

Are You Still Trying to Sell that Property Without Advertising It? That Was the Fifty-Years-Ago Method

Deaths

KAUFFMAN—On Sunday evening, Nov. 23, 1919, Grace E. Kauffman died suddenly at her late home, 504 Hamilton street.

STONG—Miss Emma J. Strong, died Saturday evening, at the Harrisburg Hospital.

LOST AND FOUND

LOST—\$5 reward for the return of pocketbook lost in Regent theater early Saturday evening. Bell phone 46-3.

LOST—Pocketbook in Majestic theater Saturday afternoon containing \$28 and Regent theater early Saturday evening. Bell phone 46-3.

LOST—Ladies' purse on Friday evening about 11 o'clock in Westland, containing letters valuable only to owner. Reward. Call Bell phone 31-11.

LOST—On Friday evening pair nose glasses, shell rim, in post office on window of Regent theater. Reward if returned to 114 Washington St.

LOST—Watch on black ribbon from Forster to Maclay on Third St. on Maclay bridge at corner Cameron or Dauphin Sts. Initials W. E. D. Reward if returned 262 Forster St.

STRAYED from stable at 344 South Front St. Steelton, Thursday night, five Holstein cattle. Reward if returned to above address or call Dial 6258.

INSTRUCTIONS

INDIVIDUAL PROMOTION in Green Shortland. Typewriting, Bookkeeping, Penmanship, Arithmetic, etc. DAY AND NIGHT SCHOOL. OPEN ALL YEAR. Enter at any time. Bell 125. Dial 414 Washington St.

BECKLEY'S BUSINESS COLLEGE, 121 Market St. Chas. R. Beckley

PRIVATE or class teaching in Christian Spanish. Seventeen years experience in Puerto Rico. Diploma from New York Women's High School. Apply Mrs. Manuel Andujar, 332 Maclay Street. Bell phone 2504W.

NOTICE

WE play for parties, banquets and all private occasions. Zembra Mandolin Club, P. O. Box 623.

HELP WANTED—MALE

EXECUTIVES WANTED BIG SALARIES Reconstruction in American business demands qualified men of executive ability to take charge of expansion in American industries and business corporations. Write for booklet "THE KNACK OF MANAGEMENT" (Booklet on request)

Training in man-building, personal efficiency, market selling and administrative efficiency.

YOU CAN PREPARE

during your spare unproductive hours with a training linked up with actual business and under supervision of more than 50 successful American business experts. Write, call or phone Bell 3239.

LA SALLE EXTENSION UNIVERSITY, 26 N. 15th St. Harrisburg, Pa. Open Evenings

WANTED

FIRE BRICKLAYERS PIPE FITTERS OPEN HEARTH FURNACE MEN Apply

EMPLOYMENT BUREAU. MIDVALE STEEL AND ORDNANCE COMPANY. COATESVILLE WORKS. COATESVILLE, PA.

WANTED

CARPENTERS TRACK REPAIRMEN AND LABORERS FOR GENERAL PLANT WORK APPLY AT EMPLOYMENT OFFICE BETHLEHEM STEEL CO. STEELTON, PA.

WANTED

LEARN A trade and earn while you learn. Some of our students are making \$120 monthly while learning. We can place you. We teach aeroplane operating, piloting and construction. Let our mechanical instructor give you a geography or radio telephone. Write for particulars. Auto and Aeroplane Mechanical School, 25 North Cameron St. Harrisburg, Bell 1110. Dial 3065.

LAYEROUT wanted. First class man who can layout tanks, breechings, hoppers and structural work. Address New York Central, Iron Works Co., Inc., Hagerstown, Md.

WANTED—Two young men to learn stock and time keeping. Apply to W. O. Hickock Mfg. Co.

LEARN A trade and earn while you learn. Some of our students are making \$120 monthly while learning. We can place you. We teach aeroplane operating, piloting and construction. Let our mechanical instructor give you a geography or radio telephone. Write for particulars. Auto and Aeroplane Mechanical School, 25 North Cameron St. Harrisburg, Bell 1110. Dial 3065.

WANTED—Laborers and contractors. Apply Paxtang Quarries, Paxtang.

HELP WANTED—FEMALE

JOIN THE BELL FAMILY Several young women are needed to fill vacancies in our operating force.

