

FULTON COUNTY NEWS

Published Every Thursday.

B. W. P&K, Editor and Proprietor

McCONNELLSBURG, PA.

FEBRUARY 22, 1917

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Candidates' Announcements.

FOR ASSOCIATE JUDGE.

I hereby announce myself to the voters of Fulton County as a candidate on the Non-Partisan ticket for the office of Associate Judge, subject to the decision of the voters at the Primary Election to be held Tuesday, September 18, 1917.

I pledge myself that if nominated and elected, I will discharge the duties of the office, fearlessly, honestly, and to the very best of my ability. I respectfully solicit the vote and influence of all who deem me worthy of support.

DAVID A. BLACK, Taylor township.

FOR ASSOCIATE JUDGE.

I hereby announce myself as a candidate on the Non-Partisan ticket for the office of Associate Judge. I pledge myself to abide by the decision of the voters at the Primary Election to be held September 18, 1917, and if nominated and elected, to discharge the duties of the office to the best of my ability, fearlessly and honestly.

FRANK MASON, Todd township.

FOR ASSOCIATE JUDGE.

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GEO. B. MCKE, Todd township.

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If nominated and elected, I pledge myself to discharge the duties of the office fearlessly, honestly and to the very best of my ability and judgment, and respectfully solicit your vote and influence.

J. CLAYTON HIXSON, Union township.

AFTER EIGHT YEARS

McConnellsburg Testimony Remains Unshaken.

Time is the best test of truth. Here is a McConnellsburg story that has stood the test of time. It is a story with a point which will come straight home to many of us.

Miss Susan Peightel, McConnellsburg, says: "I was in poor health for some time and I believe that weak kidneys caused the trouble. I suffered greatly from severe pains in my back, which often darted into my head. I often became dizzy and had chills. I was losing strength and felt poorly in every way. Doan's Kidney Pills produced at Trout's Drug Store, brought me quick relief." (Statement given November 5, 1907)

Over six years later, Miss Peightel said: "Whenever I need a backache or kidney medicine, I use Doan's Kidney Pills. They relieve me."

Price 50c, at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Miss Peightel has twice publicly recommended. Foster-Milburn Co., Props., Buffalo, N. Y.

Advertisement.

HIDES.—Frank B. Sipes pays the highest market price for beef hides at their butcher shop in McConnellsburg, also highest price paid for calf skins sheepskins and tallow.

Advertisement.

PROFESSION OF SALESMAN.

One of the most significant activities of the passing day is that to make salesmanship a profession rather than a "calling." The salesman has been for long years a figure in story and song. He has been in some degree an impulse; in larger degree a growth. The mysteries of the great department stores have given birth to men of affairs in the matter of selling, says Pittsburgh Dispatch. The traveling salesman, with a personality which appeals and insinuates, revolutionizing at enormous expense older methods. With all this salesmanship has never been reduced to the condition of an exact science. The Carnegie Technical Institute some time ago took this vital question in hand, and Professor Hammerschlag, as reported specially for the Dispatch, at the national convention of Life Underwriters, assembling at St. Louis recently, emphasized this importance of the fine art of salesmanship, not as a trade to be "picked up," but as a profession to be acquired only by study as faithful as the man or woman of letters would give to linguistic attainments or rhetoric. The American is a doer of things practical. Poets and novelists rhyme and scheme at their own risk. The real American is a man who buys and sells with urgent certitude. Britons were one day sneered at as a "nation of shopkeepers."

Do you know about the new system of supporting fences? The old method of placing heavy, rigid posts every few feet has been demonstrated to be wrong in principle. The new system of supporting fences is to make them on the principle of a fiddle string. You know, a fiddle string is fastened at each end, says Farm Machinery. Anything that hits it at any point produces stresses in the string, that are transmitted to the terminals. The new fences are built in the same way. Two solid terminals are built, 40 rods apart. Between these the wire is stretched tightly, but it will sag because the distance between terminals is so long. So it is held up from the ground by thin, flexible steel supports that are anchored 18 inches below the surface of the ground. With these bow-string fences, when a sudden shock comes on the fencing wire, such, for example, as a bull charging the fence, the flexible supports bend in an even curve from their point of anchorage, their knife-like edges cutting the ground and cushioning against the earth. The fencing wire acts exactly as though the flexible supports were not there, in taking care of the shock. It is transmitted directly to the end terminals, which are made amply strong to resist them.

