When with some soap a salesman bold
Comes in your place to there unfold
His samples, and proceeds to say:
"This equals, sir, in every way
The IVORY; 'tis made in fact
By the same formula exact;
'Tis just as white, indeed the man
Who makes this soap by perfect plan,
Has made the IVORY o'er and o'er
For Procter & Gamble heretofore.
Besides, this soap brings to the till
More profit than the IVORY will."

He meant to use by such a game,
Your reputation and good name
A fraud or counterfeit to sell
Of what is known and proven well.

This means his soap will never go
On its own merits fast or slow;
And you, like him, the truth must toss,
Clean overboard, or sell at loss. [and
It means still more, that throughout the
The IVORY SOAP's in great demand,
For none chase with imitations frail
An article that has no sale.
And who for counterfeit will pay
The price of genuine goods to-day?
Then whence can this advantage flow
Or how can you "more profit" know?

Reply to all who do intend
To use you thus to gain their end:
"When you for your own soap create,
Upon its worth demand as great
As IVORY SOAP this day can claim,
I'll buy, should trade require the same;
But have no time, I tell you true,
To introduce your soap for you,
And customers perhaps offend
With goods I fear to recommend."

Don't buy the soap that salesmen say;
"Is like the IVORY every way,"
For grocers can this tale unfold
Of every hundred cakes they sold
On seventy-five a loss they bore,
Or else it ne'er had left their store.

A WORD OF WARNING.

There are many white soaps, each represented to be "just as good as the 'Ivory';" they ARE NOT, but like all counterfeits, lack the peculiar and remarkable qualities of the genuine. Ask for "Ivory" Soap and insist upon getting it.

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Rosenbaum & Co.

Nos. 510, 512, 514 Market St., and 27 Fifth Ave.,

PITTSBURGH.

The Leading Millinery

and

FURNISHING GOODS HOUSE

Offer the following ...

SPRING and SUMMER GOODS

AT THE LOWEST PRICES IN THE CITY.

Ladies' and Children's Straw Hats,
Ladies' and Children's Trimmed Hats,
Ladies' and Children's Wraps and Jackets,
Ladies' and Children's Corsets of all kinds,
Lace Curtains and Portieres,
Parasols and Umbrellas, 600 styles,
Silk Mitts and Gloves, 19c. to $1,
Kid Gloves, 44c. to $2 a pair,
Dress Trimmings, Notions, Jewelry,
White Goods of all kinds.
Fancy Drapery Silks, with Fringes to match,
Ladies' and Gents' Underwear,
Dress Shirts, Woolen Shirts, at all prices,
Hosiery, over 800 styles, including the guaranteed fast blacks, from 15c. to 75c. a pair,
Silk Underwear, Silk Hosiery,
1,500 doz. Ladies' Ribbed Vests, 13c, 15c., 18c., 22c., 25c., the greatest bargains ever offered anywhere.

Our Motto—Best Goods; Lowest Prices.

Danziger & Shoenberg

SPECIAL and

Important Announcement.

We are now offering more than ordinary inducements to purchasers each of our seventy-five departments, attention being particularly directed to our

SILKS, DRESS GOODS, WASH FABRICS, COTTONS, LINENS, LACE CURTAINS AND UPHOLSTERY GOODS, GENTS' FURNISHINGS, CORSETS, GLOVES, HOSIERY AND HOUSE FURNISHINGS.

Our enormous sales in these departments require us to add large lines daily, and as the same goods can be purchased now lower than they were much earlier in the season, we are enabled to offer our recent purchases at a corresponding reduction.

We are the money saving house for the people. OUR ENORMOUS SALES ATTEST TO THIS FACT.

We extend a cordial invitation to all out of town visitors to come and see us. Mail orders receive prompt and careful attention. Samples send on application.

DANZIGER & SHOENBERG,
Successors to Morris H. Danziger,
SIXTH STREET AND PENN AVENUE, PITTSBURGH, PA.

Some Foolish People

Allow a cough to run until it gets beyond the reach of medicine. They often say, "Oh, it will wear away," but in most cases it wears them away. Could they be induced to try the successful medicine called Kemp's Balsam, which we sell on a positive guarantee to cure, they would immediately see the excellent effect after taking the first dose. Price 50c and $1.00. Trial size free. At all druggists. eow

Tax-Payers Take Notice

Does prohibition prohibit? We claim it does not; the facts are on our sides. Consult your friends in *Maine, Kansas and Iowa*. They will tell you it is a farce and increases taxes. Consult your own interests by ordering *Wines and Liquors* direct from headquarters. *We save you money*, give you better and purer goods, fill orders more promptly, and prices are lower than elsewhere. Silver Age absolutely pure rye, endorsed by physicians, used in hospitals. Only $1.50 full standard quart.

