

Are You Still Trying to Sell That Property Without Advertising It? That Was the Fifty-Years-Ago Method

Deaths

FOERSTER—Hanna Fairbank Foerster, wife of George Foerster, died on November 18, 1919, at her late residence, 116 North Second St. Funeral on Monday, November 24, at 2 p. m. Relatives and friends are invited to attend.

CARD OF THANKS
Mr. and Mrs. Harry F. Beidel, 30 S. Third street, Steelton, express thanks and appreciation for kindness shown in the death of Mrs. Beidel's mother, Mrs. Sabina Daugherty, of Cincinnati.

LOST AND FOUND
LOST—Seal muff on Friday morning, either on Valley Traction or City. A reward will be given if returned to Mrs. Essie Wert, 110 S. Market St. Mechanicsburg. Dial phone 523V.

LOST—Ladies' purse on Friday evening about 11 o'clock in Third street, containing letters, valuable photo to owner. Reward. Call Bell phone Steelton 11.

LOST—On Friday evening pair nose glasses, shell rim, in post office window or writing desk. Reward if returned, 114 Washington St.

LOST—Watch for on black ribbon from Forster to Maclay on Third St. Maclay bridge of corner Cameron or Dauphin Sts. Initials W. E. D. Reward if returned 225 Forster St.

STRAYED from stable at 344 South Forth St. about Friday night, a pair of Holstein cattle. Reward if returned to above address or call Dial 523S.

INSTRUCTIONS
INDIVIDUAL PROMOTION in Greek Short-hand, Penmanship, English, Bookkeeping, Penmanship, Arithmetic, etc. DAY AND NIGHT SCHOOLS OPEN ALL YEAR. Enter at any time. BELLE'S BUSINESS COLLEGE, 121 Market St.

PRIVATE or class teaching in Castilian Spanish. Seventeen years experience in Puerto Rico. Diplomas from New York Women's High School. Apply Mrs. Manuel Andujar, 333 Macloy Street. Bell phone 2504W.

WE play for parties, banquets and all private occasions. Zembra Mandolina Club, P. O. Box 625.

HELP WANTED—MALE
WANTED FIRE BRICKLAYERS
PIPE FITTERS
OPEN HEARTH FURNACE MEN

APPLY EMPLOYMENT BUREAU.
MIDVALE STEEL AND ORDINANCE COMPANY.
COATESVILLE WORKS.
COATESVILLE, PA.

WANTED CARPENTERS
TRACK REPAIRMEN
AND LABORERS FOR
GENERAL PLANT WORK

APPLY AT EMPLOYMENT OFFICE
BETHLEHEM STEEL CO.
STEELETON, PA.

WANTED Union carpenters for form work; winter job. Apply NATIONAL ENGINEERING CORPORATION.
FAIR GROUNDS. CARLISLE, PA.

MAN to sell trees, shrubs, roses, vines, bulbs. Permanent. Brown Brothers Nursery, Rochester, N. Y.

DISTRICT SALES MANAGER
WANTED—Man with ability who can furnish reference for honest and ability, a man who can get results as district sales manager by appointing sub-agents and organizing canvassers in Dauphin, Lebanon, Lancaster, York, Adams, Cumberland, Perry, Juniata and Mifflin counties. Men capable of making big money will be interested in this proposition. Ask for J. H. O'Laughlin at the Metropolitan Hotel, Monday from 9 to 12 a. m. or from 1 to 5 p. m.

HUNDREDS Railway Mail Clerks; City Mail Carriers wanted. \$1,800 Government. Men 18-45; \$1,000-\$1,500 year. List in Bulletin free. Franklin Institute, Dept. 413-W, Rochester, N. Y.

First class machinists and moulders. Labor conditions satisfactory. McLanahan-Stone Machine Co., Hollidaysburg, Pa.

FOUR men with newspaper or magazine experience; guaranteed salary and commission; good chance for advancement. See Mr. Datesman, 410 Patriot Bldg.

GOOD tool makers or machinists. Write or phone 157, The D. Wilcox Mfg. Co., Mechanicsburg, Pa.

FOR SALE
NO. 2309 N. THIRD ST.
A Desirable Cottage Ridge Residence

Single 2 1/2-story dwelling; 8 rooms; bath; electric lights; hot water heat; front and side porches; combination coal and gas range; oak and maple floors, and other attractive features. Two-story garage. IMMEDIATE POSSESSION.