Probably the reason for examining new reading matter—and reading it too—backward, is to be found in this: There is so much being offered nowadays in the way of stories and articles on a thousand and one subjects that the man who values his time cannot be inveigled into giving them all a careful perusal. So, in self-protection, to avoid being left on anything of real importance, he takes a look at the concluding paragraphs to see what the writer is really talking about; then, if he finds the author has a message he begins at the beginning and reads through. Your critical reader knows that many a prolific word purveyor—and there are some who are just that—takes a few hundred words to get into his subject, that there is a certain amount of lost time in almost every lengthy magazine story. The message is oftenest toward the end.

The noted correspondent Karl von Wiegand wires from Berlin that Count Zepelin and Professor Schuette are intense rivals in attempting to build an "air cruiser" that can sail from Germany to America with as little trouble as the Deutschland experienced in marine travels. German scientific ingenuity may achieve the remarkable feat. It has our utmost admiration, says Syracuse Journal. The Zepelin is striking testimony of what the constructive genius of the country amounts to; the "Schuette-Lanz" airship is the most modern of aerial dreadnaughts. Who is so daring as to prophesy that what these eminent engineers undertake seriously cannot be accomplished?

As a result of the absence of many of the white men of that country in the trenches of Europe, elephants are reappearing in great numbers in Rhodesia, South Africa. Those familiar with conditions there are sure that if the war continues a few years longer there will be plenty of big game all over Africa, and elephant hunting will again become the vogue.

You have heard of the "motor car face," that grim-mouthed, half terrified look which nervous drivers acquire, and of the "motor car air," the pitying attitude of those who ride toward those who walk. But have you heard of the "motor car appetite?" Well, it's a thing that's troubling physicians. This appetite is developed from riding in the sharp air. It has an artificial edge on it, since it is not born of exercise. People gorge themselves when they ought rather to be putting on the brakes. They haven't earned the great meal they eat. Digestion rebels. The doctor is visited. He knows the signs. "Eat a lot, I suppose?" he says. "Hide in a motorcar?" "Never walk if you can help it!" Justification enough for intestinal civil war.

Doan's Early Risers The famous little pills.

FORD

THE UNIVERSAL CAR

320,817

Have been built and actually delivered to retail buyers since August 1, 1916

These figures—320,817—represent the actual number of cars manufactured by us since August 1st, 1916, and delivered by our agents to retail buyers.

This unusual fall and winter demand for Ford cars makes it necessary for us to confine the distribution of cars only to those agents who have orders for immediate delivery to retail customers, rather than to permit any agent to stock cars in anticipation of later spring sales.

We are issuing this notice to intending buyers that they may protect themselves against delay or disappointment in securing Ford cars. If therefore, you are planning to purchase a Ford car, we advise you to place your order and take delivery now.

Immediate orders will have prompt attention.

Delay in buying at this time may cause you to wait several months.

Enter your order today for immediate delivery with our authorized Ford agents listed below and don't be disappointed later on.

PRICE
Runabout \$345, Touring Car \$360, Coupelet \$505
Town Car \$395, Sedan \$445, l. o. b. Detroit