Ports, Sherries, Brandies, Whiskies, Gin, etc., 50 cents quart up. Goods shipped to all parts of the U. S., carefully packed. No extra charge for packages. Send trial order. Write for complete Catalogue and Price list. Mention this paper.

MAX KLEIN,
No. 82 Federal St., Allegheny, Pa.

ADMINISTRATOR'S NOTICE.

Clarky & Co.

LOOK!

CHICHESTER'S ENGLISH PENNYROYAL PILLS

DISEASES OF MEN ...

FREE

FARMS

DEAF

EXHAUSTED VITALITY UNTOLD MISERIES

FLINT GLASS MILK BOTTLES
Manufactured by
W. H. Hamilton & Co.
PITTSBURGH, PA.
WRITE FOR PRICES.

CATARRH,
Catarrhal Deafness and Hay Fever.

HOW IT WORKED.

"Good morning, Jack! why I haven't seen you for a month past. What in the world is the matter with you? You seem to have renewed your youth."

"Well Phil, I have. Don't you remember the last time I saw you. How miserable I was? Sick and blue, and in that sort of mood a man gets sometimes when he feels the one noble thing in life is to go straight to the devil."

"Not so bad as that, I hope; at all events you didn't go that way, you are looking far too happy and hearty."

"Thank goodness, no or rather, thank Vinegar Bitters. Do you remember that day I saw you last, when you recommended that remedy to me so persistently, and I was less vexed and half convinced."

"I remember it perfectly, and you needn't say another word upon the subject; your looks tell me that you took the medicine."

"So thought of it; everybody remarks upon my 'improved' looks and temper. But I must really tell you all about it. I got the old style, as you recommended, and didn't mind the bitter taste at all. I finished the bottle in about two weeks, and was greatly improved, so much so that determined to change off and try the new style."

"Well, how did you like it?"

"You told me your wife preferred the new style, I believe; well, I must say I agree with her. I like the old style very much but the new is a finer, smoother, more expensive preparation."

"I believe it is; in fact, I have heard so, and I wonder the McDonald Drug Company sell it for the same price they do the old style, because it is really a very costly preparation."

"Well, that doesn't concern us. Who was it said that people fancied themselves pious sometimes when they were only bilious? No matter! I was only going to say that I believe people often seem wicked when it is only their liver, or their stomach, or some other cantankerous organ of the body so out of order they couldn't be good if they tried."

"And if all the miserable dyspeptics and victims of biliousness, headache and the thousand and one ills that flesh is heir to would only take Vinegar Bitters, what a happy world this would be!"

"I should recommend the new style."

"I never go back on the old style."

"Well, they can pay their money and take their choice, for both kinds work admirably."

Only Temperance Bitters Known.

The Great Blood Purifier and Health Restorer. Cures all kinds of Headache within thirty minutes—Try it.

The only Temperance Bitters known. It stimulates the Brain and quiets the Nerves, regulates the Bowels and renders a perfect blood circulation through the human veins, which is sure to restore perfect health. A beautiful book free. Address, R. H. McDONALD DRUG CO., 532 Washington street, New York.

WANTED—Agents in every city ...

HINDERCORNS.

CONSUMPTIVE
PARKER'S GINGER TONIC

PARKER'S HAIR BALSAM

SOLID EMERY OIL STONES
Triple Coated
THE TANITE CO.
STROUDSBURG PA.
KNIFE SHARPENER

HIRES
IMPROVED
ROOT BEER

ROOT BEER

G. E. HIRES, PHILADELPHIA.

ACHING Sides and Back
Cuticura Anti-Pain Plaster

WOOD, MORRELL & CO

LIMITED,

CELEBRATED

Mammoth Store,

Near the P. R. R. Depot, Johnstown, Pa.,

... and Best Appointed Establishment of its class in the United States.

For longer than twenty-six years the Company's Store has been the Leading Mercantile House in Johnstown, and its rapid growth is unprecedented. From a small beginning it has developed into a concern of massive proportions, carrying immense stocks of every variety of goods and employing in all its departments more than one hundred men. It has always been the aim of the proprietors to supply their customers with the very best goods in the market, at the lowest possible prices, and the ... to be proud of having made their guaranty indisputable.

TEN STORES IN ONE!

In their different Store Rooms can be found a full and carefully-selected stock of every class of goods in their line of business, additions to which are constantly being made, so that their stock is always fresh and new. In the wide range of goods carried may be mentioned

IMPORTED AND DOMESTIC DRY GOODS,
CARPETS, HOUSE FURNISHING GOODS,
MILLINERY, BOOTS AND SHOES,
HATS AND CAPS, READY-MADE CLOTHING,
CLOTHS AND CASSIMERES,
WOODVALE WOOLENS, GROCERIES,
MEAT, VEGETABLES AND FISH.