HELP WANTED—MALE

IF YOU ARE TIRED OF MOVING AROUND FROM ONE JOB TO ANOTHER LOSING TIME AND MONEY

GOODYEAR
OFFERS YOU PERMANENT WORK THIS YEAR. AWARD, EXCELLENT WAGES, ADVANCEMENT AND A CHANCE TO EARN RATES IN ACCORDANCE WITH YOUR ABILITY.

ALL AROUND MACHINISTS BORING MILL BENCH AND FLOOR LARGES LATHS GENERERS REPAIRMAN BLACKSMITHS BENTLEYERS

SHEET METAL WORKERS
Apply in person or write at once to FACTORY EMPLOYMENT OFFICE.
THE GOODYEAR TIRE AND RUBBER COMPANY, AKRON, OHIO.

MEN WANTED—ADVANCEMENT
BIG SALARIES PAID—COMPETENT. EARN \$200 TO \$500 UP MONTHLY

An unusual opportunity is offered responsible, conscientious men, 22 to 45, now employed in any line, with limited chances for advancement in their present positions. Large commercial management and interstate commerce work with short hours, direct packing, loading, rating, tracing and delivering shipments without government regulations. \$150 up monthly earnings by competent men; experience is not necessary. Willing to accept cooperation of about 200 practical professional men with practical training, until the required practical production following the world's greatest work. Instructive practical plan provides actual experiential training, until the required practical production following the world's greatest work. Instructive practical plan provides actual experiential training, until the required practical production following the world's greatest work.

WE OFFER THESE ADVANTAGES
Good salary—periodic increases
Permanent employment
Opportunity for promotion
Carefully chosen associates
Meals and living expenses
Comfortable rest rooms
Sickness benefits

Apply to Miss Klime, Operators' Dept. Bell Telephone Co., 298 Walnut Street.
THE BELL TELEPHONE CO. OF PENNA.

LABORERS
SILK, SILK, SILK
Silk Operators
Good Learners

APPLY EMPLOYMENT BUREAU
CENTRAL IRON & STEEL CO.
WANTED

ONE FIRST CLASS PLANNER HAND FIRST CLASS CLASS PATTERN MAKERS, THREE FIRST CLASS CORE MAKERS. READY WORK. GOOD WAGES.

TREADWELL ENGINEERING COMPANY, EASTON, PA.

CAR REPAIRMEN
At the P. R. Employment Bureau, No. 5 Grace Avenue, Harrisburg, Pa.

Master Mechanics' Office, Harrisburg.
Foreman's Office, Lacknow.
General Foreman's Office, Harrisburg, Pa.

MAN to work this city refitting chandeliers, brass beds, automobiles by new method; \$10 daily without capital or experience. Write to Municipal Co., 254 Elm, Decatur, Ill.

EXPERIENCED painter and varnish salesman. Live salesman of experience to represent us in the Cumberland Valley. An attractive proposition will be made to a man who will work in the Paint and Varnish Co., Pittsburgh.

MAN to sell guaranteed shrubs, roses, trees, plants. Weekly pay. Permanent. Write now. Barry Nursery Co., Ross, Pa.

WANTED—Two young men over 22 years of age. Write to Federal and write to Federal and write to Federal.

SHIPPING CLERKS—An out-of-town concern with a branch in Harrisburg and other cities. Have openings for clerks who had had experience as shipping clerks. Offer steady positions to reliable men. Advancement, State age, experience, married or single, with references; if you are interested write to us immediately. State age, experience, married or single, with references; if you are interested write to us immediately.

ORREK or Roumanian, experienced as checker on bills, must read and write English; steady position, high wages; out of city. State age, experience fully and in own handwriting. Address Box W-7238 care Telegraph.

FRIIGHT TRUCKERS
WANTED AT THE P. R. DIVISION ST.
APPLY TO AGENT

STEEEL car repairman, must be thoroughly experienced on this work; must have education sufficient, full position, high salary to man meeting requirements. Write full particulars, where last employed and age. Address Box O-7320 care Telegraph.

HELP WANTED—MALE
WANTED
Platen pressman; good wages; steady employment. Apply at once.

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WANTED
Bright, energetic boy over 16 years of age. Must be neat, active, office messenger. Chance for advancement. Apply Mr. Werner, care Elliott-Fisher Co.

