

Reading for Women and all the Family



Making Your Job Pay

Beatrice Fairfax Gives Women Who Work Valuable Aids in Helping Nation in Time of Critical Need.

The patriotism of American women has won for them the admiration of the Nation. The part they are playing to help their country win this great conflict to make the world safe for democracy has inspired their husbands, brothers and sweethearts to greater efforts. No work has been too difficult for women to tackle; they have been untiring, cheerful and efficient.

in this series of articles, "Making Your Job Pay," Beatrice Fair-fax will endeavor to encourage all who are anxious to make the most of opportunities.

By BEATRICE FAIRFAX

By BEATRICE FAIRFAX
"How can I make my job pay?"
That is the question so many are asking. First, figure out for your-self logically what you want to do and the best method of doing it; second, take a cheery attitude.
The grim necessities of business life make us realize that with so nany purposeful people journeying definitely toward accomplishment any idler or unpiloted dreamer or unintelligent pretender at work is

any foler or unpiloted dreamer or unintelligent pretender at work is going to get into the way of heavy machinery and be crushed.

Before going to work to-day, take an inventory of yourself. Find out just what your abilities are, just how great is your earnestness, and then, having studied your equipment, march down to offer your services with a clear idea of what you have to offer. Just what your abilities are, just how great is your earnestness, and then, having studied your equipment, march down to offer your services with a clear idea of what you have to offer.

The equipment anyone ought to fring to work is clear knowledge, intelligent willingness to work honestly at any job, sane desire to learn to do your work as well as it carpossibly be done, and clear-eye vision as to its possibilities.

Now, when you set about enroll-

School of Commerce HARRISBURG **BUSINESS COLLEGE**

Troup Building, 15 S. Market Sq.
Bell phone 485; Dial 4393
Bookkeeping, Shorthand, Stenotype, Typewriting, Civil Service,
OUR OFFER—Right Training
by Specialists and High Grade
Positions, You can be seen to be seen to

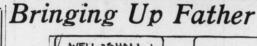
--LADIES-you will be more than pleased to own a copy of the Winifred Worth **Crochet Book**

It contains 65 stunning designs, Yes, indeed, all new designs. Dan-dy for a new beginner. Has full and complete instructions HOW TO CROCHET.



THIS PRACTICAL CROCHET BOOK MAILED TO ANY ADDRESS FOR 15 CENTS

Send this coupon and 15 cents in stamps or silver to the Harris-burg Telegraph, and the book will be mailed to you from the New York office of the publishers. Al-low a week for its arrival.





Copyright, 1917, International News Service



truth in the old proverb: "well begun is half done."

Prepare for your job by studying it and yourself—it and your ability to do it.

catily at any job, sane desire to learn to do your work as well as it to do your work as well as it car possibly be done, and clear-eye vision as to its possibilities.

Now, when you set about enrolling yourself for new work or seeking advancement in your old work, why not measure the job as well as yourself? Why not find out all about the "fords," the "bridges," the "forries"—all the means of getting across the river—the methods of acquainting yourself with your job?

Study the work you want to do and your fitness for it. The enter upon it cheerfully. You will find

Dandruffy Heads

Become Hairless

If you want plenty of thick, beautiful, glossy, silky hair, do by all means get rid of dandruff, for it will starve your hair and ruin it from the your way to get rid of dandruff to donort.

It doesn't do much good to try to brush or wash it out. The only sure way to get rid of dandruff is to dissolve it, then you destroy it entirely. To do this, get about four ounces of ordinary flquid arvon; apply it at night when retiring; use enough to moisten the scalp and run; do your handruff will be gone, and three or four more applications will in gentily with the finger tips.

By morning, most if not all, of your dandruff will be gone, and three or four more applications will stop, and your hair will look and feel a hundred times better. You can get liquid arvon at any drugs store. It is inexpensive and four ounces is all you will need, no matter how much dandruff you have. This simple remedy never fails.

EDUCATIONAL

"A Golden Seal Customer."