WE OFFER THESE ADVANTAGES Good salary—periodic increases Permanent employment Opportunity for promotion Careful supervision Associates Meals served at cost Comfortable rest rooms Sickness benefits Apply to Miss Kline, Operators' Employment Department, 205 Walnut Street.

THE BELL TELEPHONE CO. OF PENNA.

SILK, SILK, SILK Silk Operators Good Learners If steady work is what you want and short day and best pay. Apply

SILK MILL, Cor. Second and North Sts.

WANTED—Girls to work in book-binding department, experience unnecessary. Apply Mr. Bernheisel.

THE TELEGRAPH PRINTING COMPANY, Cameron and State Sts.

WANTED—Assistant bookkeeper. Young lady to assist on books, preferably with knowledge of stenography. State salary desired. Address Box 6-121 care Telegraph

FOR SALE

NO. 2309 N. THIRD ST. A Desirable Cottage Ridge Residence Single 2 1/2-story dwelling; 8 rooms; bath, pantry and sewing room; gas and electric lights; hot water heat; front and side porches; combination coal and gas range; oak and maple floors, and other attractive features; two-story garage. IMMEDIATE POSSESSION.

NO. 437 BROAD ST. and NO. 411 HAY AVENUE, in Rear Good Business Location 2 1/2-story frame house on Broad street, and a 2-story frame house on Hay avenue. Lot 26x 125 ft. Price \$40,000.

Miller Brothers & Co. LOCUST AND COURT STS. REAL ESTATE INSURANCE SURETY BONDS Members Reg. Real Estate Board

HELP WANTED—MALE

IF YOU ARE TIRED OF MOVING AROUND FROM ONE JOB TO ANOTHER LOSING TIME AND MONEY

GOODYEAR OFFERS YOU PERMANENT WORK THE YEAR 'ROUND, EXCELLENT WORKING CONDITIONS AND A CHANCE TO EARN HIGHER RATES IN ACCORDANCE WITH YOUR ABILITY.

ALL AROUND MACHINISTS BORING MILLS BENCH AND FLOOR LARGE LATHES GENERAL REPAIRMAN BLACKSMITHS CARPENTERS SHEET METAL WORKERS

Apply in person or write at once to FACTORY EMPLOYMENT OFFICE THE GOODYEAR TIRE AND RUBBER COMPANY, AKRON, OHIO.

LABORERS Wanted for general work on plant. Permanent employment. Good wages. Apply in person or write in accordance with your ability.

APPLY EMPLOYMENT BUREAU CENTRAL IRON & STEEL CO.

WANTED ONE FIRST CLASS PLANNER HAND, THREE FIRST CLASS PATTERN MAKERS, THREE FIRST CLASS CORE MAKERS, STEADY WORK, GOOD WAGES.

TREADWELL ENGINEERING COMPANY, Easton, Pa.

WANTED STEADY PRESSMEN; good wages; plenty employment. Apply at once.

THE TELEGRAPH PRINTING CO. State and Cameron Sts.

WANTED Bright, energetic boy over 16 years of age for position as messenger. Chance for advancement. Apply Mr. Weirner, care Elliott-Fisher Co.

SHIPPING clerk and bread salesman. Apply between 9 a. m. and 1 p. m. Schmidt's Bakery.

FIRST class machinists and moulders. Lahanah Stone Machine Co., Hollidaysburg, Pa.

WANTED—Boy over 16 years to make himself useful in manufacturing business. \$10 per week to start. Bring references. Apply 250 Hummel Street.

WANTED—Night countermen. Apply Herman's Restaurant, 1254 Market Street.

WANTED—The services of a young man, 18 years of age or over, excellent opportunity for an energetic hustler. Must be willing to work. Apply at George W. Eberly Sporting Goods, Market Square.

SINGLE man over 21 years of age for office work. Experience necessary. Excellent opportunity for the right man. State salary expected. Address L-7126 care Telegraph.

LAYEROUT wanted. First class man who can layout tanks, breechings, hoppers and structural work. Address New York Central, Iron Works Co., Inc., Hagerstown, Md.

WANTED—Two young men to learn stock and time keeping. Apply to W. O. Hickock Mfg. Co.