WANTED—A traveling crane engineer once. Apply Williams & Freedman, Sixth above Hoffman's Woods.

SINGLE man over 21 years of age for office work. Experience necessary. Excellent opportunity for the right man. State salary expected. Address L-7506 care Telegraph.

LAYEROUT wanted. First class man who can layout tanks, breechings, hoppers, structural work. State experience and wages wanted. Address New York, Iron Works Co., Inc., Hagerstown, Md.

WANTED—Two young men to learn stock and time keeping. Apply to W. O. Hickock Mfg. Co.

LEARN a trade and earn while you learn. Some of our students are making \$20 a month while learning. We can place you. We teach airplane engineering, plotting and construction, automobile work, with correct record, mechanical or radio telephone. Write for particulars. Auto and Airplane Mechanical School, Harrisburg, Pa., Aero-Airline Office, 25 North Cameron St., Harrisburg, Bell 1710, Dial 3065.

WANTED—Laborers and contractors. Apply Paxtang Quarries, Paxtang, Pa.

HELP WANTED—FEMALE
JOIN THE BELL FAMILY
Several young women are needed to fill vacancies in our operating force.

WE OFFER THESE ADVANTAGES
Good salary—periodic increases
Permanent employment
Opportunity for promotion
Carefully chosen associates
Meals and living expenses
Comfortable rest rooms
Sickness benefits

Apply to Miss Klime, Operators' Dept. Bell Telephone Co., 298 Walnut Street.
THE BELL TELEPHONE CO. OF PENNA.

WANTED
Girls to work in book-binding department, experience unnecessary. Apply Mr. Bernheiser.

CROCHETERS experienced on booties and hosiery. Write to Federal and write to Federal.

GIRLS over 18 years old wanted to work in Bon-Ton potato chip factory. Holy and Carlisle Sts.

GOOD WAGES FOR HOME WORK
We need you to make socks on the feet easily learned auto knitter. Experience unnecessary. Distance immaterial. Write to Federal and write to Federal.

WANTED—Young lady, no experience necessary for clerical work. State salary expected. Address Box L-7509 care Telegraph.

WANTED—Assistant bookkeeper. Young lady to assist on books, preferably with knowledge of stenography. State salary desired. Address Box G-7321 care Telegraph.

EXPERIENCED loopers wanted. Apply Harris Hosiery Co., cor. Calder and Marion Sts.

WANTED—Five bright, capable ladies to sell Federal and write to Federal.

WANTED—Two strong girls for laundry work. Write to Federal and write to Federal.

WANTED—Reliable girl or woman to assist with general housework. Apply to Federal and write to Federal.

WATER still, made of heavy copper, one gallon capacity, fine for automobile use as distillate, used only in suitable for cooking, for drinking water, avoid "flu" and typhoid fever. \$25 prepaid. Agents want. Boyer & Co., F-818, Farnam Bldg., Omaha, Neb.

COAL SHORTAGE making oil burner men rich. Gas fires in coal stoves from common coal oil. Big pay for workers. Instant-Heat Mfg. Co., Columbus, Ohio.

HELP WANTED—MALE

ANYBODY can increase income \$20 weekly. Spare time growing mushrooms in cellars, sheds, boxes. Free illustrated booklet. Hiram Barton, 3224 West 48th St., New York.

MAN and wife, white, want position as chauffeur and houseman, cook or chambermaid, experienced and can furnish best of references. Address Box C-7323 care Telegraph.

WOMEN or man wanted, salary \$24 full time, 50 an hour spare time, selling guaranteed hosiery to wearers. Apply Paxtang Quarries, Paxtang, Pa.

MEN—Women raise Belgian hares for us. We pay \$7 to \$10 for all you raise. Free illustrated booklet. United States Hare Raising, 225 West 45th St., Dept. C, New York.

SALESMEN—Make extra money in spare time selling accident policies. \$5000 each weekly. Underwriters Dept., 974 Newark, N. J.

WANTED—One live hustler in Harrisburg to handle our line of sales and other books. Large demand. Liberal commission. Write Sales Book Co., Chicago.

SALESMEN—Write for list of open positions. Free booklet. \$2,000 to \$5,000 yearly. Big demand. Liberal commission. Write Sales Book Co., Chicago.