—A Pleasant Customer." **DRUGS**

Delicious Food—

Tempting Service-

Reasonable Prices—

at the

Golden Seal

Luncheonette

If you haven't tried one

satisfying combination

luncheons at from 20c to 35c. A la Carte Ser-

Oysters in Season. Open from 8 A. M. to 7 P. M. City Health Tests prove our Ice Cream

the best in the city.

Try some at the foun-

tain-take some home.

Adden Seal Drug Stone 11 SOUTH MARKET SQUARE

vice also.

our special luncheons come in this noon. We serve wholesome,

wouldn't jest be my luck," he murmured fretfully.

Sheba hoped there would be one, not, of course, a really, truly blizzard such as Macdonald had told her about, but the tail of a makebelieve one, enough to send her glowing with exhiliaration into the roadhouse with the happy sense of an adventure achieved. The girl was buoyed up by a sense of freedom. For a time, at least, she was escaping Macdonald's driving energy, the appeal of Gordon Elliot's warm friendliness, and the unvoiced urging of Diane. Good old Peter and the kiddies were the only ones that let her alone.

She looked back at the horses laboring up the hill. Swiftwater had got down and was urging them forward, his long whip cracking about the ears of the leaders. He was worried. He would have liked to turn and run for it. But the last roadhouse was twenty-seven miles back. If the blizzard came howling down the slope they would have a sweet time of it reaching safety. Smith's Crossing was on the other side of the divide, only nine miles away. They would have to worry through somehow.

Miss O'Neill knew that Swiftwater Pete was anxious, and though she was not yet afraid, the girl understood the reason for it. The road ran through the heart of a snowfield, the surface of which was being swept by a screaming wind. The air was full of sifted white dust, and the road furrow was rapidly filling. Soon it would be obliterated. Sheba tramped behind the stagedriver and in her tracks walked Mrs. Olson, the other passenger.

Reduce Your Fat Without Dieting

Years ago the formula for fat reluction was "diet"—"exercise." To-day
t is "Take Marmola Prescription Tabets." Friends - tell friends—doctors
ell their patients, until thousands
know and use this convenient, harmess method. They eat what they like,
live as they like, and still lose their
wo, three or four pounds of fat a
veek. Simple, effective, harmless Marnola Prescription Tablets are sold by
ill druggists—a large case for 75c. Or
f you prefer you may write direct to
he Marmola Company, 854 Woodward
we, Detroit, Mich.—Advertisement.

By William MacLeod Raine

THINK LITTLE

LIKE HIS MOTHER -

OSWALD LOOKS

Apparently the bed had been slept in. In the waste-paper basket the district attorney found something which he held up in a significant silence. Macdonald stepped forward and took from him a small cloth sack.

"One of those we keep our gold in at the bank," said the Scotsman after a close examination. "This definitely ties up Holt with the robbery. Now for Elliot.

The bitter cold searched through

she realized was that Swiftwater Pete was pulling her from the horse. He dragged her into a cabin where Mrs. Olson lay crouched on the floor.







9617 Bustle Dress for Misses and Small Women, 16 and 18 years. Price 15 cents.

not the bank," said the Secondary and a secondary of the state and the circumstance of the state of the circumstance of

It would be impossible to find a more attractive, youthful, dancing frock than this one for the débutante or for the girl who has not yet made her bow. It is just as charming and graceful as can be while it is absolutely simple withal. The little bodice is made in the Japanese style that is always so pretty and that also is so simple. The skirt shows the new drapery at the back which you may call a bustle, but it is really more graceful and attractive than the bustle ever was or could be. As you see the dress here, it is made of a soft taffeta with trimming of fur and with a little embroidery of beads that is very pretty. Taffeta is exceedingly well liked for young girls' dancing dresses and suits this

ALL'S WELL THAT ENDS WELL

BY JANE M'LEAN

They both breezed into the big room together and the quiet little woman observed both of them closely. One was small, with soft rosy cheeks and glasses and a curved mouth. She wore a plain brown suit and a soft hat pulled down over a quantity of soft reddish hair. The other woman was stately and reserved. She wore black velvet and gorgeous furs and a small very smart hat with a tight close yeil. Both of the row as a rapt pause.

maism to Keep on the Job

TANIAC FIXED HIM UP

The darling:

"The darling: Come here, of older, which and work and speaked the words and she will be a brakeman when the words and she woman in black. "Low about here family 18 it all right?"