Ford Motor Company

FORD SALES AND SERVICE

AT

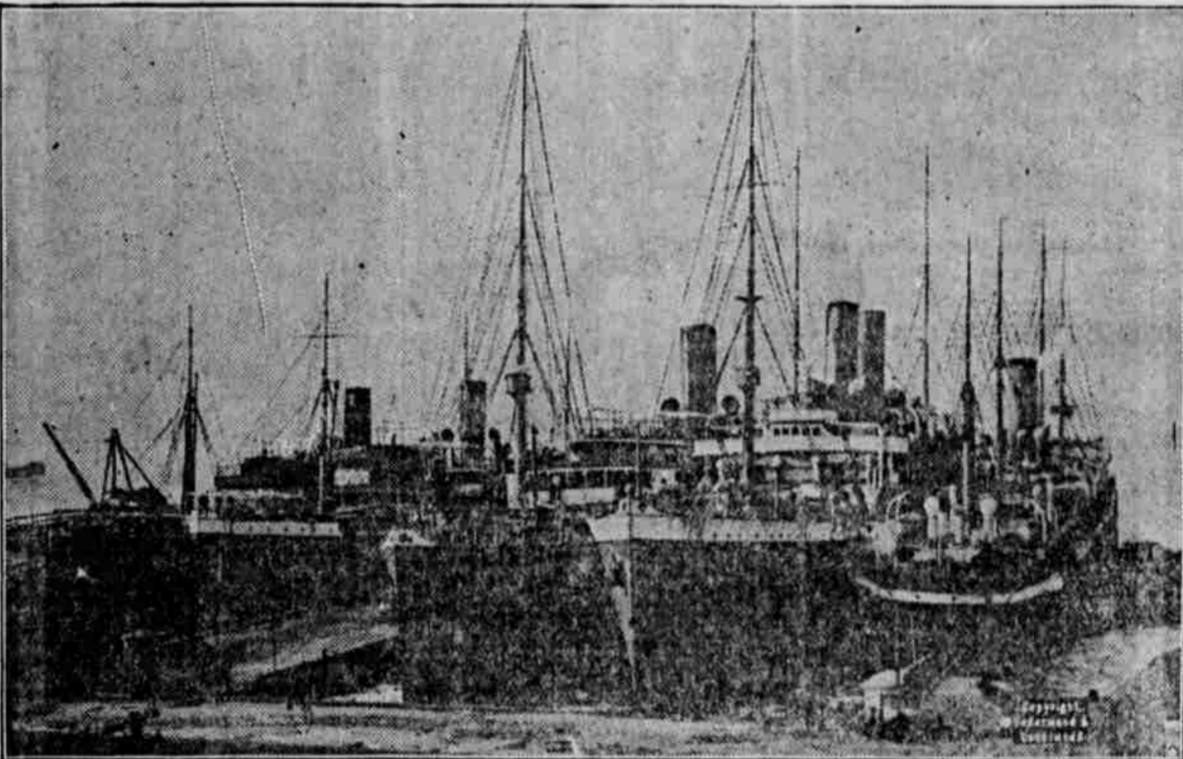
McCLAIN'S GARAGE 45 X 105 ft. HUSTONTOWN, PA.
H. C. McCLAIN, PROPRIETOR.
Territory: Townships of Wells, Taylor, Dublin and Licking Creek.

McCLAIN'S GARAGE 55 X 128 ft. McCONNELLSBURG, PA.
E. R. McCLAIN, PROPRIETOR.
Territory: Townships of Thompson, Ayr and Todd, and the Borough of McConnellsburg.

DIEHL'S GARAGE, LOCUST GROVE, PA.
E. A. DIEHL, PROPRIETOR.
Territory: Townships of Union, Bethel, Belfast, and Brush Creek.

Twelve Touring Cars Expected Within Next Ten Days.

INTERRED GERMAN VESSELS AT NEW YORK PIERS



From left to right: The Prince Joachim, Prince Eitel Friedrich Koenig Wilhelm II, Hamburg and Allemania lying off One Hundred and Thirty-fifth street and North river, New York. Note the Allemania is coaling up. A constant vigil is being kept by the neutrality squad and the police to see that none of the ships attempts to make a run for sea. The ships undergo a thorough inspection daily.

WASTE OF FOODS.

It would be a good thing for people of this favored land to take an inventory of what goes into the garbage can, according to the American Bankers' association, which in a talk on thrift bewails the waste of food. It charges that a good many people play with their dinner, sending choice cuts of meat and fowl back to the kitchen and from there, presumably, to the garbage. There is cited the experience of a large country hotel, which a few years ago lost a herd of 300 hogs from feeding "swill," good food too rich for their systems. Conclusively, it quotes Dr. Harvey W. Wiley, who seems to have estimated that the annual waste of food in this country is \$1,300,000,000—a rather large figure even for one so expert in chalking down large figures as is Doctor Wiley. That this is a pretty wasteful country cannot perhaps be refuted, unless the attitude of some economists is accepted and it is argued that waste is normal, since nature herself is amazingly wasteful. Families that have a cherry tree in the back yard have observed that the uncultured robin is a wasteful child of nature, eating an eighth of a cherry and then passing to another, thus permitting seven-eighths of the fruit to go to the "garbage can."

