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DEFYING THE BOSSES.

Mr. Wanamaker Shows Up the Pretensions of William A. Stone's Promises.

WANAMAKER'S LABOR RECORD.

He Tells the Story of a Conspiracy to Blackmall His Firm-All the Facts Laid Bare Before the People of Pennsylvania-They Should Be the Judges.

(From Our Own Correspondent.) (From Our Own Correspondent.)

Harrisburg. April 12.—Everywhere
that ex-Postmaster General Wanamaker goes he is greeted with crowds and
attentive audiences. His progress during the past week has been an ovation. Everywhere that he has spoken he has dealt sledge hammer blows at corruption and bossism. And the point of it all is that he presents facts to em-

all is that he presents facts to emphasize everything he says.

The enemies of Mr. Wanamaker—the Andrews-Quay crowd—have assailed him personally and politically, and especially upon what they term his "labor record." Mr. Wanamaker has permitted this to go unnoticed until last Wednesday night, when, at Athens, Pa., he replied to his traducers in the most energetic and convincing way. most energetic and convincing He denounced as unmitigating fals hoods all the stories that have been told about his so-called "labor record," and revealed some facts concerning himself and his firm that are of the greatest interest.

Mr. Wanamaker prefaced his speech that evening by reading newspaper.

that evening by reading newspaper elippings attacking him. He then said: Clippings of newspapers like these I have just read have been sent out from Philadelphia to the country newspapers by the Andrews-Quay management, endeavoring to poison the workingmen of the state against me by ail effort to make it appear that I had imported fereign workmen, who take the place of American laborers. To prove this charge a single case in nearly 49 years is cited where my business house, composed of John Wanamaker, Robert C. Ogden, T. B. Wanamaker and Rodman Wanamaker, doing business unman Wanamaker, doing business unhave just read have been sent out from Wanamaker, doing business un the name of 'John Wanamaker, was fined for employing a man contra

was fined for employing a man contra-ry to law.

"Let me say that I was never charged personally of even so much as trying to evade any labor or importation law. The case on which the firm of John Wanamaker was fined was during my Wanamaker was fined was during my absence in Europe. No papers were ever served upon me. I was not a witness in the case: in fact, I had no knowledge of the latter until long after it was over. I would dismiss this matter here if it was not so apparent that the Andrews-Quay candidate for governor, who dare not face you upon the real issues of this campaign, which are of broken promises, unequal taxation, machine corruption and legislative debauchery and dishonor, proposes to bauchery and dishonor, proposes to raise this irrelevant and false and misleading question to divert your attention from vital issues, and because I wish to embrace this opportunity to emphasize the position that I have consistently maintained on the question of immigration for 15 years.

THE ALIEN LABOR CASE.

"The case in question hinged on two oints. First, did the head of a uepoints. First, did the head of a department make a contract with a forcign workman in violation of law? Second, had he authority from the firm to employ such workman? It is an inflexible rule of the firm of John Wanamaker that no one shall be employed in any capacity whatsoever except by the head of the employment department, and so strict is this rule that I myself have no authority to employ any one, and cannot do so except through that medium.

"The man who instituted this suit

any one, and cannot do so except through that medium.

"The man who instituted this suit against the firm brought a letter of introduction and recommendation to one of our buyers, when in London. The man asked many questions about America, about the chances of securing employment and the possibilities of advancement. The buyer, an Englishman by birth, took an interest in the man, and persuaded him that no country afforded such opportunities as did America. Our buyer told the man that he could not guarantee him employment, but would use his best efforts to assist him if he would come to Philadelphia. Through the influence of the London house, which introduced the man to our buyer, he loaned him the money to pay the man's passage, and upon his arrival in Philadelphia made good his promise to assist him.

"Without communicating the pecular directions are the contractions of the properties." Without communicating the liar circumstness to our firm our buye on his return from his visit to Europe instructed the man to apply for em-

instructed the man to apply for employment in the regular way. The applicant was given the same examination that all others are given, and answered every question satisfactorily. His name was placed upon the eligible list. Soon after an opening for such a man was reported and he was given employment. employment

TROUBLE STIRRED UP.

employment.

TROUBLE STIRRED UP.

