

PREDESTINATION PLAYS NO PART IN BUSINESS LIFE

Blind Following of Idea in Entering Life's Work Is Condemned

The old-fashioned idea that every man was predestined for a particular trade or occupation and that any deviation from that trade was a certain way to failure, is an absolute fallacy and cannot stand, according to Dr. Frank P. Graves, of the University of Pennsylvania, who spoke this morning in Fahnestock Hall at the morning session of the third day of the Dauphin County Teachers Institute.

NEURALGIA or Headache—Rub the forehead and temples with VICK'S VAPORUB "YOUR BODYGUARD"—30¢ 60¢ 1.20

Anemic People Need Blood-Iron Phosphate Anemic people are usually thin, pale, weak, discouraged, nervous, showing that lack of iron in the blood is all too frequently accompanied by a rundown nervous system due to lack of phosphorus, strength, vim, vigor and energy depend almost entirely on making up this deficiency in iron and phosphorus.

Unquestionably one of the best things for this purpose is the great French discovery known among our druggists as Blood-Iron Phosphate. Folks who have tried it say that one five-grain tablet with each meal quickly restores depleted nervous energy, enriches the blood, increases strength, vitality and endurance, and those who are thin usually put on pounds of solid stay-their-flesh in a short time.

In their choice of occupations was thoroughly gone into by the lecturer, formerly most boys and girls, just starting out, were rather uncertain what course they should follow, unless their parents were engaged in a particular profession and endeavored to follow it. This blind following is the cause of many business failures, said Dr. Graves, as the people will not or cannot realize when they are unfit for certain tasks.

An analysis of the needs of the State and an examination of the equipment, mental, physical and moral, of young men and women to fit them for these needs, must be taken up. The old-time phrenology and physiognomy methods will not hold. A study must be made of the intelligence and abilities of each case, and then the person may be fitted to a certain task. The section meetings in Zion Lutheran Church this morning were instructive. Dr. Mirick began the session with his advice on proper methods of instruction to teachers of the 7 to 12 grades. He was followed by Dr. Betts, who spoke on "Method versus Methods," and urged upon the grade teachers the adoption of some sort of system which will enable them to follow out a set schedule in their instruction. Dr. Betts said that it was very confusing for pupils to be taught by methods which varied from time to time and with different teachers. Miss Rebecca Steele followed, speaking to the teachers on the best way to teach a spelling lesson. Miss Steele, who is from Scarborough School, is considered an expert in the instruction of the early grades particularly, and every address that she has made to date has been most enthusiastically received.

Miss Mabel Carney, of Columbia University, spoke to the rural teachers on "Modern Jean Mitchell's and Their Schools." Miss Carney will deliver one of the most important lectures of the course to-morrow morning when she will speak on "Some Suggestive Projects for the Rural Schools of Dauphin County. This afternoon the course was re-

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For Superfluous Hair Use DELATONE The Leading Seller for 10 Years QUICK—SURE—SAFE—RELIABLE Use Fresh as Wanted Ask Your Dealer—He Knows

TREES FOR ARBOR DAY PLANTING

O. P. Beckley, of the Berryhill Nursery, an authority on planting of trees and shrubbery, has furnished a list of trees for lawn and street planting, together with the average prices charged for them by the nurseries. The list follows:

Table with columns for tree types and prices. Includes Lawn Planting (American Elm, Silver Maple, Norway Maple, etc.) and Street Planting (American Elm, Norway Maple, etc.).

TELEPHONE COST IS NOW JUMPING

While Company Has Big Revenue Installation and Operation Are Going on Up

Net revenue of the Bell Telephone Company in Pennsylvania in 1918, was \$2,856,497, and it is estimated that for 1919, including six months of the Federal control period, it will be \$4,485,500 according to testimony presented before the Public Service Commission to-day by L. H. Kinnard, vice-president of the company, in the hearing of the application of the company for continuance of the war time rates and the protest of the city of Pittsburgh and Chamber of Commerce of that city against the rates.

FOUNDER'S DAY AT LAFAYETTE IS OBSERVED

Governor Sproul and Palmer Make Addresses; Degrees Are Conferred

By Associated Press Easton, Pa., Oct. 15.—The ninety-third annual founder's day exercises of Lafayette College, held to-day, were featured with addresses by Attorney General A. Mitchell Palmer and Governor William C. Sproul. Mr. Palmer placed himself on record as being against a ban on immigration, as suggested by Senator Poindexter in the Senate yesterday.

Sixty Jurors Are Drawn For Special Court Term

Names of 60 jurors who will be summoned to serve at the special session of civil court during the week of November 17, were drawn from the jury wheel to-day at the office of Sheriff W. W. Caldwell. In the list which follows jurors reside in the city except where other addresses are given.

Sonora THE INSTRUMENT OF QUALITY CLEAR AS A BELL. Sonora is the leader in the phonograph world to-day. OUR NEW LOCATION 13 N. Fourth St. JOHN BROS.

sumed with another address by Dr. Graves, who concluded his talk of this morning. At 2:30 o'clock the section meetings held their afternoon sessions. Dr. Mirick and Dr. Betts speaking on "Instruction and Teaching," Dr. Betts and Miss Steele on "Standardized Tests and Measures and the Project Method," and Miss Steele and Miss Carney on "The Method of Teaching the Multiplication Tables and Project Teaching, the Method of Democracy."

Yesterday afternoon an addition to the program was presented in the person of George Goll, representative of the Philadelphia Commercial Museum who spoke on geographical matters, illustrating his lecture with lantern slides.

ENTERTAINS AT DINNER Dauphin, Pa., Oct. 15.—Mr. and Mrs. Charles Welker entertained at dinner at their home in High street Sunday in honor of the birthday anniversary of their son, Roy, and Mrs. Welker's brother, Ben Corfode, of Pottstown. The guests were Mr. and Mrs. Ben Corfode, of Pottstown; Mr. and Mrs. Paul C. Welker, Miss Cora Corfode, Ben Welker and Mr. and Mrs. Charles Welker.

Town Makes Complaint The Burgess, Borough Council and 11 citizens of Roversford to-day filed protest with the Public Service Commission against the rates of the Philadelphia Suburban Gas and Electric Company and also attacked the services.

The Lehigh Valley Light and Power Company, filed a new tariff for wholesale of peak power.

WASSON FILES APPEAL Pittsburgh, Oct. 15.—Judge Henry G. Wasson, common pleas judge, filed an appeal in the Supreme Court yesterday from the decision of the Dauphin county court yesterday which refused his request for a writ of mandamus to compel the Attorney General to certify his nomination to the county commissioners as a candidate for one of the five vacancies for judge of the common pleas court. The constitutionality of the act of 1919 is raised in Judge Wasson's appeal to have his name printed on the nonpartisan ballot as a candidate in the coming election.

KAUFMANS MARKET SQUARE UNDERSELLING STORE. Just What You've Been Waiting For A Sale of 257 Pairs of BLANKETS of Friday, October 17th READ THE LETTER AND COME. Every Price Lower Than Future Prices. All Prices Lower Than Today's Mill Prices.

"Club Clothes" Have That "Come-Hither" Look About Them. It is not in the woollens alone they excel. It is not in the models alone, though most of them could get by solely on the individual quality of their lines. There is an appeal of QUALITY and BEAUTY in the fabrics—originality in the models—the appeal of comfort in the way they fit and a "come-hither" look in the garment throughout. Distinctive Models in Suits \$20 to \$40 Better Ones \$45 to \$75. We want you to consider the way our waist-seam belt-all-around models are made. Gately & Fitzgerald Supply Co. HOME FURNISHERS FAMILY CLOTHIERS