Victories In IM Wrestling In Intramural Play Six traternities and six inde-

By MIKE MAXWELL

Kappa Sigma scored three victories, two falls and a decision, while losing their fourth match to head Intramural wrestling last night at Recreation Hall.

The two falls were accomplished by Dick Berkley in the 135-pound class over Theta Delta Chi's Ken Gibble at 2:35 and 15-8. Alpha Chi Rho lossed and 155-pounder Ron Goodling over Bob Peck, Theta Xi, in one minute of the second period.

Rowland Wilkinson scored Kappa Sigma and six independent volleyball teams scored wednesday night on the pendent volleyball teams scored wednesday night on the Recreation Hall floor.

Beta Theta Pi defeated Sigma Alpha Chi Sigma Chi was paced by the Sigma Chi was paced by the high scoring of Ed Lynan and was high for the winners.

Chi Sigma tripped Alpha Gamma Triangle, 4-0. Lynam posted a 226 losing the first match and blasted single game score and Halterman Delta Theta Sigma, 3-1. Dennis had a 528 three game series.

Theta Delta Chi was paced by the Sigma Chi was paced by the Si

Rowland Wilkinson scored Kappa Sig's only decision when he went the limit against Alpha Zeta's Martin Lieb, winning 9-2 in the 145-pound class. Wilkinson won on two predicaments, two reversals, a takedowh, and riding lime.

Theta Delta Chi won over Acacia, 15-6 and 15-1. Sigma Alpha Epsilon defeated Sigma Tau Gamma, 15-12, 12-15, and 15-6.

Pollock 4 scored a 15-3 and 15-3 win over the Nittany Tigers. Nitroceptations of the product of the Nittany Tigers. Nitroceptation of the second page eight)

Norman Only Loser
Allen Norman, 165 pounds, was
Kappa Sigma's only loser. He lost on a 3-0 decision to Louis Tronzo, Phi Gamma Delta. Norman was the victim of a takedown and a

time advantage.
New IFC President James Hart, Acacia, came through again for the second time this week and Layman, Alpha Chi Sigma, in the 135-pound division.

The fastest fall of the night was recorded by Jim Helman Sigma.

recorded by Jim Holmes, Sigma Chi, when he pinned Phi Gamma Delta's Bill Detterer in 45 seconds of the first period in a heavy-weight match.

DU Wins Two

Delta Upsilon came through in two of their three entries last night. Bill Griffin, wrestling in the 155-pound class, pinned Bob Mullen in 1:28 of the third period. The other DU victory came by virtue of a forfeit. Homer Hilner won over Bill Kirsch, Phi Kappa, in the 165-pound division.

After scoring an early take-down in the 121-pound division, Lambda Chi Alpha's Chuck Zendt pined Delta Theta Sigma's Ron Roberts in 1:11 of the first period. By virtue of a referee's decision,

Jim Riley, Sigma Phi Epsilon, won over Delta Upsilon's Al Barth at 135-pounds. Riley scored a takedown and an escape for three points while Barth worked in a reverse and a time advantage

in a reverse and a time advantage for the same number of points.

Webb Wins 2nd

Tom Webb, Chi Phi, scored a 3-1 decision and his second of the tourney over Ed Rhoads, Theta Delta Chi, at 147 pounds.

After leading 7-3 in the second period, Alpha Sigma Phi's Bill Wehmer scored a fall over John Tullar. Delta Sigma Phi, in 1:30

Tullar, Delta Sigma Phi, in 1:30 of the second period in a heavy-

In other action Sam Moore



State College, Pa.

"THE PRIOR CLAIM"

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"What's it like to work for a big, ex-

panding company like IBM? What

would I be asked to do? Would I get

ahead fast?" These were some of the

questions that filled Bob Everett's

mind as he faced up to the big prob-

lem, "How can I put my M.B.A.

Bob came directly to IBM from

Cornell in July, 1955, with an M.B.A.

in finance. He was immediately as-

signed, with twenty-nine other

M.B.A.'s, to a Business Adminis-

tration training program. This six

months' program comprised general

orientation in the entire IBM organi-

zation, a six weeks' field trip to the

Developing a new system Syracuse branch office and several

months at the Poughkeepsie manufacturing facilities. There he gained a

functional knowledge of IBM ma-

chines, particularly the 700 series of

His training completed by January,

1956, Bob was assigned to the Methods

Department as a Methods Analyst at

IBM World Headquarters in New

York City. Here, with the cooperation

of operating department personnel, he

worked on the development of systems

and procedures for the various Divi-

sion areas. In addition to normal

methods techniques used in develop-

ing systems and procedures, he studied

these projects in terms of possible

machine application for either IBM

high-speed giant computers or con-

ventional accounting equipment. One

project was the study of the Machine

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"What's it like to be in

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Two years ago, Robert Everett asked himself this question. Today, as-Administrative Assistant to the Divisional Controller, Bob reviews his experience at IBM and gives some pointers that may be helpful to you in taking the first, most important step in your business career.



Filtering out the "hot" projects Promoted the same year

By December of the same year, Bob was promoted to his present job-Administrative Assistant to the Controller of the Data Processing Division. "The first function of an Administrative Assistant," says Bob, "is to filter out the 'hot' projects from those that can be handled later. You follow through on projects assigned by the controller and keep



Keeping the boss posted

him posted on their progress." Bob's new position affords a pleasant diversification of work: charting divisional responsibilities of the controller's function ... plans for decentralization ... costs of regionalization ... summarizing key financial and statistical information for presentation to top man-

Bob points out that there are many areas in Business Administration at IBM for men with an M.B.A. or a B.S. in accounting: corporate, general, and factory accounting; internal audit; methods; payroll and taxes. Administrative and management positions constantly open up at World Headquarters, IBM's 188 branch effices, many plants and laboratories.

Why Bob picked iBM

Bob made a careful study of existing opportunities before selecting IBM for his career. He had a dozen campus interviews; took nine company tours. IBM's M.B.A. program interested him-because, as he says, "It gave me a chance to review the entire company before starting an actual line assignment." He was intrigued by the increasing use of data processing equipment in finance and he knew that IBM was a leader in this field. Salary-wise, he found IBM better than many, but it was company growth potential that motivated his choice. "Opportunity certainly exists



"Opportunity certainly exists at IBM"

at IBM," he says. "Growth factors alone will account for many new executive positions. A second factor is the trend toward decentralization, which also creates new jobs. These factors, plus IBM's 'promote-from-within' policy, add up to real opportunity."

IBM hopes that this message will help to give you some idea of what it's like to be in Business Administration at IBM. There are equal opportunities for E.E.'s, M.E.'s, physicists, mathematicians and Liberal Arts majors in IBM's many divisions-Research, Product Development, Manufacturing Engineering, Sales and Sales Assistance. Why not drop in and discuss IBM with your Placement Director? He can supply our latest brochure and tell you when IBM will next interview on your campus. Meanwhile, our Manager of College Relations, Mr. P. H. Bradley, will be happy to answer your questions. Write him at IBM, Room 10001. 590 Madison Ave., New York 22, N. Y.

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