

THE ONLY WAY TO MAKE BUSINESS PAY.

I used to wonder why As smart a man as I Could never make my business succeed...

A HAPPY MISTAKE.

BY ESTHER SERLE KENNELL.

Y name is Bridget Flynn, miss, and I've washed for the Surf House six years.

Only through the summer season, though. The city people begin coming down in June, and seldom stay later than September.

Who was Miss Moore? A blessed young lady, miss, as 't'wixt I set eyes upon. She was here at the shore last year.

"This weather will drive out the city folks," says Jerry, my man. "You'd better go up to the hotel Biddy, and see who's come."

So that evening I went up to the Surf House, and Mr. Appleton, he who kept it, said there were people in 42 and 27 and 34.

I don't think Miss Moore drew me much at first. You see she wasn't gay and handsome, like the young ladies I was used to seeing.

But Miss Moore's clothes—everything was delicate and fine and beautiful—were marked with pretty embroidered letters; her handkerchiefs, especially, were just frostwork.

Well, Miss Moore engaged me to do her washing regular. She was going to stay all summer, she said, and I counted on a pretty penny from her.

With the exception of a living carpet of delicate maidenhair, which attains a height of from five to six feet, and of ropes of creper ferns which swing from trees like fabrics in the castle of a giant, the forest of Australia is altogether bare of undergrowth.

Heaven knows my heart was with my children, but we had to have bread to eat, and there was no one to do a stroke of work but me.

In a minute in comes Miss Moore. She had come to see why her clothes weren't done; but she just commenced speaking, and then stopped, looked around, and came straight to my side.

Well, that sad-summer was wearing away. I'd got strengthened a bit, and was at my work again, when one day a man came on horseback to my door with a valise of gentleman's linen to be washed.

Some ingenious woman, who, it is needless to say, has suffered from the grip, has designed an influenza costume for a fancy dress party.

Do women know why it is that Astor, Rockefeller, or Persian lamb, as it is oftentimes called nowadays, costs so much?

There are very handsome organdies with satin stripes in market. Black straw hats will be trimmed with light ribbons, and have long light ties.

There are indications that curtains are coming back to bonnets. The precursor is a couple of ears formed of straw, from which the strings strit.

Glove garters are a novelty. They are ribbons set with stones and fastening with a clasp. They are worn on the arm to hold long gloves in place.

Silk shirts are finished off with wide sashes of soft silk passed around the waist and tied at the side in a large bow. They are becoming to youthful forms.

The fast black and white goods are diversified by lace stripes and cross-bars, giving them the fashionable plaid and striped effects now eagerly sought for.

Most wraps are double-breasted and have very large buffalo-horn buttons. The sleeves are plain but very loose, and the edges of the garment are finished by stitching.

Gloves are of moderate length, of finely glazed kid, in soft shades of pearl, cream or lemon. The fancy for black or dark gloves for evening wear has quite passed away.

Wide ribbons in Tartan colors are shown for use with white or plaid cotton dresses. There are also sarah ribbons with brocadings and also changeable and dotted effects.

Dinner dresses in Paris are often made with long sleeves, although the bodies are cut low. Of these moire is the favorite material, green the favorite color, and the Watteau pleat the favorite feature.

According to the best authorities, we are to have a flower season in millinery almost without precedent. Flower bonnets, hats and garrures of the most elaborate descriptions are among the imported novelties.

Now it is in the embroidering of the lattice-work designs of the churid that Persian women display marvelous skill with the needle.

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A GIRL TAKES FIRST PRIZE.

Miss Jean Nelson, of De Pauw University, took first honors at the oratorical contest of all the colleges of Indiana.

Full sleeves will be in high vogue for the next six months at least, for they are most appropriate for light diaphanous fabrics.

Some are highly veiled, with a Japanese over-sleeve of lace-cream, black or white, as the case may be—ten or twelve inches in depth, not extending beyond the elbow, and very full in the armhole.

Velvet will be used with woollens of all colors. There are very handsome organdies with satin stripes in market.

Black straw hats will be trimmed with light ribbons, and have long light ties. Long-stemmed violets tied with pale green satin ribbon are very chic on black or white hats.

