

IF AT FIRST YOU DON'T SUCCEED, USE TELEGRAPH WANT

Who Reads Classified Advertising?

The rich man, poor man, the businessman, the housewife, in fact everyone who reads at all. Why? Because they have learned the fact that the little want ads hold a multitude of opportunities for anyone in every walk of life.

No matter what the nature of your ad there is always some one that reads it who is interested in what you have to offer, and the classified columns of the Telegraph is the surest place to offer it, in order to get one hundred percent results.

HELP WANTED—MALE

BOY WANTED—Will be allowed one day a week to go to extension school. Good boy. Right boy. Inquire 1833 North Sixth street.

WANTED—Young man, between 16 and 20 years, in an insurance and Real Estate Office to collect rents. Steady experience. Salary expected. Address K. 6456, care of Telegraph.

FIREMEN WANTED—Former members of city fire department for similar work in Munitions Plant. Good pay. Experience and references. Address K. 6456, care of Telegraph.

AETNA EXPLOSIVES CO., Newton Hamilton, Pa.

WANTED—Driver for Reo truck for ice cream delivery. Apply to Dean Shaffer, 1412 North Sixth street.

THE DAYTON METAL PRODUCTS COMPANY, DAYTON, OHIO.

Requires the following help: Toolmakers, Tool Designers, Machinists on repair work. Good opportunity to do your bit. Working conditions and wages good. Address THE DAYTON METAL PRODUCTS COMPANY, DAYTON, OHIO.

EMPLOYMENT DEPARTMENT, DAYTON, OHIO.

AN EXPERIENCED MAN WANTED—Apply Federick's Garage, Forter, near 11th and 12th streets.

WANTED—Counter Man, Hershey Quick Lunch. Must be capable and neat-appearing. One with previous experience preferred. \$40.00 to \$50.00 per month, including board, etc. Apply in person, Hershey Employment Bureau, Hershey, Pa.

HELP WANTED—FEMALE

WANTED—A washerwoman, either Monday or Tuesday mornings. Apply 1429 North Front street.

WANTED—A young girl to assist with housework. Apply 1429 North Front street.

WANTED—Girls for laundry work. Apply Palace Laundry, 2105 Logan.

LADIES—Fascinating home business thing—Postcards, Pictures, etc., spare time for profit. \$100.00 per week. Samples, 10c (stamp). See Mrs. J. M. O'Neil, 1000-D, Station A, Brookline, Pa.

WANTED—White girl, or woman, for general housework. Must be neat, well recommended. Good wages for right party. Address P. O. Box 502, City.

WANTED—To work in laundry; also woman to mend. Apply Keystone Laundry, 620 Harris.

WANTED—Young woman demonstrator for store and house-to-house work. Apply to Mrs. J. M. O'Neil, 1000-D, Station A, Brookline, Pa.

WANTED—Capable saleslady in Shoe Department of Hershey Department Store. \$10.00 to \$12.00 per week. Must have had shoe experience and understand the details of retail shoe merchandising. Apply in person, Hershey Employment Bureau, Hershey, Pa.

WANTED—Woman to work in filling department. \$8.00 and Bonus per month. Apply to United States Mattress Co., Twelfth and Herr street.

HOUSEKEEPER WANTED—For an elderly couple in a small town. References. To K. 6792, care of Telegraph.

WANTED—Sewing Machine Operators to make ladies and children's wear. Also trimmers and folders. Easy work and best pay. HARRISBURG GAPPAL, J. L. CO., Sixth and Herr streets.

WANTED—16 years and upward wanted for work. Apply to Shearer Mfg. Co., 308 Hamilton street.

WANTED—12 girls. Apply Silk Mill, corner Second and North streets.

HOSIERY KNITTERS AND LOOPERS WANTED—Also learners over 16 years of age. Steady work, good wages and bonus paid weekly. APPLY AT ONCE. NEW IDEA HOSIERY CO., S. 14th AND MAYFLOWER STS.

HELP WANTED—Male and Female

WOULD you like \$1 or \$2 daily at home, making car box on Auto Knitters' Experience. Apply to Knitters' Experience, Dept. 146-C, Auto Knitter Company, 821 Jefferson Ave., Buffalo, N. Y.

