

AUTOMOBILE NEWS AND ADVERTISING

AUTOMOBILE SECTION

ALFRED P. DAVIES, Auto Editor

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SWAIN-HICKMAN CO. REPUBLIC DISTRIBUTORS

Branch of Philadelphia Firm Covers Central Pennsylvania Field

Arrangements have been completed whereby the Swain-Hickman Company, Philadelphia, distributors for Republic trucks, have established a branch office in this city to take care of the distribution of these trucks in Central Pennsylvania. This agency was formerly under the management of the late L. W. Dill.

CHIEF BASES FOR NEW FLEET

Larger of the Pacific Ships Will Center at Pearl Harbor

San Francisco, Aug. 2.—San Francisco, Puget Sound and Pearl Harbor, Hawaii, will be the three chief bases for the Pacific fleet, according to naval officers here. The first two ports will hold most of the vessels that will be laid up with skeleton crews and the larger ships on active duty will chiefly center at Pearl Harbor, it is said.

San Pedro and San Diego will be base ports for many submarines, destroyers and chasers. More patrol vessels also will be available for Alaskan waters.

Just how the fleet will be divided among the waters of the Pacific was not known here and it was said division would not be decided until after the fleet had made its tour of coast ports and to Honolulu.

It has been intimated that a great training station for Southern California would be established at San Diego.

CATCHER CASTRANO HOME Tyronne, Pa., Aug. 2.—James Castrano, one of the best little baseball catchers Tyronne has ever produced, arrived in town during the week, coming direct from France, where he has been for the two years. Since the signing of the armistice James had been able to satisfy himself to his heart's content with baseball, catching every day for his regimental team and holding up on the receiving end for the best twirlers in France with the A. E. F.

The Local Franklin Salesrooms in the Fishman Garage, at Fourth and Chestnut Streets and the Proprietor and Sales Manager



The above illustration shows the well-known Franklin salesroom on the Chestnut street side of the Fishman garage and the proprietor of the agency, J. L. Weibly, and salesmanager, G. C. Kerr. The Franklin Agency has been established in this city since April and has been doing an increasing business. Beside the salesrooms, the service station is also located at this same address.

OLYMPIAN CARS BEING SOLD HERE

Denby Sales Corps Get the Agency For This Territory

Announcement is made by H. W. Aitken, manager of the Denby Sales Corporation, at 1205 Capital street, that his firm has secured the agency for the local distribution of Olympian cars. The Olympian is a new car to Harrisburg, but has gained a splendid reputation in other parts of the country where it has become established.

Some of the claims made for the Olympian is that due to its heavy frame it will not sag or the doors set out of alignment. It is said that it will go twenty-six miles to the gallon of gasoline. The motor is of the Lynite type with movable cylinder walls. In fact they are so easily attached any time that a child of eight can put them on or take them off with perfect ease. A large force of salesmen is now being organized to cover the hardware and automobile accessory trade and when this is completed, the manufacturers' advertising campaign to acquaint the public with their new product.

Invents New Tire Chain Said to Be an Improvement

A quick, detachable, nonskid tire chain that is said to be the first tire chain improvement in over seven years has been patented by the Bear Manufacturing Company, Rock Island, Illinois. This new chain can be put on or taken off in a few seconds without the use of a jack or any other tool and it makes no difference whether you are already in the mud or in a dry road. It is the only chain that can be put on when the wheels are mired down in the mud. In fact they are so easily attached any time that a child of eight can put them on or take them off with perfect ease. A large force of salesmen is now being organized to cover the hardware and automobile accessory trade and when this is completed, the manufacturers' advertising campaign to acquaint the public with their new product.

