

WHEN YOU ARE AFTER RESULTS, USE TELEGRAPH WAIT ADS

Classified Advertising like everything else worth while takes time. A one time ad may bring the result you want and it may not. Three times or more may bring results, but its the fellow who sticks to it that always wins out. Even though you run an ad ten times or a month, it pays in the long run.

Deaths

BROWN—Funeral services for Laura A. Brown, aged 51 years, who died Saturday night, at 12:30 o'clock, will be held Thursday afternoon, at 2 o'clock, from her residence, 23 South Nineteenth street, the Rev. Joseph D. W. Weaver, pastor of the Epworth Methodist Church, officiating. Interment in Paxtang Cemetery.

LOST AND FOUND

LOST—Setter dog. Ticked all over. Black around eyes. Reward if returned to P. Segelbaum, 129 South Second street.

HANDBAG LOST—Lady's silk handbag, containing money and papers, in James Brown, of Sixth street, Saturday evening. Reward if returned to owner. Name if returned to Telephone Office.

INSTRUMENTS

BECKLEY'S BUSINESS COLLEGE And CIVIL SERVICE SCHOOL. Gives instruction in Gregg shorthand, Touch Typewriting, Bookkeeping, Accountancy, Arithmetic, English, Penmanship, Salesmanship—Rates Reasonable.

AGENTS WANTED—Male or Female—Just Out! Greater household necessity ever offered. Every woman buys. Big commission assured. Sample free. Address: Cabot Company, Box 6311, Philadelphia.

HOUSEWORK—We require the services of a refined, middle-aged lady for general housework; permanent position; good salary offered. Apply to: GEO. W. BOGAR, Sporting Goods, Market Square.

WANTED—Bookkeeper and stenographer. Good chance for advancement. Address E. 4550, care of Telegraph.

WANTED—Experienced collector. Permanent position. Apply Collins Co., 24 North Second street.

WANTED—All-around union job printer; also cylinder pressman and a bookbinder. Steady position. Writing reference. Ashby Printing Company, Erie, Pa.

BRIGHT BOYS—16 years and over to learn shoe making. Good pay and steady work. Devine and Yungel Shoe Mfg. Co., 16th and State.

WANTED—Truck driver, at once. Address U. 4451, care of Telegraph.

WANTED—Young man, 16 to 19 years, for office boy and to assist in office work. Must be good at figures. Ask for office manager, Swift & Co., Seventh and North streets.

WANTED—Young man, 26 years of age, with experience, desires position as salesman or near Harrisburg; several years' experience; desires to connect with firm that offers future advancement. What have you to offer? Address Box D. 6775, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as mechanic and automobile repairman—radiator repairman, too; all experience in machinery. 523 South Second street, Steelton, Pa.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

HELP WANTED—MALE

WANTED—Man to look after electric distribution and work in small borough plant. Address Lineman, care of Telegraph.

WANTED

Boys to assist in delivery department. Also to learn printing business.

THE TELEGRAPH PRINTING CO.

Printing, Binding, Designing, Photo Engraving, Die Stamping, Plate Printing.

HARRISBURG, PA.

GOOD MACHINISTS

Lathes, planer, floor and bench lathes. Steady work. Good wages. Plenty of overtime, and bonus. Apply at once to Harrisburg Foundry and Machine Works, Harrisburg, Pa.

AGENTS WANTED

AGENTS—Male or Female—Just Out! Greater household necessity ever offered. Every woman buys. Big commission assured. Sample free. Address: Cabot Company, Box 6311, Philadelphia.

HELP WANTED—FEMALE

WANTED—Typist to do billing and office work. Permanent position. Address G. 4452, care of Telegraph.

HOUSEWORK

We require the services of a refined, middle-aged lady for general housework; permanent position; good salary offered. Apply to: GEO. W. BOGAR, Sporting Goods, Market Square.

WANTED—Bookkeeper and stenographer. Good chance for advancement. Address E. 4550, care of Telegraph.

WANTED—Experienced collector. Permanent position. Apply Collins Co., 24 North Second street.

WANTED—All-around union job printer; also cylinder pressman and a bookbinder. Steady position. Writing reference. Ashby Printing Company, Erie, Pa.

