

OF INTEREST TO MOTORISTS

Automobile Week

CHANDLER SIX \$1295



PORTO RICO AFFORDS SOME IDEAL TOURING FACILITIES

W. S. M. Mead, Export Manager for Chandler Company, Advises Tourists to Try Uncle Sam's Island Possessions

That the island of Porto Rico with its unexcelled system of roads affords an excellent substitute for European tours during the coming year, is the gist of a letter received from W. S. M. Mead, export manager of the Chandler Motor Car Company, who has spent the past three months in that section.

"Shut off from foreign tours, there is no reason why American motorists should not turn to some of Uncle Sam's island possessions for novelty," says Mr. Mead. "Porto Rico is especially adapted to the needs of motorists. Since the American occupation millions of dollars have been expended on good roads, until the whole island is covered with a network of fine highways of stone construction. Excellent roads follow the shore line and also cross the island through the mountains, reaching an altitude of 3,600 feet in places. The tropical scenery is unsurpassed, and in addition the tourist has the advantage of fine hotels in the larger cities. At San Juan, Ponce and Coamo Springs the latter a famous health resort, the hotels are superior to many along the main touring routes of Europe.

"Some 1,500 motor vehicles are reg-

istered in the island and many of these can be rented for long tours. The tourists who wish to use his own car, however, will find unusual accommodations to his hand from the time he ships his car at New York. He can place his car on board without the unusual preliminary of boxing, and will find it on the dock at Porto Rico before he leaves the ship. Tourists are not bothered by customs officials, and upon driving to the Road Commissioners' office, a few blocks from the wharf, they can obtain a temporary license for \$2 and a driving license for \$1. An additional nominal charge is made for license plates, but this money is refunded upon the return of the plates."

Mr. Mead has offered to provide information and letters of introduction to any motorists who decide to make the tour, and he has made several trips to Porto Rico, his advice will be valuable to those making their first visit.—Adv.

MYERS OPEN FOR TIRE WORK

New Building Equipped for All Kinds of Repairing

George W. Myers, "the tire man," has fully equipped his new building on South Cameron street in such a manner that he is now prepared to do all kinds of repairs to either solid or pneumatic tires used on automobiles, carriages or heavy commercial trucks. The investment includes all modern tools and up-to-date machinery. Mr. Myers also carries an extensive line of new tires and is ready to take care of both the wholesale and retail trade. He also has added to his stock the extensive line of Tygertol for lubricating purposes and Atlantic gasoline. Adv.

MANY LOCAL PURCHASERS ARE NOW "MOTOR-WISE"

E. W. Shank, the Maxwell Representative, Declares Buyers Are Looking for New Features—Quotes Oriental Proverb

"It is natural that people want to see the new things in automobiles as they are placed on the market," said E. W. Shank, local representative of the Maxwell motor, in talking of the public's interest in the world of motors.

"It is the same all over the country, whether in Malone or Kanakee or Los Angeles. The moment a new car is announced in stock the people come to have a look. It seems that ever since the inception of the automobile, people have always been anxious to keep informed on happenings in the automobile industry.

"In talking with Mr. C. E. Stebbins, Sales Manager of the Maxwell Company the other day, he mentioned that people were asking for more intelligent questions at the automobile shows this year than they had ever asked at previous shows. This also proves my contention that you cannot sell an unproven car, no matter how much interest is shown in it, because the purchasers to-day have been taught that because a thing is new does not prove its durability nor its efficiency. Every man is willing to let his neighbor experiment with the new thing, while he buys a car that has proven itself by at least two or three years' service in hundreds of owners' hands. It is now about three years since the Maxwell Company put the \$750 car on the market.

"It was the first company to put a car of so much value at this price on the market. Before its advent, this price field remained untouched, in other words there were many cars in the market of lower price, as well as many of a higher price, but there wasn't a car rating around the price of the Maxwell. It remained for Mr. Walter E. Flanders, president of the Maxwell Motor Company, to recognize that the public were looking for a car embracing all the features of a car of a much higher price and to sell at a price midway between the lowest and medium priced cars. That his judgment and foresight were sound is best answered by the number of other concerns who immediately began to experiment with a car to sell around the price of the Maxwell. On this ground I might make use of the old proverb, which certainly fits the Maxwell Company to a nicety: 'Imitation is the sincerest flattery.'

"In any line of endeavor, the man or firm who gets away first and whose product immediately finds favor with the public, is immediately copied by a host of imitators and followers. "The Maxwell name has a long record of successes behind it. You will probably remember that it was one of the first names used in the automobile world. You may also have recollections of cars that existed in the early days, but which have since passed by the wayside for the reason that the cars did not come up to the people's requirements.

"The best instance I can cite which will prove that the Maxwell Company is having an unusual demand for their cars, in spite of all the announcements of cars listing around the same price, is that the Maxwell Company were working more men in December, 1914, than they were in August of 1914, and that their payroll in the latter quarter of the last year exceeded by nearly double the payroll of the same period for 1913. We have had a very severe winter in most parts of the country and the surprising thing to most of us in the industry is that the Maxwell Company have been reporting sales in places that had hardly seemed possible. In Orilla, Canada, where the thermometer goes away down around the 20 below zero mark, the dealer sold three Maxwells in December; this in spite of the cold weather and the fact that December is considered an impossible month in which to sell any kind of a car.

