

**MEYERSDALE COMMERCIAL**  
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 K. Cleaver, Editor.  
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**MAIL ORDER COMPETITION**  
 There are few localities where the mail order business flourishes better than in Somerset Co. and it is little wonder when one notes the amount of advertising, giving prices of everything from a ready built house to a shoe string, which is done by the great mail order houses.  
 The town merchant spends a couple dollars in advertising, often giving no prices, and then wonders why his business does not improve and says advertising is "no good." The fault is that sowing so sparingly he must reap sparingly. The fact that continuous advertising brings splendid results is no longer a question but a certainty.  
 The Johnstown Tribune says:  
 While the home merchant feels the competition of the big mail order houses more or less, yet he wastes little time in denunciation of their methods. If he is wise he tries to see where they get their hold, and applies their ideas to his own system.  
 A good showing could often be made by printing an advertisement comparing mail order prices with home store prices. It would often be found that the home store prices are actually lower. And in many cases the home merchant could show that he could supply the same goods at the same price or less, only that the goods are second or third grade, and he would not dare sell them unless the customer understand that point thoroughly.  
 Ask the public if they would rather not buy near home where they can see goods before paying money, where goods not as represented will be made right, and where they can make inquiries about the goods before buying.

**WHO IS THE MORE FOR PREPAREDNESS?**  
 In the analysis of the sentiments of President Wilson, the Democratic nominee for President, and those of Justice Hughes, the nominee of the Republican party for the same office, there seems to be but little difference, in fact the former in these later days is taking on a spirit of the warrior that ought to satisfy the most ardent advocate of preparedness. If Mr. Wilson was too slow for some in his ridiculed "Watchful waiting," at the beginning of his term he is now winding up his fourth year with a decisive note. Just now he is talking with President Carranza of Mexico, in a way that ought to mean something towards the close of the long-drawn out Mexican trouble.  
 Mr. Hughes was a vigorous investigator of New York insurance frauds and was an able executive of the state of New York as governor. His words being few ought to be of much moment when he says anything. The contest is going to be a close and sharp one this coming fall.

**SPIT ON THE PAVEMENT! SCATTER REFUSE, BUT—**  
 A day or two ago, those in authority had all the tacked up Chautauqua heralds torn down from the telephone poles—further an ordinance forbade the same. We are not anarchists; we believe in law's for generally they are for the majority's welfare, but it makes us chafe and fret and grow mad when the borough strains at gnats and swallows camels without knowing it. Which is the more important—to have posters telling of a good thing for the community torn down from the poles of the street or to have the unsanitary nuisance of spitting on the pavement and of throwing refuse matter on the sidewalks and streets? The latter is far more of value to public health than is the other. In all common sense why can't we enforce and why don't we enforce these sanitary laws as well as speed limit relative to automobiles etc. More die from foul exhalations than from many other sources.

**HOW ABOUT MEYERSDALE?**  
 Over four thousand persons attend a mass meeting at Cumberland on Monday night and became almost wild over the proposition of the Kelly-Springfield Tire Co. locating a plant at or near Cumberland. Over a half million dollars has since been subscribed by the citizens, some corporations agreeing to give \$50,000. This amount was subscribed by hundreds of men canvassing the town. This plant would mean the employment of 5,000 men.  
 A similar plant might be brought to Meyersdale and the dead raised to life again if there was more united and real determined effort to do something for the place. Meyersdale must stand back and see many other towns possessing far less advantages than this place, win out in industrial

**BERLIN**  
 Mrs. Norman Miller and her niece, Miss Lottie Forney, were Berlin visitors Wednesday, from Meyersdale. Dr. G. B. Masters was a recent Rockwood visitor.  
 Mr. and Mrs. L. J. Esken of Berlin have been spending ten days in Philadelphia, going down to attend Temple University, their son Harry, being a graduate of the medical department of that institution this of twenty and a bright prospect for spring.  
 On June 9, Wills' Grange was organized with a charter membership adding many to their number in the near future. The new Grange will meet for the present in the school house at Wills church. The officers installed are as follows: Master, H. Treasurer O. K. Mosgrave; Elector, Mrs. Harry Ringler; Overseer, Harry Ringler; Steward, O. W. Beachley; Assistant Steward, Ray Boyd; Chaplain, W. C. Rhoads; Gatekeeper, M. R. Will; Ceres, Mrs. O. W. Beachley; Pomona, Mrs. Ray Boyd; Flora, Mrs. H. S. Will; Ladies' Assistant Steward, Mrs. W. C. Rhoads.  
 W. Elmer Kinzey, son of Harry Kinzey, is critically ill from lung and heart trouble at the home of his uncle, R. E. Baker, in Indianapolis.  
 An out-of-the-ordinary concert will be given in the Pastime Theatre, Berlin, on Friday evening, June 23, by the Ten-Minute Quartette of Meyersdale, which is composed of P. D. Clutton, Maurice Clark, W. H. Baldwin and H. M. Cook. They will be assisted by Miss Beatrice Truxal, Miss Nell Gordon, Miss Louise Hostetler and Master Harry Gordon. Mrs. H. M. Cook is the accompanist for the musical numbers. The entertainment is for the benefit of Prof. A. B. Cober's Sunday School class of the Brethren Church.