WANTED—Canvassers—men or women, for house-to-house canvass. Those having experience or newspaper experience preferred. See Mr. Beck, Room 4, the Telegraph Building Annex. Call between 8 and 10 or after 4 P. M.

SALESMEN WANTED—Exclusive salesmen now opened in Pennsylvania selling tailor-made suits direct to wearer at wholesale prices. Guaranteed the biggest business opportunity. Mail application and business references to H. Davis Tailoring Company, Cincinnati, Ohio.

SITUATIONS WANTED—MALE

YOUNG MAN, with legal training, wants work with growing firm, where there is chance for advancement for one who speaks English, Spanish, Italian and writes fluently Spanish, Italian and English. Good references. Address P. O. Box 34, Cumberland, Md.

WANTED—Middle-aged man and wife, positions as janitor, watchman, care of country home, work on farm; good experience. Address to Box 37, Allen, Pa.

YOUNG MAN—Having five years office experience, desires work four evenings a week and Saturday afternoon. Can furnish references. Apply D. D. Wark of Telegraph.

WANTED—Boy, 17 years old, wishes work furnishing references. Light housework. Call Bell phone 4536, after 6 P. M.

SITUATIONS WANTED—Female

WANTED—Woman wants family office position. Good references. Inquire 1833 North Sixth street.

YOUNG LADY—With three years' banking experience, wishes clerical position. Address P. O. Box 65, Steelton, Pa., or Dial 9270.

HOUSEWORK—Young woman desires position in private family. Call at 1417 Curran street.

HOUSEWORK—Young woman wants general housework in small family; no washing. Call, or address, 2502 Balm street, city.

CHAMBERMAID—Young woman wishes position for compensation to elderly lady. Address H. E. A. Enbaut, Pa.

HOUSEWORK—White woman desires work by the day. Call at 1251 Bailey street.

CLERICAL WORK—Young woman desires position clerking in store; can furnish reference. Call at 634 Schuyll-kill street.

WASHING—White woman desires to wash for a family. Call at 1114 Capital street, Rear Apartment.

WANTED—Young woman wishes position doing housework. No cooking. Address Box O, 6723, care of Telegraph, 2412 E.

WANTED—Young white girl desires position as housekeeper. Address Box O, 2500, care of Telegraph.

WANTED—Woman wishes position as upstairs girl or doing housework several days each week. Address K. 6456, care of Telegraph.

WANTED—Young colored woman desires position as housemaid or general housework; no washing; can give references. Apply B. D., 1039 Cumberland street.

ROOMS FOR RENT

FOR RENT—Two pleasant, furnished front rooms; modern conveniences; use of phone. Inquire 501 North Front street.

ONE FURNISHED ROOM FOR RENT—Inquire 1239 North Front street.

SEVERAL UNFURNISHED ROOMS FOR RENT—Suitable for light housekeeping, with use of bath. 617 North Front street.

FOR RENT—Two large, front rooms, with large closets, one furnished, one unfurnished; suitable for rooming or light housekeeping; also children's room, near car line. 1435 Walnut street.

125 PINE STREET—Two rooms and bath, furnished or unfurnished; steam heat, electric lights and phone service.

LARGE, second floor front room; city steam heat; use of Bell phone. Address 719 North Sixth street.

FOR RENT—Two rooms on second floor and one on third floor; all front; modern conveniences. 1509 North Third street.

METROPOLITAN ANNEX—Clean, furnished rooms, hot and cold water, phone, rates, \$3 per week and up. 218 Market, at the Subway Entrance.

ROOMS WANTED

ROOMS WANTED—Refined, young couple, with or without furniture, furnished or unfurnished rooms, in neighborhood of North Third street above 1300 North Front street. Rates reasonable. No children. Will be ready to occupy about January 23. Small deposit. References. Address J. E. Gipple, 1251 Market St.

HOUSES AND GARAGES at Fifth and Curtin streets. Fred C. Miller, 31 North Second. Bell phone 3074.