"The man was recommended as a skilled laborer of a class that is unknown in America. But after a trial, while he proved a competent workman, he showed himself to be a man of bad instincts, and he was removed for insulting a lady_customer. He refused to work in the new department to which he was assigned and left our employment, not, however, until after he had attempted the worst kind of blackmail—appearing in person in our general office and demanding \$200 or he would bring suit against our firm for the violation of the contract alien labor law, claiming for the first time that he had a contract with our slik buyer, though it was a year after he had entered our employ. As I learned afterward, for many weeks, our firm was threatened with prosecution by certain irresponsible lawyers, unless we paid the man several hundred dollars. Of course our firm refused,
"Suit was brought, to which our attorneys attached little significance, and much to their surprise, and wholly unknown to me, a verdict was given.

much to their surprise, and wholly un known to me, a verdict was given against our firm, and not until month-after did it dawn upon any of our peo-ple that the prosecution could have been inspired by politics, and that the verdict might not be accident, but the result of methods. much to their surprise, and wholly un

FROM ANOTHER STANDPOINT. "This is viewing the case from the most unfavorable standpoint, to our firm. Let us take the other view; that our buyer did employ this foreigher, and that he did pay his passage to America. This fellow was recommended as a skilled laborer of a class unknown to the American trade, was said to have served an apprenticeship of many vears—unlike the American salesman, he had picked pins and wound ribbon for a year. He had labored a term of years in a factory, and knew how every slik product was made.

"He had learned the ladies' tailoring business. He was able to suggest harmonious and becoming colors, and to tell accurately the number of yards of a given width required for any style, for a person of any size. He was a skilled and artistic window dresser; in fact, it was believed that he combined the learning of the manufacturer, the knowledge and taste of the dressmaker, the ability of the salesman and the art of the window trimmer. To attain this proficiency required a dozen years of plodding work, such as the Ameri-"He had learned the ladies' tailoring of plodding work, such as the American salesman will not do.

can salesman will not do.

"But our silk buyer, believing he saw an opportunity to increase the efficiency of his department, did encourage this man to make Philadelphia his place of residence and shaped things so that he became a salesman in his department, believing that the smart, quick Yankee salesman would learn from the Englishman in a few months all that it had taken him yeaus to learn, thereby giving our salesman to learn, thereby giving our salesman the benefit of the Englishman's experience and long term of apprenticeship, without the years of drudgery, making our American salesman more efficient, their services more valuable and their wage earning capacity greater.

greater.
"Under the alien labor law our buyer could have made a contract with this man and agreed to pay his passage to man and agreed to pay his passage to America, not as a pauper nor a common or unskilled laborer, but an artist in a new line. He did not come in any competition with any American workman, but was really an instructor in a new field of work, secured for the education and betterment of every man employed in our silk department.

FIRM'S PROUD RECORD.

FIRM'S PROUD RECORD.

"This is the only case where we have been fined for violating the labor law in 40 years. Upon the payroll of our firm are nearly \$,000 people, whose wages range annually from \$20,000 each to the boys at \$250. We have employed in the past 30 years more than 100,000 persons, and have never had a strike nor a threatened strike. We are never obliged to seek workmen, but only to nor a threatened strike. We are never obliged to seek workmen, but only to choose from the 5,000 people who apply to our employment department for work every 30 days. It would be absurd to go abroad to hire salesmen when dozens apply daily who are acquainted with Philadelphia, with the manners and customs of the people, and who are, therefore, the most successful salesmen and saleswomen.

"Though we sell goods made in almost every country on the globe we

"Though we sell goods made in almost every country on the globe we have never found it necessary to employ any but English speaking people. Our house has for years maintained a pension roll for aged and worthy employes; a system of weekly benefits, absolutely controlled by the employes themselves, to be paid in case of sickness or death, has paid more than \$100,000. Employes are allowed a discount, reducing the price of goods discount, reducing the price of goods to cost. Length of service is rewarded by increase of salary, other things being equal. No young children are employed in any service in the house Salesmen and others at times are allowed dividends in addition to their salaries.

are not made conditions for employ-ment by our establishment, but only intelligence, integrity and capability A free school had been kept up for years among the younger employes to give them a commercial education.

AN AMUSING FALSEHOOD. "That employes are searched befor leaving the store is an amusing and desperate falsehood, and that they are compelled to patronize the house or its restaurant is another and ridiculous falsehood. I believe we pay the highest average wages paid by any large mercantile house in America, and for 36 years, since our business began, we have not defaulted an instant in the wages of our employes. of our employes.

wages of our employes.

"And I want to repeat what I have said many times before. The employment system and wage schedule of our store are now and have always been open for investigation; we have always accorded individuals who are interested in labor questions, and especially committees representing workingmen's organizations, the fullest privileges and facilities to examine into our methods.
"I would not dignify this charge with denial but for fear some well meaning

denial but for fear some well meaning genial but for fear some well meaning persons may be misled. It is so ridiculous. It would be as reasonable to say that Senator Quay was guilty of murder, because a careless motorman on his street railway killed a passenger, or that the president of the Standard Oil company, or a stockholder in the Pennsylvania Railroad company was responsible for the misdeeds of Senator Andrews, because he happened to be in the employ of those corporations. This is not a campaign of personalities. I have no personal quarrel with Senator Quay or slated candidates of the machine. It is a battle against system, and if tonight I find it necessary to use personal names, it is because names best designate the systems they are responsible for and control.