LARGER SALARY
YOU WANT MORE MONEY. It's your right. Get it now. Extra hour or two each day—in recreation. Sure its recreation to make pleasant and profitable. Lists on a different line of merchants than the regular line you call on. You get a new view of the world. Large demand. Liberal commission. Write Sales Book Co., Chicago.

WANTED—Write for list of open positions. Free booklet. \$2,000 to \$5,000 yearly. Big demand. Liberal commission. Write Sales Book Co., Chicago.

SALESMEN—New carburetor for Buick Six. Not a motorist, but installed in thirty minutes, guaranteed to double your mileage and start easily. Write to Federal and write to Federal.

WANTED—Experienced salesmen to sell exclusive line of high-grade calendars for established house. Smith-Hecht Co., Jandroski Bldg., Des Moines, Iowa.

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HELP WANTED—MALE

WANTED—A girl wants place in a doctor's office and to do light work around house. Write to Federal and write to Federal.

STENOGRAPHER—Young lady, stenographic position. Can furnish best of references. Call Bell phone 3244J.

WANTED—A practical nurse desires nursing in private family. Address 1606 Green St.

WANTED—A girl wants place between school hours or work in office. Address 1218 Green St.

MIDDLE aged woman wishes a position as chambermaid, dishwasher or day's work. 614 Granite Avenue.

ROOMS FOR RENT
COMFORTABLE furnished room for gentlemen, use of phone and bath. 213 and 215 East 10th St. Bell 5277J.

ROOMS FOR RENT—Two unfurnished rooms for respectable employed woman preferred. Use of bath and phone. Apply 514 Emerald St. or Bell 5714.

ROOMS FOR RENT—Two furnished rooms, second floor, for light housekeeping, well heated. Apply 528 Camp St.

ROOMS FOR RENT—Two rooms, electric light and water, strictly private. \$13 per month. No children. Apply 314 Rely St.

ROOMS FOR RENT—Three unfurnished rooms on second floor for light housekeeping, use of bath. Call Bell 254W.

ROOMS FOR RENT—Two furnished rooms on second floor front and third floor front gentlemen preferred, but must furnish best of references. Call at 23 South Forth St. during day or 12 Conoy St. from 5 to 7 p. m.

ROOMS FOR RENT—Two completely furnished rooms for light housekeeping, hot water and sink in kitchen. Apply 548 Woodbine St.

ROOMS FOR RENT—Furnished two light housekeeping, third floor rooms, all conveniences, electric light, no children. Apply 101 Evergreen St.

ROOMS FOR RENT—Nicer furnished, clean, warm rooms, \$2.50 per week and up. 142 South Third Street.

ROOMS FOR RENT—Apartment of four rooms and bath, furnished, at 13th and Market Sts. Inquire Dial 457E.

ROOMS FOR RENT—Apartment of three rooms and bath on second floor. Apply at 202 State Street.

ROOMS FOR RENT—Furnished apartment or small house wanted by refined young couple with small family. Must have same hot water and sink in kitchen. Address Box Y-8261 care Telegraph.

ROOMS FOR RENT—A furnished apartment or three rooms suitable for light housekeeping, with all conveniences. Can furnish best of references. Box R-7751 care Telegraph.

ROOMS FOR RENT—A prominent business man and wife wishes to correspond with you. If you will have an apartment vacant January 1, or a private family who will rent the entire second floor unfurnished. Address Box A-7752 care Telegraph.

ROOMS FOR RENT—A new modern, 6-room house located on a lot 50x175 feet midway between 11th and 12th streets. Harrisburg, Pa. The house is equipped with a good steam heating system, large pantry, bath and electric refrigerator. There is a poultry house in a good-sized poultry yard. In the poultry yard is a well, with water for drinking water. The house is located within 15 minutes of Rutherford and reply to any request within four days will indicate that the property is for sale. Call Bell 5277J.

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REAL ESTATE FOR SALE

HARRISBURG'S REAL ESTATE BUREAU CONSULT US BACKENSTOSS REALTY CO. 331 MARKET STREET

PAYS 17% PER CENT. The most attractive investment in the history of the real estate world. Situated in the most desirable and selective district on Front street (facing the river). Lot 69x200. Rental income \$7800 per annum. Closed November 1918. Address all inquiries to Box No. R-8621 care Telegraph.

