top of the ceiling, burning through the rafters of the

roof. A large pile of magazines and papers tied up in bundles stood on the opposite side of the room and

were scarcely burned. The flames spread to a hall adjacent to the

kitchen, burning the doors, scorching the paint and blackening the walls. The front or council cham-

ber was not damaged to a great ex-

On the second floor water worked

its way through the floors, breaking

down plaster and paper in the card,

pool and reading rooms. The pool tables were more or less damaged

kitchen and he states that there were no signs of fire in the room at

Mrs. John Canivan spent Tuesday

raised \$16,000 to refurnish one of

the hotels. Mr. Smedley said that the merchant should pay more attention to his clerks; to their education

ment of customers. The merchant

spends thousands of dollars annu-

ally in advertising, getting the peo-ple to come into his store and when

they are in he should see to it that the one person on whom success de-pends—the clerk—treats them with courtesy so that they will be pleased

He said the time is coming when the trade schools will be an estab-lished institution. Their clerks may

be taught the proper business meth-

ods and how to handle the custom-

bers were invited to ask questions and much interest was shown by

association should have a credit sys-

After the meeting closed, mem-

Mr. Smedley said that every local

He does not look upon the

Mr. Smedley explained that busi-

that time.

to come again.

those present.

extinguished.

After they arrived and were

FIRE AGAIN INVADES

Completely Covered.

It will be recalled that these shops were entirely moved this summer without the loss of a single day's

BROWN ESTABLISHMENT

GEORGE A. B. MILLER HAD BEEN IN EMPLOY OF THAT CONCERN NEARLY 50 YEARS.

Was Embalmer Twenty Years Be-sides Being Skilled Cabinet Maker —Born in Honesdale—He Had Lived His Entire Life Here.

In the death of George A. B. Mil- HANS SCHMIDT ON TRIAL FOR on Tuesday, about 6 o'clock, making several conflagrations that have visited that business block during the past few years. The fire was loler, of East street, which occurred at 9:45 Tuesday evening, another almost life-long and faithful employe of the Brown undertaking and furniture warerooms establishment, crossed the bar. Mr. Miller has been connected with the well-known Brown house for nearly 50 years, having entered the employ of the late John Brown June 5, 1866. George Miller was a son of A. B. Miller, who was a cabinet-maker by trade. Mr. Brown purchased in trade, Mr. Brown purchased in 1850 the deceased's father's busi-

George Miller was one of three coming from the third story winemployees who were with one house class in the Methodist church for sev-probably longer than any other con-eral years. His death was caused dows of the building. Ladders were procured and within an hour from cern in the State of Pennsylvania, the time the fire was discovered the gong sounded for fire out. gong sounded for fire out.

There was a considerable amount of damage done by the fire, which spread from the kitchen to the anteroom outside of the main council chambers. In the kitchen near the sink on the northwest side of the building the flames had the appear-ance of being the hottest. The wainas painter and finisher of wood

upholstering and repair department, ing end of the business, in which he will be missed in the family cirwas proficient. He did this line of the work for nearly 20 years. Mr. Mil-town. was proficient. He did this line of work for nearly 20 years. Mr. Millier was a skilled cabinet maker. In the latter years of his life he constructed the handsomely built hearse now used by the Brown establishment. It was patterned after the McKinley hearse and will serve as a monument to his skilled workmanship. Mr. Miller was an expert in fine finished wood work and was a valued employe of the establishment which he served so faithfully all these years.

He did this line of town.

Mr. Miller is survived by a wife, and two children, namely, Minnie groom has a home furnished for their occupancy.

Honesdale; also by two sisters, and Mrs. C. C. Smith, of Boston.

The funeral will be held from his late home Friday afternoon at 2:30 o'clock, Rev. G. S. Wendell, of the Baptist church, officiating. Interlight in the served so faithfully all these years.

If you are you cannot afford to miss the free lecture and demon-

ARE YOU A FRUIT GROWER?

In extending its field of operations to cover a larger territory, the Gurney Electric Elevator company the Gurney Electric Elevator company were closed for two weeks on activations of practical orchard work, including pruning, spraying, cultivating and fertilizing. Bulletins and vating and fertilizing. Bulletins and other literature will be distributed free. Meetings are called at 1 Meetings are called at o'clock p. m.

EXPLOSION FELT IN HONESDALE A heavy explosion, which occurred Mayfield Wednesday morning at 8:30, jarred the valley towns be-tween that place and Olyphant. The vibration was felt in Honesdale. The first report given out was that the powder mill at Jermyn had been destroyed.

PIKE COUNTY MAN '

IN CRITICAL SHAPE.

LOSES VALUED EMPLOYEE Pike county, is in a critical condition at the State hospital, Scranton. He is suffering from a severe gun shot wound in the left cheek, in-flicted when he tried to commit suicide by shooting. The shot tore away half of Herringler's cheek. He tried to end his life October 27, following a quarrel with a friend in

MURDER.

self-performed ceremony—and after-wards dismembering her body and throwing it into the Hudson river, was placed on trial Wednesday before Judge Foster in General Sessions Court, New York City. Insanity will be Schmidt's defense.