"If you will talk with the Maxwell dealer from any town, you will find that he will give you the same kind of information; sales throughout the year, regardless of the weather or the month. The people are buying Maxwell cars and buying them in greater quantities now than ever before, for the car has stood the public's test and the public are 'motor-wise.' They certainly go to look at all the cars that are announced, but when it comes to paying out their good money, they buy a car that has been tried and proven. If you do not believe it, look at the sales records of the Maxwell Company; over 40,000 cars since their announcement. Adv.

CHARLES A. GRADY DIES

Prominent Politician and Clubman Succumbs at Home in Marietta

Word of the death of Charles A. Grady, a prominent politician and clubman of Central Pennsylvania, who died at his home in Marietta at 8 o'clock last evening, was received in this city by Fred B. Aldinger, of the Plaza hotel. Although Mr. Grady had never held public office, yet he has been identified in political circles for the last twenty years. He was president of the Wild Cat Falls club, of which many Harrisburgers are members. His physician, Dr. Ross Swartz, of this city, was at his bedside at the time of his death. Mr. Grady was the representative of a large furniture company and had recently placed a large order for the State Capitol. He was 46 years of age and is survived by his widow.

A Letter From Mr. Chandler

Andrew Redmond, Harrisburg

Dear Mr. Redmond.

We are not surprised to learn that you heard some people express doubts as to whether the Chandler selling for \$1295 is the real Chandler, the same car that has been selling for \$1595. We get the same kind of reports from all over the country. But at the same time we are getting such a quantity of orders that we are convinced thousands of people are taking the trouble to find out for themselves that it is the same car.

It isn't strange, at all, that there are some doubters. It does seem too good to be true. I recall that you had some doubts, too, at first. It is difficult, indeed, to realize the progress that has come in the automobile industry in the past two years. You remember what a sensation the Chandler Light Six was at \$1785 two years ago. And again last year, when the car had been beautifully refined, and perfected in every detail, at \$1595. Is it any wonder that people should marvel at the \$1295 price?

The fact remains—you know it, and we know it, and anyone else can easily convince himself of it—that the Chandler at \$1295 is the identical model that set the quality standard for light sixes and sold for \$1595. We are standing absolutely pat on this model. We haven't changed a single part or feature or material, and we won't. This is our car for the year—and doubtless for years to come—and \$1295 is the price.

The people who come into your store and examine the Chandler, and who go out and drive it, or ride in it, are convinced; and we won't worry about those folks who doubt without investigating. I feel pretty sure that every man who thinks of spending more than \$1000 for an automobile is, at least, going to look at the Chandler. And if he does,—well, we will be satisfied with his decision.

The factory is breaking all our past production records and the big new building is being rushed through to completion.

Very truly, F. C. CHANDLER

President Chandler Motor Car Co.

Come See the Chandler Now

Bosch Magneto, Gray & Davis Separate Unit Electric Starting and Lighting System, Enclosed Silent Chains for driving motor shafts, Bosch Spark Plugs, Mayo Genuine Mercedes Type Radiator, cast aluminum motor base extending from frame to frame, Worm-Bevel Rear Axle, Rayfield Carburetor, Imported Annular Ball Bearings, Genuine hand-buffed leather (not split leather or machine-buffed), pure strand-line body, Goide patent one-man top, with Jiffy Curtains, complete incidental equipment, and the MARVELOUS CHANDLER MOTOR, built in the Chandler factory.

ANDREW REDMOND

Third and Boyd Streets

CHANDLER MOTOR CAR COMPANY, Manufacturers, Cleveland, Ohio

Harrisburg, Pa.

When in trouble on the road, phone us—Bell Phone 1710—and we will tow you in free of charge.

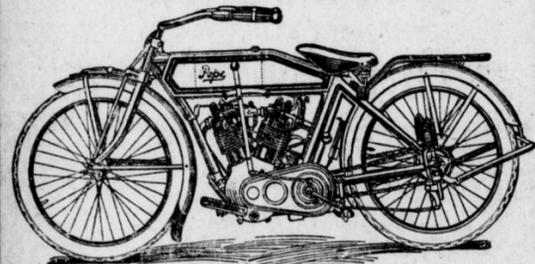
We Repair and Remodel Automobiles of every make. All work guaranteed. Let us estimate on your repairs.

Auto Transportation Machine Shop

No. 5 North Cameron St., Harrisburg, Pa.

POPE The Motorcycle With Unequaled Comfort

Guaranteed 15 4-10 H. P.



The Model R. 15 has a larger roller chain than any other machine. Construction conforms to most advanced ideals. It is like traveling in a Pullman railroad car to ride a Pope.

See me to-day and to-night at the Motorcycle Show, or anytime at my store.

CHESTER B. SMITH

Pope Motorcycles and Bicycles 1815 North Third Street Harrisburg, Pa.