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WANTED—Laborers and contractors. Apply Paxtang Quarries, Paxtang.

HELP WANTED—FEMALE

ART NEEDLEWORK DEMONSTRATOR WANTED Harrisburg store requires the services of an experienced demonstrator, capable of teaching all the new stitches in confidence, for interview. Permanent position and good salary to right party. Address in confidence, for interview, Box R-8132 care of Telegraph.

WANTED—A stenographer, one familiar with figures, Apply Grand Union Tea Co., 208 North Second St.

WANTED—Smart girl over 21 for checkroom Penn-Harris Hotel. Apply after 5 p. m.

GIRLS over 18 years old wanted to work in Hon-Ton potato chip factory, Holly and Carlisle Sts.

WANTED—Young lady. No experience necessary. Good work. State age and salary desired. Address Box L-7520 care Telegraph.

EXPERIENCED loopers and finishers wanted. Apply Harris Hosery Co., cor. Calder and Third Sts.

WANTED—Girls to learn how to make paper boxes. Apply Penn-Harris Paper Box, 103 N. Cameron St.

WANTED—Experienced woman for general housework must sleep at night. Call Bell 6222 or 1017 North Front St., second floor apartment.

WANTED—Reliable girl or woman to assist with general housework. Apply 1 North Harrisburg St., Steelton.

WANTED—Girl or middle aged woman to make herself generally useful around restaurant. Apply in person or write to Colona Restaurant, Enola, or Dial 3654.

WANTED—Middle aged white woman of good habits to care for two small children. No extra work. Good wages. Call Bell 3474 care Telegraph.

WANTED—Experienced girls on paper box work. Apply Penn-Harris Paper Box, 103 N. Cameron St.

WANTED Press feeders at once, experienced, private but not necessary. The Telegraph Printing Company, Cameron and State Streets, Harrisburg, Pa.

SALESMEN WANTED Write for list of openings and full particulars \$25,000 to \$100,000 yearly. Big demand for men. Experienced or inexperienced. City or travel. National Salesmen's Tr. Ass'n., Dept. 603, Chicago.

WANTED—Live man with Ford to demonstrate and sell the J. C. M. Accelelator. Liberal proposition. J. C. Mewshaw, 17 St. Exch. Bldg., Baltimore, Md.

EXPERIENCED chauffeur wants position in private family. Address William A. Meyer, 512 W. 4th St., Pa.

WANTED—Reliable colored woman desires day of any kind. Call or address, 424 Reily St. Bell 2401V.

MAN and wife, white, wants position as chauffeur and houseman, cook, or traveling. National Salesmen's Tr. Ass'n., Dept. 603, Chicago.

WANTED—A practical nurse desires position in private family. Address 1600 Green St.

NEWLY furnished room with private entrance and bathroom, centrally located, gentlemen only. Bell 4620R.

ENTIRE third floor, two furnished rooms and private bath, suitable for light housekeeping, or otherwise; refined neighborhood; all modern conveniences; use of phone, 815 North 14th Street.

FOR RENT—Two furnished rooms, two young women preferred, all conveniences, use of phone. Apply 1619 Derry St. Bell phone 1563J.

COMFORTABLE furnished room for gentleman, centrally located, near 12th and Market. Phone 5277J.

FOR RENT—Two unfurnished rooms for respectable employed woman preferred; use of bath and phone. Apply 514 Emerald St. or Bell 5713J.

FOR RENT—Two rooms, electric light and water, strictly private. \$13 per month. No children. Apply 324 South Third St.

SELECT accommodations for one or two in private family, references. Bell phone 624. Dial 4567.

FOR RENT—Three unfurnished rooms on second floor for light housekeeping; use of bath. Call Bell 234V.

FOR RENT—Two completely furnished rooms for light housekeeping, hot water and sink in kitchen. Apply 548 Woodbine St.

NICELY furnished, clean, warm rooms, \$2.50 per week and up. 142 South Third St.

ROOMS WANTED YOUNG couple want one or two furnished rooms with private bath. Address Box D-1787 care Telegraph

APARTMENTS FOR RENT FOR RENT—Three-room apartment with storage room on Market street. Rent \$18. Immediate possession. Apply 41 N. 16th St.