Miss Mason drew herself up. The families of the children in the home woman in black. "Low about here family 18 it all right?"

Miss Mason almost took it as a manufacture of the family is above reproach, and she is a basolutely healthy, madam," she said stiffly. The other woman had gone down was laughing into the fee can be often of the fee of the was laughing into the fee of the company of the was laughing into the fee of the company of the said."

The big cyes fixed themselves on the about the famous wend and was laughing into the fee famous and the work of my carefully investigated before a clief with the fixed by the maker to refund the purchase price if anyone is dissatisficated up so that I wasn't quite as the begin to lose my nerve."

"How to Cure Chapped Skin in Winter

In warm weather no one suffers on chapped hands or face as the last has a tendency to draw a natisfied the sail to be the surface of book has been and a skill noble to face. "Do you like dolls?" she asked breathman and the sail to the surface of the company of the surface of the company of the surface of the care of the

well liked for young girls' dancing dresses and suits this design peculiarly well. It would be quite correct to omit the embroidery on the skirt and use just a little on the blouse portion or perhaps just merely to outline the neck with some little sprays of flowers worked out in irridescent beads. You can use any braiding or embroidery pattern for beads if you transfer to tissue paper and work through that as well as the material, tearing the paper away when the work is done.

For the 16-year size will be needed, 334 yards of material 35 or 44 inches wide.

The pattern No. 9617 is cut in sizes for 16 and 18 years. It will be mailed to any address by the Fashion Department of this paper, on receipt of fifteen cents.

How to Cure Chapped Skin in Winter

In warm weather no one suffers the warm and the surface of as the head has a tendency to draw a natival of the body are prevented by the old from reaching the skin and as a result chaps, roughness and even be and the surface as the least the surface of a small jar of Amo-nized cocon at high tefore retiring. Every trace of small jar of Amo-nized cocon at high tefore retiring. Every trace of small jar of Amo-nized cocon at high tefore retiring. Every trace of small jar of Amo-nized cocon at high tefore retiring. Every trace of small jar of amo-nized cocon at high tefore retiring. Every trace of small jar of amo-nized cocon at high tefore retiring. Every trace of small jar of amo-nized cocon at high tefore retiring. Every trace of small jar of amo-nized cocon at high tefore retiring. Every trace of small jar of amo-nized cocon at high tefore retiring. Every trace of small jar of amo-nized cocon at high tefore retiring. Every trace of small jar of amo-nized cocon at high tefore retiring. Every trace of small jar of amo-nized cocon at high tefore retiring. Every trace of small jar of amo-nized cocon at high tefore retiring. Every trace of sma

your fairy price. If you are just to be his friend, then he has every right to have other friends. Since he cannot be more than your friend, why don't you cease building your whole life with him as the keystone, and find other interests to fill in part of your time? When a girl finds herself in a situation where she is practically helpless she is very foolish indeed to protest and argue and to make herself and every foolish indeed to protest and to make herself and every foolish indeed to protest and the state of the st

1-22

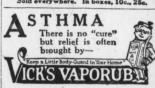
Do you ever have the "blues"?

That discouraged feeling often comes from a disordered stomach, or an inactive liver. Get your digestion in shape and the bile acting properly—then the "blues" will disappear. You will soon be cheerful, if you take

the people's remedy for life's common ailments. They act thoroughly on the stomach, liver and bowels, and soon reg-ulate and strengthen these important organs. Purely vege-table—contain no harmful drugs. Whenever you feel despondent a few doses will

Make Things look Brighter

Sold everywhere. In baxes, 10c., 25c.



For Nervous People