George A. B. Miller was born in tinguished.

The flames were first discovered ness, which was then located on the line flames were first discovered site of the city hall, Main street. eral years. His death was caused by a complication of diseases. the other gentlemen being the late the other gentlemen being the late the other Shupper, who became associated with Mr. Brown in 1870; Benjamin F. Keeler, the other emullier was very courageous during his entire sickness, at all times looking forward to when he would soon be able to resume his duties in the establishment of his long-con-George Miller had charge of the nection. He was genial, big-hearted, courteous and always enjoyed later taking charge of the embalm-ing end of the business, in which he will be missed in the family cir-

THE HUSBAND WAS BLIND AND COULD NOT ATTEND WIFE'S FUNERAL ON WEDNESDAY

The remains of Jane S. Olver, of his beloved wife owing to inwife of Rev. William Gould, of Do- firmities. ver, N. J., who died in that city the distance: Keturah Baldwin, of Baltifirst of the week, were brought to Beechlake on Wednesday for interment, coming via Erie to Narrowsburg. The funeral was held in the Free Methodist church at Beachlake Wednesday afternoon at 3 o'clock, Rev. John Wintsch, of Dover, conducting the services. The deceased was born at Beachlake. Her husband, Rev. William Gould, was debarred from attending the funeral

HYMENEAL.

Gray-Weinman.

The marriage of Louis Virgil at the Presbyterian manse at Bethany on Wednesday morning, Nov. in The Citizen first and are after-19th, at 11 o'clock. The ceremony wards copied by an out-of-town pa-

Gormley-Spinner.

The marriage of David P. Gor-mley of Hoadleys, and Miss Loretta Spinner, daughter of John Spinner of Cherry Ridge, took place in St. Mary Magdalen's church Wednes-Hans Schmidt, who confessed to killing Anna Aumuller—a young German girl he had married by a self-performed ceremony—and after-wards dismersharing her hody and Germley and Ethal Kelsh Gormley and Ethel Kelsh.

The bride was gowned in a dress of cream charmeuse draped over a white lace robe with veil and carried a bridal bouquet of roses. Miss Gor-mely wore white charmeuse and carried a bouquet of white carnations, while Miss Kelsh wore yellow bro-

caded satin.
Immediately after the ceremony the guests drove to the home of the bride's parents in Cherry Ridge where they partook of a sumptuous wedding dinner which was served at 12 o'clock.

Mrs. Briggs, of Honesdale, catered. The parlor decorations of the Spinner home were pink and green; the reception hall was decorated in green and yellow and the dining room in white and green. There were about forty guests.

Mr. and Mrs. Gormley left on the 4:30 D. & H. train for Seranton af

4:30 D. & H. train for Scranton af-ter which they will go to Corning and other points in New York. They expect to return on Saturday and will go immediately to housekeep-

REGULAR MEETING OF

President F. W. Kreitner of the Greater Honesdale Board of Trade, has issued a call for the members of the Greater Honesdale Board of Trade to meet in the city hall on Friday evening of this week at 8

subject will be discussed. something good in the wind and it behooves every member to be present and discuss matters that pertain to the upbuilding of Honesdale. It is hoped and expected that every member will be present.

DELAWARE ALIVE WITH EELS.

Millions and millions of snaky, slimy, skinny eels are now on their annual trip from the headquarters of the Delaware to tidewater. river above Hancock is reported to be alive with them, ranging in size from a foot long to ones as large as a man's arm.

Men who own eel racks will do well to get them in as soon as the river lowers a little and reap a bountiful harvest, for eels can be sold in any quantity at this season for smaking and pickling. for smoking and pickling and they go pretty good when winter is with us.—Sullivan County Democrat, Cal-

LOSS OF LIFE WHILE HUNTING DEER

With the close of the deer season Saturday the New York State Conservation Commission announced that although nineteen hunters and guides were killed in New York this fall, only five had met death while hunting deer. Of these two were killed by being mistaken for deer.

GLEE CLUB ORGANIZED.

A young men's glee club was or-ganized in the school building last Tuesday evening with the following officers: President, Frank Evans; vice-president, R. Rubin; secretary, Sidney Cooper; treasurer, Earl Ham.

WOOLWORTHS IN EUROPE.

Dispatches from Paris, France bring the information that Frank W Woolworth head of the five and ten-cent store chain, is in that city, with a view towards opening a chain of stores. France and Germany are expected to be invaded. The plans have not yet been fully discussed, but Mr. Woolworth is quoted as saying that a \$65,000,000 business is expected next.