OAKLAND DEALER IS BUILDING BIG LOCAL BUSINESS

Dauphin Motor Car Co. Under Management of Ed C. Allen Forging Ahead



ED C. ALLEN Since establishing the present

Oakland agency in this city in the latter part of March, the Dauphin Motor Car Company, under the able management of Ed C. Allen, a well-known local automobile man, has been forging ahead in high gear speed. Up until the fifteenth of last month when shipments of cars were slowed up, due to the enormous demand for Oakland's all over the country, this company had taken orders for and placed somewhere in the neighborhood of sixty cars of all the different models, touring cars, Sedans and roadsters. When first opening up for business, the office of the company was located at 11 South Third street, and the service station at 125 Cherry street. It was only in the course of a couple of months that their original service station proved inadequate to take care of the increasing number of Oakland owners. On July 1 they leased the former service station of the Buick Agency at 28 South River avenue, which is at least three times the size of their old service station. This added space allowed them to carry a complete stock of parts for all the Oakland models as well as to turn out repair work quicker and more satisfactorily. At the present time, the shipments of Oakland cars are not up to normal. July shipments did not meet the demand by a large number of cars and those coming in now are being placed with customers whose orders were taken during July. Mr. Allen is optimistic about future shipments, but expects to get enough cars during the ensuing month to meet all demands for immediate deliveries. It is expected that a number of closed cars will come in during August to meet the demand for fall and winter cars.

WRECK DUE TO ACCIDENT

Norristown, Pa., Aug. 2.—Coroner Neville said yesterday that he did not think he would hold an inquest in the Linfield wreck, as J. A. Hudson is the driver of the engine and that the deaths of the engineer and fireman were due to accident purely. He is now of the opinion that the engine thing dropped from the engine and caused the wreck, rather than that the tracks sprang.

CHELSEA AUTO WRECKING CO.

Economy vs. Service

Buying parts for your car entails a lot of expense. To buy wisely is to buy economically. This is why you should investigate the extremely low prices we maintain on

Used Cars, Parts, Bodies and Tires WE BUY, SELL AND EXCHANGE

Get Our Prices We Specialize in Repairing Electrical work and all kinds of repairing given prompt attention by experts.

A. SCHIFFMAN, Mgr.

22-24-28 N. CAMERON ST. CHELSEA AUTO WRECKING CO.

Fore River Firm to Build Massachusetts

Washington, Aug. 2.—Secretary Daniels announced yesterday just before leaving for the Pacific coast that a contract for the construction of battleship No. 54, to be named the Massachusetts, has been awarded to the Fore River Shipbuilding Corporation, Quincy, Mass. The ship which is the last of the authorized battleships to be contracted for, will be of 43,200 tons displacement.

ECONOMY PROVED BY USE OF GIANT PNEUMATIC TIRE

Heavy-duty, Fast-delivery Truck Men Hear of Recent Gas Saving Test



J. H. DUTCH

Keeping an ear to the ground may not be among the classical sports, but if the ear belongs to a gas-saving "fan" and it is grounded for news of that game there is sport in the pose which often has real compensation, as any motor truck expert will affirm.

It is something which the wise in the automobile truck trade are recommending to-day to all gas-saving enthusiasts who are interested particularly in heavy-duty fast-delivery trucks. To these the compensation takes the form of news regarding results of recent gasoline consumption tests with trucks using giant pneumatic and solid tires.

"A proved saving of twelve and one-half per cent in gas and oil for trucks with pneumatic equipment has been announced by our factory engineers," said J. H. Dutch, local Firestone branch manager, yesterday. "Two trucks, one with giant pneumatic equipment and the other with solid rubber tires, operated over a distance of 3,500 miles, under the same conditions, in making the test. The trucks were of the same make and capacity, with equal loads.

"Gasoline and oil expense is, of course, a variable item. It is difficult to estimate because of local conditions, grades and curves in the road over which a truck is operated. For instance, a truck equipped with pneumatic tires will show a 25 per cent saving over solids in gas and oil consumption when on level roads and coasting on down grades.

On the other hand, trucks changed over from solid to pneumatic tires will have from 10 to 15 per cent less power on hills—due to larger wheel diameter, unless gear ratio is changed, and hence will consume more gasoline on up grades; but the greater diameter of wheels makes it possible to run at greater speed without increasing the engine speed. Gear ratio may be changed at nominal cost, but the change is not necessary in order to do satisfactory work.

"All these varying conditions were met in the 3,500 mile test I have referred to. It strikes an average for gas and oil saving, giving persons interested in operation figures per ton mile some food for thought. "They should figure this saving in conjunction with other remarkable savings possible through pneumatic equipment. Due to greater protection to the truck, cost of repairs will drop seventy per cent, and the life of the truck will be doubled. Operating radius increases. One truck has been known to do the work of two formerly operated on solid tires.

The Firestone Company is manufacturing a truck to save the truck, the load, the fuel, and to add speed. By its use the saving in cost of operation per ton mile will quickly offset the greater initial cost of pneumatic equipment."