BRIGHT BOYS—16 years and over to learn shoe making. Good pay and steady work. Devine and Yungel Shoe Mfg. Co., 16th and State.

WANTED—Truck driver, at once. Address U. 4451, care of Telegraph.

WANTED—Young man, 16 to 19 years, for office boy and to assist in office work. Must be good at figures. Ask for office manager, Swift & Co., Seventh and North streets.

WANTED—Young man, 26 years of age, with experience, desires position as salesman or near Harrisburg; several years' experience; desires to connect with firm that offers future advancement. What have you to offer? Address Box D. 6775, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

SITUATIONS WANTED—MALE

WATCHMAN—Middle-aged man desires position as watchman, day or night. Reliable. Can furnish references. Address: E. 4549, care of Telegraph. Patriot Building. Bell phone 1383.

WANTED—Middle-aged man wishes position as general mechanic, one who can handle men, with best of references. Address T. 6780, care of Telegraph.

MAN in grocery business desires position traveling for local firm. Other offers considered. Address Box E. 6724, care of Telegraph.

MAN to Beat Carpets is far inferior to renting a Hoover Electric Cleaner. Inquire of Mr. Martin 321 S. Leave your number if he isn't in.

A WOMAN to clean house is far inferior to renting a Hoover Electric Cleaner. Inquire of Mr. Martin 321 S. Leave your number if he isn't in.

BOARDERS WANTED

WANTED—Two gentlemen boarders in private family. Good home. Call 1316 Penn street.

ROOMS FOR RENT

FOR RENT—Room in private family on Third street, about three blocks from Market. Call Bell phone 306.

FOUR large, unfurnished rooms for rent; use of bath. 445 South Thirtieth street, Harrisburg.

METROPOLITAN ANNEX—Clean, furnished rooms, hot and cold water, phone. Rates, \$3 per week and up. 83 Market, at the Subway Entrance.

FOR RENT—One large room, suitable for office or store, or as club or lodge room. Inquire 1427 North Third street.

FURNISHED ROOMS AND BATH—For respectable colored people. Apply Mrs. W. Miller, 333 South Front street, Steelton, Pa.

APARTMENTS FOR RENT

TWO-ROOM APARTMENT—Two blocks from Capitol; steam heat; electric lights. References. 911 North Sixth street.

REAL ESTATE FOR SALE

1402 LIBERTY ST.—Three-story frame—improvements—side and rear entrance. Irwin M. Cassell, 1444 Regina.

A LICENSED HOTEL PROPERTY FOR SALE—a business town, Lancaster county. Cheap and on easy terms. Full possession April 1. Apply to J. C. Leonard, 1310 Walnut street, Harrisburg, Bell 2412 E.

THREE-STORY BRICK HOUSE FOR SALE AT \$2850—8 rooms—bath—gas—furnace heat—porch—electric light—garage on property. Bell Realty Co., Bergher Building.

FOR SALE—No. 167 South Eighth street—brick semi-bungalow—8 rooms and bath—gas—electric light—steam heat—garage on property. Bell Realty Co., Bergher Building.

VACANT HOUSE FOR SALE—No. 1717 Forest street—brick construction—8 rooms and bath—gas—electric light—steam heat—paved street on the rear. Bell Realty Co., Bergher Building.

HOMES FOR COLORED FAMILIES—Three-story brick on Boyd street; frame house, 1108 North Cameron street; 2 squares from Bailey street. All on easy monthly payments. Lincoln Realty Co., Harrisburg, Pa.

120 HUMMEL AVE. LEMOYNE: 2 1/2-story frame dwelling, 9 rooms, bath and pantry. Furnished. Lot, 17x150; chicken house; price reduced to \$4800.00. Brinton-Packer Co., Second and Walnut streets.

FOR SALE—A well-located house of eight rooms and bath, two doors from North Second street. Possession given April 1, 1918. Address, or see, W. G. HEAN, No. 3, South Second Street.

218 FRONT ST. MARYSVILLE—8-room frame dwelling, with improvements; large porches; lot, 62x139; property in excellent condition; located 2 squares from E. 11th. Brinton-Packer Co., Second and Walnut streets.

FOR SALE—Good business Real Estate. Cash required. A. P. Doranz, 1225 North Sixth street. Also have some good investment propositions in Real Estate on easy terms.

