

nearly all to pay the notes we had negotiated in order to pay the old bills. In other words, instead of having \$2200.00 to start with last fall we had less than \$1000.00 and enough old bills appeared during the fall to materially reduce this sum

What departments had run behind prior to that time I am unable to tell, suffice it to say that some of them did, and as the Association would not care to repudiate its debts there was nothing to do but pay them at the sacrifice of funds that should have been for use this year.

It would have been possible to have paid the entire indebtedness this year, but as the system is new and it always requires time to adapt an old system to new methods it has been the sense of the Advisory Committee that the changes be made gradually, so that there may be fewer misunderstandings of the real motive of the new system.

And let me say right here that from the short observation I have been able to make of the situation there is no reason why, under conditions such as have existed since last September, your Association should not be able to maintain its athletics on a par with that of any other institution in the country and still clear a thousand or more dollars every year. The trouble appears to have been in the past that there was no one who knew exactly what bills had been contracted and, a consequence, the Association was living beyond its income. There seems to have been a general disposition to go ahead without thought of how the bills were to be paid. I write this to you not in disparagement of anyone who has been in authority in the past, but merely to illustrate the effects of a lack of proper organization in your business affairs. When brought face to face with this condition of your finances in September, Mr. Postlethwaite, your football

manager, very promptly signified his willingness to co operate with me in the effort to bring about certain economies that worked no hardship, yet saved considerable money for your Association. It will scarcely seem credible, yet his bills for supplies for the team were only a little more than half of what they had been the year previous and you must admit that the team was splendidly equipped last fall. This was all due to his care in enforcing a little system whereby petty eco-



P. B. POSTLETHWAITE  
Football Manager, 1908

nomies were made. He gave the team the best and most expensive training table that State had ever known, and the best and most expensive coaching, and brought it through the season with a record of which you will ever be proud, and I am only sorry that a few unforeseen expenses have made it impossible for him to complete the season with the unequalled record of not having used a cent of the student assessment allowance for his Department. As it is if all the board bills due the association are paid he will have consumed only \$316.51 of that allowance.

It is such managerial ability as Mr. Postlethwaite's that is going to put your Association on a footing

with other colleges that I might mention that have been able to build Athletic Club houses and other memorials that will be lasting. That is, if the student body grasps the situation as it should. You can help more than you imagine. And that is the principal reason that the Advisory Committee wants you to know every detail of your business affairs. There is no reason why you should subscribe money to maintain a branch of athletics and then permit any of the men participating in that branch to be careless, negligent or improvident of the supplies your money furnishes; there is no reason why you as a student body should not ferret out the men or boys who have robbed your track house repeatedly and bring them into a court of justice. There is no reason why you should not inculcate such a spirit of enthusiasm for the letter and cheers of your body that any athlete you have should be inspired by that, rather than by the quality of the clothes he wears while contesting. I do not mean that he should not have the best, for the best is none too good, but *only when you can afford it*. The athlete who is in the games only for "what is in it" is not worthy the name and is not worthy to wear the blue and white. If it is only the sweater, the banquet or the trips that spurs him to his best endeavor he is far better away from the College. If the student body takes this view of the situation and causes such a sentiment to permeate the entire institution athletics will always be pure and there will be no demands nor dissatisfaction because the Association has not provided more than it can afford.

This is not intended as a lecture. It is merely an expression of what your Advisory Committee hopes to accomplish with your assistance. That it will be accomplished is certain. The fact that so much has