## HARRISBURG TELEGRAPH

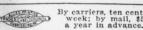
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"ragman" is paying higher prices today for junk than ever before. All is grist that comes to his mill. Old rugs, carpet past its usefulness as floor, covering, papers, magazines, cast-off garments, rubber, bones and even empty bottles have their values in the eyes of the little old man with the wagon, who is paying unheard of prices for the "rubbish" ed to go to the dump or the ire. Save what you can and sell it.

The ashpile-and there are many forbidding such accumulations - is other eldorado for the treasure hunting housewife. It is filled with half-burned coal, and coal of any kind is worth almost as much, at this time, as sugar per pound. Sift

Whatever may have been the view of any of us regarding the failure to prepare for what is now upon us matters little now. It is too late to lament about what might have been done; it is now the duty of every large to lack of competition is enough to suppose that this country would ever require a mill to make on the part of the separate companies in that they do not invade one thousand tons of rails a day."

Now, think of us, after this short time, making twelve thousand to fifteen thousand tons of the neavens.—Sir Richard Cooke.

Lucky he who can bear his fall-try would ever require a mill to make when our Congress made him a major general in the Continental army.—

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Lucky he who can bear his fall-try would ever require a mill to make one thousand tons of rails a day."

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Appearing the fallure to a part of the separate compensation on the part of the separate

These organizations open up opportunities for service by men and wo-mand, together with a declining supmen who cannot be in the first line ply and the large increase in the of defense. They can perform their duties behind the lines, and it should panies, should suggest reasons. not be forgotten that it is quite as important to support those on the firing line as it is to organize armies for acual conflict. Armies must be supported, and it is commonly stat-

FRIDAY EVENING,

the question of national service, the Kansas City Star observes:

To a great extent the plans being formulated will leave to local committees the initiative in getting this work going, and in this we are going to have a fine chance to see what democracy, can do to make the nation ready back of the lithat in this work of co-operation with the Government democracy is a poor stay in war and that the reason autocracy is a better war maker is that it leaves nothing to individual or voluntary service, but gives all the orders itself and sees to it that they are executed. Few of us believe that. Most of us believe that all Americans will be ready and willing to give the best service that is in them, and that they only are waiting for a holist given by the Council of National Defense every community ought to find its opportunity to bring this service out. It ought to be a race to see which city, town or village can give the most effective support to its men at the front by giving it to the nation. That will be carrying out the principle of conscription in the way to make it most effective and most democratic. We have seen what co-operation has accomplish explicit is found to the most effective and most democratic. We have seen what co-operation has accomplished its found to the mationally with equal effect.

The duty of the individual could onto the more succinctly stated than in the way to make it most effective and most generally with equal effect.

be met with patriotic self-sacrifice and without regard to individual opinion previously expressed or entertained.

Whatever may have been the view of any of us regarding the failure to prepare for what is now upon us matters little now. It is too late to lament about what much is a proper of the various and the part of the various standard of the various standard

ed that it requires six persons be- the United States becomes thorhind the line to properly provide for oughly educated up to this idea it one on the firing line. Discussing will have little fear of business with the question of national service, the a big "B," and government/will ex-Kansas City Star observes: a big "B," and government/will ex-ercise its power to regulate, when necessary, and never to destroy.

This is a "meatless" day at the non luncheon of the Boy Scout cam-paigners. It is just such little atten-tions to the consistencies of the situa-tion which give proper respect to such movements.

### BOOKS AND MAGAZINES

New York City, Western office, Story, Brooks & Garry, Brooks &

and in every reasonable and practical way. But in spite of all these preparations there still exists too much of a spirit of indifference—an obsession in the minds of many people that the war will never amount to much so far as we are concerned on this side of the ocean. Will such persons never get awake to the fact that we are now in war and that every hour counts in the way of suitable and effective preparation.

Perhaps, there should be a Paul Revere in every town and hamlet and throughout the countryside to arouse the people to the menacethat is upon us. The newspapers are doing their utmost, notwithstanding the efforts at Washingston to throttle their usefulness, but ever the newspapers cannot be expected to overcome entire by the pacifist reaction of the last two or three years.

It must be done by individual awakening, and let us hope that this will not come through the frightful carnage of actual conflict on American St.

They don't want Roosevelt promi-

this time, as sugar per pound. Sift the ashes and breaux pull discarded boxes and old lumber for kindling wood. Every health of the model of the several and the production of the beginning of "clean-up" week. Joffre looks easy enough, but have pounded the several and various pronneistons?

FINANCING THE WAR

In the molest of the financing of the war to avoid any productive in the productive activities, to that exceeding plans for raising the necessary money. For instance, it is pointed out that the excess tax becomes in a way nonproductive in that the heavy impositions upon the ordinary returns of industrial and commercial enterprises take from the productive activities, to that experience the several several

done; it is now the duty of everyone to contribute his and her share to the responsible work devolving upon every community.