REAL ESTATE WANTED—If you have a property for sale, get in touch with us. We have a list of our numerous customers. Brinton-Packer Co., Second and Walnut streets.

OFFICES AND STORES

FOR RENT—Store room and dwelling in Dillsburg, Pa., situated on public square, opposite Dillsburg National Bank. Possession given immediately. Inquire of R. S. Clark, Dillsburg, Pa.

APARTMENTS FOR RENT

FOR RENT—One of the most beautiful apartments in the city—414 North Third street. All the latest and most modern improvements. Call or write to Mrs. J. M. O'Neil, 1000-D, Station A, Brookline, Pa.

MARKET STREET STORE FOR RENT

BEAUTIFUL NEW DAYLIGHT STORE, 604 MARKET ST.

CHAS. ADLER, 1002 North Third Street.

\$12.00 STORES

Nos. 248 and 252 Hamilton street, near Third. Suitable for barbershop, tailor, poolroom, etc. Good location.

CHAS. ADLER, 1002 North Third Street.

FARMS

FARMS WANTED—Let me see your farms, no sale, no charge; no matter where or what size, I will see it for you; I also have a list of buyers. Try and sell. Exchange on farms. C. H. Corder, 1130 Walnut street, Harrisburg, Pa. 2112.

FOR SALE—No. 441 S. Fifteenth street—brick house with seven rooms and bath. Price only \$2,900. Bell Realty Co., Bergner Building.

FOR SALE—No. 1423 N. Second street—Brick house with 9 rooms and all improvements. Particulars call Bell Realty Co., Bergner Building.

FOR SALE—No. 420 Woodbine street—brick house with 8 rooms, bath, gas, electric, furnace, porch, front, rear balcony. Bell Realty Co., Bergner Building.

VACANT HOUSE in excellent location for sale at \$4,500—8 rooms and bath—gas, electric, light, steam heat, paved drive alley on rear—No. 171 Forster street. Bell Realty Co., Bergner Building.

FOR SALE—Six rooms and bath, all improvements, along trolley line, at Enola; garage in rear; in A. condition. Price, \$1,850. Apply C. H. Corder, 1130 Walnut street, Harrisburg, Pa. 2112.

HOUSES FOR SALE—I have any kind of a house you want, \$1,000 to \$10,000 each. City and suburban corner houses, bungalows, all prices only. Terms. Easy payments. C. H. Corder, 1130 Walnut street, Harrisburg, Pa. 2112.

FOR SALE—Three-piece parlor suit, mahogany finish, upholstered in leather. Practically new. Price, \$25.00, which is less than half cost. Inquire of H. B. Shatto, Market street, near Church street, Gans Hill, or Box K, 6774, care of Telegraph.

FURNITURE, floor rugs, piano, cabinet, kitchen utensils, refrigerator, lookcase at pre-war Bargain Prices. Call or write to 14 North Sixth street, Apartment No. 2.

FOR SALE—Our Entire Lots of Men's and Boys' Winter Suits, Overalls, Mackinaw sweaters, Underwear, etc. Call or write to H. B. Shatto, 23 North Fourth Street, Across from Y. W. C. Open Evenings.

FOR SALE—New fur-lined overcoat, broadcloth, long hair lining, genuine Persian collar. Worth \$110. Will take \$40 cash. Suit for stout man. Apply Esterbrook, 913 North Third street.

BOOKS—Several libraries for sale, books in fine condition, at average price of 10c; cost many times more. Aurand's, 192 North Third.

LINCOLN REALTY CO.

BUSINESS OPPORTUNITIES

LUNCH ROOM FOR SALE—Good location, doing good business. Rent reasonable. Good opportunity for right man.

1225 N. Sixth St. P. DORAN, Phone. Member Harrisburg Real Estate Board.

POOL ROOM—Doing a good business. Consists of 3 tables and all equipment; two slot machines, one wall case, cash register, pool chairs and stock. Call for particulars.

1225 N. Sixth St. P. DORAN, Phone. Member Harrisburg Real Estate Board.

BUSINESS PERSONALS

WHY WORRY ABOUT COAL?—Burn coal oil in your cook stove, heater and office. Free demonstration. 902 Market street.