FURNISHED apartment or small house wanted by refined young couple with moderate means. Must have same by December 1. State particulars. Address Box Y-8264 care Telegraph.

WANTED—A furnished apartment of three rooms suitable for light housekeeping with all conveniences, by a refined couple with no children. Can furnish best of references. Box H-7122 care Telegraph.

THE TELEGRAPH PRINTING COMPANY, Cameron and State Sts.

WANTED—Assistant bookkeeper. Young lady to assist on books, preferably with knowledge of stenography. State salary desired. Address Box 6-121 care Telegraph

FOR SALE—On easy terms, 1003 Berryhill; 1212 and 1214 Berryhill; 1624 Penn street; 1624 and 1625 North seventh St.; 2304 and 2361 Prospect St. All improvements, must be seen to be appreciated. Apply Irvin Johnson, 2111 Swartz St. Bell phone 1892J.

FOR SALE—A desirable home at 245 E. 12th St., also properties valued from \$1,000 to \$7,000. Inquire of Mrs. Anna M. Alteman, 245 E. 12th St., or J. Grant Koons, 401 S. 13th St., Harrisburg. Bell phone.

FOR SALE—We will exchange for other property, one 3-story brick, 9 rooms, all conveniences, room for garage in rear, located on Sixth St. between Peffer and Maclay. Call Bell 5687.

FOR SALE—Market St., Camp Hill, 2 1/2-story brick house; all conveniences, front and side porches, front porch, modern home. Address Box R-754 care Telegraph.

VACANT house for sale; 6 rooms and finished attic. Possession at once. Price \$1200. Durand & Ferber, 157 Chestnut St. near Front.

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YOU PLAN TO OWN YOUR own home, of course. That is the plan that forms, at some time, in the mind of about every man who desires to "belong" in his community. Your plan will take definite shape when you begin to investigate advertised offers of property. You'll learn much through this method—learn comparative values, learn neighborhoods. Date your interests in real estate ads from to-day.

FOR SALE Oyster Point Ave., Camp Hill, 8-room dwelling; all improvements; lot 12x130. Price \$3800.

Ninth St., New Cumberland, double frame dwelling; good condition; all improvements, price, each \$3000.

2626 North Fifth St., apartment building containing three modern apartments, each with bath and each a good investment.

1709 Market St., 9 room brick dwelling; elegant condition, gas, electric light, steam heat, lot 34x90, price \$2500.

Seven-room dwelling with two acres of ground, located in Shiremanstown. Price \$5000.

1939 Swatara St., 6 room brick dwelling, all improvements, price \$2500.

Exceptionally attractive suburban property located on the highest point in Washington Heights; lot 15x32x35, 30 bearing fruit trees, elegant shrubbery. Price \$4500.

1811 Zarker St., 2-story brick dwelling, good condition, price \$2999.

Vacant property on Bowman Ave., Camp Hill, large lot, steam heat, very attractive. Price \$4500.

BRINTON-PACKER CO., Second and Walnut Streets

FOR SALE 1618 Penn St., brick, \$3600. 1843 N. 4th St., brick, \$2900. 1818 Park St., brick, \$3000. 2127 N. Sixth St., brick, \$3100. 820 E. 12th St., frame, \$1900. Easy payments.

FOR SALE—BRICK house, 403 Hummel avenue, Lemoyne; all improvements; fine large porch; price \$4300. Inquire 300 Hummel ave., Lemoyne.

HOFFER ST., 2907—NOW VACANT, for sale; brick and stone semi-bungalow, seven rooms and bath; hot water heat; other improvements. Bell Realty Co., Bergher Bldg.

VACANT HOUSE FOR SALE—No. 628 N. 12th street, 3-story dwelling, exterior and interior recently painted; all rooms papered and equipped in good order. Call Bell 5244.

NEW HOUSES ON DERRY ST.—All most complete; open for inspection; 2418 Derry, brick, 2-story, exterior and interior recently painted; price and particulars from Bell Realty Co., Bergher Bldg. Both houses on Derry St.

NOW VACANT—Several desirable properties for sale; do not postpone inspecting these houses; well located, modern and priced for quick sale. Bell Realty Co., Bergher Bldg.