NOT A SQUARE DEAL

The marriage of Louis Virgil
Gray of Waymart and Miss Alice
Mary Weinman of Dyberry, occurred
at the Prachytarian represent Path wards copied by an out-of-town pawas performed by Rev. John E. Prichard of that place. The young couple will make their home in Waymart. wards copied by an out-of-town paper, which by the way never gives credit to this paper (Port Jervis Gazette take notice) for our own news item, it is rubbing it in pretty

For instance, in The Citizen's is-sue of November 11, on our editorial page, third column, we printed a story concerning Conductor Chas. Lord of the Erie railroad, who on the 9th instant completed his 43rd year in the service of that road. The Port Jervis Gazette, daily, on Friday, November 14th, reproduced The Citizen's story, (as it has several others from The Citizen without giving credit) under the caption of "Personal" on page 5 of its issue. Now, that wonderful Independent, which prints ALL the news both local and general, in its issue of Wednesday, November 19th, copied The Citizen's article that originally appeared in our paper a week ago, giving credit to the Port Jervis Gazette! What do you know about that? That is a piece of herve exemplified.

The Citizen, at all times gives credit to its valued exchanges, the Port Jervis Gazette included, for articles that it reproduces therefrom. We believe that if a news item or story is worth reproducing it is worth giving credit.

By the way, dear reader, have

you not observed on other occasions that The Independent, when it does not happen to print all the news in one edition and if The Citizen happens to get a scoop over its contem-porary that it invariably waits a couple of weeks before it prints the story and then on some inside page reproduces the same story as fresh

BORDEN CO. GIVES RECORD PRICES FOR MILK.

Contract Price \$1.70 Per 100
Pounds for October—Deferred
Payment and Two Premiums Bring Price Up to \$2.01—May Es-tablish New Record in November and December.

The Borden company of this place BOARD OF TRADE. has established a new record price of \$2.01 per 100 pounds paid for Meeting Called by President F. W. milk received during the month of Kreitner for Friday Evening of October at its milk shipping station at East Honesdale. Checks were Hall—Live Wires and Community made out on Thursday of this week Boosters Turn Out. and when presented to their many patrons pleased and yet astonished looks greeted Superintendent W. S.

The contract price for 100 pounds of milk for the month of October was \$1.70. In addition to this the company offered two premiums, namely, 10 cents per hundred pounds At the meeting a very important on dairy conditions and another 10 on dairy conditions and another 10 cents on same quantity of milk for

all milk testing 3.08.

Much to all patrons' astonishment is a deferred payment of 11 cents per hundred pounds given by the Borden company, based on the amount of business done during the preceding month.

The October price of \$2.01 for milk is the largest paid of any year in the history of the local shipping station. The probabilities are that larger amounts will be paid for November and December products.

The Borden company is shipping daily 4,500 quarts of bottled milk from its station at East Honesdale to New York city. The Borden plant is one of Maple City's largest and best paying industries in the town. The Borden people are to be congratulated in having so com-petent a superintendent at the head of their Honesdale institution as is Mr. Curtis.

WILSON IS RE-ELECTED

NATIONAL GRANGE HEAD. Oliver Wilson, of Peoria, Ill., has been re-elected worthy master of the National Grange. The expected strong opposition of the so-called in-surgents to Mr. Wilson did not materialize, the election being practically unanimous.

WANTS DISTINCTION OF SWIMMING THROUGH CANAL.

Panama, Nov. 20 .- Alfred Brown, a New York life saver, was the first man to ask permission to swim through the Panama canal from

THREE SISTERS ARE HUNTERS. Freeland boasts of three women

nimrods in the persons of Emma, Louisa and Stella three sisters, who have taken out hunters' licenses and are awaiting the first snow to go for big game.

A son, to Mr. and Mrs. Fred Mar-shall, of Laurella, on Tuesday. A son, to Mr. and Mrs. Walter

Children Get \$50,000

upon the first floor. Their loss is estimated as being between \$700 and last week gave a \$50,000 verdict to phanage, where they have since livsix small children of Carl Hogstrum The origin of the fire is a mystery. Members of the Knights of Columbus were in their rooms until 10:30 o'clock Monday night, They against Peter Wember and Steve Cyetan, saloonkeepers, who

Waukegan, Ill .- A jury in the mother was sent to the insane asylum Lake county district circuit court last year, they were taken to an or-

Hogstrum in the meantime had Steve done nothing for them. The verdict is the first in the state under such 10:30 o'clock Monday night, They report that they did not smell smoke at the time of leaving. One member was in the room adjacent to the kitchen and he site of the first in the state under such Friday o'clock. At the time of leaving. One member was in the room adjacent to the



YOU WILL GIVE "TONE" TO YOUR THANKSGIVING AND HOLIDAY PARTIES IF YOU SERVE TEA OR COFFEE FROM A HANDSOME SILVER SERVICE. WE HAVE MANY STYLISH NEW DESIGNS AND WE WOULD BE GLAD TO HAVE YOU COME IN AND SEE THEM.

SELECT YOUR PRESENTS EARLY AND YOU WILL GET "FIRST"

CUT GLASS PIECES. ROWLAND.

"THE DAYLIGHT STORE"

OUR CHRISTMAS GOODS ARE HERE, TOO. AND YOU JUST OUGHT TO SEE OUR GLEAMING, SUPERB

THE JEWELER AND OPTICIAN. Opposite the New Post Office.