CONTRACTOR AND BUILDER—Estimates furnished. All kinds of repair work. W. W. Sumner, 1423 Liberty. Bell phone 4122.

KEYSTONE IRON AND METAL CO. deals in steel, rails, rubber, metal, etc. Papermill supplies. Broad and Walnut streets. Call for catalogue. Bell phone 936, Dial 3043.

RELIABLE ELECTRIC AND LOCKSMITH SHOP. GENERAL REPAIRING. 1203 N. SIXTH. DIAL 5854.

QUININE—Look out for that gripe feeling, likely to catch you. Changeable weather. OOR LAXATIVE. 1100-1110 North Front street. If not taken in time, Gross Drug Store, 119 Market street.

CHANGE your coal stove into a gas range. Burn common coal oil. Free demonstration. 902 Market street.

Diamonds Bought for Cash; appraisers or estate. P. H. Caplan Co., 206 Mkt.

MacWILLIAMS CONSTRUCTION CO., Builders and Contractors. Houses, building our specialty. Job work and estimates. 2150 North Fifth Street.

UPHOLSTERING—And furniture repairing, mattresses renovated and cushions of chairs made. S. N. Cluck, 320-326 Woodbine street. Phone 13173.

Money to Loan

PRIVATE LEGAL RATE LOANS \$15 TO \$500 FOR LONG OR SHORT TIME ON FURNITURE, REAL ESTATE, OR OTHER COLLATERAL. PAYMENTS MONTHLY OR WEEKLY.

CO-OPERATIVE LOAN CO., 204 CHESTNUT STREET, UNDER STATE SUPERVISION.

MONEY TO LOAN on Real Estate security in all amounts and upon terms to suit borrowers. Address P. O. Box 174, Harrisburg, Pa.

MONEY advanced to housekeepers at legal rates. Business confidential. Profit Sharing Loan Society, 203 North Second street.

WE LEND MONEY in compliance with Act of June 17, 1915, to individuals in need of ready cash; small loans a specialty; business confidential; payments to suit borrowers' convenience. PENNSYLVANIA INVESTMENT CO., 122 Walnut Street.

Musical

WILL EXCHANGE large cabinet machine and fifteen double disc records for good upright piano. Address O. 804, care of Telegraph.

TALKING MACHINES promptly and carefully repaired by an expert only. OYLER, 14 South Fourth street.

NEW PLAYER PIANO—\$390.00. Ten dollars first payment. H. G. Day, 1421 Derry street. Dial 4560.

If your Talking Machine needs repairs, just bring it to us. Our expert will be at your service at once. Or bring machine to 1213 North Third street.

BLU LINE AUTO TRANSFER PIANO moving a specialty. Hauling, packing, unpacking, and delivery. Capital St. C. V. 5897. Bell 5257.

Where to Dine Well

STOFFEY'S RESTAURANT. Home cooking served to busy businessmen and ladies in separate dining room.

STORAGE—Fireproof and non-fireproof warehouses. Private rooms for household goods, \$2 a month up. Harrisburg Storage Co., 437-445 S. 2nd St.

STORAGE—419 Broad street, household goods, merchandise, private rooms, \$1-23. Wagons, 7c month. D. Cooper & Co., 417 Broad St. Both phones.

STORAGE—Broad and WALLACE STS.—Household goods and merchandise. Private rooms, \$1.50 to \$3.00 per month. Keystone Iron and Metal Co., Broad and Wallace streets.

STORAGE—In brick building, near 408 Market. Household goods, merchandise, private rooms. Reasonable rates. P. G. Diener, 408 Market street.

Undertakers

WILLIAM PAGE, Funeral Director and Embalmer, 530 Boas St., Harrisburg, Pa.

CONTRACT \$75.00 FUNERAL

You can select from an octagon end oak nicely polished, black cloth or white embossed casket. Harrisburg, Pa., and being appraised at \$2,000.00.

