# FAIRBANKS GAS or GASOLINE <br> ENGINES. <br> here are many cas and Cassine Engines and onf "FAIRBANKS" 

Some resemble it in construction, others in name

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Let an EXPERT BUGGY MAKER
Give you some INSIDE FACTS
of our vehicle interests, bought
two buggies from the same house the other day. One coor $\$ 18.00$ more than the other. Then he took the buggies all apart to see just why one was higher priced than the other. Here is what he found out :

Both buggies had exactly the same reat and back, same size body, same wheels, shafts and everything else, except
14 -oz. cloth trimmings instead of Keratol, found in the cheaper; a leather boot, instead of rubber ; a better axie, and the finish on the woodwork was sighty better, but not very much

Read the difference--and learn how easily price can be raised without changing the grade, in a buggy. SIDE BY SIDE:
 the cause for the difference in prices between one buggy and another. We make our own buggies.
The prices to you on our different concern in the world that does. $\frac{\text { manufacturing }}{\text { We make the sa }}$
we do make the same small percentage of profit on $\$ 870.00$ rig that
The difference in our buygies is not merely in the pricu pay.
the quality. vehicles with any make you know of, price for price.


If you are not an expert judge of buggy values, you are
The thousands who have purchased vehicles of us write us of their perfect astisfacton and of $\$ 10.00$ to $\$ 50.00$



 Our $\frac{\text { New }}{\text { Vehicie Catalogne tells the truth without exaggeration. It }}$ descrbes in detail just the rig you want. Safe rig, sufe price, safe house Mr. F. L. Shaw, an expert vehicle man, looks after your interest.

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