

# AUTOMOBILE NEWS

TIMELY LOCAL FEATURES OF INTEREST TO AUTOISTS

BY ALFRED P. DAVIES, AUTO EDITOR.

### REMOND MAKES RECORD

**LES IN PAST WEEK.**  
During the past week Andrew Redmond, the local distributor for Vim trucks and Chandler passenger cars, made an exceptional record in the sale of Vim Trucks. Early in the week he sold two to the Kingham Division Company and one to A. Abenstat, for local express work. The Vim. These cars are making records in this territory, there being more than two hundred them in use.

### Magneto and Speedometer Service

We specialize on the repair and adjustment of Magnetos and Speedometers. Expert service and reasonable cost.

Bosch Magnetos and fittings for all cars.

**Arthur P. Myers**  
2nd Floor 109 Market St.

### BARNER'S BIRTHDAY PARTY

**A HUGE SUCCESS.**  
Thursday evening a number of the friends of Charlie Barner, manager of the Keystone Motor Car Company got together in a regular old fashioned party at Mr. Barner's home to celebrate the 7 anniversary of Mr. Barner's existence here on earth. To say that this was a REAL party would be putting it lightly for (they are an annual affair) it was said at this writing it was impossible to say who was present but there were quite a few automobile men who were not in their offices yesterday morning but of course I don't know whether they were at the party or not. Direct information on the subject was scarce.

### VULCANIZING DONE ON

**LARGE SCALE AT BLACK'S.**  
Exceptional business methods used at Black's Garage has been the cause of quite an increase in the amount of Vulcanizing being done. Recently T. B. Black, the manager spent a couple of weeks in the factory of the Firestone Tire and Rubber Company at Akron, O., learning the methods used there in the repair of tires and tubes. He came home and put these same methods into use in his garage with the increase as a result. He has a completely equipped shop for all kinds of vulcanizing work.

### OWNER GETTING CURTAINS

**AND TOPS REPAIRED EARLY.**  
The C. A. Fair Carriage and Auto works reports and unusual run of curtain and top work for this time of year. In previous seasons, this work never got very brisk until

around April, but the exceptionally open season this year seems to be the cause of this work starting in earlier than usual. Mr. Fair has three experts doing this work and has been able to keep ahead on all orders. He also reports a large number of machines are coming in for painting jobs. This branch of the work has been pushed considerably and when the spring season fully opens up, Mr. Fair expects to be well ahead with the work.

### ELECTRIC STORAGE BATTERY

**USED ON AUTOMOBILES.**

The average motorist knows very little about this wonderful little "animal" and is inclined to neglect it. The service demanded of it simply that it crank the motor, light the lights, blow the horn and furnish current for ignition, and so long as it does this in a satisfactory manner, it is judged by many to be all O. K. But such is not always the case as this "animal" doesn't have sense enough to quit work before injuring his good health, so to get the proper life out of it, you must watch it carefully.

Its healthy condition depends on plenty of nourishment; electricity as food and water as drink. Acid should never be added except by an expert in batteries.

The best result can be had by keeping in touch with a local battery service station and have them take monthly readings of the specific gravity of the electrolyte.

A free inspection card which entitles the car user to free monthly inspection of their storage battery and on which a record of the battery condition is kept can be obtained from the Excelsior Auto Co., Eleventh and Mulberry streets, Harrisburg, Pa. who are distributors for the Exide battery.

### MOTOR CLUB GETS AFTER

**CUMBERLAND CO. ROADS.**

In a recent letter to township supervisors, Clyde Myton, secretary of the Motor Club, jogs their memory a little to the fact that they are permitting some rotten stretches of roads to exist in their community. The particular roads mentioned are the Trindle Spring road from Mechanicsburg to Carlisle, the road that connects Mechanicsburg with Hogston and also a stretch of road in Hampton township. Mr. Myton re-



### 4 Giant Trucks

in Stock

Hardware, Woodware, Tinware, Trays, Washing Machines, Paints, Oils, Glass, Farming Implements, Garden Tools, Oils; Wholesale and Retail.

**Chestnut Street Hardware and Motor Truck Co.**  
209-211 Chestnut Street  
Harrisburg, Pa.

mind these gentlemen that unless some favorable action be taken in the matter of repairing these roads that proper authorities in Carlisle would hear about them. This is a part of the work the Motor Club does all over this territory and it is surely proving it self to be a live wire.

### DISCOLL AUTO CO. PUTTING

**CHEVROLET ACROSS**

The Driscoll Auto Company has started the spring drive to put the Chevrolet across in Harrisburg this season. The Chevrolet is not a stranger in Harrisburg and with the incentive back of it that the Driscoll Company is going to put there should be up among the winners when the bell is finally rung up in the fall.