FOR SALE
Immediate possession, house 2427 North Sixth Street, purchases, steam heat, side and rear entrances, all modern improvements, favorable terms. C. H. KINTER, 300 Commonwealth Bldg., Harrisburg, Pa.

TWO 2 1/2 and 3-story brick houses, all improvements, on Hill and up-town, some vacant, possession at once; \$200 to \$300 down; pay as rent. C. H. CORDER, 1222 Green Street, Bell phone 566J.

FOR SALE
147 Sylvan Terrace, 3-story brick, all improvements, 1625 sq. ft., \$4000. 131 Park St., 2 1/2-story, bk., all imp., \$2750. 1600 block Herr St., 2-story brick, all imp., vacant, \$2000. 157th St., 2-story, bk., \$2350. 22 S. 28th St., 2 1/2-story frame, imp., \$2100. 22 S. 28th St., 2 1/2-story frame, imp., \$2100. 22 S. 28th St., 2 1/2-story frame, imp., \$2100.

FOR SALE
1549 State St., cor. 16th St., Real Estate and Fire Insurance. Dial 412E.

FOR SALE—On easy terms, 1003 Berryhill, 1212 and 1214 Berryhill, 1624 Penn street, 1624 and 1625 Pennsylvania, 1624 and 1625 Pennsylvania, 2111 Swatara St., Bell phone 1897J.

BUY YOUR HOME on the rental payment plan. Small cash or Liberty Bond first payment required, balance as rent. See our plan. 2300 Federal building, part of the city and suburbs. Apply A. P. Doran, 1225 North Sixth street.

FOR SALE—On EMERALD ST., No. 331, corner dwelling, modern brick stucco, six rooms, bath and garage, electric light, steam heat, room for garage. Bell 488J, J. C. Behney, 809 N. 2d St.

FOR SALE—A desirable home at 245 S. 15th St., also properties valued from \$1,000 to \$2,000. Call at Mrs. Anna M. Killen, 245 S. 15th St., Harrisburg. Bell phone.

FOR SALE or will exchange for other property, 2 1/2-story brick, 8 rooms, all conveniences. Room for garage in rear, located on Sixth St. between Peffer and Macloy. Call Bell 4667.

HOUSES in all sections of city sold on easy payment plan, ranging from \$1,000 to \$4,000. Call A. Caley, 707 Kunkel Bldg., Bell 583.

FOR SALE—Erick house, 403 Hummel avenue, Lemoyne; all improvements; large porch; price \$1,800. Inquire 300 Hummel ave., Lemoyne.

BROAD ST.—3-story brick, 9 rooms and bath, price \$4200. Cumberland St.—2-story brick, 8 rooms, bath, ROBESON, 2 Riva Bldg., Bell phone 353J.

BUYERS FOR BUSINESS, BUYERS FOR HOUSES, BUYERS FOR FARMS, BUYERS FOR REAL ESTATE, BUYERS, US, YOU WILL MAKE NO MISTAKE. SALADY, LITTLE BLDG., BELL PHONE 2769.

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REAL ESTATE FOR SALE

"IF IT'S REAL ESTATE, SEE SANDERLIN"
BRAND NEW AND VACANT. NO DOWN MONEY—SAME AS RENT.

177H & PAXTON STS.—Seven bedrooms, hardwood floors, steam heat, gas and electricity, a real modern home; front and back porches, built in pairs; driveway in rear.

VACANT. NO MONEY DOWN—SAME AS RENT. FULFORD ST., 1826—Three-story brick, eight rooms and bath, all improvements, the very best of location for an apartment house; can be bought right and converted into six apartments at a small cost.

A GOOD INVESTMENT. FRONT ST., 607-609 — 3-story brick, eight rooms and bath, all improvements, the very best of location for an apartment house; can be bought right and converted into six apartments at a small cost.

BRAND NEW AND VACANT. DERRY ST., 2400 BLOCK—Two-story brick, six rooms and bath, hardwood floors, steam heat, gas and electricity; cemented cellar; front and rear porches and balcony; possession in a few days.

12TH ST. N., 68—VACANT— 3-story, eight rooms and bath, new l. p. and paved, gas and electricity, all improvements; house in first-class condition; possession at once.

CAMP HILL—2 1/2-story bungalow, nine rooms and bath; very beautiful home; nice big front porch, gas and electric light, steam heat, everything that goes to make up a modern home; right price to quick buyer.

D