### **CHANDLER DEMAND SHOWS INCREASE**

Contracts For \$30,000,000 Worth of Sixes For 1917

The Chandler Motor Car Company of Cleveland has closed contracts with its distributors, totaling more than \$27,-000,000 worth of cars for 1917, figuring the value of these cars at the touring car price only. Taking into consideration the fact that a large number of closed cars will be produced and sold during the year, the total value of cars already contracted for by distributors will exceed \$30,000,000. Add to this the many Chandlers which will be sold abroad, and one can readily realize that the Chandler business is indeed a big business.

"Our distributors recently visited the factory to complete an territories and sold all the sold abroad, and one can readily realize that the Chandler business is indeed a big business.

"Our distributors recently visited the factory to complete an territories and sold should be a sold business of the coming year," said Sales Manager Dunlap. "To say that they were enthusiastic would be putting it midly indeed.

"For more than a month it was pretty swift work, but pleasant. Chandler dealers are prosperous. They had a great year in 1916 and know that they have the best sales proposition in the industry, and don't mind saying so. Some distributors who showed as much as 200 per cent. increase in 1916, are figuring on flust as great an increase for the coming year. They realize that she Chandler has never before been business of the chandler was never before been with such a strong position as it is now that years and the Chandler has never before been one of the largest single export shipments of high-grade American-built

it's bound to be another Chandler ear,"

Is bound to be another Chandler ear,"

One of the largest single export shiptents of high-grade American-built and the ships of high-grade and ships the ships of the ships



side of Second street, right resting on State.

Formation of Parade
FIRST DIVISION
Chief Marshal, Henderson Gilbert.
Chief of Staff and Marshal of First
Division, Edwin C. Humer.
Aides: Dr. H. M. Stine, Philip Merdeith, Frank Awl, William Laubenstein, William Newcomer, Philip German, Albert Atticks, Christian Nauss, Noah Walmer, Wilson Black, Frank Hoy, W. S. Hess, Augustus H. Kreidler, Thomas Numbers.
Municipal Band.
City Grays' Veterans Association, Grand Army Posts.
Sons of Veterans, Camp No. 15.
Spanish American War Veterans.
Veterans of Foreign Wars.
Ex-members Association of the Governor's Troop.
Governor's Troop of the National Guard.

Marshal Thomas P. Moren.

Guard.

Marshal, Thomas P. Moran.

Aides: C. E. Covert, Mercer B. Tate,
Arthur Bailey, Charles W. Burtnett,
Clark E. Diehl, Cameron L. Baer, Alvin Hollinger, of Technical High
school; Dawid Ellinger, H. E. Sanderson, John K. Royal, Harry L. Hershey,
E. E. Beidleman, Major A. M. Porter,
Albert Koenig.

Technical High school.

Central High School.

R. M.

Warrior Eagle Tribe, No. 340, 1. O. R. M. Employes of Dives, Pomeroy and Stewart, with band. Employes of the New Store of William Strouse. Chamber of Commerce. Chamber of Commerce. Harrisburg Rotary Club. Members of the Post Office Athletic Association. Employes of Master Mechanics' Department, Pennsylvania Railroad. Other organizations will be given a

## Alba B. Johnson Made

Alba B. Johnson, president of the Baldwin Locomotive Works, was chosen president of the Pennsylvania Chamber of Commerce at a special election of members of that body held in the Bellevue-Stratford Hotel, Philadelphia, yesterday. Howard B. French, former president of the Philadelphia Chamber of Commerce, was elected first vice-president. Three other vice-president. Three other vice-presidents were chosen.

Members were selected for an executive committee of which Mr. John
Members were selected for an executive committee of which Mr. John
Members were selected for an executive committee of which Mr. John-

State Commerce Head

State Commerce Head

Alba B. Johnson, president of the however, is acting in that capacity.

