

HARRISBURG TELEGRAPH

A NEWSPAPER FOR THE HOME
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FRIDAY EVENING, JULY 13, 1917

And the King shall answer and say unto them, Verily I say unto you, Inasmuch as ye did it unto one of these my brethren, even these least, ye did it unto me.—Matt. 25:40.

ADMITTING THE FALSEHOOD FROM time to time the Department of Commerce has made admissions which show the fallacy of the tariff act of 1913. Recently one more deception of the 1916 campaign has been acknowledged—the negro colonization charge. In lurid headlines the administration publicity bureau insinuated that thousands of colored men from the South were being shipped into close northern States for the purpose of carrying those States Republican.

Recently Secretary of Labor Wilson sent a southern college president on a special mission through the South to investigate the facts. Undoubtedly he is a "deserving Democrat," but he has told the truth in a statement of his findings. He says: "To my mind the migration of the negro to the north is purely an economic problem. Migration by no means has been confined to the poorer classes of negroes. The majority of the migrants have been young negroes."

But the administration cast a smirch upon the reputations of northern leaders in the Republican States—an injury for which there is no recourse. The fake had its effect at the election. And now the truth is told after the ill-gotten votes have been counted.

SOLVING THE HOUSE PROBLEM THE crying need of Harrisburg is houses to lease at rentals not beyond the purse of the average family. The population is increasing far more rapidly than new houses are being erected to meet the demand created thereby. This may be demonstrated by the infrequency of the "for rent" signs about the streets or by consultation with any real estate agency. The unwillingness of men to invest in this type of structure is said to be largely the high prices of materials and the increased wages for labor, but as there is little chance of these conditions being overcome and as wages are up and most likely to stay up, (must stay up, in fact, so long as the cost of living continues to advance) some way out of the difficulty must be found.

The American City of current issue contains an account of how the house problem is being solved in Williamsport that might be adapted to the needs of this city. The Williamsport Improvement Company has been organized by the Board of Trade of that city with an authorized capital of \$1,000,000. Its purpose is to conduct real estate operations in Williamsport of whatever nature may be considered to be for the best interest of the city. The immediate reason for the formation of the company is that increased housing facilities will be required by established manufacturers, and that it is believed the company will be a valuable working partner with the commercial organization in providing manufacturing sites and workmen's homes for new industries in Williamsport.

The Improvement Company will endeavor to erect substantial and attractive houses upon terms which will enable people to live comfortably at moderate cost. With lowest, comfortable living conditions, the organizers of this enterprise believe that they will be able to attract and hold a better class of people than otherwise, and this will be an important factor in the future industrial growth of the city. The company also intends to encourage and foster land and building improvements of a character that will cause the rapid and substantial growth of the city. To make certain that the benefits will inure to the public, dividends upon the capital stock will be limited to six per cent. per annum, accumulative.

A tract of land containing approximately thirty-seven acres has been purchased as the site for the industrial village. It is planned to subdivide it into building lots, streets, parkways, school grounds, a playground, a mercantile district and manufacturing sites. Of the authorized capital of 1,000,000 of the Williamsport Improvement Company, at least \$500,000 in bona fide subscriptions was required to make all the subscriptions binding.

The stock-selling campaign continued for one week, at the end of which time more than the necessary \$500,000 had been subscribed by over 900 public-spirited citizens. Harrisburg could do as much if the effort were made, and some such enterprise may be found advisable unless conditions improve within the coming year.

WORTHY OF HIS HIRE THE farmer has responded most patriotically to the appeal of President Wilson for more bushels to the grain yield of the country for the year.

Now the government should see to it that he is not robbed of his profits by unscrupulous speculators. The farmer is worthy of his hire. Nobody begrudges him the profits that he has hard labor yields. The public does not object to paying proper prices for food stuffs if they know the farmer gets the money, but they do object if the bulk of the price goes to the provision barons whose whole intent is to fatten their own pocket-books.

Price regulation should in the first place assure the farmer a fair return for his wares and, secondly, lower living costs to the consumer.

SECRETARY BAKER'S BUSINESS

Speaking in connection with the "leak" which permitted German U-boats to attempt an attack upon the transports which carried Pershing's expeditionary force, Secretary Baker says it is not the business of his department to censor the cable dispatches which go from this country to Europe. Why not? It used to be in 1898, when the war with Spain broke out, one of the first things President McKinley did was to summon General Greely, then chief signal officer of the army, and give him orders to station his men in every cable office of the country to see to it that no news was sent out of the country that would be of information or benefit to the enemy.

What was the business of the War Department nineteen years ago is surely as much the War Department's business now.

