

**New Industrial Construction Becomes Big Steel Trade Factor**

New York, Dec. 18.—New industrial construction is more and more a factor in the demand upon iron

and steel works, according to the Iron Age to-day. Metal-working manufacturers are beginning a program of expansion which promises to equal the remarkable development of the automotive industries this year. A locomotive company has appropriated several million dollars for additions and new equipment, and an electric company has

bought one new plant and is building another. These are but examples of the new work that is going on or being planned for in many lines. Orders for machine tools running into hundreds of thousands of dollars have not been infrequent, and one company is now in the market for about 200 machines. The demand upon the machinery

trade has been so great that the fear felt early in the year, of the resales of machine tools used in war work, has quite disappeared. And this week Washington reports the sale to France of \$25,000,000 worth of tools from the Government surplus in this country, payment being in 10-year bonds of the French Government.

**French to Purchase Marine Engines Here**

Chicago, Dec. 18.—American speed evidenced during the war has proved contagious in France, in respect to both land and water, and the slow methods of pre-war days have gone forever.

Emmanuel Pironneau, an eminent consulting engineer of France, has come to this country to represent large interests in the purchase of supplies, and has just visited Chicago, to negotiate the purchase of large quantities of oil-burning marine engines, to be used on fishing boats along the coast of France,

and for pleasure craft. The fishing boats before the war were almost all sailing vessels, with an occasional steamer. But when the swarm of American destroyers and the little "wasps of the sea" got into action they taught the French fishermen a great lesson at the same time they were teaching a more severe lesson to the Huns.

Get the Genuine and Avoid Waste

**Morgan's SAPOLIO**

Scouring Soap

Economy in Every Cake

Shop During the Morning Hours

**KAUFMAN'S**  
UNDERSELLING STORE

A Christmas Service of Excellence

Friday—A Day of **BETTER VALUES**

This store's prices are a moral protest in unmistakable terms against the high cost of necessities. We always invite comparisons of value and prices. We are stocked completely and disregard the present wholesale cost. **WE BUY FOR LESS AND SELL THE SAME WAY.**

*A Very Rare Economy Event Just in Time for Xmas Gift Giving*



Over 150 Women's and Misses' \$35 to \$40 Coats **\$25.00**

**ALL WOOL SILVERTONE COATS**

Full lined with high Lustre Venetian, have large Sealine fur collars in colors of brown reindeer, navy taupe and copen, and in sizes 16 to 46; actually worth \$35.00 to \$40.00.

ONLY SIX OF TWENTY STYLES ARE PIC-

TURED—Colors are given and materials stated; this tells the complete story with exception that we are very fortunate in securing this wonderful assortment of pretty coats and we believe that our customers will appreciate the rare values and buy at this opportunity to save considerable. **COME EARLY FOR BEST CHOOSING.**

(Second Floor)

**We Have Grouped for Men, 3 Big Groups of Shirts**

**Lot No. 1, at \$4.89**

Consists of fine fibre Silk Shirts in the very newest patterns and colorings; all sizes, and worth up to \$6.98, boxed.

**Lot No. 2, at \$2.39**

Beautiful Madras Shirts in very dainty colorings and pretty patterns; shirts that ordinarily sell at much higher prices; all sizes; boxed.

**Lot No. 3, at \$1.79**

Pretty Percale and Madras Shirts in all wanted sizes and in the most desirable colorings and patterns shown this season; very special.

(Main Floor)

**700 Fine Blouses \$2.85**

Late Winter and new Spring models consisting of very fine Voiles and fine Jap Silk. A large assortment of choice styles to pick from, prettily trimmed with dainty laces, all individually packed in holiday boxes.



**Kerchiefs**

Women's Crepe de Chine Kerchiefs, 25c

They are hemstitched and one corner embroidered; come in assorted colors.

Women's Linen Kerchiefs 29c to 59c

Beautiful hemstitched kerchiefs; one corner embroidered in the very newest patterns. Very special.

Women's Kerchiefs 25c

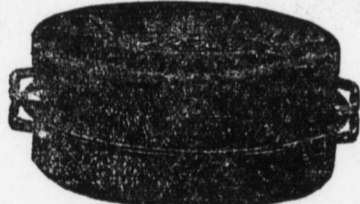
Hemstitched linen kerchiefs of very fine quality; limited number; very special.

Children's Boxed Kerchiefs, 39c

Three in a box; novelty embroidered in one corner; very special—2 in box for 25c.