LIQUID LINGUIST

Secretary Redfield declares that more than one-third of the paper consumed in the United States, which amounts to 20,000 tons daily, goes to waste. He thinks that a good deal of paper is wasted in wrapping packages more elaborately than is needed, and that wrappings should not at once be discarded and burned, but be used over and over, and finally saved for paper collectors. It is easier to preach economy than to get Americans to practice it.

We are so glad those government calculators have it figured out that the population of continental United States is 102,828,300. That seems to be so much more exact and positive than though they had put it at 102,000,000 or even 102,828,000.

Japanese investors are putting lots of money in American securities, which shows that they are not only—as has long been known—an imitative people, but that they know a good thing when they see it.

Somebody has invented a pen splitting machine, but hair splitting will continue to be done by the skillful hands of lawyers and politicians.

Kind of sweeping changes, there modern housewife's change from the vacuum cleaner.

WITH RESTRICTIONS.

"I say, officer, can one speed on this driveway?"

"Sure, sor, but ye can't race unless ye go at a walk."

QUITE ACCOMMODATING.

She—Sir, I cannot accept your affection.

He—Very well. I will be quite as well satisfied if you return it.

WITH RESTRICTIONS.

"Pa, does whisky talk?"

"Yes, my son, it knows many tongues."

After being blamed on cats, dogs, rats and fleas, now a medical theorist declares that the spread of infantile paralysis was due to official neglect. Now a discriminating and long-suffering public can take its choice.

Anybody who wishes may now begin worrying about next summer's baseball.

SHOPS AND PLANTS FAVOR INDUSTRIAL BETTERMENT WORK

Actively Aid Welfare Plans of Every Description For Employees.

PHILANTHROPY NOT INTENT. Comfort and Contentment of the Workers Considered Paramount.

Hundreds of millions of dollars have been expended during the past decade by American manufacturers for those forms of industrial betterment, in behalf of employees, that are generally classed as philanthropic or beyond the mere requirements of laws and contracts.

Decent manufacturers—and they are in the vast majority—as are the decent people of other classes—are opposed to grinding child labor, and they strive to pay a living wage to all of their employees. They go much farther than that, as a study of American industry will show. They devote time, money and effort to provide every possible supplementary means for promoting the convenience, the comfort, the health, contentment and happiness of their workers and of the families of employees. Very few manufacturers consider such work or expenditure to be philanthropy, but, rather, a necessary feature of their business. While their motives may be as altruistic as those of the average of mankind, they find that it is good, from the business point of view, to promote as far as possible the welfare of their employees. Industrial betterment pays.

Industrial betterment means an attempt to provide the best kind of working and living conditions, and it implies the co-operative responsibility of the wage earner and the employer in bringing those conditions about and in improving them from time to time. It is not a dole to be heaped to the wage earner, but is a token of that spirit of mutuality which, under right conditions, should permeate industry.

A thorough description of industrial betterment activities in the United States would require more space than is contained in the most voluminous encyclopedias to be found in the libraries. Indeed, volumes might be written about the welfare work of a single corporation alone—the National Cash Register Company, for instance, or the International Harvester Company, the United States Steel Corporation, Cheney Brothers, the Curtis Publishing Company, the Bethlehem Steel Company, the American Telephone and Telegraph Company, the Eastman Kodak Company, any one of the leading railroad companies, the principal banks, Wanamaker's, or any of a host of other concerns which have developed activities of the sort. There is hardly a concern in the country doing business on a fairly extensive scale that has not initiated some form of industrial betterment for its employees. The hours do not go to the larger companies exclusively either, for many of the smaller business units have developed this side of their activities to a remarkable extent. Naturally it is easier for the larger corporations to put highly trained specialists in charge of the various branches of industrial betterment work.

