

Y. M. C. A. EXPLAINS HOW THE CANTEENS ARE MANAGED FOR U. S. SOLDIERS IN FRANCE

Charges of "Profiteering" Are Dispelled by Showing Cost of Getting Supplies Across Ocean; Hampered by Transport Service

The charges of "profiteering" made against the Y. M. C. A. and the various criticisms concerning high prices charged at the canteens have been answered in a statement made by Frederick B. Shipp, of Pittsburgh, to Dr. John R. Mott, head of the International Y. M. C. A. Mr. Shipp is state director in Pennsylvania for the United War Work campaign for \$170,500,000 which will be launched by seven war welfare organizations during the week of November 11.

"The fact that one or two other organizations were by agreement, allowed to furnish limited canteen service at a few designated points and that this service was usually free established a precedent in the minds of some of the soldiers which they felt the Y should follow at its many hundreds of centers. While our free distribution of supplies on the front lines in France was not an action aggregated, considerably more than the free distribution of other organizations, the average soldier was impressed by the fact that most of the time, he paid for his supplies at the Y canteens, while on such special occasions as this other canteen service was available to him, it was on a free basis. It was unfortunate that the plans provided in Bulletin No. 33, placed the association in the position of being practically the only American agency in France, dealing with the soldier on a commercial basis. Our extensive program of regular service to him, at the base ports, at the training areas, and in the front line trenches, for example the furnishing of reading matter, writing materials, movies, concerts, theatrical entertainments, athletic supplies, and all else that goes with a Y hut or dugout in France—all of it were without charge—was obscured in the minds of many because we're also handling merchandise what often appeared to them to be exorbitant prices.

"A further occasion for misunderstanding with some, is the fact that business is necessarily done with French money. In appearance the franc looks much like our 25-cent piece, and unconsciously one feels that it should be worth about the same as our money. Its actual value however is about seventeen and a half cents. When used in one of our canteens to purchase a standard article which, until recently, retailed at home for ten cents, but which now costs probably that much at wholesale, and to which increased cost the Y has added the cost of ocean transportation, it yields the soldier so little change, that unless he takes all the facts into consideration, he feels that he is being robbed.

"Workers Combed Out. We must also recognize that among the several thousand workers whom the Y has sent to France, there are necessarily some who are entirely unsuited to this service, and although this kind of worker after a fair trial is sent home, their stay is often long enough for them to injure the association, particularly when they are employed in canteen service. I am glad, however, to bear testimony to the fact that the vast majority of our workers in France came to us without previous experience in Y. M. C. A. service, these lawyers, manufacturers, clergymen, college professors and men and women from nearly every other walk of life in America, have in most cases 'made good' and have performed an unselfish service for the welfare of the soldiers. A significant testimony to this fact, is that many of them have been wounded or gassed, and that several, including two women, have lost their lives under enemy fire.

"The cause, I believe, of a good deal of recent criticism, has not been so much the price charged, as the fact that the Y in certain instances, was unable fully to carry out its plan to provide free canteen supplies to the men as they were going into action or coming out. The reason for this was not a shortage of supplies, but the absolute inability to secure the necessary motor transportation. Over and over again, the Y. M. C. A. workers have found it impossible to get supplies to fighting and wounded men on the extreme front battle line, while at the same time, our stores in the back of the line were well stocked. Any one familiar with the motor transport situation in France during the past few months, will immediately free the Y of responsibility in this matter. It is one of the inevitable results of the exceptional fighting activity of recent weeks.

"Plans Carefully Gone Over. I am greatly pleased to learn that the canteen plan provided for under Bulletin No. 33, is now being revised, and that the new plan contemplates that the Army shall purchase these supplies and bring them to France, using the Y and other organizations as their agents for selling the goods to men at government prices and providing for free distribution by each of the organizations on a uniform basis to the men in the front line service. As you know, the plan of the association have been working for a long time to secure this arrangement.

"The canteen business has grown to enormous proportions, and the Y. M. C. A. at no time, underestimated its importance or difficulties. It is not strange that in such a vast enterprise, involving a turnover of millions within the year, here and there have been incidents affording the ground for just criticism, but the service is being constantly improved.

"The present general manager, Alexander MacFayden, previously was general manager at one of the largest chains of five and ten cent stores in this country. The accounts have been audited from the beginning by Price Waterhouse and Company, Assistant Secretary of the War Department, and the Senate committee some weeks ago that the War Department had made a special investigation of the whole operation of the canteens by the Y. M. C. A. and had found that prices were based on actual cost, and that no profit had been realized. This has not been due to poor business management, but to the fact that the service has been so rapidly extended to serve the soldiers regardless of cost."

factory in America, with nothing added for transportation. The contract between these prices and ours, which included the heavy ocean transportation cost, again placed the association in an unfavorable light, notwithstanding the fact that we were purchasing for motor transportation or for overhead expenses.