A BIASED BULLETIN

The "Official Bulletin," published by the government at the expense of all the people, men and women alike, contains an argument against the methods of those women who are urging upon the President their right of suffrage.

Thus the women who want the campaign for equal suffrage continued are taxed to pay for the publication of arguments against their own convictions. The Congressional Record may contain one-sided arguments, paid for by the public, but the Record is open for the presentation of both sides of any question. In this respect, it differs from the "Official Bulletin," but there ought not to be any difference as to the evil of public maintenance of an organ whose columns are open to the advocates of only one side of a public issue.

UNFAIR-WARTIME PRICES

PRESIDENT WILSON understands that he has assumed a difficult task in adjusting wartime prices for materials at a figure that will save the public from extravagant contracts and protect the interests of the owners of industries and wage-earners who depend upon them for a livelihood, while keeping the production up to the full capacity required by the occasion.

It is difficult to believe there is any truth in the charges the President voices when he says: I hear it insisted that more than a just price, more than a price that will sustain our industries, must be paid; that it is necessary to pay very liberal and uncalculated profits in order to stimulate production; that nothing but pecuniary rewards will do it—rewards that are money, not in the sense of liberation of the world, but in the sense of that money that those who argue thus do not stop to think what that means.

The businessman that will pause in his duty to the Government to exact his pound of flesh at this crisis is a traitor to the cause as much as though he had turned a gun upon a United States soldier, for every delay or overcharge at this time means the sacrifice of brave men along the fighting front.

The President well defines what he terms a "just price" in the second paragraph of his proclamation to the public, in which he says: A just price must, of course, be paid for everything the Government needs. It must be a price which will sustain the industries concerned in a high state of efficiency, provide a living for those who conduct them, enable them to pay good wages and make possible the expansion of their enterprises which will from time to time become necessary as the war develops. We could not stipendiously do less than that. They are necessary to pay for the maintenance and development of the industry and are necessary for the great task we have in hand.

Politics in Pennsylvania

By the Ex-Committeeman

Next to the controversies raging on Capitol Hill about the right of the Governor to reappoint rejected officials, the subject of Ex-Auditor General A. W. Powell took papers or had taken papers to which he had no right, the most interesting situation in State politics to-day is over the United States District Attorneyship for Eastern Pennsylvania. There is a fight going on against Francis Fisher Kane, the present incumbent, which rather indicates that the Pennsylvania Democracy is no more harmonious now than it was two years ago and that when it comes down to leaves and fishes the Democrats can be depended upon to have a fight.

Mr. Kane is partisan of the reorganization faction of the Democracy and it is charged that he has been interested in political questions, which charge has also been filed against him at Washington by H. D. Westcott, a lawyer with influential connections, who has voiced what is a very common opinion in connection with Kane. The reorganization people, however, are standing behind Kane and it is believed they will pull him through.

The reappointments of Collector of the Port William H. Berry and other officials at Washington are taken to mean that the hold of the present Democratic machine upon the affections of the President will be easier to break. The national administration still believes that Pennsylvania can be made Democratic in Wilson's time and it is proposed to give its henchmen jobs.

There are signs, however, that there will be some rows raised over reappointments which are not filled soon. In some places the Democrats, fearing that there will not be a "next time" for a long while rather ardent for rotation in office.

The Schuylkill County Republican committee yesterday re-elected its President, William S. Kelly, as its chairman and chose T. J. Evans and C. T. Straughn as secretaries. The meeting was largely attended and the officials in opposition voted to the re-elections. The committee endorsed Judge C. E. Berger, Governor Brumbaugh's re-elected successor, and also endorsed Judge H. Bechtel, a Democrat, for re-election.

It is said that John F. Whalen has developed judicial aspirations in Schuylkill county. Three Republican magistrates in Philadelphia whose terms expire in Charles E. Rooney, William Costello and William Tracey, Costello, who is a Vice lieutenant, was appointed by Governor Brumbaugh to fill a vacancy. The Vares are said to be anxious to succeed themselves. Mr. Tracey and Rooney are also expected to become candidates to succeed themselves.

The Ex-Committeeman A. Mitchell Palmer has ceased to be first page news in relation to conspiracy and exemption boards since he showed himself to be the best of himself. Tracey and Rooney are also expected to become candidates to succeed themselves.

C. W. Terwiller, well known in Scranton, political affairs and for years connected with the city government, has been made collector of county taxes in Scranton.

Yesterday was the first day upon which nominating petitions for the county officers and municipal nominations, and from all accounts there was much doing in the State.

The Philadelphia Record appears to be fairly interested in the crusade against Francis Fisher Kane.