**MONODRAMATIST IS REAL ARTIST IN SOUTHERN NEGRO IMPERSONATIONS**  
 Mrs. Josephine Chilton

**EXECUTORS' NOTICE**  
 Estate of John Wagaman, Deceased, of Meyersdale, Somerset County, State of Pennsylvania.  
 Letters testamentary on the above named estate having been granted to the undersigned, all persons knowing themselves to be indebted to the same are requested to make immediate settlement and those having claims against the estate are to present them properly authenticated.  
 B. F. WAGAMAN,  
 G. A. WAGAMAN,  
 Executors.



**MRS. JOSEPHINE CHILTON**  
 THE delightful "Uncle Remus Stories" of the Southland, with selections from the interesting stories of Thomas Nelson Page, Ruth McNery Stuart, James Lane Allen and other Southern writers, will make up the program to be given by Mrs. Josephine Chilton, monodramatist, on the fourth day of the Chautauqua. Mrs. Chilton was born in the South, and her impersonations of the negro dialect are considered perfect.  
 Mrs. Chilton is a beautiful type of Southern womanhood, with a striking personality and a voice of exceptional carrying power which possesses the same versatility that is evidenced in her faculty for impersonation.

**AT ELK LICK CHAUTAUQUA**  
 CARLOAD OF BARREL AND BAG SALT AT HABEL & PHILLIPS  
 OCEAN WHITE FISH 5c PER LB. AT HABEL & PHILLIPS  
 GOLDEN LOAF FLOUR \$6.50 PER BBL. AT HABEL & PHILLIPS  
 EVERYBODY IS GOING TO SPEND THE 4th IN SALISBURY.

**PREPARE FOR THE FOURTH GET YOUR FIREWORKS AND FLAGS AT THE GLOBE ELECTRIC & NOVELTY STORE.**  
 al enterprises. We can win for our town if we develop the right spirit and then are united and determined to the last man, woman and child to really do something. Who'll be our leader?  
 WILSON AND MARSHALL AGAIN.  
 At the National Democratic convention held last week at St. Louis President Wilson and Vice President Marshall were nominated without dissent. Their platform was a summary of the record made by the party during the past three or more years and these two men have such a creditable record that none better could be found by the Democratic leaders.

**FLAGS! FLAGS! FIREWORKS-FIREWORKS! GET THEM AT GLOBE ELECTRIC & NOVELTY STORE.**  
 Miss Mildred Bills, of Somerset is visiting at the home of Mrs. McCune, Litch.  
**SOMETHING DOING EVERY MINUTE AT THE BIG CELEBRATION IN SALISBURY, JULY 4th.**  
 BIG 4th of JULY PICNIC, OX ROAST AND FREE DINNER AT OLD SALISBURY IN CHAUTAUQUA PARK.

**DIES FROM AUTO ACCIDENT**

**Civil War Veteran's Life Passes Away From Injuries Received When Train Wrecks Car.**

Peter Knepp, one of Meyersdale's most highly esteemed citizens and a veteran of the Civil war, died at his home on North street on last Thursday due to an automobile accident the evening before, an account of which was given in last week's issue in brief. Mr. Knepp was crossing the B. & O. tracks at North street only two doors from his home, the car being driven by his daughter, Miss Cora, when the machine was struck in the middle by a fast moving freight, throwing the occupants a distance of about thirty feet. The father's chest was crushed in and several of his ribs were broken. The daughter while badly bruised and injured and terribly shocked is convalescing fairly satisfactorily and will probably recover.

Peter Knepp was born in Rannstadt, Germany, his parents coming to this country when he was but nine years of age. The family settled in Larimer township and carried on farming. Mr. Knepp at the time of his death was aged 74 years, 6 months and 2 days. He enlisted for service in the Civil war. He spent three years in assisting to preserve the Union. He was in several severe engagements during the war and at the battle of Gettysburg he was shot in the region of the spinal column and carried the southern bullet to the day of his death, physicians regarding the operation that would be required for its removal as too critical. All of his subsequent life he suffered from the injury and in later years became quite lame because of it. When he was able to leave the hospital he returned to his home and soon resumed work on the farm. By characteristic German thrift, Mr. Knepp was enabled to become the owner of several properties in this town. Thirteen years ago he moved to Meyersdale.