"Free Precedent. The fact that one or two other organizations were by agreement, allowed to furnish limited canteen service at a few designated points and that this service was usually free established a precedent in the minds of some of the soldiers which they felt the Y should follow at its many hundreds of centers. While our free distribution of supplies on the front lines in France was not an action aggregated, considerably more than the free distribution of other organizations, the average soldier was impressed by the fact that most of the time, he paid for his supplies at the Y canteens, while on such special occasions as this other canteen service was available to him, it was on a free basis. It was unfortunate that the plans provided in Bulletin No. 33, placed the association in the position of being practically the only American agency in France, dealing with the soldier on a commercial basis. Our extensive program of regular service to him, at the base ports, at the training areas, and in the front line trenches, for example the furnishing of reading matter, writing materials, movies, concerts, theatrical entertainments, athletic supplies, and all else that goes with a Y hut or dugout in France—all of it were without charge—was obscured in the minds of many because we're also handling merchandise what often appeared to them to be exorbitant prices.

"A further occasion for misunderstanding with some, is the fact that business is necessarily done with French money. In appearance the franc looks much like our 25-cent piece, and unconsciously one feels that it should be worth about the same as our money. Its actual value however is about seventeen and a half cents. When used in one of our canteens to purchase a standard article which, until recently, retailed at home for ten cents, but which now costs probably that much at wholesale, and to which increased cost the Y has added the cost of ocean transportation, it yields the soldier so little change, that unless he takes all the facts into consideration, he feels that he is being robbed.

"Workers Combed Out. We must also recognize that among the several thousand workers whom the Y has sent to France, there are necessarily some who are entirely unsuited to this service, and although this kind of worker after a fair trial is sent home, their stay is often long enough for them to injure the association, particularly when they are employed in canteen service. I am glad, however, to bear testimony to the fact that the vast majority of our workers in France came to us without previous experience in Y. M. C. A. service, these lawyers, manufacturers, clergymen, college professors and men and women from nearly every other walk of life in America, have in most cases 'made good' and have performed an unselfish service for the welfare of the soldiers. A significant testimony to this fact, is that many of them have been wounded or gassed, and that several, including two women, have lost their lives under enemy fire.

"The cause, I believe, of a good deal of recent criticism, has not been so much the price charged, as the fact that the Y in certain instances, was unable fully to carry out its plan to provide free canteen supplies to the men as they were going into action or coming out. The reason for this was not a shortage of supplies, but the absolute inability to secure the necessary motor transportation. Over and over again, the Y. M. C. A. workers have found it impossible to get supplies to fighting and wounded men on the extreme front battle line, while at the same time, our stores in the back of the line were well stocked. Any one familiar with the motor transport situation in France during the past few months, will immediately free the Y of responsibility in this matter. It is one of the inevitable results of the exceptional fighting activity of recent weeks.

"Plans Carefully Gone Over. I am greatly pleased to learn that the canteen plan provided for under Bulletin No. 33, is now being revised, and that the new plan contemplates that the Army shall purchase these supplies and bring them to France, using the Y and other organizations as their agents for selling the goods to men at government prices and providing for free distribution by each of the organizations on a uniform basis to the men in the front line service. As you know, the plan of the association have been working for a long time to secure this arrangement.

"The canteen business has grown to enormous proportions, and the Y. M. C. A. at no time, underestimated its importance or difficulties. It is not strange that in such a vast enterprise, involving a turnover of millions within the year, here and there have been incidents affording the ground for just criticism, but the service is being constantly improved.

"The present general manager, Alexander MacFayden, previously was general manager at one of the largest chains of five and ten cent stores in this country. The accounts have been audited from the beginning by Price Waterhouse and Company, Assistant Secretary of the War Department, and the Senate committee some weeks ago that the War Department had made a special investigation of the whole operation of the canteens by the Y. M. C. A. and had found that prices were based on actual cost, and that no profit had been realized. This has not been due to poor business management, but to the fact that the service has been so rapidly extended to serve the soldiers regardless of cost."

Berlin, N. H., Sticks to Old Name; Maynesboro Spurned by Town's Vote

Berlin, N. H., Nov. 7.—Citizens of Berlin yesterday decided, by a vote of 93 to 56, to retain the name of the city notwithstanding complaints that its sound was not euphonious to American ears. The name proposed was Maynesboro, by which the town was known before it was incorporated as a city.

Germany Retreat Before Drive of British Armies

British Headquarters in France, Nov. 7.—The Germans are retreating all along the front of the First, Third and Fourth British Armies, which are pressing them hard. The heavy rain continues and the ground has become sodden. This, while it handicaps the British movements, equally impedes the enemy in his efforts to save material.

War Not Over, Army Needed, Is Warning

Washington, Nov. 7.—The war is not over. Peace has not been declared, and even if it should be there will be need for thousands of United States soldiers for a long time to come.