Russia's Progress

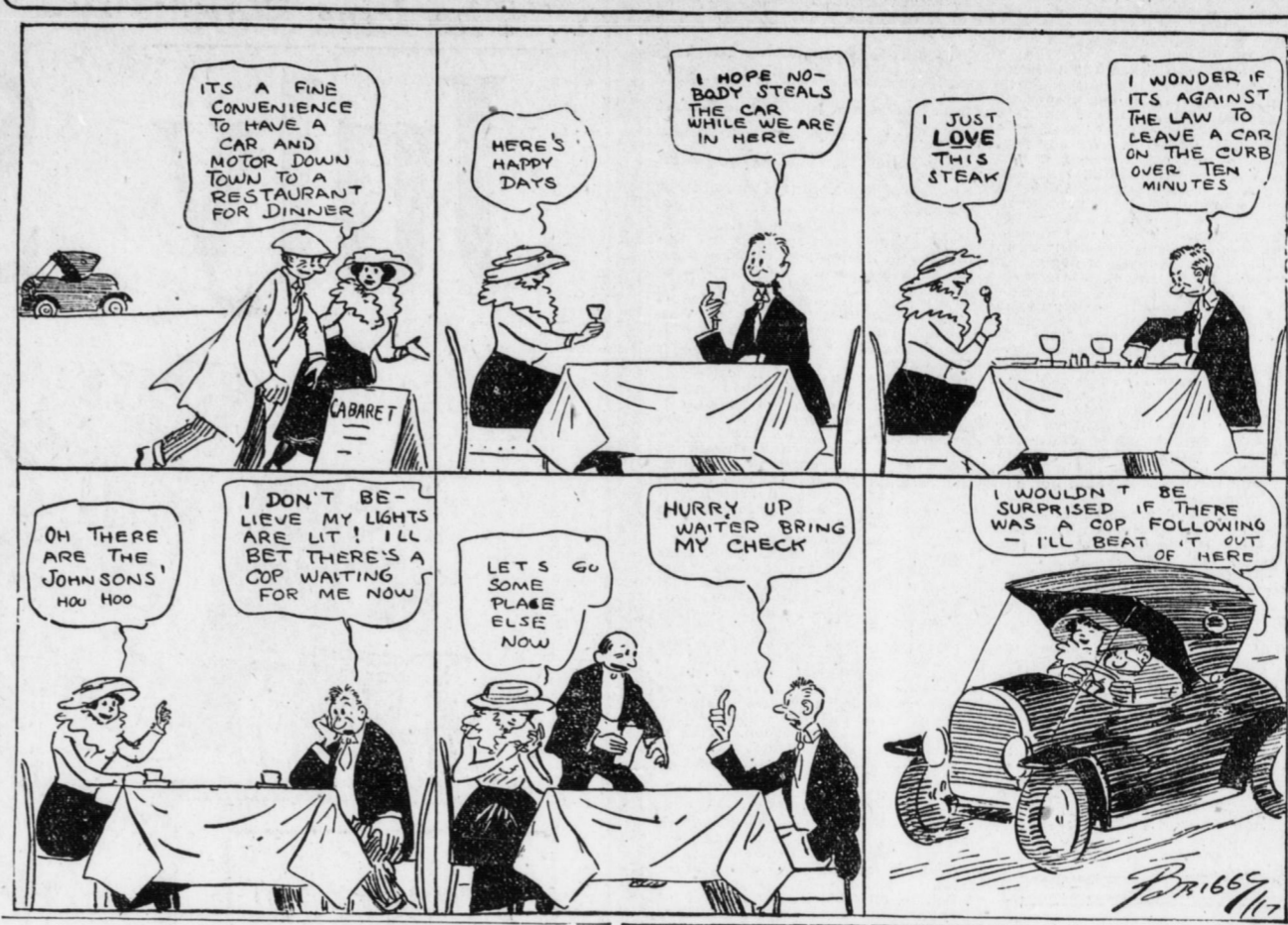
The United States has received two encouraging reports from Russia. The first is that the Russian government has confidence that the democratic administrators of affairs in that country are not only making progress but are also making progress in a degree of authority and unification of public support highly gratifying under difficult circumstances.

The revolutionists came into power in mid-March, or less than four months ago. They had not only to overthrow the monarchy and establish a democratic government, but to reform the army and navy in the midst of war, while the Russian people were being harassed by a resourceful enemy labored with every device at their hand to bring disaster upon the new administration.

The new Capitol building is one of the finest in the United States, and there is every reason why it should have the same high quality of setting. The time for securing this is the present, when it is possible to get the needed property at a reasonable price and the English refusal to sell is a just price, and it is prohibitive. If the same plan had been adopted with our City Hall it would have been a great success.