The many models of the Chevrolet from the Sedan down to the small Baby Grand, covers practically every use that a motor car can be put to. Last year at the auto show the Chevrolet created considerable favorable comment but owing to war conditions was not pushed very strenuously and the lack of cars that was experienced by practically every dealer caused the Driscoll Company to weather along the best way possible delivering what cars they could get and holding off prospective purchasers until better times were in sight. These times are here now and

He is recognized as a highway transportation expert and as such has put the Vim across in a big way in his territory.

### STUDEBAKER SALESDROOMS

**OPENED THURSDAY EVENING.**

Thursday evening the new Studebaker and Brockway Salesrooms in the Evangelical Publishing Company's Building at Third and Reilly was formerly opened to the public. M. L. Mumma, the Studebaker and Brockway distributor for this territory has secured a lease on these rooms and has decorated them to the taste and will use them exclusively for showing the different models of his cars.

The opening Thursday evening was like a miniature show. Updegrave's Orchestra furnished music from 7:30 until 10:30 and there was a moment of that time that there wasn't a good sized crowd in the room looking over the dozen different cars that were being displayed.

This salesroom is probably the largest and best designed salesrooms in the city at the present time. It is about 6400 square feet of floor space with large plate glass windows all along the Third street side which gives the rooms plenty of daylight.

### A. G. McMILLAN TO OPEN NEW

**SALESDROOMS IN FEW DAYS.**

A. G. McMillan, Mac as he is better known to the Automobile trade, who recently sold his interests in the large garage he established on South Third street makes the announcement that he will open a new salesroom in the near future and will handle a high-grade six cylinder car. He fully expected to make a definite announcement of the make of car and the location of his salesrooms this week but owing to adverse conditions was unable to do so.

### MAC'S GARAGE TO CONTINUE

**PRESENT POLICY**

Mac's Garage, Incorporated, which recently underwent a change of management, will continue to operate under the same policy as before. Harry M. Cohen and John Cohen are the new managers of this concern, having been partners in the original organization. This garage was established with the direct intentions of giving expert service on Ford cars. Every known facility in this way of machinery has been installed to do this work and one of the largest stock of parts in the East is carried. The repair shop is under the direct management of a former Ford branch superintendent, V. W. Pritchard, who is a factory trained man and who has large experience in Ford repairing.

In addition to doing exclusive Ford repairing, used Ford cars are bought and sold. Last week the high water mark of ten cars was the number sold. Mac's Garage, Inc. is also the local distributing point for Truxton Units. They also handle gasoline and accessories.

### HARRISBURG AUTO CO.

**PUTTING FIRESTONE TRUCK**

**TIRES ON THE MAP**

The Harrisburg Auto Co. some time ago was appointed a local service station for Firestone truck tires and have installed in their large garage at Fourth and Kelker streets a large press with which they can install these tires onto a wheel in a very short time. Firestone Truck tires have been extensively used all over this country and have also been equipped on trucks that have been doing war work. One of the slogans used by the Firestone Company is that "Half the truck tonnage of America is carried on Firestone truck tires." With the prompt service of installing these tires that will be maintained at the Harrisburg Auto Co., George MacFarland, the manager, hopes to have the Harrisburg territory one of the banner districts from the stand point of sales in a very short time.

### FIRST CARLOAD OF VELLE

**SIX UNLOADED RECENTLY**

The Rex Garage and Supply Company recently unloaded their first carload of Velle Six passenger cars. This firm was recently appointed the local distributors for the Velle and have so far booked more orders than they can readily fill. This first shipment has already been delivered to purchasers and two more carloads are now on the way to help fill up the list of orders waiting.

### REDMOND GETS BOOST

**IN VIM HOUSE ORGAN**

Andy Redmond, as he is familiarly known to pretty nearly everybody within a radius of twenty miles, got a very flattering boost in the latest issue of the Vim Motor Company's house paper. Following a picture of Mr. Redmond the paper says, introducing Mr. Redmond, one of our most successful dealers. Mr. Redmond is a well-known businessman of Harrisburg, member of the Rotary Club and of the Chamber of Commerce.

the Chevrolets will be more numerous on the streets than before.

### LOCAL MEN AT WILLARD

**CONVENTION IN NEW YORK**

T. B. Wildermuth and Mr. Kent, of the local Willard Service Station, attended the convention of Willard battery service men held in New York City last week. From reports coming in it is evident that these two men make the other dealers feel that there was a place called Harrisburg somewhere in Central Pennsylvania and that it was a real live city as far as automobiles were concerned. Mr. Wildermuth had the floor for some time telling of the splendid organization the motor dealers maintain and the bright season that is expected during 1919.