We have in Pennsylvania a committee of public safety which is doing tremendous work along practical lines. This committee has co-operating with it local committees in every section of the Commonwealth.

Standard prices and fix their own in the independents carefully watch as kyscraper. At that time the business promised little. But to-day more than five million tons of steel are used for that purpose.

Stand of lower, because of decreased efficiency in service.

On the other hand, the commission finds of in 1886 it fell to my lot to roll the first steel girder that ever went into a skyscraper. At that time the business promised little. But to-day more than five million tons of steel are used for that purpose.

Waste of Energy

Clarence announced his coming by first steel girder that ever went into a skyscraper. At that time the business promised little. But to-day more than five million tons of steel are used for that purpose.

Waste of Energy

Clarence announced his coming by first steel girder that ever went into a skyscraper. At that time the business promised little. But to-day more than five million tons of steel are used in the purpose and fix their own accordingly. The commission finds present prices not justified by the law of supply and demand, but fails to state what is a reasonable price and whiskey, are equal in human food value to fully half that quantity of wheat.

Since each American barley, rye and corn, Mich go introduced in human food value to fully half that quantity of wheat.

Since each American barley, rye and corn, Mich go in theer and whiskey, are equal in human food value to fully half that quantity of wheat.

Since each American barley, rye and corn, Mich go in theer and whiskey, are equal in human food value to fully half that quantity of wheat.

Since each American barley, rye and corn, Mich go in theer and whiskey, are equal in human food value to fully half

### Politics in Pennsylvania

By the Ex-Committeeman

Now that Republican legislative leaders are about to fix either June 14 or 21 as the date for adjournment of the General Assembly of 1917, probably the former, the Democratic minority, which has made such a sorry showing in the House all session, is about to break forth for the sake of advertising. The Democratic leadership this session has been such a surprise to everyone about the Capitol that the failure has even been impressed upon the bosses and the ringmasters and they have planned a demonstration. Due and proper notice will be given by the Market Square windmill and the results will be taken down in shorthand and filed away for future use.

Democratic Leader Sarig, who has never been sure of a majority of his colleagues on the Democratic side, will be chosen to start the sideshow.

# When a Feller Needs a Friend . By BRIGGS



## HOW ADVERTISING HELPS THE **PUBLIC**

Factory Advertising

By P. S. FLOREA, Secretary-Manager Associated Advertising Clubs of the World

If the buying public had a proper Soon after the war in Europe conception of what advertising, started

If the buying public had a proper conception of what advertising, used with skill, can do to bring prices down, increase quality and insure standard values, advertised a great many manufacturers were hard hit for reliable dyes. The smaller ones had to do the best they and that advertising would soon to extent that advertising would soon to extent that advertising would soon as extent that advertising would soon to extent that advertising clubs of the large advertising paint companies found that it would not do to trust to luck. They started dye plants, employing chemists and instruction.

Soon after the war in Europe started, a great many manufacturers were hard hit for reliable dyes. The smaller ones had to do the best they could. But one of the big advertising hosiery companies, and one of the purposes of the Associated Advertising Clubs of the World, in adopting the slogan "Advertising Lowers Cost of Distribution" for the great convention of advertising men at St. Louis, June 3 to 7, was to get the public to thinking about the power of advertising to serve the buyer.

The manufacturer who advertising, were hard to do the best they do hand insure standard values, advertising paint companies found that it would not do to trust to luck. They started dye plants, employing chemists and insured the stiffness out of leather has been invented by an Oklahoma man. See thinking about the power of advertising the railways of France.

The manufacturer who advertises in the big of the war, women are taking an ever broadening part in operating the railways of France.

The manufacturer who advertises the development with local newspapers.

Wyoming, Idaho, Colorado and Washington have women superintendents of public instruction.

United Brotherhood of Carpenters and Joiners of America has a membership of about 270,000.

A hand-operated machine to the trust to luck. They started dye the stiffness out of leather has been invented by an Oklahoma man. See the world in the stiffness out of leather has been invented by an Oklahoma

failRouse, then, patriots, everywhere!
Let each one do his part,
When the flag goes by;
With a wisdom born of courage and
a truly loyal heart,
When the flag goes by;
Not for dollars, pelf nor gain,
Nor for mean ends to attain,
But ideals to retain,
When the flag goes by.

Labor Notes Local unions of the Musicians' In-ternational in Ontario, Canada, will organize a provincial council.

Thousands of women are taking examinations for the position of taxi drivers in London, England. The first watches made by ma-chinery were turned out by a Boston factory in 1850.

St. Joseph (Mo.) Typographical Union has signed a wage-increase agreement with local newspapers.

Over a million women in England have entered all kinds of positions held by men before the war.