Antelope driving gloves, of rich tan hue, and buttoned with dainty little horn buttons are coming in.

Udulating lines in groups of five and seven and in some contrasting tints are features of the new stuffs.

There are gauze ribbons with satin stripes in market. They will be especially pretty for lace-braid summer hats.

Omber velvet ribbons, yellow shading into red, green into pink, are used for trimming gowns and for the large bows worn on hats.

Midsummer will probably witness many white hats of fancy braids, faced with velvet and trimmed with white satin ribbon and flowers.

Serge dresses for regular wear are among the favorites. Nothing is more useful or becoming than a tailor made suit of good serge.

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A PEARL KING FROM TAHITI.

An American Who Formed a Lucky Partnership with a Canibal Potentate.

A slender young man, with a Jewish cast of countenance, stepped up to the Palace Hotel register and signed himself "Samuel Harris, Tahiti."

Harris was educated in the grammar schools of San Francisco and on being graduated went to work at one being and another without much success.

When he went away from Tahiti he took passage to the Permodus Islands. Most of the natives there had their chief's fame as the astuteness to stay in the background and let Harris conduct his business for him.

Life on the savage reefs of the Permodus, alternating with the almost as savage life of the Tahitians, was pleasant enough for awhile, but a year ago Harris grew weary of the existence and sighed for a change.

After the next academic year the graduate course with the degree of doctor of philosophy will be open without distinction of sex.

Other measures for increasing greatly the number of scholarships and fellowships open to all graduates for strengthening Yale's hold upon the smaller Western colleges, and for increasing its means for the higher professional education of teachers, are in progress.

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WOMEN MAY GO TO YALE.

In accordance with the report of a special committee appointed last year for this purpose, the philosophical faculty of Yale University at New Haven, Conn., with the sanction of the Corporation, has adopted a plan for greatly extending post-graduate and more strictly university work in the institution.

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Shark-Baiting.

The Widow Flapjack keeps a boarding-house in Harlem, and we regret to say, that she does not give her boarders as much as they can eat.

"Why don't you eat your steak?" asked the Widow Flapjack. "It's too hot."

"Blow it, then." "I am afraid to." "Why?" "For fear it will blow away, it's so small."—Texas Siftings.

Advertisement for Ariel Cycle, featuring a bicycle and the text 'ARIEL FOR MEN AND THE TITANIA (The Queen of Ladies) FOR LADIES. STRICTLY HIGHEST GRADE DIAMOND FRAME.' It also mentions 'CUSHION AND PNEUMATIC TIRES' and 'WARRANTY WITH EVERY WHEEL'.

Advertisement for Poultry for Profit, featuring a chicken and the text 'Many people are deterred from keeping poultry because of the expense of carrying their chickens to market. The Bird Food Co.'s Chickens Grower's Food is the best.' It also mentions 'BIRD FOOD CO., 400 North Third St., PHILADELPHIA, PA.'

Advertisement for Botanic Nerve Bitters, featuring a portrait of a man and the text 'Cures all Nervous Diseases. Quantified Purely Vegetable. ABSOLUTE CURE FOR'.

Advertisement for Herb Medicine Company, featuring a portrait of a man and the text 'Herb Medicine Company, 649 DILLWY STREET, PHILADELPHIA, PA. YOU WANT A METALLIC ROOF. WE MAKE IT'.

Advertisement for Steel and Iron Roofing, featuring a portrait of a man and the text 'STEEL AND IRON ROOFING. ROOFING PAINTS, CORRUGATED IRON SIDINGS AND CEILING.' It also mentions 'Corrugated Iron Suitable for Elevators, Mills, Bams, etc., a Specialty.'

Advertisement for N. A. Haldeman & Co., featuring a portrait of a man and the text 'N. A. HALDEMAN & CO., 93 N. FRONT ST., PHILADELPHIA, PA. AGENTS WANTED.'

Advertisement for Farmers You Want a Star Five Horse Fertilizer Drill, featuring an illustration of a drill and the text 'LOOK HERE. POSITIVE FORCE FEED. LIGHTEST DRAFT. LOW HOPPER. ANY DEPTH Adjustable Feed. GUARANTEED. THE STAR DRILL CO., RUSHVILLE, IND.'