J. E. GIPPLE—REALTOR—FIRE INSURANCE—RENT COLLECTOR—1251 Market St. Bell phone 4259. Member Harrisburg Real Estate Board.

Cheap houses on the Hill; also houses in Steelton, Highspire, Paxtang and Plumbers. Prices, \$1,400 up.

C. H. CORDER Real Estate and Insurance. Rents Collected. Bell 2412 E. 1190 Walnut Street, Harrisburg.

REAL ESTATE FOR RENT

WENTY-NINTH AND DERRY STREETS—New houses—10 rooms and bath. High rent. Steam heat. Call J. W. Kline, 1922 State, Bell phone 3612 W.

FOR RENT—Brick houses, with all improvements and steam heat. E. Gipple, 1251 Market street.

REAL ESTATE—For Sale or Rent

HOUSES AND GARAGES at Fifth and Curtin streets. Fred C. Miller, 317 State, Harrisburg.

FOR SALE—MISCELLANEOUS

FOR SALE—\$125 Granphola, with lot of records. Must be sold at once. 200 feet of water being drafted. Price for outfit, \$95. Apply 41 North Sixteenth street.

BOOKS—Several libraries for sale, books in fine condition, at average price of 10c; cost many times more. Aurand's, 925 North Third.

BARGAINS IN TYPEWRITERS—\$10.00 up. Reasonable terms for traded and rebuilt typewriters—also machines bought—sold—repaired and exchanged. Geo. P. Thilston, 205 Locust street.

A YOUNG, married man, with six years experience, desires position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Young man, with position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

WANTED—Man wishes position as bookkeeper or office manager can handle correspondence. Address Box E. 6777, care of Telegraph.

FOR SALE—MISCELLANEOUS

A LOT of unredeemed silverware at bargain prices for Xmas. Apply N. Brenner, 1315 North Third street.

Eastern Lilies—\$2.50 per dozen. Keeney's Cut-tate Flower Shop, 819 North Third street.

CALKS—CALKS—CALKS—Diamond, Giant Grip, Green Bay, Red Tip, Blizard, Rowe King Point, Rowe Junior, Black Diamond and Always Sharp, at Gable's, 111-117 South Second street.

FOR SALE—Stock of Merchant's Ice Company, Harrisburg, Pennsylvania for sale. Can be bought below par. Room 203 Commonwealth Trust Company Building.

HERE are a few extraordinary bargains for any one in the printing business who can make use of them: 1. Daniels Steam Trap. 2. Oil Filter. 3. Gas Metal Pot. 4. Hickok Tuling Machine. 5. Model 1 Linotype.

If you can use any of the above, drop in to see us. The question of price and terms can be easily arranged.

THE TELEGRAPH PRINTING CO., Printing, Binding, Designing, Photo Engraving, Die Stamping and Plate Printing.

FOR SALE—Gas Sentinel automatic cook stove, cabinet, comparable to any in the city. Practiced experience in trial cases. Practiced under both common law and code systems. Address F. 6776, care of Telegraph.

SASH—At Gable's, 111-117 South Second street, 5,000 sets of new sash 8x10, 12 L painted and glazed, 1375 sets of sash 8x10, 12 W painted and glazed, doors and shutters, all sizes.

UNREDEEMED WATCHES AND DIAMONDS at prices lower than can be bought wholesale. Reliable Jeweler and Broker, 422 Market Street.

LAWYER wants to form partnership in Harrisburg. Have had large experience in trial cases. Practiced under both common law and code systems. Address F. 6776, care of Telegraph.

CONTRACTOR AND BUILDER—Estimates furnished. All kinds of repair work. J. H. W. Hammer, 1423 Liberty. Bell phone 419.