## BLACK'S GARAGE

THE GARAGE OF SERVICE  
VULCANIZING OUR SPECIALTY  
TIRES — ACCESSORIES — STORAGE  
205 S. Seventeenth St.  
Where you get what you want when you want it.

Day-Elder and Sanford Trucks Crow-Elkhart Touring Cars and Roadsters  
**MONN BROS.**  
Star Garage, 123 S. 13th St.  
Both Phones

'When A Man Wants Battery Service He Wants the Best--We Give It'  
We specialize in treating battery troubles. When you come here you can liken it to going to your physician, he knows your anatomy and your ailments specify certain troubles. So with the battery — we give you a service based on experience and specific knowledge of what your battery will require. See us now.  
**FREDERICK C. SIEBER**  
U.S.I. Storage Batteries. "A Size For Every Car." SALES AND SERVICE STATION 130-150 FAYTON ST.

# International

Motor Trucks Give Dependable Service

Dependable Service is one of the bywords of International Motor Trucks. Under most any kind of strain or test an International can be depended upon to perform its work right.

Built upon years of experience, there is very little room for improvement in any part of these trucks, a fact established by users all over the country.

And a truck that is well built, must give dependable and economical service. That kind of truck means better hauling and delivery conditions.

Let Us Demonstrate the International to You

## CRISPEN MOTOR CAR COMPANY

Salesroom: 103 Market St. Bell 3504 Service Station: 29 N. Cameron St.

## 4 Giant Trucks in Stock

Hardware, Woodware, Tinware, Trays, Washing Machines, Paints, Oils, Glass, Farming Implements, Garden Tools, Oils; Wholesale and Retail.

**Chestnut Street Hardware and Motor Truck Co.**  
209-211 Chestnut Street  
Harrisburg, Pa.

## Studebaker Trucks

Continuous Service and Long Run Economy  
Let Us Give You Full Details  
**The Overland Harrisburg Co.**  
212-214 North Second Street

**FAST MOTOR EXPRESS**  
to and from New York, Phila. and Harrisburg  
Commercial and Furniture Hauling  
General Local Hauling Anytime Anywhere  
All fully covered by insurance  
**A. T. Raffensperger & Son**  
Main Office: 404 Market St. Harrisburg, Pa. Phone 5558J  
Phila. Office: 307 Market St. Phone Market 4428

## See the New Studebaker and Brockway MODELS — IN OUR — NEW SALESDROOMS

Third and Reilly Sts.

WE HAVE ALL MODELS OF THE NEW STUDEBAKER TOURING CARS AND TRUCKS AND THE BROCKWAY TRUCK ON DISPLAY. YOU WILL BE WELCOMED ANY TIME AND IT WILL CERTAINLY BE TO YOUR ADVANTAGE TO INVESTIGATE THEM BEFORE PURCHASING.

**M. L. MUMMA**  
DISTRIBUTOR

## STEPHENS Salient Six

**FIFTY-THREE** years of experience in the manufacture of fine coach work lend distinguished ancestry and a firm foundation to the Stephens Salient Six.

The body is of seamless steel, finished by the hand method traditional with fine coach work. Coat after coat of paint is applied and rubbed by hand until a mirror-like surface results. Every detail gives evidence of the most meticulous care and refinement in construction. The upholstery is genuine French pleated leather, and the interior woodwork is of selected walnut.

Of equally high merit is the chassis, grouped around a perfected over-head valve engine that combines every refinement known to gas engine design with several improvements that place it in advance of all other types. Throughout, the construction is of the highest order, blending coach work and chassis into a unit of topmost value and dependable service. The shrewd judge of motor cars is quick to recognize exceptional value in the Stephens Salient Six.

**J. S. SIBLE, Jr.,**  
DISTRIBUTOR  
Third and Cumberland Sts.  
Bell 1003

## Overland

**"Efficiency Expert"**

Nothing contributes more to the increasing demand for the Overland Model 90 car than the valuation business men place upon it as an efficiency asset. By word of mouth these men have firmly established the reputation of the Model 90 as a dependable, economical car. It deserves the public's appreciation because it meets everyday needs. It is important to observe that women praise its fine appearance and comfort as enthusiastically as men endorse its faithful performance.

**The Overland-Harrisburg Co.**  
212-214 North Second Street

YORK BRANCH: 129-130 West Market St. Open Evenings BELL 4370  
NEWPORT BRANCH: Opposite P. R. R. Station

Overland Model Ninety Five Passenger Touring Car \$985; Sedan \$1495; L. o. b. Toledo