WHO HIS CRITICS ARE.

WHO HIS CRITICS ARE.

interest on your state money have been used to perpetuate his political machine

IN THE LAST LEGISLATURE. "At the last session of the legislature his senate committee, under orders killed the anti-trust bill, that would have made unlawful the combinations between persons and corporations to restrain trade or increase the price of product beyond a legitimate limit. He, with a half dozen colleagues in the United States senate one year ago held up a half dozen colleagues in the United States senate one year ago held up the tariff bill for the benefit of the trusts of the country, while millions of dollars' worth of foreign made goods were being shipped to this country, and the smokeless chimney, the silent loom and the unemployed thousands today bear witness to their work.

"His friends are the bankers of Wall street; his meeting place the private offices of the People's bank; his conferences are held in the secret chambers of great corporations. He was

bers of great corporations. He was forced to admit, under oath, that he was a speculator of sugar stock while the sugar schedule was being made, and was one of the six United States senators who dared declare for higher

senators who dared declare for higher duties on sugar.

"He named Leishman, of Pittsburg, as minister to Switzerland against the protests of all the state labor organizations, who had not forgotten his arbitrary methods in the Homestead strike as Carnegie's boss.
"He causes your schools' money to be

"He causes your schools' money to be withheld while you pay interest to banks for money to pay your teachers. "He causes the personal property tax to be withheld while your county issues bonds." bonds

STATE TREASURY METHODS. "He plans indemnity bonds to take improper and dishonest advantage of the state treasury to assist in carrying a payroll for unauthorized employes.

"He protects the mileage grabbers and has committees appointed on the pretense of helping starving miners, and his committees rob while on mercy's mission.

"He has attempted to take \$1,000,000 from your public schools to relieve the brewers from paying their share of the

want to be just to Senator Quay and give him all the credit due him. He did read in the United States senate

He did read in the United States senate part of a large tariff speech that was prepared for him in Philadelphia. He threatened to read more, which forced a compromise. Broken pledges to all except the corporations mark his political pathway, yet he still finds ways to favor corporations and to fool the workingmen.

"This year he is trying a new scheme. He thinks he can win your votes for his slate candidate upon the issue of an immigration bill, a copy of which I hold in my hand. It is as honest as any claim they make, although as a matter of fact, his slated candidate is the author of only the enacting clause, consisting of 19 words, while the bill, I am reliably informed, belongs to Senator Lodge, of Massachusetts."

At Royersford on Friday night last, Mr Wennynker held wether extensions.

At Royersford on Friday night last, Mr. Wanamaker held up the record of Mr. Wanamaker held up the record of William A. Stone to a great audience. He showed how false had been William A. Stone to his constituents in the past; how he had broken his sacred word in promising to vote for McKinley and then voting for Quay. It was a most startling and scathing arraignment of William A. Stone. Mr. Wanamaker said:

MR. STONE AS A DELEGATE.

MR. STONE AS A DELEGATE.

"The Republican voters of Allegheny were almost a unit for McKiniley, and the known relations existing between Mr. Stone and Senator Quay, who was also a candidate for the presidency, were such as to arouse a storm of opposition to Mr. Stone. To save himself from defeat Mr. Stone, together with his Quay colleague, signed and forwarded to the Republican county chairman of Allegheny county, and caused the same to be published in the Allegheny county papers, the following pledge, bearing date of March 25, 1896. "We pledge that we will knonrably and fully represent and vote in accordance with the will and preference, for president, sof a plurality of the Republican voters of the congressional district within which we are earlighter. president of a plurality of the Republican voters of the congressional district within which we are candidaten for delegates, whenever expressed by a plurality of those voting a preference at a primary election held previous to the meeting of the national convention, in which we are delegates after due notice has been given by the chairman of the county committee that they will have an opportunity in said primaries to express such preference.

'ROBERT M'AFEE. (Signed)

(Signed) 'ROBERT M'AFEE.

"W. A. STONE.

"The publication of Mr. Stone's pledge 'to vote in accordance with the will and preference of a plurality of the Republicans in his congressional district, as expressed at the primaries,' relieved him of all opposition and he was chosen a national delegate and instructed by an overwhelming majority of the votes cast to support William McKinley. But in the face of his pledge and the binding instructions he had received for McKinley be voted for pledge and the binding instructions he had received for McKinley he voted for Senator Quay: and I am informed by close friend of Mr. Stone that his moral obligation did not trouble him in the least, but so anxious was he to know what effect it would have upon his political future, if he disobeyed instructions, that he went about asking the judgement of other delegates.

