# WILLYS OVERLAND

Second Largest Auto Factory

passengercars in 1908, the WillysDverland Company has grown in
less than ten years to the second
argest automobile-manufacturing
plant in the United States and is
now in a position to materially aid
in speeding up the war program.

"When this commercial growth is
inken into consideration," says Carl
Hanson, of the Overland Harrisburg
Company, local distributors, "it
speaks volumes of praise for the farsighted vision of the officials of the
company. For the underlying reason belyind this successful development has meant that its product has
met the popular demand.

"The policy of the company has
been to sense the motor needs of the
greatest number of people and build
a substantial motorcar best adapted
to meet them. Many factors are to
be considered in forecasting the desires of the motor-buying public, but
the officials have held unalterably
to five main tenets, these being ap-

## Better be safe than sorry

Automobile work a specialty. All work emirrated to us is one promptly and at most rea-anable prices, tron.

WILLYS OVERLAND

AID WAR PLAN

Second Largest Auto Factory in U. S. in Position to Help Materially

From a plant which shipped 465 passengercars in 1908, the Willysbest Corland Company has grown in least that ten years to the second argest automobile-manufacturing plant in the United States and its now in a position to materially aid in speeding up the war program. "The greformance is built upon a motor designed for thrifty use of gasoline with ample power, mounted upon a durable and dependable chassis. They must be easy to operate, with narrow-turning radius. "In comfort they must have the easiest-riding qualities it is possible, much thought has been expended upon the dantilever spring suspension and length of wheelbase. They must all be roomy, so that there will be no cramping after the longest drive.

"To give the greatest possible amount of service, Willys-Overland, Inc., has gone to great lengths to

drive.

"To give the greatest possible amount of service, Willys-Overland, Inc., has gone to great lengths to provide fully-equipped service stations covering the country. No Overland owner need ever be put to inconvenience through lack of service.

ice.

"Finally, in the matter of price, it has always been the policy of the Willys-Overland to make and market their product at the lowest possible margin. It is the desire of the company to place the automobile in reach of the largest number of people.

reach of the largest number of people.

"How well this policy has appealed to the public is best understood by a trip to the mammoth plant in Toledo, where it is busy day and night turning out supplies for the government of every kind and, in addition, making every effort to keep its production up to the increasing demand for Overland cars."

#### **Dort Car Entered in Efficiency Contest**

The Los Angeles to Yosemite conomy run will be conducted this ear under the auspices of the American Automobile Association, the sanction having been

This run was one of the big mo tor events of last year, fourteen different makes of cars competing over a grilling stretch of 370 miles. The cars were divided into classes according to price, the Dort, Monroe and Franklin winning in their respective groups. The lowest fuel record of all the cars was made by the Dort, which consumed 141/2 gal- trip by automobile.

Baby Slayers of Berlin Ca ptured by Allied Forces



These "Baby Slayers of Berlin" will no longer roam the skies and drop deadly missiles upon the defenseless villagers of France and England and upon hospitals. These German aviators were captured by Allied airmen and are on their way to a concentration camp far from the battling lines.

loss of gasoline, an average of 25.96 miles per gallon.

On account of the many changes in prices this year, all cars sold for less than \$1,200 are eligible for entry against the Dort, whereas last year the price limit was \$1,000 for this class.

VACATION FOR PASTOR

New Cumberland, Pa., July 27.— The Rev. David S. Marit pastor of St. Paul's Lutheran Churchas bee granted a three weeks' his congregation. The Rev. and Mrs.



lisle school. Because of his increased ability, Mr. Peel has been considerably advanced by the department. John Francis, Jr., who for several years past has been head of the Indian institution, recently resigned to enter the United States Army.

#### 'De-Sulphating"—a Cure That's Worse Than Disease

Mixed in with the helpful informa mixed in with the neight informa-tion in the popular scientific papers is a good deal of battery advice that should not be followed. Read it if you will — but don't take it too seriously until you have an expert

This sound advice is given to car of Front Market Motor Supply Com-

these publications an article de-scribing in detail just how sulphating of plates can be cured after it had been allowed to proceed. Of course every battery-user knows that sul-phation, if allowed to gain headway, one knews that it can be cleared up

here is another and much simplier way, which involves doctoring the batteries.