Mr. Knepp was a true Christian man, and a faithful member of the Lutheran church. It was said of Mr. Knepp that he was a man who would in no degree wrong any one. His integrity was unquestioned.  
 His wife who was Catherine Hersh, died about ten years ago. Seven children are living: Henry D. Knepp and Mrs. Catherine Moser, of Bellefonte; William, Miss Matilda, Miss Cora and Mrs. Emma Matthews, of Meyersdale; and Norman Knepp of Cook's Mills.  
 Mr. Knepp made a will in which six of the seven heirs received equal shares of the estate and to Miss Cora who had been taken care of her father for the several past years, received considerably more than the others.  
 Mr. Knepp was a loyal member of the Grand Army of the Republic and the members of the local Post who attended his funeral were the following: Jacob Shumaker, S. D. Yutsy, Joseph Wagner, Scott John, John White, Henry Gray, Angelo Rosenberger, John Daubert, Peter Albright, Martin A. Sawyer, Samuel Pirl, Eli Haer, Samuel Hoffmeyer, John Stacer.  
 The following veterans not members of the Post: were in attendance also: John Smith, Wm. Kendall, Joseph Baker and Nathaniel Bittner.  
 The funeral was held on Sunday afternoon and interment was made in the family burial plot at White Oak. Rev. D. W. Michael preached the funeral sermon.

**VIM.**  
 Mr. Shober and family accompanied by Miss Edna Tressler of Cumberland spent Wednesday of last week at the home of C. W. Tressler.  
 P. W. White of Larimer township was a Vim business caller last Friday.  
 Mrs. Israel Schrock of Meyersdale spent Wednesday of last week at the home of Wilson Ringler.  
 Mrs. Thornly and children of Meyersdale spent Thursday of last week at the home of C. W. Tressler.  
 Mr. W. C. Burrell of Cumberland spent over Thursday at the home of W. W. Nicholson.  
 Mr. George Walker and family of Canton, Ohio, are visiting Mrs. Walker's parents, Mr. and Mrs. Eugene Wellen.  
 Mr. and Mrs. Geo. Martens spent over Saturday in Larimer township visiting relatives and friends.  
 The Sewing Club of Shaw Mines met at the home of James Harding last Thursday evening and report a pleasant time.  
 Mr. Levi Lee of Garrett is visiting his daughter Mrs. George Kimmel. Samuel Rosenberger of Meyersdale spent Sunday at the home of Wm. Bowman.  
 Mrs. Annie Corfield and two children of Johnstown visited several days of last week at his home to her brother Bruce Pike.  
 Ezra S. Nicholson is staying at the home of Wilson Walker at present. Some of our people attended the sessions of the Somerset Classis of the Reformed Church in Salisbury on Wednesday and Thursday evenings and report having heard some good addresses.  
 Mrs. Wagner, sister of Mrs. Wm. Engle and two sons of Frobsturg are visiting at the home of Wm. Engle.

**SIPPLEVILLE**  
 Mrs. William Struby has been confined to her bed, for several days, with rheumatism.  
 C. L. Yutzy has placed a concrete watering trough at the Meyers farm, along the public highway.  
 Miss Margaret Sipple and L. R. Sipple attended the festival at Berkeley's mill Saturday evening.  
 Miss Clara Christner, Miss Anna Plattner, Miss Grace Albright and Mr. Irwin Engle were welcome callers at W. A. Freese's Sunday last.  
 Mr. and Mrs. Simon Werner and son, and Mrs. Werner's mother, Mrs. William Hostetler were welcome callers at Henry Sipple's last week.  
 Mr. and Mrs. John Hoffman, Miss Emma Zinc, Mr. and Mrs. W. H. Johnson and daughter Mary and Margaret and Mr. and Mrs. W. H. Lang, visited N. B. Hechler's last Sunday.  
 Smurry Morbach who was visiting Carl Voghtman's last week left on Sunday for Pittsburg.  
 Mrs. John Tressler and Mrs. Rufus Tressler of town visited Mrs. William Ankney Sunday.

A young man from St. Paul is a steady caller at Henry Sipple's Sunday afternoons.



