

. There are also six Regis 3 Chester White pigs 5 werks old

items are more or less closely related to some business fact.

house and site down

trade conditions in a half dozen prin-cipal cities and the trade and indus-tries of a dozen states and two territories, from the Canadian line south to and including Oklahoma and Indian Territory. The scope of this report on conditions in these western and northwestern states may be known by a resume of the subjects of which it eats-namely, agriculture, including a many and varied products of the solid manufactures of almost every de-scription, labor conditions, imports and apports and a field of observation in general which reducts read credit upon the British official. The report affords, some explanation for the extent of in formation which British exporters have obtained through their consuls in th United States regarding markets and conditions generally in this country. There are so many points of interest to the American people in this British consular report on American affairs that it is difficult to select what is most instructive and interest! fact he mentions, however, will not be lost to the discriminating sense of our people. For example, he devotes some pecially with a view to setting before his British readers at home just what is being accomplished by American the plate manufacturers. In view of the fact that the tin plate industry was the recipient of special protective duties for the encouragement of that industry in the United States, and that, too, at a time when there was practically no tin plate manufactured in the United States, some facts brought out for the

information of his home people by this

18:00

Pritish consul are of particular value. Pritish Consul Finn naturally desires to inform his British friends just what is happening to them. He ex-plains that American imports of tin Indus that American Imports of tin plate, notably from Great Britain, ma-terially doeline. He says that until recently the British tin plate maker could sell plate to the American can-ners because the duty paid on British plate was refunded when the canned goods were exported. "But," he says, "the American manufacturer, has in some way been able to meet this resome way been able to meet this re-duction in price." Here is a British testimonial of what

protection has done for an industry in the United States in not only curtailing purchases of manufactures from abroad and establishing a field for American capital and labor, but also in the short period of five years capturing a British province for the sales of an American manufactured article.

This British testimonial, given to the people of Great Britain by an officer of the British foreign office, is one of the best and most instructive and val-uable that the cause of protection in the United States has received from

FOLEYSHONEYANDTAR

Dress these facts up in a becoming garb of words, and they will find readers,

"Let the merchant come down of his pedestal," even though they be in a "mere advertisement." Let the merchant come

down off his pedestal and talk in his als.

He needn't be flippant-far from it, but let him not write as if he were addressing somebody afar off, and telling him about something at even a greater distance.

The newspaper goes right into its reader's house-goes in and sits down with him.

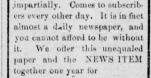
It is on the table when he eats, and in his hands while he is smoking after the meal. It reaches him when he is in an approachable condition.

That's the time to tell him about your business-clearly, plainly, convincingly-as one man talks to another.

Copyright, Charles Austin Bates, New York,

To Please.

Try The News Item Job Office Once. Fine Printing NEAT WORK MODERN FACT We Print



\$1.50

State, all the time and tells it

The only Republican county and comes from the seat of justice with new news from the county offices, clean news from all sections of the county and political news you want to read. This with Tri-weeklys at \$1.50

Pre-eminently a home newspape

The REPUBLICAN NEWS ITEM and Tri-Weekly GAZETTE AND BULLETIN.

×

.*

*

A

-

.

×

In every city there is one best paper, and in Williamsport it is the Gazette and Bulletin. It is the most important, progressive and widely circulated paper in that city. The first to hold the fort journalistically. Order of the News Item.

If you want to kee with the Repul organization an on all real est legal matters transpires at you must p NEWS IT