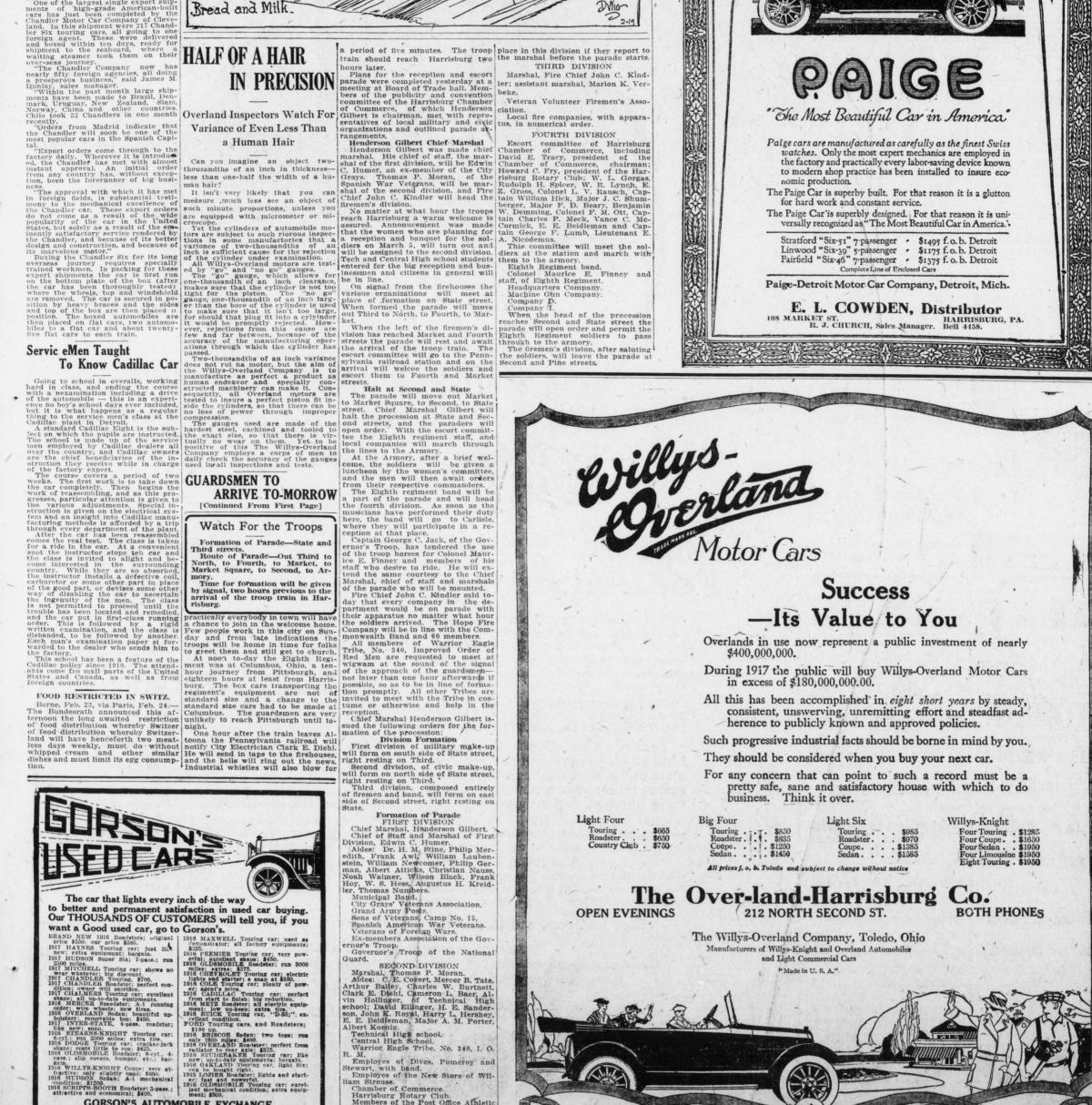
Son was made chairman. J. W. Reynolds, of Bellefonte, Pa., was named Conferees Agree on Diplomatic President of the however, is acting in that capacity.

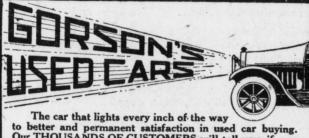
Son was made chairman. J. W. Reynolds of Conferees Agree on Diplomatic President Preside

# Diplomatic Measure

By Associated Press
Washington, Feb. 24.—Senate and







The car that lights every inch of the way to better and permanent satisfaction in used car buying. Our THOUSANDS OF CUSTOMERS will tell you, if you want a Good used car, go to Gorson's.

ND NEW 1916 Roadsters; original 22 \$550; our price \$385.

HAYNES Touring car; just Hilly; extra equipment; bargain.

HUDSON Super Six; 7-pass.; run 0 miles. 1017 HUDSON Super Six; 7-pass.; run
2500 miles
2500 miles
1917 MITCHELL Touring car; shows no
wear whatever; big discount.
1917 CHANDLER Touring, 3700.
1918 The State of the series
1918 OMERCER Speedster; Al running
order; wire wheels; new tires.
1918 OVERLAND Sedan; beautiful up1918 OVERLAND Sedan; beautiful up1918 Lossers, benevable ton: \$450.
1918 New; Sang, Ch., 4-pass, roadster;
1918 New; Sang, Ch., 4-pass, 1917 INTER-STATE, 4-pass, tomostic, like new; snap, 1916 STEARNS-KNIGHT Touring car: 8-cgl., run 2000 miles; extra tire. 8-cgl., run 2000 miles; extra tire. 8-cgl., run 2000 miles; extra tire. 8-cgl., shape; coats little to sur; sacked-jack shape; coats little to sur; sacked-jack shape; coats little to sur; backed, shape; coats little to sur; backed, shape; slip covers, bumper, etc.; bargain.

1916 MAXWELL Touring car; used as demonstance; all factory equipments; \$325.

1916 PREMIER Touring car; very powerful; excellent shape; \$450.

1916 OLD MONOBILE Roadster; run 3000 miles; extras; \$375.

1916 OLD Touring car; electric life is exposer; as modern fouring car; electric same at \$350.

1916 COLE Touring car; plenty of power; asperts price.

1916 CADILLAO Touring car; perfect from start to finish big reduction.

1916 METZ Roadster; all electric equipment; low up-keps; extra tire.

cellent conditions car, "D-55;" excellent conditions cars, and Roadsters; \$100 up.

\$100 up 1916 MAXWELL Touring car; used as demonstrator; all factory equipments;

FORD Touring cars, and Roadsters; \$100 up. 1010 BRISCOE Sedsn: two tops: run only 1900 miles; \$400: perfect from radiator to rear asis: \$375. car: like 100 to rear asis: \$400 to rear asis: \$400 to rear asis: \$400 to rear asis: \$400 to rear asis: light sand starter; fast and nowerful rear asis: \$400 to rear asis: \$40 nass.; slip covers, bumper, etc.; bar-gain.
1916 WILLYS-KNIGHT Come: very at-tractive; only slightly used; \$59, 1916 HUDSON Sedan; A-1 mechanical condition; \$1200.
1916 SCRIPPS-BOOTH Roadster; 3-pass.; attractive and economical; \$400.

GORSON'S AUTOMOBILE EXCHANGE 238-240 North Broad Street, Phila.