

It looms up large in their lives

The telephone has a big phace in the dailv lives lion Bell telephones in the last five years. In of most people today, but its place will be even the same penod they have been instumental bigger tomorrow.
Its importance has been fostered by the work of men in all phases of the telephone busmess and no little part has been tuken by those engaged in selling. They have helped to effect For men with a leaning toward s.les pro-

## BELL SYSTEM