Germany Will Accept Foch's Terms, Is Report

Montreal, Nov. 7.—The Montreal Star publishes the following dispatch from London: "Semi-official reports declare that Germany has decided to accept Foch's terms."

To Occupy Austrian Waters

London, Nov. 7.—Preparations are being made for the transfer of British and French troops to occupy the Dardanelles and Bosphorus, the Evening News said yesterday.

One Treatment with Cuticura Clears Dandruff

All druggists. Each 25¢. Ointment 50¢. (Sample each free of "The Evening News.")

KAUFMANS MARKET SQUARE UNDERSELLING STORE

Store Open Saturday Evening as Usual Until 9 O'clock

Underselling Demonstration Sale Starts Tomorrow

Every Man and Young Man Attention We OFFER You

More Than One Thousand Suits And Overcoats on Sale at Underselling Prices

Four Big Lots to Choose From, Involving the Season's Best Styles and Best Fabrics For Fall and Winter

Regardless of the high prices prevailing in most stores, notwithstanding the strained market conditions—the way we buy and the way we sell makes it possible for you to save five to ten dollars on a new suit or overcoat. This sale starts to-morrow Friday.

Lot 1---Underselling Demonstration Sale Suits and Overcoats Choice \$16.50
Lot 2---Underselling Demonstration Sale Suits and Overcoats Choice \$18.50
Lot 3---Underselling Demonstration Sale Suits and Overcoats Choice \$22.50
Lot 4---Underselling Demonstration Sale Suits and Overcoats Choice \$24.50

THREE GREAT LOTS OF MEN'S TROUSERS IN THIS WONDERFUL SALE
Men's Pants 1.95
Corduroy Pants 2.95
Odd Pants 3.49

Every Boy Can Get His Complete Outfit Here In The Big Sale

Boys' Overcoats \$5.95
Boys' Mackinaws \$6.95
Boys' Trench Overcoats \$8.95
Boys' Long Overcoats \$9.95
Boys' Long Overcoats \$14.95

November Underselling Demonstration Sale In Kaufman's Bargain Basement

TOILET PAPER—six big rolls Crepe Toilet Paper. Sale Price 24c
BORAX—20-Mule Team washing powder, 1-pound box for 10c
LAUNDRY SOAP—Eight cakes of good Laundry Soap, Swift's Pride, for 39c
BATH SOAP—Swift's Wool Soap, for bath and toilet. Special, 6 cakes for 35c

SILKS - SILKS - SILKS
Black Taffeta and Messaline
35-inch Taffeta Silk, black; extra good quality. Yard \$1.39
36-inch Taffeta Silk, extra heavy quality. Yard \$1.49
36-inch Taffeta, heavy quality and guaranteed. Yard \$1.75

New Floor Coverings, Very Low Priced Here
Wool Fiber Rugs; good quality; size 9x12 feet, at \$9.95
Brussels Rugs; exceptional quality; size 9x12 feet, at \$19.95
Seamless Wool Velvet Rugs; special; size 9x12 feet, at \$34.95

Seasonable Dress Fabrics
36-inch wide Tussah Silk, half cotton, in all good shades, Yard \$1.49
Silk Crepe de Chine, 36 in., pink, white, brown, Navy, black \$1.98
Silk Poplin, 36 inches wide; extra good colorings and quality Bungalow Suitings, 36 inches wide; large variety of colorings Mercerized Poplins, all \$39.48c
fast colors, 28 inches wide, Silk and Cotton Plaids, 36-in., for skirts and dresses. Yard \$85c

STORE OPENS AT 9 A. M.—CLOSES AT 5:30 P. M.

Don't Scrub Walls and Woodwork
SCRUBBING ruins the tinting and finish, causing walls and woodwork to become soiled more quickly and making them harder to clean.
A better and easier way is to make a paste of 20 MULE TEAM BORAX SOAP CHIPS

NO MORE LIVER TROUBLE; TAKE BLISS NATIVE HERBS TABLETS
"I suffered with Stomach and Liver trouble for three years and was under the care of two doctors, but they never gave me any relief. Nearly two years ago I bought a box of Bliss Native Herb Tablets and they did me more good than anything I ever tried. When I commenced taking your tablets I was in an awful run-down condition and couldn't eat a thing without it hurting me. But, thanks to Bliss Native Herb Tablets, in a month I could do my housework and eat most anything. It is a good family medicine. I don't see how we could do without it. I am still taking them. I weigh more than I ever did in my life."
—MRS. FANNIE WOLFE, Pulaski, Tenn.

HERE'S QUICK RELIEF FOR YOUR TIRED, STRAINED MUSCLES
When your muscles become tired and swollen and the joints become stiff, your circulation poor, and your suffering makes you irritable, an application of Sloan's Liniment gives you quick relief—kills pain, starts up a good circulation, relieves congestion. It is easier and cleaner than mussy plasters or ointments, acts quickly and does not clog the pores. It does not stain the skin.
Sloan's Liniment KILLS PAIN The World's Liniment