WE have had a wonderful Holiday Business. However, we have left some odds and ends which we are offering at special prices. Special... \$2.50. Special... \$3.50. Special... \$4.50. Special... \$5.50. Special... \$6.50. Special... \$7.50. Special... \$8.50. Special... \$9.50. Special... \$10.50. Special... \$11.50. Special... \$12.50. Special... \$13.50. Special... \$14.50. Special... \$15.50. Special... \$16.50. Special... \$17.50. Special... \$18.50. Special... \$19.50. Special... \$20.50. Special... \$21.50. Special... \$22.50. Special... \$23.50. Special... \$24.50. Special... \$25.50. Special... \$26.50. Special... \$27.50. Special... \$28.50. Special... \$29.50. Special... \$30.50. Special... \$31.50. Special... \$32.50. Special... \$33.50. Special... \$34.50. Special... \$35.50. Special... \$36.50. Special... \$37.50. Special... \$38.50. Special... \$39.50. Special... \$40.50. Special... \$41.50. Special... \$42.50. Special... \$43.50. Special... \$44.50. Special... \$45.50. Special... \$46.50. Special... \$47.50. Special... \$48.50. Special... \$49.50. Special... \$50.50. Special... \$51.50. Special... \$52.50. Special... \$53.50. Special... \$54.50. Special... \$55.50. Special... \$56.50. Special... \$57.50. Special... \$58.50. Special... \$59.50. Special... \$60.50. Special... \$61.50. Special... \$62.50. Special... \$63.50. Special... \$64.50. Special... \$65.50. Special... \$66.50. Special... \$67.50. Special... \$68.50. Special... \$69.50. Special... \$70.50. Special... \$71.50. Special... \$72.50. Special... \$73.50. Special... \$74.50. Special... \$75.50. Special... \$76.50. Special... \$77.50. Special... \$78.50. Special... \$79.50. Special... \$80.50. Special... \$81.50. Special... \$82.50. Special... \$83.50. Special... \$84.50. Special... \$85.50. Special... \$86.50. Special... \$87.50. Special... \$88.50. Special... \$89.50. Special... \$90.50. Special... \$91.50. Special... \$92.50. Special... \$93.50. Special... \$94.50. Special... \$95.50. Special... \$96.50. Special... \$97.50. Special... \$98.50. Special... \$99.50. Special... \$100.50. Special... \$101.50. Special... \$102.50. Special... \$103.50. Special... \$104.50. Special... \$105.50. Special... \$106.50. Special... \$107.50. Special... \$108.50. Special... \$109.50. Special... \$110.50. Special... \$111.50. Special... \$112.50. Special... \$113.50. Special... \$114.50. Special... \$115.50. Special... \$116.50. Special... \$117.50. Special... \$118.50. Special... \$119.50. Special... \$120.50. Special... \$121.50. Special... \$122.50. Special... \$123.50. Special... \$124.50. Special... \$125.50. Special... \$126.50. Special... \$127.50. Special... \$128.50. Special... \$129.50. Special... \$130.50. Special... \$131.50. Special... \$132.50. Special... \$133.50. Special... \$134.50. Special... \$135.50. Special... \$136.50. Special... \$137.50. Special... \$138.50. Special... \$139.50. Special... \$140.50. Special... \$141.50. Special... \$142.50. Special... \$143.50. Special... \$144.50. Special... \$145.50. Special... \$146.50. Special... \$147.50. Special... \$148.50. Special... \$149.50. Special... \$150.50. Special... \$151.50. Special... \$152.50. Special... \$153.50. Special... \$154.50. Special... \$155.50. Special... \$156.50. Special... \$157.50. Special... \$158.50. Special... \$159.50. Special... \$160.50. Special... \$161.50. Special... \$162.50. Special... \$163.50. Special... \$164.50. Special... \$165.50. Special... \$166.50. Special... \$167.50. Special... \$168.50. Special... \$169.50. Special... \$170.50. Special... \$171.50. Special... \$172.50. Special... \$173.50. Special... \$174.50. Special... \$175.50. Special... \$176.50. Special... \$177.50. Special... \$178.50. Special... \$179.50. Special... \$180.50. Special... \$181.50. Special... \$182.50. Special... \$183.50. Special... \$184.50. Special... \$185.50. Special... \$186.50. Special... \$187.50. Special... \$188.50. Special... \$189.50. Special... \$190.50. Special... \$191.50. Special... \$192.50. Special... \$193.50. Special... \$194.50. Special... \$195.50. Special... \$196.50. Special... \$197.50. Special... \$198.50. Special... \$199.50. Special... \$200.50. Special... \$201.50. Special... \$202.50. Special... \$203.50. Special... \$204.50. Special... \$205.50. Special... \$206.50. Special... \$207.5