Writers of these rather misleading irticles on battery cures usually go no to explain how some very simple chemical can be added to the battery to produce results that seem little short of wonderful. Usually the instructions are made vague enough and enough "if," and "howevers," and qualify phases put in to make you think that it is your own fault if through a trial of the cure you succeed in ruining your battery. Most of the writers of these popular battery articles play safe by being rather indefinite.

As a matter of fact, there is no material that-can be put into a battery to cure ills that have been caused by neglect or abuse. The best course to follow is to have your battery inspected every week or two by an expert, which would enable you to steer entirely clear of any serious trouble. If for any reason this is not done the one thing to remember is that the only remedy for battery trouble is pure water, charging and, finally, expert attention at the hands of a man who knows his business. Chemicals and extra acid never do anything but ruin batteries.

#### Largest and Smallest **Draft Details From Perry**

Marysville, Pa., July 27. Sending ut its largest draft quota this week, Perry county will next week send out its smallest quota. One man will leave the county for Syracuse, N. Y. He is Chester Wallace, of Marysville, who has been working for several years as a brakeman in the preference freight yards of the Pennsylvania Railroad at Marys-

ville.

Wallace will leave Marysville on July 30 to go to New Bloomfield, to leave on the following morning for Syracuse. In the largest quota, which left the county this week, seventy-two men were included, among whom was John T. R. Wallace, a brother of next week's draftee, who wa salso an employe of the Pennsylvania Raliroad here.

#### STERLING TIRES **EUROPE URGES** WAR LEARNING **USED LOCALLY**

Keep the Schools Going and Many Large Firms Are Using , Make Them Better and These Tires on Their More Effective Delivery Cars

Washington.—Europe's lesson to "That the Sterling tire is proving the United States is to keep the itself to be the most economic tire schools going and to make education during and after the war better and for all uses is demonstrated in the fact that nearly ninety per cent. of Sterling tires sold are sold to business firms that figure tire mileage more effective than it has ever been, ecording to a broad-side announce ness firms that figure tire mileage on an efficiency basis," said G. G. Golling, of the Keystone Sales Co., lccald distributors for Sterling tires, "The firms have figured out the cost of a tire from the standpoint of at the lowest possible cost per mile. This is France's message, as reported by John H. Finley, Commissioner of Education of New York state, in his report on French schools in wartime:

"Do not let the needs of the hour, however demanding, or its burdens,"

"Education and efficiency basis," said G. G. Golling, of the Keystone Sales Co., lccald distributors for Sterling tires, of a tire from the standpoint of a tire from the standpoint of service, not first cost, because they must use them day in and day out at the lowest possible cost per mile. "Some of the local firms using Sterling tires are the Atlantic Refining Company, the Fleschmann Yeast Co., the American Tobacco Co., the Bell Telephone Company, the Great Atlantic and Pacific Tea

This is France's message, as reported by John H. Finley, Commissioner of Education of New York state, in his report on French schools in wartime:

"Do not let the needs of the hour, however demanding, or its burdens, however heavy, or its perils, however threatening, or its sorrows, however heartbreaking, make you unmindful of the defense of to-morrow; of those disciplines through which an efficient democracy is possible, through which the institutions of civilization can be perpetuated and strengthened. Conserve, endure taxation and privation, suffer and sacrifice, to assure to those whom you

Co. and numerous other of the larger concerns. Most all of these firms employ efficiency experts, and get down to the bottom of all expense matters and who when buying an article get what they think will give them the most service for the amount of money involved.

"One big feature of Sterling tire service is the fact that all tires are repaired free of charge during the life of that tire, no matter what the cause of the injury to it may be. This will reduce the repair bills to nothing, a big item in a year's time. The original cost of Sterling tires is no higher than the average good tire."

COAL AND SAND FROM RIVER New Cumberland, Pa., July 27.— W. H. Hoff, contractor, has taken out 6,000 tons of coal and 2,000 tons of sand this summer. Some of it will be used for government work.

SENATOR CROW IMPROVES

Uniontown, Pa., July 27.—Physicians, attending State Senator William Evans Crow, who was operated on here for appendicitis, announced to-day that his condition was "very satisfactory."

