

Established 1894

A Diploma From the School of Commerce

Is the Medal of Efficiency

That Opens the Door of Opportunity Which Leads to the Highest and Best Paying Positions

Education is something rather intangible — you cannot compare it as you can articles of merchandise. Buying an education, therefore, is a much more difficult problem than buying merchandise. You only buy a business education once in a lifetime. The difference between the cost of good and bad instruction is small, but the difference in results is great. Good training will bring you success and happiness; poor training, failure and disappointment. How, then, is the selection of a school to be made when a business career is the ultimate object?

YOU CAN JUDGE A SCHOOL BY THE SUCCESS OF ITS GRADUATES JUST AS YOU JUDGE A MILL BY ITS PRODUCT

The young men and women whose portraits appear on this page represent hundreds of our graduates who say that the thorough training received at the School of Commerce has proved invaluable to them in the attainment of their business success. The School of Commerce considers its hundreds of graduates one of its greatest assets.

School of Commerce graduates succeed because its courses of study are thorough and complete with an efficient, experienced teacher at the head of each department. The courses of study comprise Bookkeeping, Stenotypy, Shorthand, Typewriting and Penmanship, together with their correlative subjects.

CIVIL SERVICE

Our graduates always pass the Civil Service examination; but in order to stand high on the list, which insures quick appointment, we have a special coaching course for stenographers. Those who have taken this course, made general averages varying from 85 to 90%, all securing appointments at \$1,000 and \$1,200 a year. It did not only make them confident of passing, but it was the direct cause for a high grade which resulted in a beginning salary at \$100.00 to \$300.00 a year more than is generally paid beginners. The majority of the persons whose pictures appear in the margin have taken the examination within two months. Some of them have just left for Washington, while others have received their appointments and will leave in the very near future for their new work.

OUR EMPLOYMENT DEPARTMENT is known to the business men of Harrisburg and its suburban towns as a reliable source of obtaining thoroughly trained, efficient office assistants; for we will not recommend any one who has not first made thorough preparation.

THE FALL TERM FOR DAY AND NIGHT SCHOOL BEGINS MONDAY, SEPTEMBER 3rd

School of Commerce Harrisburg Business College

Central Pennsylvania's Leading Business College

Troup Building 15 South Market Square Harrisburg, Pa.
Bell—485 Dial—4393

Warren F. Brandt
Hershey, Pa.
Stenotypist
Civil Service
Washington, D. C.



Helen Tobias
Harrisburg, Pa.
Stenographer
Civil Service
Washington, D. C.



William Kaley
Mechanicsburg, Pa.
Stenotypist
Civil Service
Washington, D. C.



Mabel C. Wright
Steelton, Pa.
Stenographer
Civil Service
Washington, D. C.



Russell Stambaugh
Mechanicsburg, Pa.
Stenotypist
Civil Service
Washington, D. C.



Chas. F. Kunkel
New Cumberland, Pa.
Stenographer
Civil Service
Washington, D. C.



Olive Crow
Lemoyne, Pa.
Stenotypist
Civil Service
Washington, D. C.



Frederick C. Wilson
Mechanicsburg, Pa.
Stenotypist
Civil Service
Washington, D. C.



Edith Nebinger
Lemoyne, Pa.
Stenographer
Civil Service
Washington, D. C.



Leroy Sweigert
New Cumberland, Pa.
Stenographer
Civil Service
Washington, D. C.



Rae Freiburger
Harrisburg, Pa.
Stenographer
Civil Service
Washington, D. C.



Eva Nye
Palmyra, Pa.
Stenotypist
Civil Service
Washington, D. C.



Gurney Kissinger
Gratz, Pa.
Stenotypist
Civil Service
Washington, D. C.



William Starasinic
Steelton, Pa.
Stenographer
Civil Service
Washington, D. C.