No. 2. All that certain lot or piece of land, situated in the City of Harrisburg, Pennsylvania, and described as follows, to wit: Beginning at a point on the northern line of Brookwood street, Harrisburg, Pa., and extending westwardly along a line of land, now or late of Mary A. Matter, and through the center of a block of two dwelling houses one hundred and five (105) feet to a point; thence westwardly forty (40) feet to the line of land, now or late of William F. Storey; thence southwardly along the line of land and parallel with Twenty-first and one-half street one hundred and fifty (150) feet to the line of land, now or late of Robert E. Baker, and thence eastwardly along the northern line of said Twenty-first and one-half street one hundred and fifty (150) feet to the place of beginning. Being a vacant lot and being appraised at \$235.00.

The above described real estate will be sold free and clear of all liens and encumbrances. Terms, 10 per cent. on day of sale, balance thereafter on confirmation by the Court.

VICTOR BRADDOCK, Trustee.

Cleaners and Dyers

GOODMAN'S is the right place to get your coats cleaned and dyed or repaired. 1306 1/2 N. Sixth St. Both phones. Call and Deliver.

EGGERT'S CLEANING AND DYING WORKS, "SATISFACTION GUARANTEED," BOTH PHONES, CALL AND DELIVER.

AUTOMOBILES

AUTOMOBILE OWNERS compare our prices on Automobile Chairs: 28x3—\$2.80; 30x3—\$3.10; 32x3 1/2—\$3.45; 34x3 1/2—\$3.80; 36x3 1/2—\$4.15; 38x3 1/2—\$4.50; 40x3 1/2—\$4.85; 42x3 1/2—\$5.20; 44x3 1/2—\$5.55; 46x3 1/2—\$5.90; 48x3 1/2—\$6.25; 50x3 1/2—\$6.60; 52x3 1/2—\$6.95; 54x3 1/2—\$7.30; 56x3 1/2—\$7.65; 58x3 1/2—\$8.00; 60x3 1/2—\$8.35; 62x3 1/2—\$8.70; 64x3 1/2—\$9.05; 66x3 1/2—\$9.40; 68x3 1/2—\$9.75; 70x3 1/2—\$10.10; 72x3 1/2—\$10.45; 74x3 1/2—\$10.80; 76x3 1/2—\$11.15; 78x3 1/2—\$11.50; 80x3 1/2—\$11.85; 82x3 1/2—\$12.20; 84x3 1/2—\$12.55; 86x3 1/2—\$12.90; 88x3 1/2—\$13.25; 90x3 1/2—\$13.60; 92x3 1/2—\$13.95; 94x3 1/2—\$14.30; 96x3 1/2—\$14.65; 98x3 1/2—\$15.00; 100x3 1/2—\$15.35; 102x3 1/2—\$15.70; 104x3 1/2—\$16.05; 106x3 1/2—\$16.40; 108x3 1/2—\$16.75; 110x3 1/2—\$17.10; 112x3 1/2—\$17.45; 114x3 1/2—\$17.80; 116x3 1/2—\$18.15; 118x3 1/2—\$18.50; 120x3 1/2—\$18.85; 122x3 1/2—\$19.20; 124x3 1/2—\$19.55; 126x3 1/2—\$19.90; 128x3 1/2—\$20.25; 130x3 1/2—\$20.60; 132x3 1/2—\$20.95; 134x3 1/2—\$21.30; 136x3 1/2—\$21.65; 138x3 1/2—\$22.00; 140x3 1/2—\$22.35; 142x3 1/2—\$22.70; 144x3 