We have heard a great deal about the scandal in connection with the building of the Capitol, but we have not heard much about the building itself, which is a worthy architectural ornament to the Commonwealth, and which was finished at less cost than was estimated, and without the taint of graft or corruption in any form. It is a building in which all Pennsylvanians have a right to be proud, and it is eminently fitting that it should have an environment that will show its beauty off to advantage.

MOVIE OF A MOTORIST ENJOYING A MEAL IN TOWN



Effective Reply to Palmer

Actions speak louder than words, and the attempt of A. Mitchell Palmer to create a controversy over the personnel of the army exemption boards has been effectively answered by his own appointment as a member of one of those boards. It is difficult to believe that there was political favoritism in these selections, and the announcement that Mr. Palmer and Vance McCormick, chairman of the National Democratic Committee, are to be members of district boards to hear appeals from local boards in the matter of army exemptions will satisfy reasonable persons that there has been no desire to inject factional or partisan considerations into a matter that is for the highest patriotism. The work of these boards will be difficult and delicate, and we predict that if Mr. Palmer gives the task the attention it deserves he will have little opportunity for finding fault with others who are devoting themselves to the business of assisting and upholding the government in the important enterprise upon which it has embarked.

This is no time for petty fault-finding and for the kind of playing the small sort of politics which goes unrewarded when conditions are normal and when most people are busy with their own work. The work of these boards will be difficult and delicate, and we predict that if Mr. Palmer gives the task the attention it deserves he will have little opportunity for finding fault with others who are devoting themselves to the business of assisting and upholding the government in the important enterprise upon which it has embarked.

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Earth Gives Bounty

Soldiers of the commissary on the farms of the country have made a noble response to the call to duty. Just as the people came forward with their dollars and vastly oversubscribed the Liberty Loan, and as the young men of the nation stood up without flinching to be counted in the draft, so have the farmers done their share in helping on the work of preparedness. Monday's crop report, revealing the extent to which the agricultural products of the United States have been augmented under the pressure of necessity and in answer to the President's summons to national patriotism, far exceeds the most sanguine expectations.

Park Extension Assured

Governor Brumbaugh's announcement of his approval of the bill appropriating \$20,000 for the improvement and extension of Capitol Park means that this most important work is assured and that the bill will be completed before the next meeting of the Legislature. It will be a good thing for the city of Harrisburg, but in a larger sense it will be a highly desirable thing for the State of Pennsylvania.

Never Too Old to Learn

The story of the 60-year-old man who recently enrolled in the Summer Law School at the University of Michigan is capped by that of the man of even greater age—William McK. Brittain—who at the recent commencement of the College of the City of New York received the degree of bachelor of arts and won honors in addition. At Michigan, the mother of a young woman who took the same degree, in June had attended lectures regularly through the year. She asked for no credits, was not aiming at a degree, studied for the pure pleasure of achievement. It is a matter of record that a woman of nearly 80 matriculated at the University of Wisconsin several years ago. Fifty years ago a woman who desired to enter an advanced school was advised that she was "too old" for the work at 43. Victoria learned Hindustani, a greater age did not win a more favorable answer. That could not be said of the woman of 60.

A Real Curiosity

The showman was exhibiting a very small skull, which he said was the headpiece of the great Oliver Cromwell. "This skull is much too small to be the skull of a man," said one patron, indignantly. "It can only be the skull of a little boy. You're a fraud!" The showman did not lose his nerve at this, but replied with dignity. "You are right—it is not the skull of a man, but that of Cromwell when he was a small lad."—New York Globe.

HOW ADVERTISING HELPS THE PUBLIC

No. 1—RETAIL ADVERTISING

By P. S. FLOREA, Secretary-Manager Associated Advertising Clubs of the World

WITHIN two or three weeks, recently, two important things happened in the advertising profession, and they have such a direct and important bearing upon the interest of the public that they will be found of interest to everyone who buys things and that of course, means all of us.

The first of those two was a decision on the part of the Associated Advertising Clubs of the World to make a searching investigation into the relationship between advertising and the cost of living, and the other was the adoption by the committee in charge of advertising the program for the great annual convention of the Associated Advertising Clubs, in St. Louis, June 3 to 7, of the slogan "Advertising Lowers Cost of Distribution."

The Underlying Thought Only a few people know, perhaps, that the entire advertising club movement has been built upon the proposition that advertising can only grow—in fact, that it can only grow to the benefit of the public, and that the whole great movement known as the Associated Advertising Clubs has as its very foundation the same thought, that advertising even a greater economic force than it has been.

