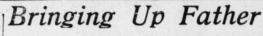


Reading for Women and all the Family



By Virginia Terhune Van de Water

to overcome roughness and rashes.



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By McManus



since the war, repairs were neg-lected and there was no adequate in-spection of the roads. A car with-out at least two flat wheels was a very great exception. Constant wrecks were the result of those con-ditions, and one constantly read of

Marvelous Story of Woman's Weakness Change from to Strength by Taking

Druggist's Advice. Peru, Ind.—"I suffered from a dis-acement with backache and drag-





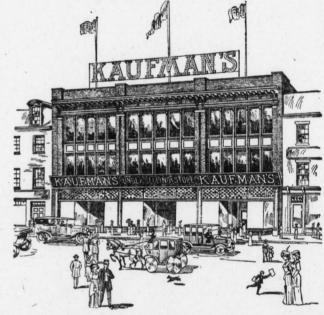
terrible accidents to troop trains and passenger trains because of fau!'y equipment or inefficient handling. Most of the street cars were run by women and their inexperience and nervousness increased the dangers of street travel.

To sum up the situation as I was able to observe it, living conditions in Germany in January of this year were rapidly becoming absolutely unbearable. How much worse they can become without bringing on internal troubles which will bring about the collapse of the German ing the present. The more accurate

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Give Your Old Clothes to the Belgium Relief

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The Kaufman Underselling Policy Is Practicable and Proves Its Merits Every Day to Thousands of People

The Kaufman Underselling Policy has built our business to its present large size.

Although war conditions have increased prices generally, our steadfastness in adhering to our policy has not

¶ You ask, "How can this be?" The answer is direct and simple. We are satisfied with smaller profits.

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That, too, is easy to answer. We are looking ahead to the future, to the time after the war; and we are getting a greater volume of business-serving more and more people—all the time.

While we are rendering this war-time economy service, we are at the same time rendering a patriotic service by helping people save money.

The money you save you can put into Liberty Bonds. The more you save the more bonds you can buy.

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that they heal sick skins, and preserve well ones. They have been used for yearstorelieveitching, remove pimples,

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Have you inquired the price of women's and men's clothes in the various stores around town? Well, you know then, that it will pay you to make the best possible use of your old garments. Let us dry clean them and you will see how really "new" they will be. And the cost will be too small to notice.

> We Will Call For and Deliver All Work Promptly



resident of the Parents Association.

By Ray C. Beery, A.B., M.A.

(Copyright, 1918, by the Parents Association, Inc.) No. 23. Is Mother-instinct Enough?

One mother writes to me:

"My three-year-old daughter has begun to be saucy. When I command her to do things, she sauces' me back. I have often told her not to talk back to me. But she is so determined. Did I not do the right thing?"

Yes, you did the right thing, but perhaps not in the right time. And perhaps not in the right manner. The impertinent child needs to be told not to talk back, but few parents understand how to tell him in a really effective way. It is natural to scold, which is worse than to be silent. It is also natural to speak to the child the instant after the offense, but this is not the right time. When your child "talks back," say nothing at all for at least a few seconds after she has spoken. To wait two or three minutes is still better.

Mother love and mother instinct above all, act calmly. Have your are powerful and take the place of actual knowledge of right method in many cases, but mother instinct alone is not enough. Natural impulses are not always right.

One mother writes to me:

"My three-year-old daughter"

Who was act calmly. Have your daughter come directly in front of actual knowledge of right method in front of actual way. Suggest that, from now on, she is not to "talk back" when told to do anything. Tell her you simply will not permit it.

When you have told her what you expect of her in a quiet but impressive way, begin at once to show your friendliness. The natural thing for most parents when a child offends, is to keep the atmosphere cold, to appear independent and distant, but this is unwise from the standpoint of this is unwise from the standpoint of

results.

It would be folly of course to com-

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Business wan

Of Dauphin Has

Tale To Tell

Scarched For Five Years Before Meeting With Success

"After a search of five years success came to me through following the crowd," said Henry Clay Frantz, a contractor and builder of Dauphin, Pa., near Harrisburg.

"I suffered from constipation at that time. I saw in the newspapers what Tanlac had done for others and resolved to try it. One bottle cured me. It toned up my stomach: completely got rid of the constipation; stopped the continual purchases of laxatives which I formerly had to make and made me feel like a new man."

Tanlac now is being specially introduced and explained in Harrisburg at George Gorgas' drug store.