Senate Will Try to Repeal Daylight Saving Law Over Wilson Veto

Washington, Aug. 2.—The Senate yesterday decided to have the proposal for repeal of the daylight saving law again run the gauntlet of President Wilson's veto. By a vote of 41 to 12 the Senate passed and sent to the President the separate House bill repealing the daylight saving measure.

International MOTOR TRUCKS MEAN SERVICE AND ECONOMY CRISPEN MOTOR CAR CO. Salesrooms: 103 Market St. Bell: 3405 Service Station: 28 N. Cameron St.

Motor Trucks of Proven Ability Sanford Day-Elder We are the distributors for both these trucks. They are the leaders in their class—stand up to any test you can give them in any line of business. We will gladly tell you how.

MONN BROS. Star Garage 123 S. Thirteenth St.

Notice to Automobile Owners THE DAY AND NIGHT GARAGE Successor to MUFF BROS. GARAGE 244 S. Front St. Steelton Pa. is now open for business. Our ambition is a large and satisfied patronage secured by reliable service and reasonable prices. WELDING AND BRAZING by an expert mechanic VULCANIZING and tire repairing done by expert repairmen having had a number of years experience in one of the best rubber mills in the country. Your Patronage Is Earnestly Solicited THE DAY AND NIGHT GARAGE Weader and Kline Pro. Steelton, Pa. 244 S. Front St.

VIM DELIVERY CARS

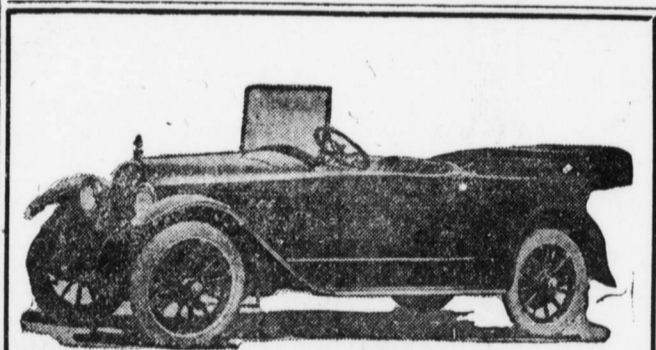
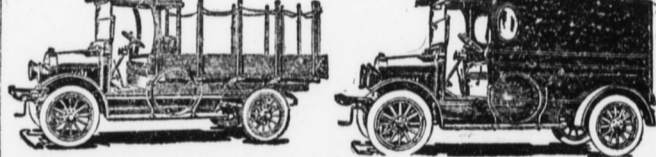
The name VIM is being recognized more and more all over the country, and especially in Central Pennsylvania, as the symbol of perfect motor truck delivery.

The VIM is not a rebuilt touring car—it is every inch a truck, built for but one purpose, to fulfill the needs of businessmen in practically every business that demands a light, speedy delivery.

There are fourteen different body types adaptable to the Vim. Its economy of operation makes it the ideal truck for your business. Investigate it today.

ANDREW REDMOND DISTRIBUTOR

Third and Hamilton Sts., Harrisburg Bell 2133 Dial 4616



AMERICAN SIX

Satisfaction in the ownership of an automobile depends upon the riding qualities, the appearance and the economy in operation. All three of these qualities are to be found in a large number of cars on the market to-day, but none to such a marked degree as in the American Six. The American Six is the last word in motordom, its looks are instantly appealing, its riding quality is superb, and its economy will satisfy anyone. It is truly a balanced six.

American Auto Company

SALES DEPT. Susquehanna Garage, 1414 Susquehanna St. SERVICE STATION 1807 N. Seventh St. Federick's Garage. OFFICE Penn-Harris Taxi Company, Stand Penn-Harris Hotel.

PAIGE The Most Beautiful Car in America Now for a Paige Vacation Pick your route, pack your bag, get aboard a Paige—and leave all your troubles behind you. For the first time in years Americans are enjoying, touring without restraint. The large proportion of Paige cars used by summer vacationists is the result of choice based on practical considerations—quality that guarantees reliability in cross-country driving and sufficient power. There's abundant comfort, too, in a Paige. PAIGEDETROIT MOTOR CAR CO., DETROIT, MICHIGAN Fishman Motors Company EDWARD FISHMAN, Mgr. 110 South Fourth St., Cor. Chestnut, Harrisburg, Pa. Liberal Dealers Proposition for Millin, Perry, Juniata and Cumberland Counties Bell 5293 Dial 6240