**Friday in the Bargain Basement**

JUST 75 SELF-BASTING ROASTERS **\$1.98**



A special purchase brings to us just in time for Christmas selling THESE "CELEBRATED PERFECT (self-basting) COVERED ENAMELED ROASTERS." Oval shape; self-basting; will hold large turkey. Big size, 18 inches.

On Sale Friday at **\$1.98**

**Oven Glassware for Baking**

- Pie Plates 48c
- Round Cake Dishes 59c
- Round Casseroles 98c, \$1.69 and \$1.98
- Oval Casseroles 98c to \$1.48
- Square Cake Dishes 85c
- Egg Shirrers 39c

Nickel-Plated Casseroles \$1.69

Card Tables \$1.98

Mahogany Serving Trays, \$1.69 to \$2.95

Baby Blankets 98c and \$1.39

Only a few more days and Santa will say Good-bye.

**TOYLAND IN BASEMENT**

Hundreds, yes thousands of boys and girls have paid their annual visit to this great toyland where dreams are made come true—parents who have neglected to provide for the little one's needs will find many wanted articles "all gone" if they don't HURRY. We can still provide many of the little items so necessary to bring that joy which should predominate the home on Christmas morn.

**BUT DON'T WAIT ANOTHER MINUTE COME IN TODAY**

**Pretty Gift Things**

112 Silk Camisoles \$1.19

All extra good quality silk in flesh color; all are neatly trimmed with laces and ribbons; sizes 38 to 46; special.

88 Crepe de Chine Chemises \$3.89

These come in flesh color and are being offered at less than cost of material; all lace trimmed styles; all sizes; special.

600 Women's Choice Under Muslins, \$1.89

You can choose from fine white gowns, chemises, petticoats, etc., all prettily trimmed with dainty laces and embroidery; this lot includes garments worth up to \$3.00.

**A BIG SHIPMENT OF GIRLS' RAIN CAPES AND RAIN COATS**

These will make an ideal gift for any little girl and one that will be appreciated. RAIN CAPES come in navy, red and tan, and in sizes 8 to 14 years. Specially priced at,

**\$2.50, \$2.95, \$3.50 and \$4.75**

**THE RAIN COATS**

Very serviceable and have hats to match. They come in tan and navy blue, and in sizes for girls up to 18 years. Special at,

**\$5.95, \$6.95, and \$7.95**

(Second Floor)

**GLOVES**

Women's Cham-oisette Gloves \$1.25

A gauntlet Cham-oisette Glove with strap wrist and three rows of self embroidery. Comes in grey, tan and pongee.

Women's Leath-ette Gloves \$1.95

This is a Gauntlet Glove with strap wrist with three rows of embroidery. Comes in white, grey or tan; special.

Washable Kid Gloves \$2.25

A medium weight kid glove with 3 rows of self-color embroidery; one-clasp glove in grey or brown; very special.

(Main Floor)

Women's Cotton Hose 59c

Fine cotton hose of the popular Gordon make; double soles and heels and good garter tops; black and brown.

Women's Silk Lisle Hose \$1.48

Full fashioned silk lisle hose, with double soles and heels and garter tops; comes in black, brown and white.

128 Women's Long Flannelette Kimonos \$1.89

They come in neat floral patterns; a full cut and full length garment; a very durable gift; one that will be appreciated; special.

162 Infants Bathrobes \$1.38

Heavy flannelette bathrobes with hoods; neatly made; has silk cord; the ideal garment for after baby's bath; very special.

150 Women's Bathrobes \$3.88

Excellent garments in heavy durable and most desirable materials; all the newest color combinations and in the very prettiest patterns; an out of the ordinary value; special.

100 Silk Petticoats \$3.89

Beautiful silk taffeta and silk jersey petticoats selling at a price less than the manufacturer's of today; all new desirable colors and full sizes; very special.

350 White Tea Aprons 39c

Another choice lot; made of pretty lawns and fine organdies in various styles; all neatly trimmed with lace and embroidery; a most acceptable Christmas gift; special.

150 Pairs of Women's Silk Hose \$1.95

A full-fashioned thread silk hose with reinforced soles and heels; silk lisle garter tops; comes in black, navy and brown; selling Friday at a price less than we can replace them for; packed in neat box.

**Aluminum Ware**

The Gift that she will like

- Round Double Roasters \$1.39
- Double Boilers \$1.48 and \$1.75
- Preserving Kettles \$1.48 and \$1.98
- Windsor Kettles \$1.48 and \$1.98
- Tea Kettles, 8-qt. size \$2.99
- Sauce Pan Sets, 3 pieces \$1.19 and \$1.69