The fundamentals of industrial betterment are observed in furnishing pleasant, sanitary, safe working conditions. Educational and entertainment features, facilities for study and recreation, special opportunities for the exercise of thrift and provisions tending to remove the dread of and to mitigate the sufferings occasioned by sickness, disability or invalidity are matters which next receive attention. Well lighted, well ventilated and otherwise pleasant and safe working places, restaurants, reading rooms and libraries, rest rooms, emergency kits and hospitals, club rooms, assembly rooms, gymnasiums, lockers and bathing facilities, recreation grounds, bonus and profit sharing plans, special housing accommodations, facilities for the purchase of homes on easy payments, discounts in the purchase of goods, industrial and other educational classes, lectures for entertainment or instruction, moving pictures, excursions, field days, medical attendance, safety committees for accident and fire prevention, sick ness, disability and invalidity funds, insurance or benefit associations and pensions are some of the customary features of industrial betterment work, the variety of which has no limit.

Tens of thousands of lives are saved each year and hundreds of thousands of lesser accidents are prevented annually through the accident prevention campaign and feature of industrial betterment.

The Eastman Kodak Company in five years reduced the accidents in its plants by over 75 per cent per annum through a progressive safety campaign. The Pennsylvania Railroad in ten months decreased the serious injuries of its 33,242 shop employees over 43 per cent by the installation of safety devices and by the constant instruction of the workmen in exercising due caution. As a result of its safety campaign the United States Steel Corporation reduced serious and fatal accidents in its various plants by 46 per cent since 1906. Each year 2,300 of the men employed by the corporation escape who would have been injured under the previous conditions.

DRIVEN TO DRINK. Artist—My next picture in academy will be entitled "Driven to Drink."

His Friend—Ah? Some poor portrayal of baffled passion, I suppose?

Artist—Oh, no; it's a cab approaching a water trough—York Morning Telegraph.

SH-HI

Phyllis—Everything he carries right on his wife's back.

Dorothy—His salary must be small then, isn't it?

A ROUGH CUSTOMER.

Waiter—That table is reserved.

Patron—Then what is it here? Take it away and bring another!

Executors' Notice

Estate of Eli M. Fink, late of Township, Pa., deceased.

Letters testamentary on the above having been granted to the undersigned persons indebted to the said estate are requested to make payment, and those claiming to present the same without claims to JACOB A. POSENER, Executor.

Administrators' Notice

Estate of Mrs. Ann Yeakle, late of Township, Pa., deceased.

Notice is hereby given that Letters of Administration upon the above estate have been granted to the undersigned. All persons having claims against said estate will then properly authenticated (or settled) and those owing the same will please so advise.

GEO. W. FISHER, Administrator.

Administratrix's Notice

Estate of Miss Harriett Powell and Powell, late of Thompson township, Pa., deceased.

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LOUISA POWELL, Administratrix.

We Will Build Warships The Government's Own Type

To the American People

It is claimed by the Navy Department that our estimates of cost on our cruisers are too high.

The Federal Trade Commission is an agency competent and equal to decide just such a question.

The country wants ships and should be built in the quickest possible time.

We therefore repeat an offer which in our bid for battle cruisers we made to the United States Government:

The Bethlehem Steel Corporation prepared to undertake the building of the battle cruisers included in the Government's naval program UPON ANY BASIS WHICH THE FEDERAL TRADE COMMISSION SHALL, after examination of the facts, determine to be fair.

Bethlehem Steel Corporation

CHAS. M. SCHWAB, Chairman
EUGENE G. GIACCI, President

DAY OF RED LAMP GOING

The electric current is rapidly replacing the old-time red lamp, and it was customary to place as a warning against temporary obstructions an electrical exchange that printed a picture of a large lamp to indicate that the road was during repairs, and at night this sign is illuminated with electric lamps.

HAD IT ALL.

An officer in charge of a company of infantry at San Antonio, was to time the rapid firing, turning the company and asked if he had a watch with a second hand. There was no answer for a few minutes and then one of the late rivals remarked: "Please, sir, I have a watch that is all second hand."

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CHICHESTER'S PILLS

THE DIAMOND BRAND

Indigestion, flatulence, constipation, biliousness, headache, neuralgia, etc. Take one or two pills after each meal. They are sold by all druggists.

CHICHESTER'S PILLS
SOLD BY DRUGGISTS EVERYWHERE