ENLISTS IN STATE POLICE New Cumberland, Pa., July 27.— Jay Cookerly of Geary street, left for Greensburg, Pa. He has enlisted

### **AUTOMOBILE STORAGE** Sible's Garage

THIRD AND CUMBERLAND

Convenient Location All Modern Applian Heat and Air

Gasoline

Accessories





HE outstanding automobile feature of today is the saneness in the use of cars.

This is aptly illustrated by the fact that more than 100,000 Model 90 cars have already been put to work by responsible citizens.

You too can practice the thrift spirit and still benefit by modern motor car accommodations and conveniences by ordering your Model 90 at once.

Appearance, Performance. Comfort, Service and Price Light Four Model 90 Touring Car, \$895-f. o. b. Toleda Price subject to change without notice

## The Overland--Harrisburg Co. Distributors

212-214 NORTH SECOND STREET

# Harrisburg Motor Dealers Association Goes on Record at Recent Meeting

"To Conserve Man-power and Material as an Aid to the Government"

All Automobile Establishments Operated by Members Will Close

## Every Sunday, Beginning August 4th

Resolution:--

"Beginning August 4, 1918, all garages owned or controlled by members of the Association be closed, except where a member has an existing contract for delivery of stored cars, and then only an attendant may be in charge.

"That no repairs be made, no materials or accessories be sold for profit, and that only gasoline may be sold in an emergency."

The above means that every motor car owner can assist in this conservation movement by arranging for their Sunday requirements on Saturdays. It can easily be done, and you will suffer no inconvenience, at the same time, however, you will feel that you are doing your bit in this connection to help conserve.

# Ford Owners---

You can save money on repairs and many long hours' waiting for your car.

## Ford Dealers---

You will be able to give better service to your patrons and keep them more thoroughly satisfied.

# If You Have Mac's Garage Do Your Work

We have now installed and ready for service the ONLY Combination-Bearing Burning-In, Motor Test and Running-In Machine in Central Penna.

With this combination machine, however, when a "job" is turned out we know that it is 0. K. in every particular, no guess work has been allowed, no need to, for every function has been finished mechanically perfect.

We also have special Ford Fixtures and Tools—

or connecting rod alignment, testing and straightening. In many cases motor overhau jobs that "come back" with "knocks" are due to not hav-ing tested the connecting, rods before assembling motor.

in bushings.

THESE DEVICES ARE APPROVED BY THE EQUIPMENT DEPARTMENT OF THE FORD MOTOR CO., DETROIT, and in assurance to you, Mr. Ford Owner or Dealer, that this Ford Service Station is most thoroughly well equipped to take care of your repair work at all times, efficiently and satisfactorily. The work that leaves our plant MUST BE RIGHT IN EVERY WAY.

For holding pistons while disassembling or reassembling connecting rods and pistons. This machine prevents twisting or bending rods out of alignment.

Another important machine is the Transmission Drum Overhauling Machine for the purpose of holding transmission drums while cleaning bushings. This machine saves hours of time and expense to Ford owners. In connection with this machine we operate a quick-action Arbor press to speed up the work of removing and pressing in bushings. out on a scientific basis. It saves you real money to let us do your Ford repair work. No other cars handled.

We also are thoroughly equipped with highest type of machinery to

**Rebore Cylinder Blocks** 

Fitting Oversize Pistons We carry one of the most complete

Genuine FORD Parts -enabling every Ford owner to secure the part he needs for his car instantly

without the delay of a single minute.

### A FORD SERVICE **EXTRAORDINARY**

There are business concerns that cannot afford to have their FORD Delivery, or Business car out of service even for a half or a day, hence this extraordinary service offer:

We will remove old motor and install new Ford motor, charging, you for use of same at a nominal rental for each day used-while we are overhauling your

We will also give the same service on rear axles that need overhauling, or new gears put in.

FORD DEALERS---Write Us For Special Garage and Repair Shop Prices

MAC'S GARAGE, 1808-10 LOGAN ST.

A. G. McMILLAN, Proprietor Authorized Ford Service Station---

Bell 2469-J Dial 2413