Advertising men have known that advertising reduces the cost of manufacturing things, and that it brings down selling costs, both as this has to do with the manufacturer and the retailer. They propose now to gather information, classify it in the form of definite evidence and have it ready for presentation.

For the purposes of this article and one that is to follow, I shall consider only the influence of advertising on retailing, and will show some of the ways in which it brings down the cost of doing business, to the benefit of the public as well as the businessmen.

Without advertising, a merchant can eventually build a reputation for his store among those who chance to come into it and among their friends, so that they will have confidence in him and in his clerks or salespeople, so that they will buy goods more readily, having greater confidence. But that takes years and years.

Through advertising, salespeople sell more goods in a given number of hours because, through advertising, the merchant has made the public know that it is safe to buy from him, and the salespeople do not have to argue the merits of the goods. All wool is all wool and fast colors are fast.

The simple result is that each salesperson sells more goods in a given number of hours and his or her salary is distributed over a greater number of sales so that the cost of selling the goods is actually reduced.

Earth Gives Bounty

The temper of the people is reflected in the morale of the army which is fighting with little of its former vigor and elan. Its recent results on both the eastern and western fronts show. So long as a decisive German victory seemed probable or possible, the German troops hesitated at no sacrifice, but that spirit grows weaker and weaker. A whole people cannot be indefinitely deceived as to the prospects of victory in war. When the German troops were winning success after success the German people were capable of believing anything that their rulers told them. When the reverse when the war takes a definite defensive turn and the enemy returns to the assault with new vigor and assurance.

Labor Notes

Plans whereby wages, hours and conditions of all iron trade crafts along the Pacific coast may be equalized are under consideration. Journeymen Stone Cutters' Association is conducting an agitation against the use of the air hammer for stone cutting purposes.

A new "women's town" in the valley of the Romanche, a few miles from Geneva, is one of the evolutions of the "munitions campaign" in France.

San Jose, Cal.) Electrical Workers' Union has secured a union shop contract for the eight-hour day and wage increases from \$4 a day to \$4.50 until June 1 next, when the rate will be \$5 a day.

This year compensation laws have been enacted in Delaware, Idaho, New Mexico, South Dakota and Utah, making a total of thirty-seven states which are now under compensation laws and leaving Missouri the only large industrial state without one.

Men's pay for women who labor during the war is the demand of the women's great organizations throughout the country.

OUR DAILY LAUGH

THE FIRST COMPLAINT. He (to his fiancée): Couldn't you kiss me a little more affectionately, dear? She: Well, I'll do my best; but you are the first one that has ever complained.

NOT A SERIOUS OPERATION. She: What did you operate on for? Dr.: Five hundred dollars. She: No, I mean what did he have? Dr.: Five hundred dollars.

SAVING. Speaking of mean people, there's no one can beat old Scrimp. Pretty stingy, eh? Stingy! Why he even looks over the tops of his glasses for fear of wearing 'em out.

IT'S AN ILL WIND. The Lead: Ah, the barbarity of the past generation! I am told that the audience at the circus has been reduced to a few stragglers at the act.

THE HEAVY. Yes, but in those days eggs sold for six cents a dozen. Now they bring that much apiece.

UNLUCKY. Gruet is an unlucky fellow. I should say so; he can find two lemons where only one was handed out before.

DO YOU KNOW That Harrisburg is furnishing immense quantities of fertilizer to districts round about, it having become quite a center for distributors representing manufacturing plants.

HISTORIC HARRISBURG In old days parades used to be reviewed from the courthouse.

As to Social Position A voice of protest is raised in Texas against alleged endeavor to make the watermelon a food of caste. A such effort is bound to carry a certain rebuking. Nobody ever ate watermelon with a fork and had the full need of its lusciousness.—New York World.

Evening Chat

In the event that one of the troops of the First Cavalry, either our own Governor's Troop or the First Troop Philadelphia City Cavalry, is chosen to be the headquarters troop for the Pennsylvania division there will be a new troop added to the First Cavalry Regiment. The regiment is now composed of twelve troops and a machinegun troop with supply and headquarters units. It is practically up to war strength and withdrawal of a troop from headquarters duty would mean that there would be a new organization. Not much difficulty is anticipated in that direction. Headquarters of the Pennsylvania Cavalry is assigned to the headquarters of the Pennsylvania division there will be a new troop added to the First Cavalry Regiment. The regiment is now composed of twelve troops and a machinegun troop with supply and headquarters units. It is practically up to war strength and withdrawal of a troop from headquarters duty would mean that there would be a new organization. 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