IMMEDIATE POSSESSION—Of a brick house with seven rooms and bath, and all other improvements; 2127 North Front St., Bell Realty Co., Bergher Bldg.

\$4500 WILL PURCHASE a brick property on Park street; all improvements; drive alley in rear. Bell Realty Co., Bergher Bldg.

PAXTANG—Several desirable properties for sale; three corner properties; good locations and prices reduced; call Bell Realty Co., Bergher Bldg.

A new modern, 6-room house located on a lot 50x175 feet midway between Swatara Station and Hooker's Hill, Pa. The house is equipped with a good steam heating system, large bath and a partially equipped kitchen. A good sized garden in good condition adjoins a well-graded lawn. Call Bell 2244.

FOR RENT—Furnished suite rooms adjoining bath, for gentlemen, references. Apply 219 Pine St.

FOR RENT—Furnished room with private entrance and bathroom, centrally located, gentlemen only. Bell 4620R.

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REAL ESTATE FOR SALE

FOR SALE—Three fine up-to-date residences with all modern improvements, in the best residential block of North Third street, with garages in the rear. Possession of one can be given when title to property is taken. Terms to suit buyer.

Eleven properties which yield a good income with 200 feet of ground on each section. Seven on 13th street, with P. R. R. in rear, suitable for a large manufacturing plant which needs railroad facilities.

The well known Fritchey farm near Langestown, with fifteen buildings, 1000 ft. north, 1000 ft. east, 1000 ft. west, with P. R. R. in rear, suitable for a large manufacturing plant which needs railroad facilities.

The well known Fritchey farm near Langestown, with fifteen buildings, 1000 ft. north, 1000 ft. east, 1000 ft. west, with P. R. R. in rear, suitable for a large manufacturing plant which needs railroad facilities.

FOR SALE—A 2-story brick, all imp., vacant, \$3000. 17th St. north, brick, cor. 2nd St., 2-story brick, all imp., \$5000. 22nd and 23rd Sts., large lot, 2 1/2-story brick, all imp., \$2500 each. See my lists.

CHARLES DAVIES, 1549 Front St., Harrisburg, Pa. Real Estate and Fire Insurance, Bell 4162R. Dial 4930

FOR SALE 147 Sylvan Terrace, 2-story brick, all imp., \$4000. 17th St. 2 1/2-story, bk., all imp., \$3500. 1300 Rock Hill St., 2-story brick, all imp., vacant, \$3000. 22nd St. 2 1/2-story, frame, imp., \$2500. Large lot and garage, \$2500. See my lists.

CHARLES DAVIES, 1549 Front St., Harrisburg, Pa. Real Estate and Fire Insurance, Bell 4162R. Dial 4930

ELBEGANT 3-STORY BRICK RESIDENCE 2128 NORTH THIRD ST. (Near Woodbine St.)

Located in one of Harrisburg's most beautiful residential sections, this is a 3-story brick, 49 feet on Third street, running back about 165 feet to Susquehanna street, with 2-story brick garage in rear. If interested, apply to Samuel E. Klinger, 1000 Chestnut St., Harrisburg, Pa.

VACANT NO MONEY DOWN—SAME AS RENT FULLTON ST., 1826—Three-story eight-room house, some improvements; very rare opportunity for family of moderate means to buy a home.

BRAND NEW AND VACANT NO DOWN MONEY—SAME AS RENT 17TH & PALM STS.—Seven rooms and bath, hardwood floors, steam heat, gas and electricity; central air conditioning; front and back porches; built in driveway in rear.

VACANT NO MONEY DOWN—SAME AS RENT FULLTON ST., 1826—Three-story eight-room house, some improvements; very rare opportunity for family of moderate means to buy a home.

BRAND NEW AND VACANT DERRY ST., 2400 BLOCK—Two-story brick, six rooms and bath, hardwood floors, steam heat, gas and electricity; cemented cellar; front and rear porches and balcony; possession in a few days.

BRAND NEW AND VACANT DERRY ST., 2400 BLOCK—Two-story brick, six rooms and bath, hardwood floors, steam heat, gas and electricity; cemented cellar; front and rear porches and balcony; possession in a few days.

VACANT—Two 3-story brick houses uptown. Vacant—3-story brick on Hill. Vacant—3-story brick on Park St.