1/2—\$23.05; 146x3 1/2—\$23.40; 148x3 1/2—\$23.75; 150x3 1/2—\$24.10; 152x3 1/2—\$24.45; 154x3 1/2—\$24.80; 156x3 1/2—\$25.15; 158x3 1/2—\$25.50; 160x3 1/2—\$25.85; 162x3 1/2—\$26.20; 164x3 1/2—\$26.55; 166x3 1/2—\$26.90; 168x3 1/2—\$27.25; 170x3 1/2—\$27.60; 172x3 1/2—\$27.95; 174x3 1/2—\$28.30; 176x3 1/2—\$28.65; 178x3 1/2—\$29.00; 180x3 1/2—\$29.35; 182x3 1/2—\$29.70; 184x3 1/2—\$30.05; 186x3 1/2—\$30.40; 188x3 1/2—\$30.75; 190x3 1/2—\$31.10; 192x3 1/2—\$31.45; 194x3 1/2—\$31.80; 196x3 1/2—\$32.15; 198x3 1/2—\$32.50; 200x3 1/2—\$32.85; 202x3 1/2—\$33.20; 204x3 1/2—\$33.55; 206x3 1/2—\$33.90; 208x3 1/2—\$34.25; 210x3 1/2—\$34.60; 212x3 1/2—\$34.95; 214x3 1/2—\$35.30; 216x3 1/2—\$35.65; 218x3 1/2—\$36.00; 220x3 1/2—\$36.35; 222x3 1/2—\$36.70; 224x3 1/2—\$37.05; 226x3 1/2—\$37.40; 228x3 1/2—\$37.75; 230x3 1/2—\$38.10; 232x3 1/2—\$38.45; 234x3 1/2—\$38.80; 236x3 1/2—\$39.15; 238x3 1/2—\$39.50; 240x3 1/2—\$39.85; 242x3 1/2—\$40.20; 244x3 1/2—\$40.55; 246x3 1/2—\$40.90; 248x3 1/2—\$41.25; 250x3 1/2—\$41.60; 252x3 1/2—\$41.95; 254x3 1/2—\$42.30; 256x3 1/2—\$42.65; 258x3 1/2—\$43.00; 260x3 1/2—\$43.35; 262x3 1/2—\$43.70; 264x3 1/2—\$44.05; 266x3 1/2—\$44.40; 268x3 1/2—\$44.75; 270x3 1/2—\$45.10; 272x3 1/2—\$45.45; 274x3 1/2—\$45.80; 276x3 1/2—\$46.15; 278x3 1/2—\$46.50; 280x3 1/2—\$46.85; 282x3 1/2—\$47.20; 284x3 1/2—\$47.55; 286x3 1/2—\$47.90; 288x3 1/2—\$48.25; 290x3 1/2—\$48.60; 292x3 1/2—\$48.95; 294x3 1/2—\$49.30; 296x3 1/2—\$49.65; 298x3 1/2—\$50.00; 300x3 1/2—\$50.35; 302x3 1/2—\$50.70; 304x3 1/2—\$51.05; 306x3 1/2—\$51.40; 308x3 1/2—\$51.75; 310x3 1/2—\$52.10; 312x3 1/2—\$52.45; 314x3 1/2—\$52.80; 316x3 1/2—\$53.15; 318x3 1/2—\$53.50; 320x3 1/2—\$53.85; 322x3 1/2—\$54.20; 324x3 1/2—\$54.55; 326x3 1/2—\$54.90; 328x3 1/2—\$55.25; 330x3 1/2—\$55.60; 332x3 1/2—\$55.95; 334x3 1/2—\$56.30; 336x3 1/2—\$56.65; 338x3 1/2—\$57.00; 340x3 1/2—\$57.35; 342x3 1/2—\$57.70; 344x3 1/2—\$58.05; 346x3 1/2—\$58.40; 348x3 1/2—\$58.75; 350x3 1/2—\$59.10; 352x3 1/2—\$59.45; 354x3 1/2—\$59.80; 356x3 1/2—\$60.15; 358x3 1/2—\$60.50; 360x3 1/2—\$60.85; 362x3 1/2—\$61.20; 364x3 1/2—\$61.55; 366x3 1/2—\$61.90; 368x3 1/2—\$62.25; 370x3 1/2—\$62.60; 372x3 1/2—\$62.95; 374x3 1/2—\$63.30; 376x3 1/2—\$63.65; 378x3 1/2—\$64.00; 380x3 1/2—\$64.35; 382x3 1/2—\$64.70; 384x3 1/2—\$65.05; 386x3 1/2—\$65.40; 388x3 1/2—\$65.75; 390x3 1/2—\$66.10; 392x3 1/2—\$66.45; 394x3 1/2—\$66.80; 396x3 1/2—\$67.15; 398x3 1/2—\$67.50; 400x3 1/