THE MENACE TO TAXPAYERS.
"If Colonel Stone made a solemn pledge in '96 upon a most vital question and defiantly broke it to please his who has criticisms should be inspired by men who never employed a dozen men at one time, except to do political work; and that the head of a mercless political machine, who for 20 years has caused laws to be passed that have constantly encroached upon the rights and decreased the wages of the workingman, should be able to cajole and deceive intelligent labor men, is still more strange.

"Workingmen, let us see what Senator Quay has done for you within the past 29 years, when he had it within his power to do much. He has filled the statute books of Pennsylvania with laws giving to the great corporations your valuable franchises. He has so directed legislation that the privileges of corporations are well high absolute, while their interests have been so well protected that an unjust proportion of taxation falls upon the people. He has been pilling the load of taxes and delta with proportion of taxation falls upon the people. He has been pilling the load of taxes and delta with proportion of taxation falls upon the people. He has been pilling the load of taxes and delta with proportion of taxation falls upon the people. He has been pilling the load of taxes and delta with proportion of taxation falls upon the people. He has been pilling the load of taxes and delta with proportion of taxation falls upon the people. He has been pilling the load of taxes and delta with the proportion of taxation falls upon the people. He has been pilling the load of taxes and delta with proportion of taxation falls upon the people. He has been pilling the load of taxes and delta with the load of taxes and delta with proportion of taxation falls upon the people and the visual to the men the down the custodian of your manges? Can you believe from the custodian of your maneys? Can you believe that he will be least now the proportion of the work proportion of taxation falls upon the people and the visual term of the men the down the state.

The Right word.

The Right word but he pare to only building up their own the cust day on the pare master, on a question purely of senti-ment, as his vote could do Mr. Quay no

ALL WANTED TO FIGHT SPAIN.

But Age and siekness Interfered When They Had a Chance to Enlist.

ohnstown Tribun A gentleman bearing credentials as a Government officer was in Johnstown the other day on business for "Uncle It does not matter want the line of business, particularly, nor what the man's name. "He was of soldierly bearing, though dressed in citizen's clothing, and evidently was possessed of the qualities for getting off a practical joke n good style.

Drifting into a crowd where the trouble with Spain was up for discussion, he entered heartily into it, and soon by a few remarks judiciously thrown in, he had those around him wrought up to a pitch where they were breathing out threatenings and slaughter against everything Spanish. Indeed, a stranger might have trembled for his safety if he had so much as a Spanish needle sticking in his clothes, and certainly an epicure who is fond of that delicious dessert known as Spanish cream would have been excusable for supposing that he would be considered a traitor and strung up to the nearest lamp post if he ever swallowed another mouthful of his favorite dish.

This was a favorable opportunity for the Government official. Flashing out a big document of some kind with an imposing seal on it, he calmly stated that matters were more serious at Washington, from which place he had just come, than was generally known, and that he and others had been sent out to enlist every able-bodied man for the conflict with Spain, and, possibly. several other countries of Europe, which was now inevitable.

The effect was what the war correspondents might describe as "electrical" -that is, it knocked them all silly. Men who didn't look it announced with the deepest regret that they were above the military age, and others whose enthusiasm had scarcely known any bounds were reminded that the physicians under whose care they had been for years would never permit of their going to the battlefield. In fact, by the time the crowd was sifted down there was scarcely more than a Corporal's guard among the ones who had been talking so ferociously a few moments before who would give their name and address and agree to respond to a call for service against Spain.

All of which goes to prove that if a war should come we couldn't depend much on these people who are fighting Spain with their mouths and whipping her regularly about three times a day

The Editor in Heaven.

An Alabama editor who has suffered from subscribers who have taken his paper without taking the trouble to pay for it, slaps at his delinquents in the following allegory: It is said that an editor died and went to heaven. An angel was showing him around, and the editor asked that he be allowed to look through the regions of torment before he settled down to the enjoyment of eternal rest. His request was complied with, and he was shown through the various departments devoted to He became separated from his guide, wandered about alone, and presently came to a place where the flames were bluer and the fires hotter than any he had vet seen. Looking closely he saw that the place was filled with those who had been his delinquent subscribers, and he sat down to watch the roasting of those who stood him off for subscriptions. Presently his guide came and said "Come, my friend, it is time we were going back to Paradise." To this the editor replied: "You may go back am not going. This is heaven enough

Build up Your Town.

The effort of any newspaper to build it is backed by the business men. A stranger turns from the news columns of a paper to its advertising pages, and and if he fails to find there the business cards of the merchants and professional firms, he comes to the conclusion that publisher is not appreciated, in which case it is a good place for him to steer clear of. No town ever grew without the active assistance of its newspaper. Nor can papers grow and build up their localities without the assistance of the town. Business men should realize this, and to remember in giving support to the newspapers, they are not only building up their own