SURE.

1st Fish--Mr. Lobster, will argue anything.
Fish-Well you know he giver agrees with anybody.



TERM ONLY.

m quite attractive So the gallant men affirm: Or is gallant just a term?



Even the man who has no back yard can do his bit by growing a few mushrooms in the cellar, in the hope that they will somehow fall into the hands of the enemy.—Grand Rapids SHARING THE HONORS. Visitor—So you are going to speak a piece in school?

Useful in Case of Invasion

# Ebening Chat

keep on adding to the number of bee hives honey will be a pretty important product of this county and as it contains a high percentage of sugar and that in a most delightful form there is going to be plenty in it in the way of substantial returns. Bee keeping has been peculiarly a dooperation. The rule on the farms about here is that the bees are part of the "women's work" just as in some parts of the State and among many families here the women get the proceeds of the poultry end of a farm. Bees are especially so. The State authorities have announced that even the bees have been called up for war time service and that Pennsylvania has joined with the national government in calling for a big honey crop for next year. To this end demonstrations have been planned and some are scheduled for this county. It has served to call attention to the fact that this is one of the honey producing districts and there are literally hundreds of hives along the main highways and dear knows how many more in the really rural districts of Dauphin county, which it might be added, are as pretty as any in this section. On some farms any old box is used for a hive and the insects are very skillfully taken care of. With the development of fruit farming and the planting of extensive orchards in this section of the State the honey bee has become a pretty important adjunct and the State's demonstration of how to care for the insects will be a recognition of something in the line of productiveness which does not attract attention but which will be worth a good many dollars.

Members of the State police force who are on duty here are having a pretty hard time of it keeping fit. The physical standard of the men in the State police force is as high as any organization in the world and the men take pride in keeping themselves up to top notch. With the daily riding that they do and the systematic exercise when on patrol duty or at barracks they are in condition to meet any emergency and the simple duty of walking up and down and keeping their eyes open is rather wearing on men accustomed to plenty of exercise. Some of the Hural Members' League, or the Farmers' Alliance, as some of the legislators term it, and comes from Huntingdon county. He has been county school superintendent and is a great traveler. He is accustomed to getting up betimes and to starting work bright and early every morning. But he gave the Capitiol and when he went to his seat they

in prison for minor offenses be par-doned so that they can enlist for overseas service does not seem to have met with much approval from people throughout the State. It has been pointed out in some word re-ceived here that it would not be fair to men who leave good places to see ceived here that it would not be fair to men who leave good places to go to the army to put them up against men who have gone into service to escape confinement and who may not be the man whom it is hoped to reform or the first offender but some hardened character who may have been temporarily in prison on a short sentence. The Board of Pardons will doubtless hear considerably from the country about the measure proposed.

Dr. G. M. Phillips, principal of the State's big normal school at West Chester and a former member of the State Board of Education, was here yesterday on educational business. Dr. Phillips was a member of the school code commission with Governor Brumbaugh and was one of the first State Board created under the code.

Governor Brumbaugh has taken to golf as a means of keeping fit for the big strain of the legislative season, which is just ahead. The Governor will shortly have hundreds of bills on his hands and he is playing golf hard, and well, to get ready.

## WELL KNOWN PEOPLE

—S. D. Warriner, and to have operator, has been named to have charge of the anthracite studies by the National Council of Defense, Thomas A. Wright, Wilkes-any that the the National Council of Defense.

—Thomas A. Wright, WilkesBarre traction man, says that the
trolley lines of the State may be
forced to six-cent fares.

—George Gibbs, who has gone to
Russia with the rallroad commission, was formerly mechanical engineer for the Pennsylvania railroad.

road.

—Bishop E. A. Garvey, of Altoona, has resumed his visits to his diocese after a severe illness.

—Bishop Rogers Israel, of Erie, has offered his services to the United

has offered his services to the United States army.

—J. V. Ritts, a Butler banker, has announced that he will lend money to farmers without asking interest in order to help food raising.

—Chancellor S. S. McCormick has raise 'a regiment among University of Pittsburgh students.

—Mayor C. E. Snyder, of Greensburg, has ordered fireworks under a ban.

—Mayor C. E. Snyder, of Greensburg, has ordered fireworks under a ban.

—H. A. Whitaker, who becomes general superintendent of the Worth steel works at Coatesville, has been with the Cambria steel works for

## DO YOU KNOW

That Harrisburg can store an immense amount of food that is ordinarily sent to other places to be kept in storage?

HISTORIC HARRISBURG. Harrisburg's first round house was uilt for five locomotives.

## God Sent Forth His Son

But when the fulness of the time was come, God sent forth his Son, made of a woman, made under the law, to redeem them that were under the law, that we might receive the adoption of sons.—Galatians iv, 4 and 5.