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MM

MAN

For a truck that will meet your requirement-in fact any requirement that may be placed upon itthat truck is a Kelly-Springfield.



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Ask Us How and Why! **Immediate** Deliveries 11/2-21/2-31/2-4-5-6 Ton Models Internal Gear Drive

We are factory distributors for 42 counties of Eastern Pennsylvania and New Jersey





says, "has a motor truck, which is a big investment for him, hauling merchandise and provisions to and from Indianapolis. "At Louisville, Ind., Lewis Broth-ers, merchants, utilize the motor truck to carry the products of their community to Indianapolis and take back supplies from the Indianapolis wholesalers. The same thing is done in Eminence, where Eliot Brothers and V. A. Reitzell, both merchants wit hplenty of initiative, find not only that this motor truck hauling is porfitable, but that it enlarges the influence of their stores." In calling attention to this phase of the ship-by-truck movement, the Firestone Ship-by-Truck Bureau at Akron, O., writes as follows to J. H. Dutch, manager of the Harris-burg branch of the bureau, at 212 North Second street: "We believe the Indianapolis Chamber of of Commerce has offer-ed a valuable suggestion to rural merchants and one well worthy of consideration by your branch. By presenting the possibilities suggest-iess man. He will not give the ship-by-truck movement a black eye by taking unwarranted chances. He will figure costs closely and pro-ceed cautiously. Starting with a single truck he will develop a fleet as the need makes itself evident. The people of the community know him and will not hesitate to trust their goods in his hands. At first his own business will engage most of his truck capacity. With this business as the backbone of the new undertaking, he can develop the motor truck exparity. With this pushess as one of the departments of his store, with profit to himself and to his com-munity." Stribehrenboy at Worb Strikebreaker at Work

When Window Cleaners

Demand \$50 a

Announcing the Arrival of that New Reo "Six"

Our first Reo Six-that new Reo Model about which motorists have expressed such a lively interest-has just arrived.

It is the handsomest car ever turned out of the Reo shops.

And mechanically it is the epitome of Reo experience-the ripest in the industry-as it is also the crowning achievement of Reo engineering.

We are tempted to use up a lot of space telling you of the many points of superiority of this latest Reo, but we purposely refrain-for we want merely to whet your appetite and excite your curiosity so you will come in and see it.

For only then can you appreciate the tremendous strides that have been made in design and construction and finish of a motor car.

We will say this-in one regard this Reo transcends all others-even its own predecessors.

That is in the lubricating system.

Can you imagine-you experienced motorists-how much longer the life and how much greater the satisfaction of driving an automobile if you could be certain that every moving part—every part not only of motor, transmission, and axles, but of chassis as well-were constantly and positively bathed in oil?

Well you will find in this new Reo Six a lubricating system that guarantees just that.

Need we say more to induce you to come in at your earliest convenience to see-to study in detail -to ride in-and to yourself drive-this latest product of the Reo laboratories.

This is the "Six"

means the concentration of accuracy upon each individual unit of each car. It means the elimination of features that are known liabilities in motor car operation. It means the delivery of performance that exceeds your expectations.

Stearns design is fashionably modern. Seven models to choose from-all equally pleasing in appearance, speedy and thoroughly good in every detail. See them. Ride in them. Test them as you will. Demonstrations at your convenience. Call or 'phone.

Harrisburg Motor Car Co. 104 S. Fourth St. Harrisburg, Pa.



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