**MISS LUCILE PRICE**  
 Miss Lucile Price, who will be heard with Dunbar's Solree Singers on the opening day of the Chautauqua, is a beautiful young lady whose talent as a musician is fully as pleasing as her charming and delightful personality. She possesses a beautiful contralto voice and is a dramatic reader of music. Her pleasing solos and novel recitations add an interesting variety to the artistic program offered by the Solree Singers.  
**AT ELK LICK CHAUTAUQUA**  
**ALL CHAUTAUQUANS WILL DESIRE TO VISIT THE GLOBE ELECTRIC & NOVELTY STORE** to see the great variety of cheap substantial articles that are there for sale.  
**CUSTOM CHOPPING DONE QUICK AT HABEL & PHILLIPS**  
**BARGAINS IN CANNED PEAS, CORN BEANS AND PEACHES AT HABEL & PHILLIPS**

**GOOD TO LEND**  
 "You don't want a fountain pen," said Power to his daughter. "A fountain pen is more trouble than a baby. Every now and then you have to soak it in cold water over night."  
 "You never have to do that to a baby, do you?" asked Ann Power.  
 "No. And you have to have a certain kind of ink and no other. But the fountain pen has one peculiar advantage. It gets even with the borrower without damaging the lender at all."  
 "A fountain pen becomes accustomed to its master's handwriting and won't tolerate any other. The point gets bent to the peculiar angle at which its owner holds it in writing. Then when it is loaned to some one and that some one tries to write with it at a different angle the pen refuses to work. It sputters and spatters all over the paper—which is a great satisfaction to the lender, who regards it as no more than right that the borrower should suffer."  
 "Then there is another trick that a good fountain pen will play on a person who borrows it and attempts to walk off with it. When not in use the fountain pen is taken apart and one end of it is screwed down on the

**If you will do any shopping during the Chautauqua Week, call on us and you will save your expenses.**

**We have reduced all our merchandise for that week. Come in and convince yourself, and you will then be satisfied with our low prices.**

**WEINSTEIN'S**  
**THE LOW PRICE STORE**  
 Next Door to Post Office, - Meyersdale, Pa.

**THE HOME OF Quality Groceries**

**WE ARE INSISTENTLY INSISTENT ON THE QUALITY OF THE goods we purchase, and PARTICULARLY PARTICULAR in our dealings with our patrons.**  
 Everything we sell must be satisfactory or we cheerfully refund your money; surely nothing could be fairer.  
 Just received a lot of Sunshine Cakes and Crackers; try them; you will want more.  
 Try GOLDEN SUN TEA; especially blended for lead tea.  
 It will pay you to buy HEINZ'S PURE CIDER vinegar  
 12 1-2c STRING BEANS for 10c.  
**GOODS will save money for you:**  
 These special prices on CANNED  
 12 1-2 can LIMA BEANS for 10c.  
 12 1-2 can PLUMS for 10c.  
 12 1-2c can MARROW PEAS for 10c or \$1.00 per doz.  
 12 12c can CORN for 10c.  
 12 1-2c can PUMPKIN for 10c.  
 Good standard TOMATOES at 10c  
 25c can best APRICOTS for 20c.  
 15c BAKED BEANS for 12 1-2c.  
 We sell HEINZ' PURE OLIVE OIL. 3 cakes PALM OLIVE SOAP for 25c: HAVE YOU TRIED OUR MOCHA AND JAVA COFFEE?

**F. A. BITTNER**  
 BOTH PHONES  
 Center St. Meyersdale, Pa.

pen end, but not too tightly. Only the pen owner knows just how tightly to screw it. If this little matter isn't attended to with nicety and exactness there is a good chance that the pen will leak in the borrower's pocket, which is a very desirable thing to have happen to a borrower.  
 "And then when the borrower takes the pen and starts to screw it up so that he can write with it, the ink runs down his coat sleeve. One of the finest things in the world if a pen could be guaranteed to do this the penmaker's fortune would be made, for such a pen would be one of the most satisfactory things an unwilling lender could have.  
 "There is yet another trick that a good fountain pen can work on a driver who isn't used to its curves. It will fall along famously until it reaches the middle of the page. Then it will stop. The thing to do is to gently tap the fingers on the desk, giving the pen a slight jolt. After this is done twice without results the tapper will add a little zest to the jolt, and there! a big blot right!  
 "That is the fountain pen's greatest coup d'etat, its crowning strategy. It ranks as high among pens as dropping bombs on a church ranks among military people. A fountain pen can quickly break up the borrowing habit by this method and the positive foreknowledge that this thing will happen to the borrower is one of the lender's sweetest consolations."  
**More to the Point.**  
**Clerk**—This is the best burglar alarm made. The burglar no sooner enters the house than it alarms the residents.  
**Customer**—Haven't you got one that will alarm the burglar?  
**The person who has the umbrella with the initials "G. A. W." should return the same to George A. Wagaman.**  
**FEED HAMMOND DAIRY FEED TO YOUR COW AND YOU WILL GET MORE MILK \$1.50 PER HUNDRED AT HABEL & PHILLIPS**  
 Our Job Work Pleases