From \$40 to \$60 of our profits—is what every retail buyer of a Ford will get, if we sell and deliver 300,000 new Fords between August 1, 1914, and August 1, 1915.

And the Ford is surely the most useful motor car made, as it fits into the demands of all lines of human life. Is low in price and costs less than two cents a mile to operate and maintain.

Runabout \$465; Touring Car \$515; Town Car \$715; Compleat \$775; Sedan \$1000, in the United States of America only. All cars sold fully equipped delivered. On display and sale at

FORD SALES CO., SOUTH CAMERON ST.

The Auto Show Kelker Street Hall.

BOWMAN'S TIRE DEPT. IS NOW IN THE NEW LOCATION

Few auto supply houses can boast of making such rapid strides in building up a huge business and serving the public in a satisfactory manner as this hustling department store has made.

From the time of the first announcement calling attention to "A Tire and Accessory Department," which was newly opened, remarks have been going the rounds about the fine stocks of tires—all guaranteed makes—and their willingness to give the best service possible.

One of the main features that characterizes this department is their offer to meet all emergencies in case of a breakdown or other misfortune to patrons, no matter where they may be. Time and again a hurry call was received from out in the country, and immediately a machine was dispatched to the scene to give necessary assistance.

The Tire and Accessory Department now occupies a new location—just off the elevators on the third floor—just a minute from the street, and that minute spent in reaching this department has repaid many a purchaser in the satisfaction they received, both as to price and accommodation.

While they feature splendid makes, such as Kelly-Springfield, Goodyear, Nassau and Capital tires, they make a feature of low prices, and ask you to investigate them. Adv.

White Wyandotte Club Booklet A booklet devoted especially to White Wyandottes chickens, has just been issued by Samuel C. Bobbie, of New Cumberland, secretary and treasurer of the White Wyandotte Club. In the book is explained the character

of the organization, showing that the members are residents of nearly all the States in the Union. The minutes of the last convention here, the constitution and by-laws and valuable other data is included.

Big Improvements at Hershey Hershey, March 13.—The coming year promises to be the most important year the Hershey Improvement Company has known. General Manager James D. Leitcher has many inquiries and is engaged on new enterprises. Of course the tabernacle is the biggest of these. Work on that is proceeding finely, and the present hull is due to waiting for the steel which is promised for the first of April.

Auto Gloves \$1.50 TO \$5.00 FERRY'S THIRD AND WALNUT STS.

American Dry Powder Fire Extinguisher. Tested—Tried and Proven The effect of the powder thrown upon a fire is almost incredible.

EBY CHEMICAL COMPANY Manufacturing Chemists and Physician Supplies 23 S. FOURTH ST., HARRISBURG, PA.

VULCANIZING EXPERT WORK ONLY 1451 Zarker Street Sterling Auto Tire Co.

M'NICHOL FAVORS SPEED

Says He Believes Governor's Legislation Can Be Acted on by May 6 Philadelphia Republican legislative leaders in Philadelphia yesterday declared their readiness to carry out the promises made in the Republican platform. The Philadelphia "Record" says:

"Senators McNichol and Vore yesterday declared themselves favorable to the redemption of the Republican platform pledges. Their comments were regarded as unusually significant, in view of the reports in political circles that Governor Brumbaugh is planning a call for an extra session should the present Legislature fail to redeem the party pledges. The House has already set May 6 as the date for final business, and the resolution to that effect now awaits the pleasure of the Senate.

"The platform legislation must be enacted before adjournment," declared Senator McNichol. "The time fixed by the House is about the right time for adjournment, provided the Governor's legislation has all been acted upon by that time," stated Senator Vore. "In fact, I would be willing to see the Legislature quit even earlier, provided we can get through with our business. In order that this may be accomplished, I believe we ought to stay in Harrisburg at least five days a week if necessary to clean up the work. As far as I am concerned, I am going to use my best efforts to expedite the important legislation."

W. C. T. U. Holds Meeting The regular meeting of the East Harrisburg Women's Christian Temperance Union, was held in the Fourth Reformed church, Sixteenth and Market streets, last evening. The president Mrs. Charles M. Spahr, announced that

Perry county had gone dry, which was the cause of much favorable comment among the members. Discourses on current events and addresses by past superintendents constituted the program of the evening. Five new members were taken into the organization.

STATUS OF THE POSTOFFICE

Pennock & Co. May Be Permitted to Complete Work on Extension

It is thought by those familiar with proceedings under similar circumstances that Pennock & Co., contractors for the extension of the postoffice building, work on which has been halted since the firm went into a receiver's hands, will be permitted to complete the contract under the receivership, and that the government will not take the contract away or undertake to finish it itself or place it in the hands of another contracting firm.

Usually when the government takes a contract from the hands of a firm engaged in doing the work it serves eight days' notice that it has assumed charge and that the contractor must vacate the premises.

No such notice has been served on Pennock & Co by the government, and this is taken here to mean that the firm will be permitted to finish the job. Postmaster Sites has received no word from the Treasury Department concerning what it is intended to do, but believes the work will go ahead under Pennock & Co.

Miller Tires 1451 Zarker Street Sterling Auto Tire Co.