WOODVALE FLOUR, FEED OF ALL KINDS,
SALT, TOBACCO, HARDWARE,
QUEENSWARE, YELLOW WARE,
AND WOODEN WARE, IRON AND NAILS,
LEATHER AND SHOE FINDINGS,
PAPER HANGINGS, FURNITURE, ETC. ET

The Attention of Country Merchants

Is invited to the Facilities of this Establishment for supplying every article in demand by their customers, goods of all descriptions being offered

WHOLESALE -:- AND -:- RETAIL

AS CHEAP AS THE SAME QUALITY CAN BE PURCHASED IN NEW YORK, PHILADELPHIA OR PITTSBURGH.

Their Goods being bought in large quantities and on the most liberal terms, the management are enabled to sell at the very lowest market prices, and to successfully defy competition.

THE DRY GOODS DEPARTMENT

Ladies will find this spacious Store Room fitted up with every convenience for Shopping, and a Stock that will equal in assortment that of the most complete Dry Goods and Millinery Stores in the larger cities. A splendid assortment of Cloths, Cassimeres, Trimmings, etc., may also be found in this department for sale by the yard. Carpets, Oil Cloths, etc., are kept on the second floor, accessible by elevator. None but the best of Staple and Fancy Goods are handled, and "long measure" guaranteed.

CLOTHING, HATS AND CAPS.

In this Department Heavy Stocks are carried, selected especially for the Johnstown trade. All goods are warranted to be of the very best material, well made, stylish and durable. The Stock of Gents' Furnishing Goods in general cannot be excelled.

BOOT AND SHOE STORE.

From the Hob-nailed and Wooden Shoes of the workingmen to the dainty slippers of the lady, the stock in this department is complete, and customers will have no difficulty in coming to an "understanding." Only the best of leather is used in the manufacture of these goods, and they will be found at once stylish and durable.

Shoe Shop and Leather Department

On the second and third floors, with convenient entrance by hallway from Washington street, is the Shoe Shop and Leather Department, where Fine and Coarse Boots and Shoes are made to order, and where a large stock of Shoe Findings of all kinds and a fine assortment of Upper and Sole Leather is kept constantly on hand.

Groceries, Vegetables, Hardware, Etc.

The stock of Groceries, Provisions, Etc., is unsurpassed in quality, and is always fresh, being turned once every month. Only the very finest Teas, Sugars, Spices, Etc., in the market are purchased, and clerks are under orders to avoid "down weight" and "heaping measure." The stock of Queensware is well assorted, and from the common Earthenware to the finest ... the assortment is complete. An open stairway leads from the Grocery to the Vegetable Department, where every variety of Seasonable Produce and ... is kept, including Foreign and Domestic Fruits, Oysters, Fish, Etc. In the rear of the Grocery are the Hardware and Tobacco Departments, and the buyer is assured that he will be offered the very best goods at the lowest prices.

Merchant Tailoring Establishment.

The Tailor Shop occupies several rooms in the second and third stories of the building—entrance from the river side. The Cloth Room is well stocked with Cloths, Cassimeres, Cheviots, Etc., and also a fine assortment of the celebrated Woodvale Woolens, which are without a rival in the market. Clothing will be made to order promptly and in Fashionable style. Inferior trimmings are never used, and satisfaction is guaranteed in every instance.

:-: MEAT -:- MARKET! :-:

This Department is located just east of the Main Store Building, and is one of the best regulated Markets in the country. Particular attention is paid to the selection of every animal that is killed, from a lamb to a bullock. The slaughtery is a model structure, is supplied with all the modern improvements, and while the Roasts and Steaks are always tender and true, all ... Puddings, Etc., in the preparation of which the greatest ... Venison and all kinds of Game are kept in season.

THE FEED STORE.

Here tons of Flour are stacked away, and large bins are filled with Feed of every description, for use in the house or stable. The Stock is always fresh and good.

FURNITURE.

In this Department are kept a full assortment of Kitchen, Parlor and Bedroom Furniture, from the lowest to the highest grades, and the customer will be promptly supplied with House Furnishing Goods of all descriptions.

ACCOMMODATING CLERKS

Your Entire Stores are provided over by courteous gentlemen, who are thorough masters of their business, and strangers and citizens alike will have their wants attended to promptly and intelligently.

ALL GOODS DELIVERED FREE OF CHARGE.

WOOD, MORRELL & CO., LIM

Johnstown, Pa., Nov. 19, 1879.